

# UNIVERSITY OF NAIROBI COLLEGE OF HUMANITIES AND SOCIAL SCIENCES INSTITUE OF DIPLOMACY AND INTERNATIONAL STUDIES

# RESOURCE-BASE, LEADERSHIP, POLICY AND ECONOMIC DEVELOPMENT IN AFRICA AND SOUTHEAST ASIA: A COMPARATIVE STUDY OF NIGERIA AND SINGAPORE (1960 - 2000)

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**AUGUST, 2016** 

## **DECLARATION**

I, the undersigned, declare that this project paper is my original work and has not been presented for the award of a degree in this University or any other Institution of higher learning for examination.

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# **DEDICATION**

To

My loving dad

And mum

#### **ACKNOWLEDGEMENTS**

I sincerely appreciate my dad and mum for their financial and moral support which made it possible for me to complete this degree programme.

I would like to express sincere gratitude and appreciation to my indefatigable supervisor; Mr. Gerrishon Ikiara for giving me an outstanding exposure to International Economics and Economic Policy Analysis. And for his valuable academic role and who despite his numerous commitments painstakingly guided this work to meet the required standard.

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#### LIST OF ABBREVIATIONS

ADB Asian Development Bank

AfDB African Development Bank

AIDS Acquired Immune Deficiency Syndrome

AUC African Union Commission

BPD Barrels Per Day

CCT Conditional Cash Transfers

CPF Singaporean Central Provident Fund

CPI Corruption Perception Index

CPI Consumer Price Index

CPIB Singaporean Corrupt Practices Investigation Bureau

DRC Democratic Republic of Congo

EDB Singaporean Economic Development Board

ESP Nigerian Economic Stabilisation Program

FDI Foreign Direct Investment

FOREX Foreign Exchange

GDP Gross Domestic Product

GNI Gross National Income

GNP Gross National Product

GRP Nigerian Green Revolution Program

HDB Singaporean Housing Development Board

HDI Human Development Index

HIV Human Immunodeficiency Virus

IMF International Monetary FundMNC Multinational Corporations

William Corporation

**MRT** 

NDP Malaysian National Development Policy

Mass Rapid Transit

NDP Nigerian National Development Plan

NEP Malaysian New Economic Policy

NNBS Nigerian National Bureau of Statistics

NPB Singaporean National Productivity Board

NTUC Singaporean National Trades Union Congress

NYSC Nigerian National Youth Service Corps

OECD Organisation for Economic Co-operation and Development

OFN Nigerian Operation Feed the Nation

OPEC Organisation of Petroleum Exporting Countries

PB Per Barrel

PPP Purchasing Power Parity

SAF Singapore Armed Forces

SAP Structural Adjustment Program

SINGSTAT Statistics Singapore

SARS Severe Acute Respiratory Syndrome

SUV Sport Utility Vehicle

UN United Nations

UNDP United Nations Development Programme

UoN University of Nairobi

UNCTAD United Nations Conference on Trade and Development

UNDP United Nations Development Program

USAID United States Agency for International Development

WB World Bank

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#### **ABSTRACT**

This study is a critical examination of factors that influenced the differing economic development performances of Africa and Southeast Asia through a comparative study of Nigeria and Singapore. It examines how policy processes, resource-base and leadership dynamics influenced these differing development performances. These have been considered to have precipitated the deep differing economic development indicators of the two regions and countries despite that they used to be peers in the 19060s. The study also analyses the economic development performances of Africa and Southeast Asia; thereafter, it concentrates on Nigeria and Singapore. Emphasis is on these elements of economic development: real GDP and per capita, employment, poverty, literacy and life expectancy. By comparing the two countries with differing levels of economic development, this study captures cross-national differences and finds out lessons Nigeria can learn from Singapore in pursuing inclusive and sustainable economic development.

Furthermore, this study argues that Africa's low economic development indicators despite being the richest continent in the world in terms of natural resources have come about largely as a result of poor leadership, incoherent policies, policy reversals, corruption, poor management of resources and weak institutions. And that Southeast Asia's successes, despite with little natural resources have come about largely as a result of effective leadership, reformative economic policies, efficient management of resources and strong institutions. The study also argues that: 1). Resource-base does not explain the difference between the development levels of Nigeria and Singapore, 2). Export-led industrialisation policy was a key determinant of the different levels of development between Nigeria and Singapore, and 3). Military-rule interferences negatively affected Nigeria's economic development performance, unlike in Singapore. In addition, this study found out that effective leadership influences economic development through coherent policies and clinical management of resources at a country's disposal.

The study is based on East Asia model of Capitalism and Resource Curse economic theories. This is a historical research with a pragmatic philosophical worldview, thus, it adopts mixed method research methodology. Primary and secondary data are used. The researcher used interview guide to collect primary data from 22 respondents. Primary and Secondary data were analysed using statistical and thematic analysis.

#### CHAPTER ONE: INTRODUCTION AND BACKGROUND TO THE STUDY

#### 1.0 Introduction

Economic Development encompasses elements such as growths in real GDP<sup>1</sup> and per capita income; reductions in unemployment and poverty levels; and improvements in literacy and life expectancy rates among other welfare indicators.<sup>2</sup> Often included in the criteria for evaluating the degree of economic development are also the level of diversification of a country's economy, and amount of widespread infrastructure.<sup>3</sup> It is the aspiration of every country to economically develop and carter for its population. This is often by transitioning from underdeveloped to industrialised societies. In every part of the world, leaders strive to develop their countries through different strategies and tactics. Most of these strategies and tactics to achieve most of the aforementioned elements above are mostly contained in policy documents.

A policy is a guideline that a government uses to address a particular public issue. Various issues concerning economic development have been addressed through the use of policies. Issues such as inequality, inflation, budget deficit, balance of payment deficit, diversification of the economy, unemployment, wealth creation, eradication of poverty, building human capital, expanding infrastructure and attracting foreign direct investment. This makes policymaking processes as well as implementation very important. Leaders have often used policies to transform their countries and address social complaints. Policies are always in response or a reaction to various societal challenges. A policy is mostly followed by an institutional mechanism for implementation.

<sup>&</sup>lt;sup>1</sup> Gross Domestic Product

<sup>&</sup>lt;sup>2</sup> Investopedia, "Developed Economy Definition", 16 April, 2010.

<sup>3</sup> Ibid

This chapter contains the Introduction; Background to the Study; Problem Statement; the Broad and Specific Objectives; Justification of Research; Operationalization of Key Terms; Literature Review; Conceptual Framework and Model; Hypotheses; Methodology of Research; Scope and Limitations of Research; and Chapter Outline.

### 1.1 Background to the Study

According to the World Bank, 25 African countries<sup>4</sup> are within low income countries (GNI<sup>5</sup> per capita of US\$1,026 or less). Furthermore, sub-Saharan Africa entered the 21<sup>st</sup> century with many of the world's poorest countries.<sup>6</sup> Average per capita for those countries was lower than at the end of the 1960s.<sup>7</sup> In addition, the continent still depends largely on foreign aid, with high proportions of the population living in poverty. High child mortality and unemployment rates; as well as low literacy and life expectancy levels are also major areas of concern.

Africa and Southeast Asia are regions of the world that once shared similar economic development challenges. Most countries from the two regions also got their independence at the same period. However, while African countries still face many aforementioned developmental challenges, despite having enormous deposits of mineral resources, many Southeast Asian countries are recently considered as developed countries. Some of these Southeast Asian countries have little or no mineral resources but were able to transform themselves, and lift millions out of poverty. This has led several researchers into investigating factors that led to the huge disparities.

This is the case of the oil-rich Nigeria and Singapore, which are from the two regions. Nigeria and Singapore have differing economic development indicators despite starting with

<sup>&</sup>lt;sup>4</sup> World Bank, "Country and Lending Groups." Retrieved on 17 January 2016, from http://data.worldbank.org/about/country-and-lending-groups

<sup>&</sup>lt;sup>5</sup> Gross National Income

<sup>&</sup>lt;sup>6</sup> World Bank, Can Africa Claim the 21st Century?, (Washington, D.C.: World Bank, 2002.

<sup>7</sup> Ibid

<sup>&</sup>lt;sup>8</sup> Dirk Vlasblom, "The Richer Harvest - Economic development in Africa and Southeast Asia," the African Studies Centre: Leiden, 2013.

similar development challenges. For Nigeria, despite her oil wealth and days of oil boom, it has failed to become an industrialised economy, diversify exports (90% of export earnings are from oil<sup>9</sup>); and cater for her increasing population. While Singapore, within a generation, industrialised and developed rapidly, earning recognition as one of the Four Asian Tigers.

In trying to understand why Southeast Asia has overtaken Africa, economic development wise, this study examines Nigeria and Singapore as comparative cases. This has been done by carrying out investigation on how leadership dynamics, resource-base and policy processes of the two countries influenced the both countries huge disparities. Emphasis is placed on these key elements of economic development: real GDP, per capita income, employment, poverty, literacy rate and life expectancy level. Between 1960 and 1990 for example played key, formative roles in both countries economic development performances. Within the three decades, Singapore got transformed from a third to a first world country while Nigeria was caught up with International Monetary Fund's Structural Adjustment Program.

#### 1.2 Statement of the Problem

A considerable number of studies have investigated the differing economic development indicators of Africa and Southeast Asia by scholars such as Dirk Vlasblom<sup>10</sup> and international organisations such as World Bank, United Nations Conference on Trade and Development (UNCTAD) and United Nations Development Programme (UNDP). Most of them paired Nigeria and Indonesia in their studies, because of certain similarities. Scholars such as Erik Thorbecke<sup>11</sup>; Bevan, Collier and

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<sup>&</sup>lt;sup>9</sup> The African Economic Outlook 2013 estimates that oil sector contributes to 8.0 per cent of the average annual growth rate of the country, as opposed to the -0.35 per cent of the non-oil sector (AfDB, OECD, UNDP and UNECA, 2013, p. 264).

<sup>&</sup>lt;sup>10</sup> Dirk Vlasblom, "The Richer Harvest - Economic development in Africa and Southeast Asia," the African Studies Centre: Leiden, 2013

<sup>&</sup>lt;sup>11</sup> Thorbecke, Erik, "The institutional foundations of macroeconomic stability: Indonesia versus Nigeria', in Yujiro Hayami and Masahiko Aoki (eds), The institutional foundations of East Asian economic development: proceedings of the IEA conference held in Tokyo, Japan, pp. 106-39, Houndmills, Basingstoke: Macmillan, 1998.

Gunning<sup>12</sup>; and Peter Lewis<sup>13</sup> have done great studies on why Nigeria and Indonesia have different indicators on poverty, per capita, and industries share of GDP and exports while having big populations and oil. They have analysed economic policies of some leaders in both countries and their leaderships. However, none of the studies has ever compared Nigeria and Singapore. Hence the essence of this study, to contribute to the field of academia in this debate by examining these two different countries, in the two regions with key differences in leadership, policy choices, natural resources and economic development.

There is also a significant number of studies<sup>14</sup> <sup>15</sup> <sup>16</sup> on Nigeria's policy choices and processes that necessitated why Nigeria still face certain developmental challenges. However, none was done in a systematic manner (policy after policy), and bringing in the elements of resource-base management and leadership dynamics. None linked these previous policies with how they contributed to current realities. None made policy suggestions for Nigeria to improve its low economic development indicators with current realities. This study seeks to cover these gaps. Similarly, though there are studies on Singapore's policy choices to explain Singapore's economic success by scholars such as Barbara Leitch<sup>17</sup>, the periods 1990 - 2000 are mostly left out. This study seeks to cover this gap. Additionally, examining only one of the countries may not fully show a broad picture as well as offer ideal solutions. By comparing the two countries, it will be easier to capture cross-national dynamics.

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<sup>&</sup>lt;sup>12</sup> Bevan, David L., Paul Collier, and Jan Willem Gunning, "The political economy of poverty, equity, and growth: Nigeria and Indonesia," Washington, DC: The World Bank, 1999.

<sup>&</sup>lt;sup>13</sup> Lewis, Peter M., "Growing apart: oil, politics, and economic change in Indonesia and Nigeria," Ann Arbor: University of Michigan Press, 2007.

<sup>&</sup>lt;sup>14</sup> Onah, F. O., "Managing Public Programmes and Projects," Nsukka: Great AP Express Publishers, 2006.

<sup>&</sup>lt;sup>15</sup> Iheanacho, E. N., "National Development Planning in Nigeria: An Endless Search for Appropriate Development Strategy," International Journal of Economic Development Research and Investment, Vol. 5, No. 2; August 2014.

<sup>&</sup>lt;sup>16</sup> Koha, S, "Nigeria: The Political Economy of Oil", London: Oxford University Press, 1994.

<sup>&</sup>lt;sup>17</sup> Barbara Leitch Lepoer, "Singapore as Part of Malaysia". Library of Congress Country Studies. Washington, D.C.: Government Printing Office, 1989.

It is therefore essential to pair Nigeria and Singapore side by side through a systematic analysis of economic policies, and the elements of leadership and resource-base in other to critically bring to light - reasons why the both countries have differing economic development indicators. In this regards, this research aims to fill all established knowledge gaps by trying to answer the following questions: How did a small city-state of Singapore with small landmass and no mineral resources outperform Nigeria with all her oil wealth and massive landmass? How did the issues of resource-base and leadership dynamics influence the both countries economic development performances? What were the key policies that gave Singapore her outstanding development indicators? What sort of policies should Nigeria embrace and what lessons can it learn from Singapore to solve its economic development challenges?

#### 1.3 The Objectives

The broad objective of this study if to critically analyse the economic development performances of Nigeria and Singapore, and find out how policy processes, resource-base and leadership dynamics influenced these performances.

#### Specific objectives

- To investigate how resource-base influenced the differing economic development indicators of Nigeria and Singapore.
- 2. To evaluate the key economic policies of Nigerian and Singaporean leaders from 1960 to 2000.
- 3. To find out how leadership dynamics contributed to the both countries differing economic development indicators from 1960 to 2000.

#### 1.4 Justification of Research

Assessing the impacts of economic policies and developmental efforts of Nigerian and Singaporean leaders on development will be helpful in finding out the kind of policies and efforts made by leaders in Singapore to develop Singapore with no mineral resources, and Nigerian leaders in failing to develop Nigeria despite her oil wealth. Such findings will be helpful to the leaders and policymakers of most African countries especially Nigeria, in re-strategising and adopting certain elements of Singapore's development model to pursue inclusive and sustainable economic development.

The study is also expected to enhance our knowledge about Africa's low economic development indicators and the role of leadership in it, through policy dynamics. The gaps filled will enhance scholarly knowledge of the potential correlations of leadership, policy processes and economic development. It will also deepen the understanding about the Southeast Asian Miracles and how African countries can follow suit.

The study further makes policy suggestions that could be included in various development policies of most African countries through key ideas from the Singaporean economic development framework.

#### *Immediate consumer/customer:*

The President of the Federal Republic of Nigeria - the Nigerian Ministries of Finance; National Planning; and Trade, Investment and Industry. This study makes suggestions on economic development strategies that would be of interest to these offices.

#### 1.5 Operationalization of Key Terms

- Leadership: policy makers of a country at the national level.
- Economic Policy: this refers to economic development policies which are meant to provide employment, necessary infrastructure, social security; reduce poverty, income inequality; build human capital; and increase income levels. Policies to achieve these could be on industrialisation, providing conducive environment to attract foreign investors, privatisation, agriculture modernisation, diversification of the economy, housing, wealth redistribution, job creation and poverty reduction.
- Economic Development: policy intervention to promote the socio-economic wellbeing of a
  country's people. This study focuses on six key elements of economic development: real
  GDP, per capita income, unemployment, poverty, literacy rate and life expectancy.
- Africa: general reference to Africa here in most cases is specifically with respect to sub-Saharan Africa.
- Southeast Asia: is a sub-region of Asia, consisting of these 11 sovereign states.

#### 1.6.0 Literature Review

This section reviews literature on how leadership dynamics and policy processes influence economic development. It looks at studies that have been done on Africa and Southeast Asia about how this narrative contributed to the differing economic development indicators of the two regions with special focus on Nigeria and Singapore. The section is a critical review of the studies done by other researchers. It aims at identifying and evaluating opinion, knowledge, attitude and findings of various studies that have been carried out in this area. This study then fills the gaps in the literature reviewed.

#### **1.6.1** The Concept of Economic Development

According to the University of Iowa's Center for International Finance and Development, economic development has been discussed with other concepts such as modernization, westernization, and industrialisation. It is often a policy intervention endeavour with aims of improving the economic and social well-being of people. Economic growth is a phenomenon of market productivity and rise in GDP.

Accordingly, as an economist, Amartya Sen pointed out that "economic growth is one aspect of the process of economic development". Mansell and Wehn suggested that economic development has been understood since the World War II to involve economic growth, namely the increases in per capita income, and the attainment of a standard of living equivalent to that of industrialised countries. Todaro and Smith stated in their book: "Economic Development" that the three core values of development are: 1). Sustenance: the ability to meet basic needs, 2). Self-esteem: to be a person, and 3). Freedom from servitude: to be able to choose. They further stated that the three objectives of development are: 1). to increase the availability and expand the distribution of basic life-sustaining goods such as food, shelter, health, and protection 2). to raise levels of living, including, in addition to higher incomes, the provision of more jobs, better education, and greater attention to cultural and human values and 3). to expand the range of economic and social choices available to individuals and nations by freeing them from servitude and dependence. The provision of the provision of the provision of the provision of economic and social choices available to individuals and nations by freeing them from servitude and dependence.

<sup>&</sup>lt;sup>18</sup> Amartya Sen, "Development: Which Way Now?", The Economic Journal, Volume 93, Issue 372, Dec, 1983, 745 - 762

<sup>&</sup>lt;sup>19</sup> Mansell, R & and Wehn, U., "Knowledge Societies: Information Technology for Sustainable Development", New York: Oxford University Press, 1998.

<sup>&</sup>lt;sup>20</sup> Todaro M. and Smith S., "Economic Development," Pearson Education, Inc., United States of America, 2012. ISBN 13: 978-0-13-801388

<sup>&</sup>lt;sup>21</sup> Ibid

#### **1.6.2** Leadership and Economic Development

#### Leadership in Africa

Various researchers have attributed Africa's poor development indicators despite having enormous mineral resources to stimulate economic growth and development to poor leadership.

A study conducted by Kamuntu argues that most African leaders have assumed their leadership roles with limited training in the art and science of directing and effectively instituting policies of economic development.<sup>22</sup> The challenge to African leaders is to develop the capacity that would enable us to strike a balance between the values of African societies and the economic development framework that our nations must follow, he argued. <sup>23</sup> Moreover, the political power in Africa has become concentrated in one political party and finally in hand of one leader which leads to greater violations of human rights, resulting in massacres, millions of Africans becoming refugees or becoming displaced persons and brain drain. <sup>24</sup>

Similarly, Adeola established the relationship between a nation's greatness and visionary and purposeful leadership as can be seen in advanced and developing countries.<sup>25</sup> He found out that such leaders played significant roles in the socio-economic development and political emancipation of their countries. Closely linked to leadership is ideology. <sup>26</sup> In the absence of visionary leadership to give a clear-cut ideology, a nation continues to lack orientation and commitment. Consequently, leadership has failed to harness the resources and the ingenuity of the people for national development. <sup>27</sup>

<sup>&</sup>lt;sup>22</sup> E.R Kamuntu, "Leadership Challenges in Consolidating Democracy and Good Governance in Africa," A paper presented at conference of The Leadership Forum, Nairobi, Kenya: March 10-12, 1993

<sup>&</sup>lt;sup>23</sup> Ibid

<sup>&</sup>lt;sup>24</sup> Ibid

<sup>&</sup>lt;sup>25</sup> G.L. Adeola, "Politics and Democratization Process in Nigeria: The Prevailing Issues", LASU Journal of Social Sciences, Vol 6 Nos 1 & 2, August, 2007.

<sup>&</sup>lt;sup>26</sup> Ibid

<sup>&</sup>lt;sup>27</sup> Ibid

In the light of the above, a research conducted by Eze argues that the trouble with Africa is simply and squarely a failure of leadership.<sup>28</sup> He found out that there is nothing basically wrong with the African character or political system in operation. The character of political leadership became a problem as most of them lost or lacked control of effective leadership.<sup>29</sup> He stresses that this led to the scramble and partition of state resources to suit their purpose, instead of these resources being used to power economic development.<sup>30</sup>

Additionally, a former Nigerian president, Olusegun Obasanjo in 2001 blamed Africa's poor economic development performance on leadership crisis. He states that since 1960, with whatever measurements, whether social or economic indicators, Africa declined compared to the rest of the world, particularly when measured against those parts of the world that were comparable to the region at that time such as Asia and Latin America. He affirms that why Africa is failing while the rest of the world is succeeding, despite its enormous resources is because of poor leadership and that Africa cannot continue on the same negative road (of having poor leadership) and expect things to work for the better. <sup>31</sup>

Agbaje and Roberts in their study analysed post independence African leaders. They point out that most of these leaders not only personalised power but also privatised the state for the purpose of primitive accumulation, repression and all forms of opposition. Instead of using their position for initiating economic development policies, they leaders utilised it as a vehicle for terrorizing the citizenry, thereby leading to the disengagement of the populace from the public realm. <sup>32</sup>

<sup>&</sup>lt;sup>28</sup> I. Eze, "A Study of Leadership in Nigerian Organisations", ASCON Journal of Management Vol 7, Nos 1 & 2, April/October, 1988

<sup>&</sup>lt;sup>29</sup> Ibid

<sup>30</sup> Ibid

<sup>&</sup>lt;sup>31</sup> Africa News Service, "Obasanjo Blames Poor Leadership For Africa's Decline", March 6, 2000. Retrieved on 17 January 2016, from http://www.africanprogress.net/africanleaders.htm

<sup>&</sup>lt;sup>32</sup> Agbaje, D.O. and Roberts, Y, "Meeting the Challenge of Sustainable Democracy in Nigeria," Ibadan: NISER, 2000.

#### **Economic Development in Africa**

The level of Economic development in Africa has been examined using various indicators with results generally showed that Africa was the most underdeveloped continent in the world by the second decade of the 21<sup>st</sup> century.

The World Bank report, 'Can Africa claim the 21<sup>st</sup> century?', analyses Africa's development challenges by 2002, in other to put forward suggestions on improving the continent's macroeconomic indicators in the new century. <sup>33</sup> The report argues that Africa had a growing share of the world's absolute poor and that many development problems have become largely confined to Africa. These problems included lagging primary school enrollments, high child mortality (81 per 1,000<sup>34</sup>), poverty, and endemic diseases. The report further states that one African in five lives in countries severely disrupted by conflict. The report suggests that with the region's rapidly growing population, 5% annual growth was needed simply to keep the number of poor from rising. And that halving severe poverty by 2015 will require annual growth of more than 7%, along with a more equitable distribution of income. <sup>35</sup>

In another study conducted by the UN in 2006, 34 of the 50 nations on the list of least developed countries are in Africa.<sup>36</sup> The organisation further stresses that, Africa's share of income has been consistently dropping over the past century by any measure. The UN also lowered the ranking of African states because the continent sees greater inequality than any other region. According to the United Nations' Human Development Report of 2015, the bottom 17<sup>37</sup> ranked

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<sup>&</sup>lt;sup>33</sup> World Bank, Can Africa Claim the 21st Century?, (Washington, D.C.: World Bank, 2002.

<sup>&</sup>lt;sup>34</sup> World Health Organization, "Global Health Observatory (GHO) data Child mortality and causes of death," 2015. Retrieved on 04 January, 2016, from http://www.who.int/gho/en/

<sup>&</sup>lt;sup>36</sup> UN, "LDC's List," 2006. Retrieved on 14 February 2016, from http://www.un.org/special-rep/ohrlls/ldc/list.htm

<sup>&</sup>lt;sup>37</sup> United Nations Development Programme, "2015 Human Development Report Statistical Annex." Retrieved on 04 January, 2016, from http://hdr.undp.org/sites/default/files/hdr\_2015\_statistical\_annex.pdf

nations (172<sup>nd</sup> to 188<sup>th</sup>) are all African. This means that life expectancy, literacy, education, and income are all low. This means so much has not changed since 2002 and 2006.

An area of concern has been that poverty level is increasing instead of declining. In a study conducted by World Bank to investigate this in 2012, it was found out that poverty is rising in Africa with 330 million Africans living below \$1.25 per day<sup>38</sup> as against 280 million Africans in 1990.

#### Leadership and Economic Development in Southeast Asia

A good number of studies have attributed Southeast Asia's rapid development to effective leadership.

Dirk asserts in his study that the right policy decisions of Southeast Asian leaders summed it up.<sup>39</sup> Wain reported in his study that during Mahathir Mohammed's tenure as Prime Minister of Malaysia, the country experienced a period of rapid modernisation and economic growth, and his government started a series of bold infrastructural projects.<sup>40</sup> Milne and Mauzy reinforces this by noting that Mahathir initiated a series of major infrastructure projects in the 1990s that changed the story of Malaysia.<sup>41</sup> One of the largest was the Multimedia Super Corridor, designed to cater for the information technology industry; Putrajaya as the home of Malaysia's public service, and bringing a Formula One Grand Prix to Sepang.

Similarly, in a study conducted by Panglaykim and Thomas in Indonesia, they state that under President Suharto in 1996, poverty rate dropped to around 11% compared with 45% in 1970. From 1966 to 1997, Indonesia recorded real GDP growth of 5.03% per annum, pushing GDP per

<sup>&</sup>lt;sup>38</sup> World Bank, "While Poverty in Africa Has Declined, Number of Poor Has Increased," October 2015. Retrieved on 17 January 2016, from http://www.worldbank.org/en/region/afr/publication/poverty-rising-africa-poverty-report

<sup>&</sup>lt;sup>39</sup> Dirk Vlasblom, "The Richer Harvest - Economic development in Africa and Southeast Asia," the African Studies Centre: Leiden, 2013

 <sup>&</sup>lt;sup>40</sup> Barry Wain, "Malaysian Maverick: Mahathir Mohamad in Turbulent Times," Palgrave Macmillan, 2010. ISBN 0-230-23873-4.
 <sup>41</sup> R. S. Milne and Daine Mauzy, "Malaysian Politics under Mahathir", Routledge, 1999, ISBN 0-415-17143-1.

capita upwards from US\$806 to US\$4,114. While in 1966, manufacturing sector made-up less than 10% of GDP (mostly industries related to oil and agriculture). By 1997, manufacturing had risen to 25% of GDP whereby 53% of exports consisted of manufactured products.<sup>42</sup>

#### Leadership and Economic Development in Nigeria

Nigeria still faces certain development challenges especially on high poverty and unemployment within its population. Researchers, writers and many scholars have blamed the military regimes of the 60s, 70s, 80s and 90s, about how they lacked vision and clear-cut policy frameworks for economic development and diversification but rather fuelled embezzlement, nepotism and corruption which marred economic development.

Chinua Achebe<sup>43</sup> the eminent African novelist and critic linked Nigeria's problem to poor leadership. He did so in his book "The Trouble with Nigeria." He challenges the resignation of Nigerians and inspire them to reject old habits which inhibit Nigeria from becoming a modern and attractive country. He argues that the main trouble with Nigeria is the failure of leadership, because with good leaders Nigeria could resolve its inherent problems such as tribalism; lack of patriotism; social injustice and the cult of mediocrity; indiscipline; and corruption.

Similarly, Seteolu in his study explains that in Nigeria, the political elites are not a productive class, but rely on the control of state structures for economic rewards. <sup>44</sup> He states that the over politicisation of the Nigerian state is also understood in the context of the unmediated struggle for power, influence and patronage. The nature of political contest ensured the emergence of a local governing class without ideological commitment. Rather than pursue political contests

<sup>43</sup> Chinua Achebe, "The Trouble with Nigeria," Fourth Dimension Publishers, ISBN-13: 978-9781561474, 2000.

<sup>&</sup>lt;sup>42</sup> J. Panglaykim and K.D. Thomas, "The New Order and the Economy," Indonesia, April 1967, p. 73.

<sup>&</sup>lt;sup>44</sup> D, Seteolu, "The Challenge of Leadership and Governance in Nigeria", in Odion-Akhaine, S (eds), Governance: Nigeria and the World, Lagos: CENCOD, 2004.

within ideological frameworks, politics became a contested terrain for shallow, self-centered political gains.

Ake and Onoge examined the Nigerian governing class in their study. They found out that the governing class has been target of pillory, vilification, condemnation and disdain in view of the pervasive and persistent socio-economic and political crisis. To them, these led to the economic domain being characterised by huge external debt overhang, net capital flight, disinvestments, food crisis and insecurity, collapse of social infrastructure, over-devalued national currency, unpopular, repressive and alienating economic policies, and pervasive poverty. 46

#### Leadership and Economic Development in Singapore

Worldwide, international personalities and various scholars have praised Singapore's founding father, Lee Kuan Yew, for his efforts in the development of the country. Dr Henry A. Kissinger, a former US Secretary of State called Lee Kuan Yew one of the seminal figures of Asia. He further states that Lee Kuan Yew, using superior performance started by cleaning up the country, overcoming the initial hostility of their neighbors and their own ethnic divisions; and raised the per capita income of the country from \$1,000 to \$30,000 within 3 decades.

Similarly, Barbara in his book attributes Singapore's success to its founding father, Lee Kuan Yew. He states that nothing would have been possible if not for his vision, dedication, courage, policies and works.<sup>47</sup> Lee Kuan Yew himself, in his memoir, explains his resolve to develop Singapore, how he embraced market economy, went around attracting foreign investors,

<sup>&</sup>lt;sup>45</sup> Ake, C and Onoge, O. "The Theories and Conception of Leadership", in Fafowora, et al (eds), Nigeria: In Search of Leadership, Ibadan: Spectrum Book, 1995.

<sup>&</sup>lt;sup>46</sup> Ibid

<sup>&</sup>lt;sup>47</sup> Barbara Leitch Lepoer, ""Singapore – Industrialization Policy", Washington: Government Printing Office for the Library of Congress, 1989. Retrieved on 17 January 2016, from http://countrystudies.us/singapore/35.htm

provided a conducive environment for investments and industries, and how he managed their uproarious diversity.

#### 1.6.3 Policy and Economic Development

Policies are often used to address a variety of development issues in other to achieve economic development. Governments undertake to meet broad economic objectives such as high employment, and sustainable growth through policies on tax, affordable housing, crime prevention etc. According to Sheffrin, the scope of economic development includes policies by which a country improves the economic, political, and social well-being of its people.<sup>48</sup>

#### **Africa and Southeast Asia**

There have been a significant number of researches, on the linkage between policy choices and the differing economic development performances of Africa and Southeast Asia.

Dirk in his study analysed why Southeast Asia was able to pull it off and Africa could not. He explains that some of the Asian Tigers: Malaysia, Singapore and Indonesia, in just a few years, multiplied their food production and created successful export industries. And as these Tigers started to roar in the 1980s, African exports were collapsing. He argues that Africa's geographical factors, greater diversity and poor institutions were responsible for the regions differing economic indicators. That these factors slowed Africa's economic growth. He further stresses that it was never bad governance and corruption that frustrated Africa's economic development efforts but bad policy decisions. On corruption, he argues that within the same time that Nigeria and Indonesia were pursuing differing economic policies, that both were competing on

<sup>49</sup> Dirk Vlasblom, "The Richer Harvest - Economic development in Africa and Southeast Asia," the African Studies Centre: Leiden, 2013.

<sup>&</sup>lt;sup>48</sup> A. and Sheffrin, S. M., "Economics: Principles in action", Pearson Prentice Hall, Upper Saddle River, New Jersey, 2003).

corruption neck to neck.<sup>50</sup> He explained Southeast Asia's success as a result of their policies having three implementation principles: (1) outreach; (2) urgency and (3) expediency - 'Outreach' to refer to the number of people who benefit directly from measures; 'Urgency' to refer to priorities, not plans; and 'Expediency' to refer to results and not rules.<sup>51</sup>

The 1993 World Bank report, 'East Asian Miracle' was an inquiry into the East Asia's rapid economic development. The report analysed the relationship between public policy and economic growth. It was found out that Asian governments heavily intervened in their rapid economic growth through policies that were geared towards building human capital, birth control, agriculture expansion, macroeconomic stability, providing government incentives and subsidies, export-oriented industrialisation, rapid infrastructuralisation, flexible currency regimes and weak tax regimes to attract foreign investors.

According to Todaro and Smith<sup>52</sup> in "Economic Development," many issues concerning economic development have to be addressed through the use of policies. However, polices cannot thrive under unfavorable conditions no matter how good they were.

Scholars such as Dirk also attributed policymaking and implementation crisis to be the bane of African polices. Policy formulation in Africa has been marred by lack of professionalism, roadside declarations, poor prioritisation and lack of stakeholders or experts; while policy implementation has been marred by political instabilities, policy inconsistencies, policy reversals, corruption, lack of human and physical resources, and lack of political will from leaders. This is

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<sup>&</sup>lt;sup>50</sup> Ibid

<sup>&</sup>lt;sup>52</sup> Michael Todaro and Stephen Smith, "Economic Development," Pearson Education, Inc., United States of America, 2012. ISBN 13: 978-0-13-801388

different from Southeast Asia's experience where conducive environment and adequate political will helped policies to thrive.<sup>53</sup>

In Malaysia for an example, according to Wain in examining the leadership and policies of Mahathir Mohammed in his book, the expiry of the Malaysian New Economic Policy (NEP) in 1990 gave Mahathir the opportunity to outline his economic vision for Malaysia. In 1991, Mahathir announced Vision 2020 [National Development Policy (NDP)], under which Malaysia would aim to become a fully developed country within 30 years. <sup>54</sup> The NDP achieved success out of one of its main aims, poverty reduction. According to Milne and Mauzy, by 1995, less than 9% of Malaysians lived in poverty and income inequality. <sup>55</sup> Wain further adds that Mahathir's government also cut corporate taxes and liberalised financial regulations to attract foreign investment. The economy grew by over 9% per annum until 1997 prompting other developing countries to try to emulate Mahathir's policies. <sup>56</sup> Milne and Mauzy assert further that the economic target required average economic growth of approximately 7% of GDP per annum. <sup>57</sup>

Similarly, Panglaykim and Thomas<sup>58</sup> in their study assert that in Indonesia, to stabilise the economy, Suharto's administration enlisted a group of mostly American-educated Indonesian economists, dubbed the "Berkeley Mafia", to formulate key changes in economic policy which was subsequently termed the New Order. And that through cutting subsidies, decreasing government debt, and reforming the exchange rate mechanism, inflation was lowered from 60% in 1966 to 19% in 1969.<sup>59</sup> With a lack of adequate domestic capital that was required for economic growth, the New Order reversed Sukarno's economic self-sufficiency policies and opened selected

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<sup>&</sup>lt;sup>53</sup> Dirk Vlasblom, "The Richer Harvest - Economic development in Africa and Southeast Asia," the African Studies Centre: Leiden, 2013.

<sup>&</sup>lt;sup>54</sup> Barry Wain, "Malaysian Maverick: Mahathir Mohamad in Turbulent Times," Palgrave Macmillan, 2010. ISBN 0-230-23873-4. <sup>55</sup> R. S. Milne and Daine Mauzy, "Malaysian Politics under Mahathir", Routledge, 1999, ISBN 0-415-17143-1.

R. S. Mille and Daine Mauzy, Malaysian Politics under Manathir , Routledge, 1999, ISBN 0-413-17145-1.

56 Barry Wain, "Malaysian Maverick: Mahathir Mohamad in Turbulent Times," Palgrave Macmillan, 2010. ISBN 0-230-23873-4.

<sup>&</sup>lt;sup>57</sup> R. S. Milne and Daine Mauzy, "Malaysian Politics under Mahathir", Routledge, 1999, ISBN 0-415-17143-1.

 $<sup>^{58}</sup>$  J. Panglaykim and K.D. Thomas, "The New Order and the Economy," Indonesia, April 1967, p. 73.  $^{59}$  Ibid

economic sectors of the country to foreign investment though the 1967 Foreign Investment Law. 60 Suharto subsequently travelled to Western Europe and Japan to promote investment in Indonesia. The first foreign investors to re-enter Indonesia included mining companies, Freeport Sulphur Company / International Nickel Company. As a result of the government regulatory frameworks, domestic entrepreneurs emerged in the late 1960s and early 1970s in the import-substitution, lightmanufacturing sector such as Astra Group and Salim Group. 61 The government also invested into massive infrastructure development (notably the launching of series of Palapa telecommunication satellites), consequently Indonesian infrastructure in the mid-1990s was considered at par with China.

They argue further, that Suharto government's health-care programs increased life expectancy from 47 years (1966) to 67 years (1997) while cutting infant mortality rate by more than 60%. The government's *Inpres* program launched in 1973 resulted in primary school enrollment ratio reaching 90% by 1983 while almost eliminating education gap between boys and girls. In agriculture, sustained support through far reaching agricultural policies resulted in Indonesia reaching rice self-sufficiency by 1984.

#### Nigeria

Between the 60s and 80s, Nigeria's development strategy was commissioning development plans for every 5 years. A considerable number of studies have shown that Nigeria's problem has never been lack of policies but poor implementation. In fact Nigeria has implemented four fixed medium term national development plans. After them were then SAP (1986 - 1990) and the Rolling Plan (1990 - 1993).

60 Ibid

<sup>61</sup> Ibid

Onah in his research critically examined various development plans in Nigeria and identified those problems that hinder successful implementation of them.<sup>62</sup> He stresses that though 1<sup>st</sup> NDP had feasibility issues, it lacked the financial and human resources for implementation and was obstructed by the first coup and civil war. Moreover, the leaders then were pre-occupied by tribalism and nepotism instead of aggressively pursuing the plan. On the second and third plans, he found out that they were married by poor implementation. Additionally, lack of resources frustrated the ambitious 4<sup>th</sup> NDP because of the global recession and fall in oil prices of the early 80s.<sup>63</sup>

Iheanacho in examining why most of the plans failed to meet their objectives and targets states that Lack of Plan Discipline, Lack of Commitment, Absence of Relevant Data, Over Ambitious Development Plans, Lack of Continuity of Government Programs, Public Service Inefficiency, and Poor Public and Private Sector Partnership were responsible.<sup>64</sup>

Charles Soludo in his study argues that policy inconsistency has been the problem of Nigeria's economic policies. The unsteady regimes within 1960 and 2000 made governments to overthrow each other and initiate a differing policy from the previous. He further states that during SAP's implementation, the country made progress on reducing poverty and unemployment.

Similarly, Koha in his study, have attributed roadside declarations of Nigerian leaders as one of the reasons why the country still face many certain development challenges.<sup>65</sup> General Gowon, a former Nigerian Head of State, initiated an indigenisation policy that closed many foreign businesses in Nigeria and prevented the attraction of foreign capital.<sup>66</sup>

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<sup>&</sup>lt;sup>62</sup> Onah, F. O., "Managing Public Programmes and Projects," Nsukka: Great AP Express Publishers, 2006.

<sup>63</sup> Ibid

<sup>&</sup>lt;sup>64</sup> Iheanacho, E. N., "National Development Planning in Nigeria: An Endless Search for Appropriate Development Strategy," International Journal of Economic Development Research and Investment, Vol. 5, No. 2; August 2014.

<sup>&</sup>lt;sup>65</sup> Koha, S, "Nigeria: The Political Economy of Oil", London: Oxford University Press, 1994.

<sup>66</sup> Ibid

According to Adeola<sup>67</sup>, Nigeria's economic challenges despite having implemented all manners of economic policies is the lack of political will from her leaders. A political will is the compelling force for sound leadership quality, the ability to do what is right, what is relevant and what is attainable within the context of patriotic nationalism. Political will often means personal or group sacrifices. It implies the ability to implement policies that have a nationalistic importance and relevance without allowing pockets of interest to detract from what should naturally be of national benefit.<sup>68</sup>

#### Singapore

According to Barbara, Lee Kuan Yew initiated key, far-reaching, market oriented policies and aggressively pursued FDI's attraction. These policies, according to him, led to Singapore's transformation within a generation.<sup>69</sup>

#### 1.7.0 Conceptual Framework

This study is based on East Asia Model of Capitalism and Resource Curse economic theories. East Asia Model of Capitalism helps to interrogate the theoretical backing of the economic policies that Singaporean leaders used in transforming Singapore from a third to first world. The Resource Curse Theory helps to understand why despite having huge deposits of mineral resources and rents earned from oil, Nigerian leaders have failed to economically develop Nigeria.

<sup>&</sup>lt;sup>67</sup> G.L Adeola, "Politics and Democratization Process in Nigeria: The Prevailing Issues", LASU Journal of Social Sciences, Vol 6 Nos 1 & 2, August, 2007

<sup>&</sup>lt;sup>68</sup> Salami Issa Afegbua, "The Challenges of Leadership and Governance in Africa," Vol. 2, No. 9 ISSN: 2222-6990, September 2012

<sup>&</sup>lt;sup>69</sup> Barbara Leitch Lepoer, ""Singapore – Industrialization Policy", Washington: Government Printing Office for the Library of Congress, 1989. Retrieved on 17 January 2016, from http://countrystudies.us/singapore/35.htm

#### 1.7.1 East Asian Model of Capitalism

The East Asian Model of Capitalism is an economic model where the government invests in certain sectors of the economy in order to stimulate the growth of new (or specific) industries in the private sector. It generally refers to the model of development pursued in East Asian economies such as Singapore, Japan, Taiwan and South Korea. Key aspects of the East Asian model include state control of finance, direct support for state-owned enterprises in "strategic sectors" of the economy or the creation of privately owned "national champions", export-oriented industrialisation for growth, massive attraction of foreign capital and a high rate of savings. This economic system differs from a centrally planned economy, where the state would mobilise its own resources to create the needed industries which would themselves end up being state-owned and operated.

#### Relevance to this study

This is the theoretical basis of Singapore's economic development miracle as the government through subsidies and loans encouraged local production, used tax incentives, provision of infrastructures and building of human capital to attract foreign investors; and directly supervised the economy.

#### 1.7.2. Resource Curse Theory

This theory also known as the paradox of plenty, indicates the paradox that countries with an abundance of mineral resources such as oil, tend to have less economic development than countries with fewer mineral resources. This happens for many different reasons, including a decline in the competitiveness of other economic sectors as government tends to abandon them, primary export

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<sup>&</sup>lt;sup>70</sup> Paul W. Kuznets, "An East Asian Model of Economic Development: Japan, Taiwan and South Korea," Economic Development and Cultural Change, Vol. 36, No. 3, April 1988.

dependence, volatility of revenues from the natural resource sector due to exposure to global commodity market swings, political corruption, conflicts fueled by struggles for resources, government mismanagement of resources, weak - unstable - corrupt institutions, and seeing revenues from mineral resources as outputs rather than as inputs to build other sectors. The resource curse may not be universal for all countries with an abundance of mineral resources, but for many countries, such as Nigeria, it is real.<sup>71</sup>

This theory was first propounded by Richard Auty in 1993 to describe how countries rich in mineral resources were unable to use that wealth to boost their economies and how, counter-intuitively, these countries had lower economic development than countries without an abundance of mineral resources. Numerous studies, including one by Jeffrey Sachs and Andrew Warner, have shown a link between mineral resource abundance and poor economic growth and development. This disconnect between mineral resource wealth and economic growth can be seen by examining development in several petroleum-producing countries. From 1965 to 1998, in the OPEC countries, gross national product per capita growth decreased on average by 1.3%, while in the rest of the developing world, per capita growth was on average 2.2%. Some writers such as Djankov etal argue that financial flows from foreign aid can provoke effects that are similar to the resource curse. Abundance of financial resources in absence of sufficient innovation effort in the corporate sector may also lead to the problem of resource curse.

<sup>&</sup>lt;sup>71</sup> Jeffrey Sachs, D; Warner, Andrew M, "Natural resource abundance and economic growth, NBER Working Paper 5398, 1995-02-02. Retrieved on 17 January 2016, from http://ideas.repec.org/p/nbr/nberwo/5398.html

Richard M. Auty, "Sustaining Development in Mineral Economies: The Resource Curse Thesis," London: Routledge, 1993.
 Sachs, Jeffrey D; Warner, Andrew M (1995-02-02), NBER Working Paper 5398: Natural resource abundance and economic

growth. <sup>74</sup> T Gylfason, "Natural resources, education, and economic development", European Economic Review (Elsevier) 45 (4-6): 847–59, doi:10.1016/s0014-2921(01)00127-1, 2001.

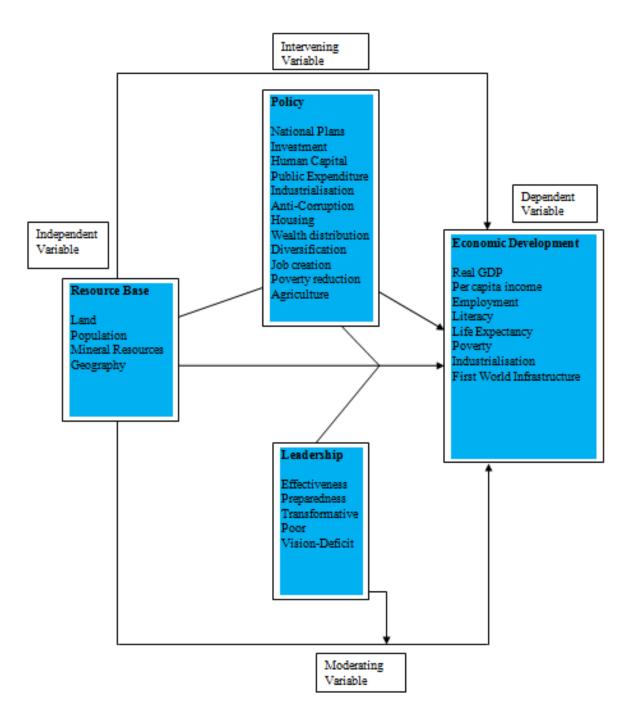
<sup>&</sup>lt;sup>75</sup> S. Djankov; J.G. Montalvo; M. Reynal-Querol, "The curse of aid", Journal of Economic Growth (Springer) 13 (3): 169–94, doi:10.1007/s10887-008-9032-8, 2008.

<sup>&</sup>lt;sup>76</sup> Quan Hoang Vuong; Nancy K. Napier, "Resource Curse or Destructive Creation in Transition: Evidence from Vietnam's Corporate Sector". Management Research Review 37 (7): 642–657. doi:10.1108/mrr-12-2012-0265, July 2014.

#### **Relevance to this study:**

Resource Curse theory seems relevant in explaining what has been happening to Nigeria and Singapore in terms of economic development and the rest of Africa and Southeast Asia broadly. Nigeria, like the theory explains, has an abundance of mineral resources but has not been able to use it to drive economic development. This is the same with most African countries with abundant mineral resources. While Singapore with little no mineral resources has been able to diversify her economy and has been transformed economically from a third to a first world country. This is the same applies to most Southeast Asian countries.

## 1.7.3 Conceptual Model



Source: the Researcher

## 1.8 Hypotheses

- 1). Resource-base does not explain the difference between the development levels of Nigeria and Singapore.
- 2). Earlier adoption of export-led industrialisation policy by Singapore's leadership was a key determinant of the different levels of development between Nigeria and Singapore.
- 3). Military-rule interferences negatively affected Nigeria's economic development performance, unlike in Singapore.

## 1.9.0 Methodology of Research

## 1.9.1 Research Design

This study utilises historical data to carry out the comparative cases of Nigeria and Singapore. It has used mixed method research design for data collection and data analysis. Both primary and secondary data have been used. This study was undertaken between January and July 2016.

#### 1.9.2 Methods of Data Collection

## Primary data

Primary data was collected through interviews with Political leaders; Scholars of Economics & other related fields, and Top Officials from the Nigerian Ministries of Finance & National Planning Commission. They were interviewed on how policy processes, resource-base and leadership dynamics influenced the differing development performances of Nigeria and Singapore. Purposive sampling was used to select the respondents. The sample size is 22 respondents: 6 Political leaders from 6 geopolitical zones of Nigeria; 12 lecturers from 4 Universities in Nigeria,

Benin, Lagos, and Ibadan; and 4 top officials from the Nigerian Ministries of Finance & National Planning Commission. Key emphasis was placed on the sexes and religions of respondents.

#### Secondary data

Secondary data was collected by analysing the literature in academic journals, policy documents, periodicals, books, newspapers, and academic papers and magazines, TV and documentaries.

Statistical data was collected from reports and websites such as Nigerian National Bureau of Statistics (NNBS), Statistics Singapore (SINGSTAT), African Development Bank (AfDB), African Union Commission (AUC), Asian Development Bank (ADB), United Nations Development Programme (UNDP), World Bank (WB), Organisation for Economic Co-operation and Development (OECD), United Nations Conference on Trade and Development (UNCTAD), and International Monetary Fund (IMF)

#### 1.9.3 Data analysis

This study used thematic analysis, as well as descriptive & explanatory analysis (mixed method) in finding out how policy processes, resource-base and leadership dynamics influenced the differing development performances of Nigeria and Singapore. Qualitative data was analysed using thematic analysis and the task was to reduce a wide variety of items of information to a more limited set of attributes in terms of a variable. Quantitative data from existing statistics was analysed using descriptive and explanatory analysis. All were used to draw conclusions on how leaderships in both countries were able to influence economic development through their policies and efforts. For better observation and comparison, statistical tools like graphs, charts and tables will be used.

#### 1.9.4 Research Ethics

The researcher adhered to considerations such as professional practice by ensuring data validity

and research instruments reliability. The study observed confidentiality, non-forceful respondent compliance and consent of the respondent. Research approval was obtained from the University of Nairobi (UoN).

## 1.10 Scope and Limitations of study

The researcher interviewed key persons and decision makers in successive Nigerian governments since 1970. The researcher relied on secondary data for Singapore by accessing a variety of secondary materials on key policies of the country. In addition, this study focuses on only six key economic development elements, such as real GDP, per capita income, unemployment, poverty, literacy rate and life expectancy level.

#### 1.11 Chapter Outline

This study is organised into five chapters.

Chapter one contains the Introduction, Background to the study, Problem Statement, the Objectives, Justification of Research, Operationalization of Key Terms, Literature Review, Conceptual Framework and model, Hypotheses, Methodology of Research, Scope and Limitations of Research, and Chapter Outline.

Chapter two contains an overview of economic development in Africa and Southeast Asia since 1960. It examines real GDP growth, per capita income growth; reductions in poverty and unemployment levels; and improvements in literacy and life expectancy levels. It further captures the leadership dynamics and policy processes of the two regions and how they contributed to the differing economic development performances.

Chapter three starts with a comparative analysis of the resource-base (land, population and minerals) of Nigeria and Singapore. It then captures a general overview of economic development

in the two countries since 1960. Real GDP growth, per capita income growth; reductions in poverty and unemployment levels; and improvements in literacy and life expectancy levels of the two countries are compared. It further captures a general overview of both countries on diversification, infrastructure, external trade, and inflation.

Chapter four assesses key economic policies of Nigerian and Singaporean leaders from 1960 – 2000 and how they contributed to the two countries differing economic development levels. It looks at the quality and focus of the policies, as well as their implementation. It also examines how leadership dynamics influenced the implementation of these policies and contributed to the countries' differing economic development performances.

Chapter five contains the summary, conclusions and recommendations of this study.

# CHAPTER TWO: AN OVERVIEW OF ECONOMIC DEVELOPMENT IN AFRICA AND SOUTHEAST ASIA

#### 2.0 Introduction

The former colonies in Africa and Southeast took up the reins of self-rule at more or less the same time and got off to a similar start in many respects. At the end of the 1950s, they were in the same stage of economic development. Currently, many Southeast Asian countries have become developed economies while their sub-Saharan African counterparts continue lagging far behind.

This chapter provides a general overview of economic development in Africa and Southeast Asia. It examines trends in a wide range of variables including, growths in real GDP and per capita income, poverty and unemployment levels, and improvements in literacy and life expectancy levels. By looking at how the two regions differently reached their current status, the chapter tries to find out how they were able to have differing economic development indicators despite having been more or less in the same level at the time of independence. This leads to an examination of the influence of leadership and policy processes on the development performances of the two regions.

Data used in the chapter was collected from primary and secondary sources. Primary source was through interviews with 22 respondents while secondary sources included scholarly papers and regional & international organizations such as ADB, AfDB, AUC, IMF, OECD, UNDP and World Bank with the findings presented in tabular and graphical forms.

## 2.1 An Overview of Economic Development in the two regions

Africa's economic development challenges are mostly characterised by seasonal and concurrent intra-state conflicts; heavy food importation estimated at US\$33 billion in 2010<sup>77</sup>; high rates of hunger, corruption<sup>78</sup>, poor governance, infrastructure gap; and low manufacturing capacity. It is quite paradoxical that Africa remains the world's most underdeveloped continent<sup>79</sup> despite its resources, vast arable lands and an outstanding agricultural climate. In most parts of the continent, natural resources have ended up exacerbating corruption, deepening fractionalisation, and guaranteeing primary-export-dependence.

Many Southeast Asian countries used to be almost at the same level at independence (considering GDP, per capita income, unemployment and poverty levels as measurements) with many African countries. However, some of these Southeast Asian countries such as Singapore, Malaysia, Thailand and Indonesia have transformed themselves as is clear giving a number of indicators. Currently, they record high Human Development Indexes (HDI); with magnificent infrastructures; and have been able to experience rapid rates of industrialisation.

#### 2.1.1 Real GDP growth

Usually, available data divide Africa into North Africa and sub-Saharan Africa.<sup>80</sup> As the main focus of this research is sub-Saharan Africa where Nigeria belongs to, more attention will be given to the latter.

Sub-Saharan Africa's real GDP growth has been significantly weak compared to Southeast Asia. Table 2.0 shows that real GDP growth rate of Sub-Saharan Africa within 1961 and 2000 was

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<sup>&</sup>lt;sup>77</sup> United Nations Economic Commission for Africa, "Africa remains hungry despite \$3billion annual food aid and \$33 billion on food imports," ECA Press Release No. 11/2010

<sup>&</sup>lt;sup>78</sup> Transparency International, "Corruption Perceptions Index 2014. Full table and rankings". Retrieved on 04 January, 2016, from <a href="http://www.transparency.org/cpi2014/results/">http://www.transparency.org/cpi2014/results/</a>

<sup>&</sup>lt;sup>79</sup> Richard Sandbrook, "The Politics of Africa's Economic Stagnation." Cambridge University Press, 1985.

<sup>80</sup> World Bank, "Data," http://data.worldbank.org

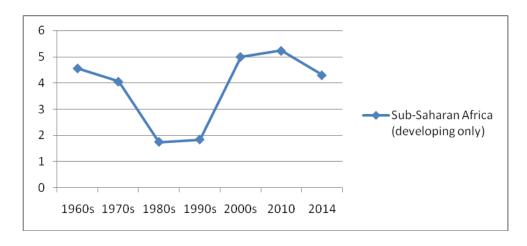
lower than that of Southeast Asia. Sub-Saharan Africa's poor performance has been attributed to the fact that the region suffered from a serious economic downturn between the 1980s and 1990s (see Figure 2.0). Before this period, GDP growth averaged 4.5% in the 1960s and 4% in the 1970s. However, the rate fell to less than 2% in the next two decades with the region experiencing negative growth in 1983 (-1.15%), 1991 (-0.09%) and 1992 (-1.49%). 82

Table 2.0 – Annual Real GDP growth rates of sub-Saharan Africa and Southeast Asia (1961 - 2000)

	Samples	Annual Real GDP growth rates
Sub-Saharan Africa	35	3.2
Southeast Asia	9	5.48

Source: Ndulu & O'Connell<sup>83</sup>

Figure 2.0 - GDP growth rate (annual %) in sub-Saharan Africa (1960 – 2014)



Source: World Development Indicators, 2015

<sup>81</sup> World Bank, "Data," http://data.worldbank.org

<sup>82</sup> Ibid.

<sup>&</sup>lt;sup>83</sup> Ndulu B. J. & O'Connell S. A., 'Policy plus: African growth performance, 1960-2000' in Ndulu B. J., et al, The Political Economy of Economic Growth in Africa, 1960-2000, Vol. 1, New York: Cambridge University Press, 2008, p.4.

The reason for this poor economic performance can be attributed to many external and internal factors. First, the oil shocks of the 1970s made many African economies suffer from skyrocketing inflation. For instance, in DRC, inflation rose from 8% in 1970 to 101% in 1979, while in Ghana, it rose from 3% in 1970 to 116% in 1977. All Increased interest rates in the early 1980s also burdened Africa with heavy debt due to a large amount of investment capital and foreign aid that the region borrowed in the earlier decades. The region's external debt rose from \$36 billion by the end of the 1970s to \$176 billion in 1998. Secondly, there was the era of sidelining of African economies from mid-1980s to 1990s. The continent had less political strategic importance to the major world powers after the Cold War ended. Therefore, unconditional economic support from the West reduced significantly; the United States economic investment in Africa was less than one third of that in Brazil in this period.

Lastly, there were many internal factors that slowed Africa's economic growth: slowed foreign investments as many African governments were using protectionist and nationalization economic strategies, high Aid dependence, corruption, dictatorships and political instabilities. According to Collier & Gunning, the lack of openness to trade, high policy volatility, and poor public services also affected negatively on the region's economic performance. Another factor which hindered growth in Africa was poor infrastructure development which hindered growth.

After the economic hardships, the region's growth rate gradually increased reaching 5% in the 2000s (see Figure 2.0). The recent economic performance is also positive with more than 4%

<sup>&</sup>lt;sup>84</sup> Dambisa Moyo, "Dead Aid," New York: Farrar, Straus and Giroux, 2009. p.16.

<sup>&</sup>lt;sup>85</sup> Ibid, p.17 and Harbeson J. W. & Rothchild D., "Africa in World Politics: Reforming Political Order (4th)", Colorado: Westview, 2009, p.50.

<sup>&</sup>lt;sup>86</sup> Thomson A., An Introduction to African Politics," London and New York: Routledge, 2006.

<sup>&</sup>lt;sup>88</sup> Collier P. & Gunning J. W., "Explaining African Economic Performance", Journal of Economic Literature, Vol. 37, No. 1, (1999) p.74.

<sup>&</sup>lt;sup>89</sup> Jerome A., "Infrastructure, Economic Growth and Poverty Reduction in Africa", Journal of Infrastructure Development, Vol. 3, No. 2, (2011) p.146.

average growth rates. Additionally, IMF expected that the growth rate will rise continually. <sup>90</sup> As of 2011, sub-Saharan Africa is one of the fastest developing regions in the world. Six of the world's ten fastest-growing economies over the previous decade were in the region. Between 2011 and 2015, the economic growth rate of the average nation in Africa is expected to exceed that of the average nation in Asia. Sub-Saharan Africa is by then projected to contribute seven out of the ten fastest growing economies in the world. <sup>91</sup> According to the World Bank, the economic growth rate in sub-Saharan Africa had risen to 4.7% in 2013, with a rate of 5.2% forecasted for 2014. This continued rise has been attributed to increasing investment in infrastructure and resources. <sup>92</sup>

Table 2.1 - Economic growth in some selected Southeast Asian Economies (1960-2014)

	GDP growth rates (%)						
Countries	1960-		2000-				
Countries	1979 1980-1999		2014				
Indonesia	5.9	5.6	5.3				
Malaysia	7.2	6.6	5.1				
Singapore	9.2	7.5	5.7				
Thailand	7.8	6.3	3.9				
World	4.7	2.9	2.7				

Source: World Development Indicators, 2015

On the other side, Southeast Asia surprised the world with an unprecedentedly fast economic growth over the last five decades. The region's real GDP growth rate between 1960 and

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<sup>&</sup>lt;sup>90</sup> IMF, Regional Economic Outlook: Sub-Saharan Africa, Navigating Headwinds," Washington, D.C., 2015, p.1.

<sup>&</sup>lt;sup>91</sup> The Economist, "Africa's impressive growth," 29 August 2014.

<sup>92</sup> World Bank, "Africa's impressive growth," 29 August 2014.

2000 was 5.48% (see table 2.0 on page 31). Among 11 economies of the region, table 2.1 shows that the economies of Indonesia, Malaysia, Singapore and Thailand have been rapidly growing with GDP growth much above the World's average since 1960. Between 1966 and 1973, in particular, South Korea and Singapore achieved brilliant economic growth of more than 10%; the highest growth rate of each country was about 15% (in 1973) and 14% (in 1970) respectively. During 1980-1999, when Africa underwent a deep recession with only about 1.8% growth rate, the countries of these economies experienced robust economic growth with average of 8% of GDP growth rate.

The region's rapid and sustained growth was possible due to several successful policies implemented in the region. First, the Southeast Asian economies achieved stable macroeconomic environment, which is essential for private investment. They maintained average annual inflation rates at about 7.5% for 30 years since 1961 while all low and middle income economies had average 61.8% of annual inflation rates.<sup>94</sup> During this period, inflation rate of sub-Saharan Africa was 20% <sup>95</sup>, which is almost 3 times higher than that of all the economies.

Secondly, there were successful export-oriented industrialisation policies and technology transfers. They established a pro-export regime using a variety of instruments such as export credit, duty-free imports for exporters and their suppliers, tax incentives, and export targets. As a result, their exports of goods and services (% of GDP) surged about 5 times for the last five

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<sup>93</sup> World Bank, "Data," http://data.worldbank.org

<sup>&</sup>lt;sup>94</sup> World Bank, "The East Asian Miracle: Economic Growth and Public Policy (Summary)," Washington, D.C.: World Bank, 1993, p.12.

decades.<sup>96</sup> In addition, their active promotion of technology transfers and protection of domestic firms and markets resulted in producing world-class products.<sup>97</sup>

Thirdly, they encouraged savings and investment for the accumulation of physical resources. Since physical resources are highly important to promote rapid growth, they ensured positive interest rates and investment friendly environment. For instance, during 1970 - 1986, South Korea, Malaysia, and Thailand maintained their real interest rates between -10 to 10% while Ghana's real interest rates were highly volatile, between -50 to 10%. To promote investment, they implemented tax policies favoring investment and kept the relative prices of capital goods low. Lastly, there was a rapid accumulation of high-quality human capital. Their governments invested not only in primary and secondary education but also in scientific and technological education to supply skilled manpower.

Unfortunately, between 1997 and 1998, Southeast Asia faced a financial crisis which stopped the region's high-speed sustained growth. During the crisis, the growth rates of most of the countries in the region dropped sharply: Malaysia (-7.4%), Singapore (-2.2%), and Thailand (-10.5%). It was explained that a banking crisis in Thailand preceded the currency crisis and the rest of the region got affected due to their financial vulnerability. However, there was a recovery after the crisis and the economies performed strongly again in the 2000s.

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<sup>&</sup>lt;sup>96</sup> Hong Kong: 2.7 times, Indonesia: 1.6 times, Singapore: 1.15 times, South Korea: 16 times, Thailand: 5 times, World Bank, *Data*, http://data.worldbank.org

<sup>&</sup>lt;sup>97</sup> Kolluru S. & Rao B., 'East Asian Experience on Growth and Equity: Lessons and Implications', *Global Business Review*, Vol.12, No. 2, (2011) p.239.

<sup>&</sup>lt;sup>98</sup> Ibid, p.14.

<sup>99</sup> World Bank, "Data," http://data.worldbank.org

<sup>&</sup>lt;sup>100</sup> Ito T., 'Growth, Crisis, and the Future of Economic Recovery in East Asia' in Stiglitz J. E. & Yusuf S., "Rethinking the East Asian Miracle," Washington, D.C.: World Bank and Oxford University Press, 2001, pp.78-81.

## 2.1.2 Real GDP per capita growth

Table 2.2 shows that real GDP per capita growth rate of sub-Saharan Africa within 1960 and 2000 was extremely lower than that of Southeast Asia. In the late 1950s, the average per capita income in both regions was almost identical. Between 1960 and 2000, some parts of Southeast Asia have booked spectacular growth while sub-Saharan Africa has stumbled from one economic failure to another.

Table 2.2 – Real GDP per capita growth rates of sub-Saharan Africa and Southeast Asia (1960 - 2014)

	Samples	Real GDP per capita growth rates
Sub-Saharan Africa	35	0.56
Southeast Asia	9	3.41

Source: Ndulu & O'Connell<sup>101</sup>

Real GDP growth indirectly affects real GDP per capita growth. In this regards, Africa's slowed performance in per capita income growth has been attributed to most of the internal and external factors discussed in Sub-Section 2.1.1. Included to this was the rapid fertility rates in Africa within this period. As Africa's economic performance in the 2000s started improving, average per capita income growths also started improving.

On the other side, the GDP per capita growth rate of Southeast Asia was 3.41% between 1960 and 2000. Among the economies of the region, table 2.3 shows that per capita growths of Indonesia, Malaysia, Singapore and Thailand have been rapidly growing much above the World's

<sup>101</sup> Ndulu B. J. & O'Connell S. A., 'Policy plus: African growth performance, 1960-2000' in Ndulu B. J., et al, "The Political Economy of Economic Growth in Africa, 1960-2000," Vol. 1, New York: Cambridge University Press, 2008, p.4.

average since 1960. Southeast Asia's good performance in per capita growth is attributed to most of the policy processes discussed in Sub-Section 2.1.1. As in the case of real GDP, per capita income growth slowed between 1997 and 1998, when the region faced a financial crisis. However, there was stabilization after the crisis.

Table 2.3 – Real GDP per capita growth rates of some Southeast Asian countries (1960 - 2014)

	1960-		2000-	
Countries	1979	1980-1999	2014	
Indonesia	3.3	3.7	3.9	
Malaysia	4.4	3.8	3.2	
Singapore	7.1	4.8	3.4	
Thailand	4.9	4.8	3.3	
World	2.8	1.2	1.5	

Source: World Development Indicators, 2015

## **2.1.3 Poverty**

Despite recent economic progress, sub-Saharan Africa still has the world's highest rate of extreme poverty. In 1981, there were more people living with income less than \$1.25 a day in East Asia and Pacific (Southeast Asia) than in sub-Saharan Africa (see figure 2.1). However, the poverty headcount ratio in Southeast Asia fell sharply below 30% between 1990 and 2002 while the ratio in sub-Saharan Africa was at 59%. Furthermore, despite the slight decline of the poverty ratio in sub-Saharan Africa since 2000, the population living with less than \$1.25 increased by 180 million

from about 205 million in 1981 to 386 million in 2008<sup>102</sup> and is currently estimated to be about 440 million.<sup>103</sup> With high population growth in Africa (2.7%)<sup>104</sup>, the population in poverty is expected to grow continuously unless there is an extensive policy intervention.

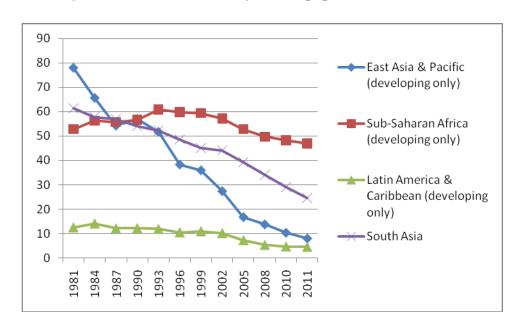


Figure 2.1 - Poverty headcount at \$1.25 a day [(% of population) 1981 – 2011]

Source: World Development Indicators, 2015

In contrast, Southeast Asia has made enormous progress in reducing poverty level. From table 2.4, the poverty incidence in many Southeast Asian countries declined sharply between 1970 and 2002. This is attributed to the region's rapid economic growth and FDI attraction which promoted employment expansion, which in turn resulted in a significant increase in average per capita incomes. In Indonesia for example, in order to achieve inclusive and widespread economic development, its leadership came up with several strategies to improve agriculture which a large

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<sup>&</sup>lt;sup>102</sup> Ayub M., "Poverty and Inequality", Global Journal of Emerging Market Economies, Vol. 5, No. 3, (2013) p.330.

<sup>&</sup>lt;sup>103</sup> According to World Bank data, population in Sub-Saharan Africa was about 936 million in 2013 and poverty headcount ratio at \$1.25 was about 47% in 2011. Using these two data, calculated the estimated number living under \$1.25 poverty level.

Annual population growth rate in 2014; Sub-Saharan Africa (2.7%), East Asia and Pacific (0.7%), Europe and Central Asia (0.7%), Latin America and Caribbean (1.1%), Middle East and North Africa (1.7%), South Asia(1.3%), World Bank, *Data*, http://data.worldbank.org

percentage of the rural poor was dependent on.<sup>105</sup> In addition, leaderships in Singapore, Indonesia, South Korea and Malaysia, instituted polices that enabled them to subsidise and expand education and healthcare provision. The reduction in absolute poverty with robust growth improved the living standards of the region.

Table 2.4 - Poverty incidence and changes in three Southeast Asian countries (1970 – 2002)

	Poverty incidence					Cha	nges		
	1070	1076	1000	1000	2002	1970-	1980-	1998-	1970-
	1970	1976	1980	1998 2002	2002	1980	1998	2002	2002
Malaysia	52.4	42.4	29	7.5	5.1	-23.4	-21.5	-2.4	-47.3
Indonesia	57.1	50.1	39.8	23.4	18.2	-17.3	-16.4	-5.2	-38.9
Thailand	39	30	23	12.9	13.1	-16	-10.1	0.2	-25.9

Source: Jomo<sup>106</sup>(poverty incidence) and the researcher's calculations (changes)

## 2.1.4 Unemployment

Tables 2.5 and 2.6 show that Southeast Asia's unemployment rate as at 2015 stands at 4.1% and youth unemployment stands at 13.6%; while in sub-Saharan Africa's unemployment rate is at 7.7% and youth unemployment at 11.8%. In sub-Saharan Africa, between 2009 and 2015, unemployment rate reduced by 0.2% and youth unemployment by 1.3%. Whereas in Southeast Asia, within the same period, unemployment rate reduced by 1.1% and youth unemployment by 0.4%

<sup>105105</sup> J. Panglaykim and K.D. Thomas, "The New Order and the Economy," Indonesia, April 1967, p. 73.

J. Pangraykini and K.D. Thomas, The New Order and the Economy, Indonesia, April 1967, p. 75.

106 Jomo K. S., 'Growth with Equity in East Asia?', UN Department of Economic & Social Affairs(DESA), Working Paper 33, 2006, p.4.

Table 2.5 – Unemployment rates of sub-Saharan Africa (2009 - 2015)

	2009	2012	2013	2014	2015
Labour force participation rate	70.4	70.6	70.8	70.9	71.0
Unemployment rate (total)	7.9	7.9	7.7	7.7	7.7
Youth unemployment rate	12.5	12.3	11.8	11.8	11.8

Source: ILO<sup>107</sup>

Table 2.6 – Unemployment rates of Southeast Asia (2009 - 2015)

		2012	2013		
Labour force participation rate	70.3	70.4	70.4	70.4	70.4
Unemployment rate (total)	5.2	4.1	4.3	4.3	4.3
Youth unemployment rate	14.0	12.7	13.6	13.6	13.6

Source: ILO<sup>108</sup>

#### 2.1.5 Education

According to the UNESCO Institute for Statistics, sub-Saharan Africa as a region has one of the highest rates of illiteracy. Currently, adult literacy rates are below 50% in the following 10 sub-Saharan African countries: Benin, Burkina Faso, Chad, Ethiopia, Guinea, Liberia, Mali, Niger, Senegal and Sierra Leone. Adult literacy rate ranges from 25% in Guinea to 94% in Equatorial Guinea.

Furthermore, figure 2.2 shows that adult literacy rate in sub-Saharan Africa in 2011 was at 59% (24% of the world's illiterate adults) while youth literacy rate was at 70%. Adult literacy rate climbed by an average of 17% between 1985 and 2007 to reach 62%. Figure 2.3 shows that adult literacy in sub-Saharan Africa increased from 53% in 1990 to a projected 64% in 2015; while youth literacy level increased from 66% in 1990 to projected 74% in 2015 (see figure 2.4). The improvement is because, sub-Saharan Africa has registered remarkable progress since 1999 in

<sup>108</sup> Ibid, pg 46

<sup>107</sup> ILO, "World Employment Social Outlook," 2015. Pg 55

reducing the number of out of school children by nearly 13% in 2007. This was following current efforts to increase primary and secondary school enrolment figures by African governments. Total primary school enrolment stood at 124 million in 2007, up by 42 million since 1999.110

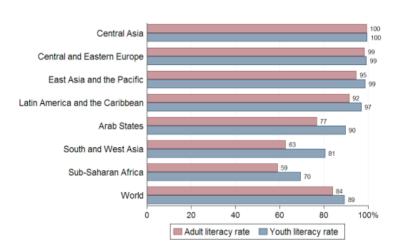


Figure 2.2 – Global distribution of adult and youth illiteracy - 2011

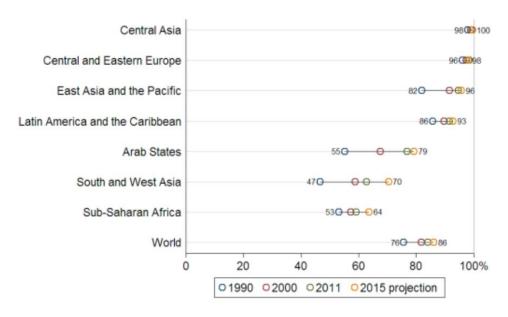
Source: UNESCO Institute for Statistics, September 2013

Figure 2.2 further shows that as at 2011, East Asia and the Pacific (Southeast Asia) has adult literacy of 95% (12% of the world's illiterate adults) and youth literacy of 99%. Between 1990 and 2015 in the region, adult literacy grew from 82 to 96%, while youth literacy grew from 95 to 99% (see figures 2.3 and 2.4). Southeast Asia's high literacy rate is possible through their governments' earlier efforts in expanding education so as to build human capital. The great record in human capital building also explains their economic transformation.

109 Global Monitoring Report, "Education for All," 2010. Retrieved on 5 April 2016, from http://en.unesco.org/gemreport/sites/gem-report/files/gmr2010-fs-ssa.pdf <sup>110</sup> Ibid

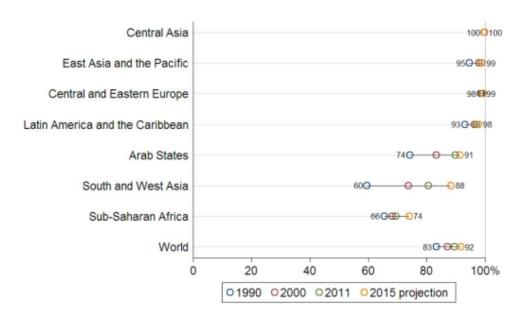
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Figure 2.3 – Global adult literacy (1990 - 2015)



UNESCO Institute for Statistics, September 2013<sup>111</sup>

Figure 2.4 – Global youth literacy (1990 - 2015)



UNESCO Institute for Statistics, September 2013<sup>112</sup>

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<sup>&</sup>lt;sup>111</sup> UNESCO Institute for Statistics, "Adult and Youth Literacy," September 2013.

## 2.1.6 Life expectancy level

With efforts in expanding healthcare so as to build human capital, Southeast Asia was able to have increasingly higher life expectancy level than Africa. From 1990 to 2013, Table 2.7 shows that life expectancy grew by 9 from 59 to 68 in Southeast Asia while in Africa, it grew by 8 from 50 to 58. This shows that Africa is having deep challenges in the health sector.

Table 2.7 – Life expectancy at birth – Africa, Americas and Southeast Asia (1990 – 2013)

WHO region	Year	Both sexes	Female	Male
	2013	58	60	57
Africa	2012	58	59	56
Airica	2000	50	51	49
	1990	50	52	48
	2013	77	80	74
Americas	2012	76	79	74
Americas	2000	74	77	71
	1990	71	75	68
	2013	68	70	66
South-East Asia	2012	67	69	66
South-East Asia	2000	63	64	62
	1990	59	60	58

Source: WHO (Life expectancy Data) 2013

## 2.2 Leadership and Economic development in the two regions

Available literature reviewed during the course of this study tends to consider poor leadership as one of the major factors behind Africa's poor economic development performance when paired with Southeast Asia. They pointed out that committed leaderships enabled Southeast Asia to aggressively implement comprehensible economic policies which transformed most countries in the region, unlike in Africa.

In the same light, about 90% of the key informants interviewed agreed that Africa has been unfortunate with uncommitted leaders. On African founding fathers and their zeal for development, a respondent and professor of Political Science stated that, "save the few of them like Nyerere, Nkrumah and Karma, most others amended constitutions to stay longer in power, cultivated corruption, nepotism, with miniscule visions; and limited development policies that were marred by poor implementation."

In this light, Africa's slow development performance in the 80s can be explained partly as a product to poor leadership. In that period, Africa witnessed the emergence of several dictators, who cared little about economic development, but rather placed more emphasis on looting public resources, and consolidating nepotism. This could be confirmed by simply comparing former African leaders such as Milton Obote, Idi Amin, Sese Seko, and Jean Bedel Bokassa with former Southeast Asia leaders such as Lee Kuan Yew, Mahathir Mohammed and Suharto who were in power at the same time. The vast differences in achievement speak volumes.

On the other side, according to the most of the key informants interviewed, Southeast Asia was able to produce leaders who were able to generate visions, articulate strategies and tactics, and then resolutely drove their societies forward. Examples include Lee Kuan Yew, Mahathir Mohammed and Suharto who all pursued export-oriented industrialisation strategies and courted foreign investments. These leaders were consistent in executing policies. They built a favourable investment climate and ensured political stability to attract the necessary FDIs having drawn long

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<sup>113</sup> BBC News, "Senegal police arrest Chad former leader Hissene Habre". Retrieved on 8 January 2016, from <a href="http://www.bbc.com/news/world-africa-23119658">http://www.bbc.com/news/world-africa-23119658</a>; Time Magazine, "Despot's Fall". 20 August 1979. Retrieved on 8 January 2016, from <a href="http://content.time.com/time/magazine/article/0.9171.947351,00.html?promoid=googlep">http://content.time.com/time/magazine/article/0.9171.947351,00.html?promoid=googlep</a>; Ullman, Richard H., "Human Rights and Economic Power: The United States Versus Idi Amin," Foreign Affairs, April 1978. The most conservative estimates by informed observers hold that President Idi Amin Dada and the terror squads operating under his loose direction have killed 100,000 Ugandans in the seven years he has held power; Ishaan Tharoor, "Mobutu Sese Seko", Top 15 Toppled Dictators," 20 October 2011. Retrieved on 04 January. 2016. from

http://content.time.com/time/specials/packages/article/0,28804,2097426 2097427 2097458,00.html; Richard Dowden, "Obituary: Dr Hastings Banda," The Independent (London), 27 November 1997. Retrieved on 04 January, 2016, from http://www.independent.co.uk/news/obituary-dr-hastings-banda-1296534.html

World Bank, "The East Asian Miracle: Economic Growth and Public Policy (Summary)", Washington, D.C. 1993.

term economic plans and pursued them vigorously.<sup>115</sup> They further went for strong economic teams for further formation of progressive economic agendas and their implementations. They made use of their human capital which they developed over time, embarked on reforms and utilised available natural resources to grow the economy through massive industrialisation.<sup>116</sup>

#### 2.3 Policy processes and Economic development in the two regions

Policy choices also largely contributed to the differing economic development performances of Africa and Southeast Asia. In explaining Southeast Asia's outstanding economic growth in Sub-Section 2.1.1 of this Chapter and from the reviewed literature, it was clear that their governments embraced policies that were led by free market and export growth. This was unlike in Africa where at the same period, leaders were pursuing policies led by protectionism and nationalisation until the advent of SAP. A respondent and political economist also stated that "the outstanding economies in Southeast Asia applied the developmental state's model in which there was adequate state's intervention in the process of development."

Another key difference to the regions' differing economic performances was policy making and implementation. The leaders of Southeast Asia created a conducive environment for policies to thrive through improving governance; strengthening institutions; providing adequate funding and skilled workforce; and supervised implementation of these policies. Example is Lee Kuan Yew who entered office and prioritised infrastructural development, enhanced domestic savings for development and high-skills acquisition a priority.<sup>117</sup> On the other side, African governments have been having enormous challenges in making and implementing policies based on a number of factors.

115 Ibid

<sup>116</sup> m

<sup>&</sup>lt;sup>117</sup> Lee Kuan Yew, "From Third World to First – The Singapore Story (1965–2000)." Harper Collins, New York, 2000.

First, since independence, many African leaders have been engaged in practices that would have even been against comprehensible policy processes. Practices such as nepotism and favoritism. Secondly, most of the respondents agreed that issues such as incoherent policies, poor prioritisation of issues, lack of experts in policymaking and roadside declarations really affected policy making on the continent. Lastly, policy implementation has been affected by issues like corruption, political instabilities, weak public institutions, lack of political will from politicians and policy reversals.

#### 2.4 Conclusion

In consideration of the above findings, it could be concluded that many Southeast Asian countries have made outstanding economic feats as former third world countries. On the other side of the coin, Africa has much to do on reducing poverty, expanding infrastructure, creating jobs, and building human capital. Furthermore, we have been able to see the trends of economic development in the two regions, where indicators diverged and converged and how Southeast Asia was able to overtake Africa on economic development.

# CHAPTER THREE: OVERVIEW OF RESOURCE-BASE AND ECONOMIC DEVELOPMENT IN NIGERIA AND SINGAPORE

#### 3.0 Introduction

In the previous chapter, we looked at an overview of economic development in Africa and Southeast Asia. We did this by examining real GDP and per capita income growths; reductions in poverty and unemployment levels; and improvements in literacy and life expectancy rates. The important lesson learnt was that through committed leaderships that formulated comprehensible policies on market economy and export-oriented industrialisation; and ensured clinical implementation of such policies; Southeast Asian countries were able to make outstanding progress on economic development unlike African countries.

This chapter examines the cases of Nigeria and Singapore in detail. First, in line with the first objective of this study, this chapter begins with a comparative analysis of the resource-base (land, population and mineral resources) of Nigeria and Singapore. The second part of the chapter looks at an overview of economic development in Nigeria and Singapore. It carefully examines the selected economic development indicators of this study to achieve this. The third part captures a general overview of both countries' performances on diversification, external trade, inflation and infrastructure. This is to document a good picture of resource-base and economic development overview of both countries.

The data used in this chapter was collected from reliable sources such as scholarly papers, government official data (NNBS, SINGSTAT), regional organizations (AfDB, ADB) and international organisations (UNDP, UNCTAD, World Bank, IMF). To help readers easily grasp the findings, they are analysed and presented in tabular and graphical forms.

## 3.1 Comparative analysis of the resource-base of Nigeria and Singapore

#### 3.1.1 Land

Singapore is a very small country and has been battling with severe land shortage. It is almost 1/1000 of Nigeria's land size and consists of 63 islands. 118 Current land reclamation projects have increased its land area from 581.5 km<sup>2</sup> in the 1960s to 719.1 km<sup>2</sup> in 2015, an increase of some 23% (130 km<sup>2</sup>). 119 Current projections show that the country is expected to grow by another 100 km<sup>2</sup> by 2030, making the potential land size 819.1 km<sup>2</sup>. <sup>120</sup> Reclamation projects involve merging smaller islands to form larger, more functional islands.

Nigeria on the other hand has a total area of 923,768 km<sup>2</sup> 121 making it the world's 32<sup>nd</sup> largest country. This massive land muscle, with favourable climate and arable lands give Nigeria a big comparative advantage over Singapore in agriculture.

Table 3.0 – Resource-base of Nigeria and Singapore, as at 2015

	Land Size	Mineral resources	Population	Labour Force
Nigeria	923,768 km <sup>2</sup>	Oil, Natural Gas, Solid Minerals	182 million	74 million
Singapore	719.1 km <sup>2</sup>	None	5.5 million	3.63 million

Source: the Researcher

<sup>&</sup>lt;sup>118</sup> Savage, Victor R.; Yeoh, Brenda S.A., "Toponymics: A Study of Singapore's Street Names", Singapore: Eastern Universities

Press, 2004, ISBN 978-981-210-364-2.

Press, 2004, ISBN 978-981-210-364-2.

Press, 2004, ISBN 978-981-210-364-2.

Press, 2004, ISBN 978-981-210-364-2.

<sup>2014. 120</sup> Ministry of the Environment and Water Resources, "Towards Environmental Sustainability, State of the Environment 2005 Report (PDF)".

<sup>23</sup> June 2011.

<sup>&</sup>lt;sup>121</sup> Central Intelligence Agency, "Rank Order – Area", The World Factbook. Retrieved on 4 April 2016, from https://www.cia.gov/library/publications/the-world-factbook/rankorder/2147rank.html

#### 3.1.2 Population

At independence in 1960, there were 46 million Nigerians, a figure that rose to 96 million in 1990, at more than 100% increase within three decades (see figure 3.0). Nigeria's population further increased by 49 million from 1990 to 2008, bringing it to 145 million, a 49% growth rate (see figure 3.1). In 2009, the United Nations estimates that the country's population was at 154.7 million, distributed as 51.7% rural and 48.3% urban, and with a population density of 167.5 people per square kilometre. However, national census results in the past few decades have been disputed based on inflated numbers from different regions of the country for increased revenues allocation from federal government.

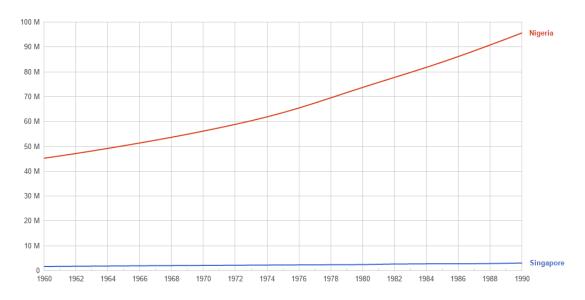


Figure 3.0 - Population growths of Nigeria and Singapore (1960 - 1990)

Source: World Bank<sup>122</sup>

By 2012, Nigeria was the seventh most populous country in the world with a population figure hovering around 182 million. This means that the country's population has quadrupled

122 World Bank, Data, http://data.worldbank.org, 2015

Nations having populations that they cannot cater for – Scenario's where exploding population has over burdened economic development.

since its independence. It also means that Nigeria has been recording one of the highest population growth and fertility rates in the world. Currently as the most populous country in Africa, Nigeria accounts for about 18% of the continent's total population. One in five Africans is a Nigerian. 124 The country's massive population size has always provided a large labour force for economic productivity which is an immense advantage. In the second quarter of 2015, the country's labour force was 74 million. 125 However, it has also slowed the country's efforts to fight poverty and reduce unemployment rate.

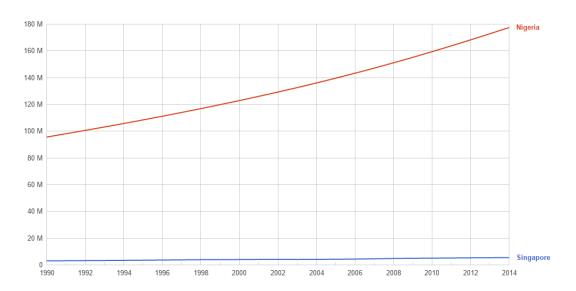


Figure 3.1 - Population growths of Nigeria and Singapore (1990 - 2014)

Sources: World Bank 126

Compared to Nigeria, as of mid-2015, the estimated population of Singapore was 5.5 million, 3.4 million (60.98%) of whom were citizens, while the remaining 2.1 million (39.02%) were permanent residents (527,700) or foreign students/foreign workers/dependants

World Bank, Data, http://data.worldbank.org, 2015

<sup>&</sup>lt;sup>124</sup> BBC News, "What do you think of Nigeria?", 16 June 2006. Retrieved on 7 February 2016, from http://news.bbc.co.uk/2/hi/africa/5072244.stm

National Bureau of Statistics, "Labour Productivity Report," August 2015. Retrieved on 4 April 2016, from http://www.nigerianstat.gov.ng/pages/download/319

million). 127 At self-rule in 1959, Singapore's population was 2 million, a figure that has been growing slowly over the following years based on governmental efforts to make certain that population explosion does not overburden economic development (see figure 3.0). The median age of Singaporean residents is 39.3, 128 and the total fertility rate is estimated to be 0.80 children per woman in 2014, the lowest in the world and well below the 2.1 needed to replace the population. 129 To overcome this problem, the Singapore government has been encouraging foreigners to immigrate to Singapore for the past few decades. As at June, 2015, the country's labour force was 3.63 million, very miniscule to be compared with that of Nigeria. 130

#### 3.1.3 Mineral resources

It is expected that a country's endowment with mineral resources will be an immense advantage as it would help to fast track economic growth and development.

While Singapore has no single deposit of mineral resources, and was importing water from Malaysia in the 1960s, Nigeria has enormous mineral resources such as oil, natural gas, coal, bauxite, tantalite, gold, tin, iron ore, limestone, niobium, lead and zinc. Singapore's only competitive advantage is its geography which makes its Port one of the most strategic, for trade in the region. The Port of Singapore is currently the third-busiest in the world by cargo tonnage.

Though most of Nigeria's resources are underexploited, Nigeria is the 11<sup>th</sup> largest producer of petroleum in the world and the 8th largest exporter. According to the United States Energy Information Administration (EIA), Nigeria's proven oil reserves are estimated at between 16 and

<sup>127</sup> Statistics Singapore, "Statistics Singapore - Latest Data - Population & Land Area (Mid-Year Estimates)", June 2014. Retrieved on 6 February 2016, from http://www.singstat.gov.sg/statistics/latest-data#14

128 Statistics Singapore, "Statistics Singapore – Latest Data – Resident Population Profile", June 2014.

Retrieved on 26 February 2016, from http://www.singstat.gov.sg/statistics/latest-data#15

<sup>129</sup> Central Intelligence Agency, "The World Factbook". Retrieved on 26 February 2016, from https://www.cia.gov/library/publications/the-world-factbook/rankorder/2127rank.html

Department Of Statistics Singapore, "Singapore Employment Labour as at June 2015," 2015. Retrieved on 4 April 2016, from http://www.singstat.gov.sg/statistics/latest-data#4

22 billion barrels<sup>131</sup> but other sources claim there could be as much as 35.3 billion barrels. Its 10<sup>th</sup> largest proven reserves make Nigeria the tenth most petroleum-rich nation, and the most affluent in Africa. Natural gas reserves are well over 187 trillion ft<sup>3</sup> (2,800 km<sup>3</sup>), the gas reserves are three times as substantial as the crude oil reserves. Petroleum plays a large role in the Nigerian economy, accounting for above 80% of sources of government's revenue. Since 1960, Nigeria has reaped an estimated US\$700 billion in oil revenue. 132

## 3.2 Overview of Economic Development in the two countries

Nigeria and Singapore shared homologous economic development statistics in the 60s as is observed in details, in this part. Nigeria is currently the largest economy in Africa while still ranking low in terms of standard of living, with huge infrastructure gap, as well as corruption surplus, and high income inequality. Nigeria has one of the least HDIs [0.514 (122<sup>nd</sup>)]<sup>133</sup> in the world. From 1960 till date, about US\$400 billion<sup>134</sup> has been siphoned by corrupt Nigerian government officials. According to the Transparency International's Corruption Perception Index (CPI) of 2015, Nigeria currently ranks the 136<sup>th</sup>.

Singapore on the other hand is economically developed with the 3<sup>rd</sup> highest per capita [Purchasing Power Parity (PPP) - US\$82,762] in the world having overtaken almost all the European and Northern American countries. Since 1965, Singapore has developed rapidly, with the HDI of [0.912 (11th)]<sup>135</sup> and first class infrastructure. Singapore is consistently ranked as one of the least corrupt countries in the world by Transparency International. Singapore attracts a large

<sup>&</sup>lt;sup>131</sup> U.S. Energy Information Administration (U.S. EIA), "Nigeria Country Analysis Brief," December 1997.

<sup>&</sup>lt;sup>132</sup> Geerd Wurthmann, "Ways of Using the African Oil Boom for Sustainable Development," African Development Bank –

Economic Research Working Paper no 84, March 2006.

133 United Nations Development Programme, "2015 Human Development Report Statistical Annex." Retrieved on 04 January,

<sup>2016,</sup> from <a href="http://hdr.undp.org/sites/default/files/hdr">http://hdr.undp.org/sites/default/files/hdr</a> 2015 statistical annex.pdf

134 Rita Okoye, "Nigeria has lost \$400bn oil revenue to corruption since Independence – Ezekwesili," 31 August, 2012. Retrieved on 04 January, 2016, from http://dailypost.ng/2012/08/31/nigeria-lost-400bn-oil-revenue-corruption-since-independence-

<sup>&</sup>lt;sup>135</sup> United Nations Development Programme, "2015 Human Development Report Statistical Annex". Retrieved on 04 January, 2016, from http://hdr.undp.org/sites/default/files/hdr\_2015\_statistical\_annex.pdf

amount of foreign capital, having more than 7,000 Multinational Corporations (MNC) from the United States, Japan, and Europe. Currently, the Singaporean economy is one of the most competitive in the world. The 2013 Index of Economic Freedom ranks Singapore as the second freest economy in the world, behind Hong Kong.

# 3.2.1 Real GDP growth

Table 3.1 – Time series of Real GDP of Nigeria and Singapore in billion USD (1960 - 2015)

	1960	1970	1980	1990	2000	2010	2015
Nigeria	4.1	12	64	31	98	370	485
Singapore	1	3	12	36	49	240	308

Source: World Bank, 2016

Economic growth is traditionally measured by real GDP growth. According to NNBS, after Nigeria rebased its GDP in 2014, Nigeria's GDP was hovering around US\$560 billion (see figure 3.3) and was ranked as the largest economy in Africa, surpassing South Africa by a wide margin. 136 However, Nigeria has been a shining example of growth without development as it has not been able to address poverty, provide social services and improve human capital. Nigeria still strives in making sure that GDP growth translates into inclusive economic development.

At independence, Nigeria's GDP was U\$4.1 billion. Between 1960 and 1966, the economy grew at an outstanding average annual rate of 8.3% (led by agriculture) more than the 4% that was targeted in the 1<sup>st</sup> National Development Plan (see figure 3.2). However, the Civil War (1967 -1970) interrupted growth. Few months to the war and during the early days of the war, real GDP growth slumped from \$6.4 billion in 1966 to \$5.2 billion in 1967. The 70s era saw Nigeria

<sup>&</sup>lt;sup>136</sup> Data released from the Nigerian statistics office estimate the value of the country's economy at around \$509 billion for 2013, which is nearly twice as high as what was estimated earlier. This outdoes the South African GDP of \$315 billion for the same year.

recording extreme high GDP growth rate. Between 1970 and 1975, the GDP jumped from \$12 billion to \$27 billion. This was greatly influenced by the oil boom of the early 70s which saw Nigeria earning enormous oil revenues. GDP performance slowed from the early 80s based on fall in oil prices, economic mismanagement and global recession; and the economy went into recession. SAP introduction between 1986 and 1990 helped to stabilise the economic slide. Between 1980 and 2000, the GDP fell from \$64 billion to \$44 billion (see figures 3.2 and 3.3). Growth rate in the 90s was 2.2%. This was through factors such as economic mismanagement and international oil price fluctuations. The 2000s saw Nigeria recovering and having high growth rates of 6-7% owing to a stable democratic government and sound macroeconomic management, until the 2014 rebasing.

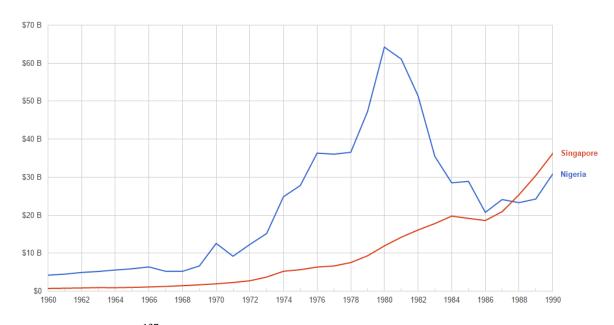


Figure 3.2 - Real GDP of Nigeria and Singapore in US\$ (1960 - 1990)

Source: World Bank<sup>137</sup>

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<sup>137</sup> World Bank, "Data," http://data.worldbank.org

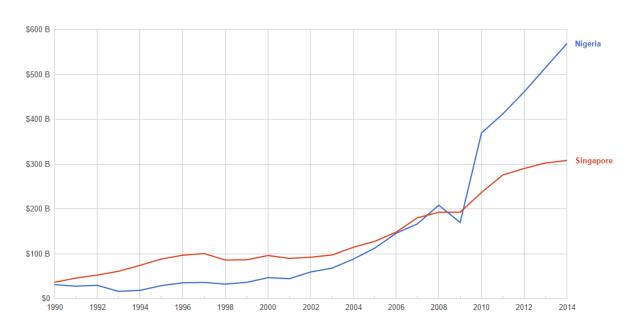


Figure 3.3 - Real GDP of Nigeria and Singapore in US\$ (1990 - 2014)

Source: World Bank<sup>138</sup>

In Singapore, its GDP currently stands at \$308 billion<sup>139</sup>, driven by services and industry. Between 1960 and 1990, its first government initiated economic reforms that were geared towards attracting FDIs and industrialisation. This saw Singapore's GDP growing from \$1 billion in 1960 to \$36 billion in 1990 (see figure 3.2). Real growth averaged 8.0% from 1960 to 1999. Growth slowed down during the Asian financial crisis. However, growth picked up in 1999 after the financial crisis, with a growth rate of 5.4%, followed by 9.9% for 2000 (see figure 3.3). The 2001 economic slowdown in the United States, Japan and the European Union, as well as the worldwide electronics slump, reduced the estimated economic growth in 2001 to a negative 2.0%. The economy expanded by 2.2% the following year, and by 1.1% in 2003 when Singapore was affected by the Severe Acute Respiratory Syndrome (SARS) outbreak. Subsequently, a major turnaround which occurred in 2004 allowed it to make a significant recovery of 8.3% growth, although the actual growth fell short of the target growth for the year with only 2.5%. In 2005, economic

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<sup>138</sup> World Bank, "Data," http://data.worldbank.org

<sup>&</sup>lt;sup>139</sup> International Monetary Fund, "Singapore", 2014. Retrieved on 6 January 2016.

growth was 6.4%; and in 2006, 7.9%. Altogether, from 1990 - 2014, the GDP grew from \$36 billion to \$300 billion (see figure 3.3).

## 3.2.2 Real GDP per capita growth

Table 3.2 – Time series of Nigeria and Singapore on Real GDP Per Capita

	1960	1970	1980	1990	2000	2010	2015
Nigeria	\$92	\$223	\$800	\$321	\$377	\$2300	\$2758
Singapore	\$400	\$925	\$5,000	\$12,200	\$24000	\$47,000	\$56,319

Source: World Bank, 2016

Of more importance to economic growth is the growth in the ratio of real GDP to the population which is known as per capita income. Figure 3.4 shows that at independence, Nigeria's per capita income was at \$92 to be compared with around \$400 for Singapore. The oil boom of the 70s saw Nigeria's per capita rise to \$800 by 1980 while Singapore's was at \$5,000 (through its industrial revolution). The oil prices fall of the early 80s saw Nigeria's per capita diminishing terribly to \$321 by 1990. In contrast, by 1990, Singapore's per capita income was at an outstanding \$12,200 (see figure 3.4). Between 1990 and 2014, the annual real per capita growth rate of Nigeria was at 3.3% (see figure 3.5). Nigeria's growth rate rose in the 2000s (2000 - 2014) and peaked at 4.6%, which is about double the average growth rate of most other African developing countries for the same period. This was through macroeconomic stability and economic reforms from 1999. Currently, Nigeria's per capita income is at \$2,758 as against Singapore's which is at \$56,319 (see figure 3.5).

Figure 3.4 - Per capita income(s) of Nigeria and Singapore in US\$ (1960 - 1990)

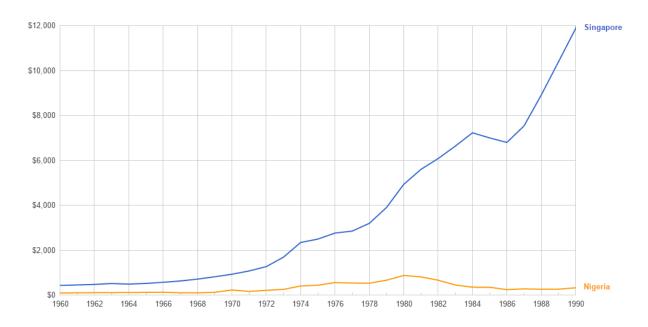
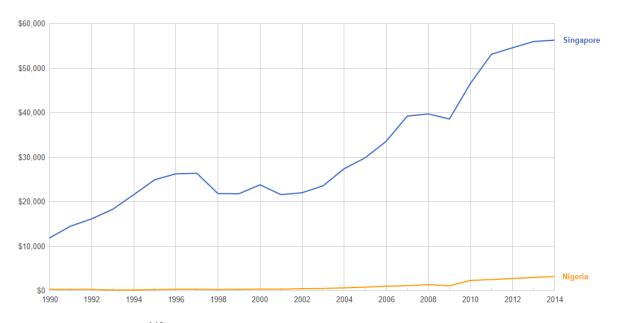


Figure 3.5 - Per capita income(s) of Nigeria and Singapore in US\$ (1990 - 2014)



Sources: World Bank 140

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<sup>140</sup> World Bank, "Data," http://data.worldbank.org

#### 3.2.3 Poverty

Poverty level is a major economic development indicator. Singapore has not been releasing its poverty statistics since independence but with such outstanding per capita income; high life expectancy and high literacy levels, and unemployment at 1.8% (as we discuss below), the number of Singaporeans living below poverty line is expected to be extremely miniscule. In 2012, one in thirty Singaporeans was a millionaire, and this is expected to reach one in twenty by 2017. Singapore's successive governments have been sustaining various welfare programs which are discussed in the next chapter. Such programs would have thoroughly reduced poverty level to the barest minimum.

In the case of Nigeria, 15% of the Nigerian population was living below poverty line in 1960 (see table 3.3). This percentage shockingly increased to 43% in 1990, because of Nigeria's economic recession in the 80s. This subsequently increased to 70% by 1999 because of slow economic growth, autarkic policies, economic mismanagement, high debt to GDP ratio from the early 80s economic downturn and widespread corruption. Nigeria's population living below poverty line currently stands at 33.1% (one third of the population). This means that there are more poor Nigerians currently than there were at the country's independence. However, this reduction by more than half from 70% was because of sustained economic growth and political stability.

Table 3.3 – Percentage of Nigerians living below poverty line (1960 - 2015)

1960	1990	1999	2015
15%	43%	70%	33.1%

Source: NNBS<sup>141</sup>

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<sup>&</sup>lt;sup>141</sup> Nigerian National Bureau of Statistics - http://www.nigerianstat.gov.ng/

## 3.2.4 Unemployment

Nigeria's unemployment rate is currently at 9%<sup>142</sup>, though it is largely considered to be far more than that with the country's current FOREX crisis. This is because of overdependence on oil, weak manufacturing sector and lack of comprehensible policies to address unemployment. Contradictingly, Singapore's unemployment rate at independence was 13%<sup>143</sup> and dropped to 1.7%<sup>144</sup> within the first three decades, under its first government. This was possible through the government's efforts in providing jobs to Singaporeans through economic reforms that are discussed in the next chapter. Since then, Singapore traditionally has one of the lowest unemployment rates among developed countries. The unemployment rate did not exceed 4% from 2005 to 2014, hitting highs of 3.1% in 2005 and 3% in 2009 during the global financial crisis; it fell to 1.8%<sup>145</sup> in the first quarter of 2015.

#### 3.2.5 Education

Economic development theory argues that the promotion of education is critical in developing human capabilities and achieving economic development. After the 1970s oil boom, primary, secondary and tertiary education were improved in Nigeria to boost literacy level. Despite this, literacy rate has dropped from 68% in the 70s to 59.6% (69.2 for males and 49.7 for females) as of 2015 (see table 3.4). This could be credited to "later" poor governmental maintenance culture of educational institutions, lack of quality facilities in them, governmental neglects, corruption, examination malpractices and falling standards.

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<sup>142</sup> Ibid

<sup>143</sup> Statistics Singapore - http://www.singstat.gov.sg/statistics

<sup>144</sup> Ibid

<sup>&</sup>lt;sup>145</sup> ChannelNewsAsia, "Unemployment rate dips to 1.8% in Q1: MOM," 15 June 2015. Retrieved on 14 January 2016, from http://www.channelnewsasia.com/news/business/singapore/unemployment-rate-dips-to/1915976.html

Contradictingly, in Singapore, its government since 1960 has frequently referred to Singapore's population as its only natural resource and described education in the vocabulary of resource development. The goal of the education system was to develop the talents of every individual so that each could contribute to the economy and to the country's ongoing struggle to make Singapore productive and competitive in the international marketplace.<sup>146</sup>

Singapore's literacy rate increased from 52% in 1960 to 90% in 1990 and currently at 100% in 2015 (see table 3.4). This was because of intense governmental efforts. Education for primary, secondary, and tertiary levels is mostly supported by the state. Some 4% of the GDP was devoted to education in 1987. The government's goal for the 1990s was to increase its spending to 6% of GDP, which would match the levels of Japan and the United States. Students' families had to purchase textbooks and school uniforms, but special funds were available to ensure that no student dropped out because of financial need. All instructions were made in English. 147 Singaporean students consistently rank in the top five in the world in the two major international assessments of mathematics and science knowledge.

Table 3.4 – Literacy levels of Nigeria and Singapore (1960 - 2015)

Country	1960	1990	2015
Nigeria	-	68% (1970s) <sup>148</sup>	59.6 <sup>149</sup>
Singapore	52% <sup>150</sup>	90% 151	100% 152

<sup>&</sup>lt;sup>146</sup> Barbara Leitch Lepoer, "Education," Washington: Government Printing Office for the Library of Congress, 1989. Retrieved on 17 January 2016, from http://countrystudies.us/singapore/26.htm

<sup>147</sup> Ibio

<sup>&</sup>lt;sup>148</sup> United States Library of Congress, "Country Profile – Nigeria", Federal Research Division. July 2008.

<sup>&</sup>lt;sup>149</sup> UNESCO, "Adult literacy rate, population 15+ years (both sexes, female, male)", UIS Data Centre, August 2015.

<sup>150</sup> World Bank, "Literacy Indicator." Retrieved on 6 February 2016, from http://data.worldbank.org/indicator/SE.ADT.1524.LT.ZS

<sup>&</sup>lt;sup>152</sup> World Bank http://data.worldbank.org/indicator/SE.ADT.1524.LT.ZS

# **3.2.6 Health**

The promotion of healthcare is also critical in developing human capabilities and achieving economic development. The UN emphasises that poor health status can negatively affect a person's ability to learn at school and the level of productivity. With poorer performance in the workplace and educational attainment, an individual has fewer chances of being productive which affects overall economic performance.

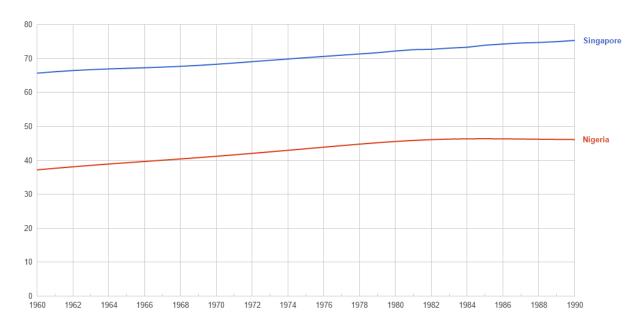


Figure 3.6 - Life expectancy rates of Nigeria and Singapore (1960 - 1990)

Source: World Bank<sup>154</sup>

Figures 3.6 and 3.7 show that life expectancy in Nigeria increased from 37.18 years in 1960 to 47 years in 1990 and 53 years as at 2013. This shows that Nigeria is currently having deep challenges in the health sector. This is in contrast to Singapore where life expectancy was 65 years in 1960, 74 years in 1990 and 82 years (80 for males and 85 for females) in 2014 (see figures 3.6 and 3.7). Singapore is the 4<sup>th</sup> in the world in terms of life expectancy. Just around half of the

<sup>153</sup> United Nations, "The Employment Imperative: Report on the World Social Situation 2007", New York: UN, 2007. pp.98-99 World Bank, Data, http://data.worldbank.org

Nigerian population have access to untainted water and appropriate sanitation, unlike in Singapore where almost the whole population have access to these. Nigerians are also amongst the most travelled in the world for medical tourism because of lack of extensive medical equipments, and lack of medical practitioners for grave health issues and brain drain.

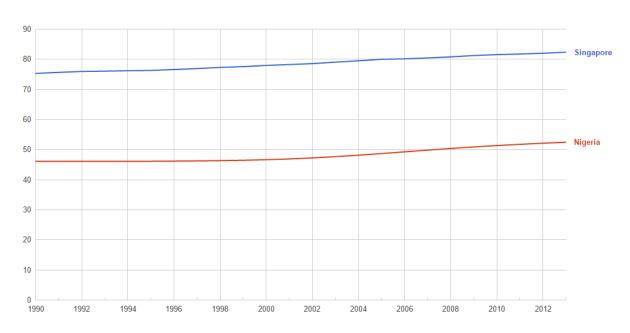


Figure 3.7 - Life expectancy rates of Nigeria and Singapore (1990 - 2012)

Source: World Bank<sup>155</sup>

HIV/AIDS rate in Nigeria is much lower compared to many other African nations such as Kenya or Swaziland whose prevalence (percentage) rates are in the double digits. As of 2012, the HIV prevalence rate among adults aged 15 – 49 years in Nigeria was just 3.1 per cent. 156 As of 2010, Nigeria's infant mortality was 8.4 deaths per 1000 live births, against 2.59 in Singapore (lowest in the world in the past 2 decades). 157 In the 2014 Ebola outbreak, Nigeria was the first country in the region to effectively contain and eliminate the threat. However, the Nigerian

<sup>155</sup> Ibid

<sup>&</sup>lt;sup>156</sup> CIA World Factbook, "HIV/AIDS - adult prevalence rate," 2012. Retrieved on 17 February 2016, from https://www.cia.gov/library/publications/the-world-factbook/rankorder/2155rank.html

United Nations Population Fund, "The State Of The World's Midwifery". Retrieved on 17 February 2016, from http://www.unfpa.org/sowmy/report/home.html

healthcare system is continuously faced with a shortage of doctors, because of emigration by skilled Nigerian doctors to North America and Europe for higher wages. In 1995, it was estimated that 21,000 Nigerian doctors were practicing in the United States alone, which is about the same as the number of doctors working in the Nigerian public service.

Singapore has an efficient healthcare system. The World Health Organisation ranks Singapore's healthcare system as 6<sup>th</sup> overall in the world in its World Health Report. Singapore's great records in health could be attributed to several government's interventions and subsidies which are explained in chapter 4. A subsidy scheme also exists for those on low income. In 2008, 32% of healthcare was funded by the government which accounts for approximately 3.5% of Singapore's GDP.

# 3.3 General overview of both countries' performances in related Economic Areas

# 3.3.1 Diversification

Sustainable economic development comes with diversification of the economy. Diversification helps countries to have more sources of government revenues, have more ways of earning FOREX; address unemployment and increase per capita income. Every country aspires to diversify by reducing dependence on primary exports. Diversification is mostly pursued through industrialisation efforts. One key thing developed countries have in common is competitive manufacturing and industrial sectors.

Though oil constitutes large percentage of Nigeria's export earnings and sources of government revenue, Nigeria's economy tends to be a little bit more diversified than previously

<sup>158</sup> World Health Organization, "World Health Organization Assesses the World's Health Systems", Geneva, 21 June 2000.

World Health Organization, "Core Health Indicators Singapore", May 2008.

Retrieved on 2 February 2016, from http://www.who.int/whr/2000/media\_centre/press\_release/en/index.html <sup>159</sup> World Health Organization, "The World Health Report," 2000. p. 66. Retrieved on 2 February 2016, from

http://www.who.int/whr/2000/en/whr00\_en.pdf

Retrieved on 2 February 2016, from http://apps.who.int/whosis/database/core/core\_select\_process.cfm

thought. As at 2015, after the 2014 rebasing of the economy, it was found out that agriculture, industry, and services were leading GDP contribution by 17.8%, 25.7%, and 54.6%, <sup>161</sup> respectively. Post independence Nigeria was an agrarian economy with 61% of the GDP on peasant farming while modern agriculture accounted for 75% exports.

Table 3.5 – Distribution of Nigeria's GDP by sector, 1960 – 1969 (in %)

Period Covered	Total Periodic GDP	Agriculture		Industry		Building & Construction		Wholesale & Ret. Trade		Services		% of Total
		Periodic GDP	% of Total	Periodic GDP	% of Total	Periodic GDP	% of Total	Periodic GDP	% of Total	Periodic GDP	% of Total	
1960-64	12842	7829.7	61	974.4	7.6	568.6	4.4	1616.6	12.6	1752.1	13.6	]
1965-69	15442.9	8201.3	53.1	1868.8	12.1	836.3	5.4	1997.3	12.9	2539.2	16.4	

Source: Central Bank of Nigeria<sup>162</sup>

Table 3.6 – Distribution of Nigeria's GDP by sector, 1970 – 2013 (in %)

Sectors/ Years	1970	1975	1980	1985	1990	1995	2000	2005	2010	2013
Agriculture, hunting, forestry, fishing	27.1	18.8	17.4	23.2	24.6	27.0	21.3	25.6	23.9	21.0
Industry	19.3	24.8	28.5	18.2	25.8	25.1	29.9	23.7	25.3	26.0
Mining & utilities	5.0	7.9	12.0	7.9	17.2	18.0	18.7	14.9	15.9	13.7
Manufacturing	4.4	6.5	6.5	6.6	5.0	5.4	7.8	6.2	6.6	9.0
Construction	9.9	10.4	10.0	3.8	3.6	1.7	3.3	2.6	2.9	3.3
Services	53.6	56.4	54.1	58.6	49.6	47.9	48.8	50.7	50.8	53.0

Source: UNCTAD<sup>163</sup>

Tables 3.5 and 3.6 show distributions of Nigeria's GDP by sector from 1960 – 2013 (%). Between 1960 and 1964, industry was at 7.6% and services was at 13.6%. From 1965 to 1969, agriculture reduced to 53.1% partly because of the civil war, industry increased to 12.1% based on oil exploration activities that began and services grew by 16.4%.

<sup>&</sup>lt;sup>161</sup> National Bureau of Statistics, "Nigerian Gross Domestic Product Report Q2 2015".

<sup>&</sup>lt;sup>162</sup> Central Bank of Nigeria, "Statistical Bulletin," 2008.

<sup>&</sup>lt;sup>163</sup> UNCTAD, Technology and Innovation Report," December 2015

From 1970 to 2013, the agriculture share of GDP was further reduced from 27.1% to 21.0%. Industry grew from 19.3% to 26.0%, making it the second largest sector in the country. However, most of this was attributable to the oil sector: with mining and utilities accounting for 13.7%, and manufacturing having 9.0% (see table 3.6). Services has been hovering around 53% since 1970.

Industrialisation boomed in the 1970s, despite many infrastructural constraints. Growth was particularly pronounced in the production and assembly of consumer goods, including vehicle assembly, and the manufacture of soap and detergents, paint, soft drinks, beer, pharmaceuticals and building materials. Heavy investment was later planned in steel production. With Soviet assistance, a steel mill was developed at Ajaokuta in Kogi State. The reliance of the economy on crude oil exports, led to a shift away from industrial activities of a productive nature, leading to over-dependence on a single commodity. However, Nigeria aspires to have a developed economy with a diversified industrial base, and to reduce dependence on oil-based exports. Nigeria currently has an indigenous auto manufacturing company, Innoson Vehicle Manufacturing located at Enugu producing buses and SUVs, and cars.

Nigeria's number one policy challenge remains diversifying government sources of revenue and export earnings (90% of export earnings are from oil as at 2013<sup>164</sup>). The country has not successfully done this since 1970. Successive Nigerian governments have all sang the diversification song. They have all come up with plans to diversify away from oil but only few of them have worked. Lack of governmental incentives and basic infrastructure have further frustrated industrial activities in Nigeria. Diversification remains the surest way of the country to fight poverty, create jobs and develop.

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<sup>&</sup>lt;sup>164</sup> The African Economic Outlook 2013 estimates that oil sector contributes to 8.0 per cent of the average annual growth rate of the country, as opposed to the -0.35 per cent of the non-oil sector (AfDB, OECD, UNDP and UNECA, 2013, p. 264).

In Singapore, the country's first government embarked on industrialisation through several strategies and tactics in order to diversify the economy. Since the 1970s, Singapore's economy has been heavily diversified with its top contributors being financial services, manufacturing, oilrefining, port services, aviation and tourism. Services and industry constituted 75% and 25% of the 2015 GDP respectively, and 70.6% and 29.4% based on 2013 estimate. Globally, Singapore leads in so many sectors, including being the 3<sup>rd</sup> largest oil-refining and trading centre; the world's largest oil-rig producer; major hub for ship repair services 165; 3rd largest foreign exchange centre; 4<sup>th</sup> leading financial centre<sup>166</sup>; and 2<sup>nd</sup> largest casino gambling market<sup>167</sup>. Singapore's main exports include electronics, integrated circuits and computers which constituted 27% of the country's GDP in 2010; refined petroleum; chemicals; and pharmaceutical products.

# 3.3.2 External trade

A country's trade volume greatly shows how productive and diversified its economy is and how developed the country is. Countries earn FOREX through mainly exports.

Singapore's government through economic reforms that were geared towards increasing export size achieved external trade increase from \$7.3 billion in 1959 to \$205 billion in 1990<sup>168</sup>. Despite its small size, Singapore's total trade in 2014 amounted to \$983 billion as against Nigeria's \$145 billion. From this, exports amounted to \$519 billion<sup>169</sup> as against Nigeria's \$93 billion<sup>170</sup>

<sup>&</sup>lt;sup>165</sup> Burton, John, "Singapore economy grows 9.1% in first quarter", Financial Times (London), 10 April 2006.

<sup>&</sup>lt;sup>166</sup> "Global Financial Centres 7", City of London, March 2010. Retrieved on 4 April 2016, from

 $http: //217.154.230.218/NR/rdonlyres/661216D8-AD60-486B-A96F-EE75BB61B28A/0/BC\_RS\_GFC7 full.pdf$ 

<sup>&</sup>lt;sup>167</sup> Adam, Shamim, "Singapore Miracle Dimming as Income Gap Widens Squeeze by Rich", Bloomberg (New York), 10 August

<sup>2011. &</sup>lt;sup>168</sup> Chan, Fiona; Ching, Choon Hiong. "The Singapore that LKY built" (PDF). The Straits Times. Archived from the original (PDF)

Department Of Statistics Singapore, "Singapore Exports as at 2014", 2015. Retrieved on 2 February 2016, from http://www.singstat.gov.sg/statistics/latest-data#2

CIA, "EXPORTS - PARTNERS: Country Comparison to the World", The World Fact Book, 2014. Retrieved on 2 February 2016, from https://www.cia.gov/library/publications/the-world-factbook/geos/ni.html

while imports amounted to \$464 billion (2014)<sup>171</sup> as against Nigeria's \$52 billion<sup>172</sup>. Since Nigeria's oil boom, it increased its dependence on oil for export earnings while the competitiveness in other sectors like manufacturing and agriculture continue declining. Singapore's principal exports are petroleum products, food/beverages, chemicals, textile/garments, electronic components, telecommunication apparatus, and transport equipment. Also, Singapore is the 14<sup>th</sup> largest exporter and the 15<sup>th</sup> largest importer in the world. Nigeria's exports include petroleum and petroleum products, chemicals, vehicles, aircraft parts, vessels, vegetable products, processed food, beverages, spirits and vinegar, cashew nuts, processed leather, cocoa, tobacco, aluminum alloys.

# 3.3.3 Inflation

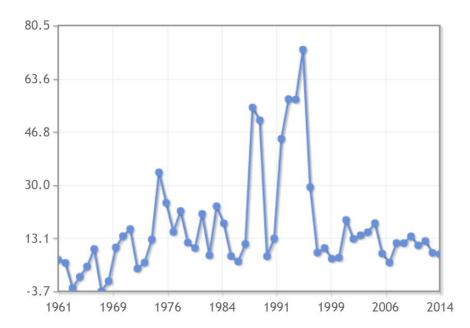


Figure 3.8 – Nigeria – Inflation, Consumer prices (annual %) (1961 - 2014)

Source: IMF, 2015

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<sup>&</sup>lt;sup>171</sup> Department Of Statistics Singapore, "Singapore Imports as at 2014", 2015. Retrieved on 2 February 2016, from http://www.singstat.gov.sg/statistics/latest-data#2

<sup>&</sup>lt;sup>172</sup>CIA, "EXPORTS - PARTNERS: Country Comparison to the World", The World Fact Book, 2014. Retrieved on 2 February 2016, from https://www.cia.gov/library/publications/the-world-factbook/geos/ni.html

Inflation refers to a sustained increase in the general price level of goods and services, in an economy, over a period of time. It is traditionally measured by Consumer Price Index (CPI). Its negative effects include a discouragement of investments and savings, and hoarding of goods. The Southeast Asian success stories were able to bring inflation under control which helped to spur private investments, as investors were able to count on relatively constant prices. Low inflation is one the marks of fiscal prudence. Inflation is mostly caused by weak currencies which make imports costlier, excessive growth of money supply, scarcity of hard currency, capital controls and hike in the prices of very important commodities like petroleum which directly affects transport prices.

Figure 3.8 shows that over the past 53 years in Nigeria, this indicator reached a maximum value of 72.84% in 1995 and a minimum value of -3.73% in 1967. During Nigeria's oil boom in the mid 1970s, the rate of inflation reached 35% and the then military government did not help matters with its inflationary policies such as the Udoji Awards<sup>173</sup>. The Awards unnecessarily put money in the pockets of civil servants. In the late 70s and early 80s, inflation hovered between 10% and 20% (see figure 3.8). It was brought down to below 10% between 1985 and 1986 through price control measures. However, the introduction of Structural Adjustment Program (SAP) in 1986 which had devaluation of Naira as one of its components, saw inflation climbing and reaching the peak of 48% by 1989. It came down between 1990 and 1991 and later went up again over financial recklessness and excessive money supply in the economy, reaching 72.84% in 1995 (see figure 3.8). Inflation rate in Nigeria averaged 12.11% from 1996 until 2016. The government's debt reduction policies from 1999 to 2007 have to some extent helped to reduce the hike in the inflation rate, and would have been more effective if not for poor budgetary discipline,

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<sup>&</sup>lt;sup>173</sup> Udoji Awards was an enormous increment in the salaries of civil servants in 1972 following a review of the civil service standards and compensation in the country.

corruption and infrastructure gap. In 2012, inflation rate reached 12.90% because of the January fuel price hike and huge liquidity injections into the economy by federal government.

8.5

11.5 11.4 11 10.5 10 9 9.2 9.2 9.3 9.4 9.3 9.4 9.5

Jul 2015

Figure 3.9 – Nigeria – Inflation, Consumer prices (annual %) (2015 - 2016)

Source: NNBS, 2016

Apr 2015

8.5

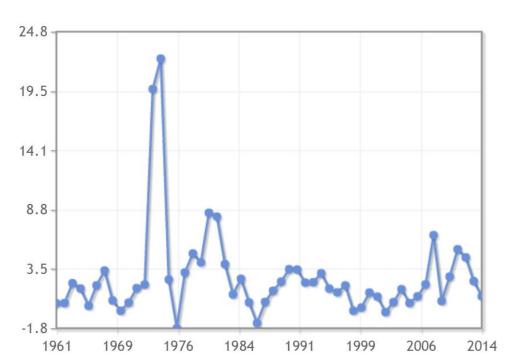


Figure 3.10 – Singapore – Inflation, Consumer prices (annual %) (1961 - 2014)

Oct 2015

Source: IMF, 2015

As at February 2016, inflation stood at 11.4% (see figure 3.9). It is the highest reading since December 2012, as Naira continued to depreciate because of low oil prices, severe scarcity of hard currency, higher food prices and the fact that capital controls imposed by the Central Bank are hiking up import costs.

While the Nigerian government has barely kept inflation below 2 digits, Singapore has kept inflation below 6% since its independence except between 1969 and 1976 that inflation reached 22%, and in 1980 when it reached 8.8% (see figure 3.10). This was because of financial prudence and diversified economy. Figure 3.10 shows that as at 2014, inflation in Singapore was 1%.

#### 3.3.4 Infrastructure

Infrastructure availability remains a key consideration of investors and is essential for domestic economic performance. Nigeria has been facing a huge infrastructural gap. The whole nation is marred by dilapidated infrastructures following decades of government's neglect. Nigeria currently lacks steady electricity. This alone has crippled businesses through increasing the cost of doing business, created capital flight and prevented adequate attraction of foreign investments. There is no business in Nigeria that runs without a generating set. Nigeria's publicly owned transportation infrastructure has also been a major constraint to economic development. Of the 80,500 kilometers (50,000 mi.) of roads, more than 15,000 kilometers (10,000 mi.) are officially paved, and many remain in poor shape. However, extensive road repairs and new construction activities are gradually being implemented as state governments, in particular, spend their portions of government revenue allocations on such. Five of Nigeria's airports - Abuja, Enugu, Kano, Lagos, and Port Harcourt, currently receive international flights but are still below international standards. The railway has been in crisis and abandoned by the government. Just until lately, the construction

of Standard Gauge Railways is being pursued through partnerships with China and the private sector.

On the other hand, Singapore's first government on entering office focused on building first class standards of infrastructure to lure investors to the country. This saw Singapore pursuing massive infrastructural programs; created industrial estates; built road networks, upgraded the Port of Singapore and built a new international airport to attract investors. Through several reforms, Singapore is currently the major international transport hub in Asia, serving some of the busiest sea and air trade routes. Changi Airport is an aviation centre for Southeast Asia and hosts a network of over 100 airlines connecting Singapore to some 300 cities in about 70 countries and territories worldwide. It has been rated one of the best international airports by international travel magazines, including being rated as the world's best airport for the first time in 2006 by Skytrax.<sup>174</sup>

# 3.4 Conclusion

In consideration of the above findings, it could be concluded that Singapore has made outstanding economic progress as a former third world country. Nigeria on the other hand has much to do regarding poverty reduction, job creation, expanding infrastructure, and improving health and education conditions. Furthermore, from examining economic development performances of Nigeria and Singapore in this chapter, there is a cascade of development similarities from Africa and Southeast Asia's examination in the former chapter. Finally, the findings show that according to the first hypothesis of this study, resource-base does not explain the difference between the development levels of Nigeria and Singapore. This is because, a contrast would have meant that Nigeria should have outperformed Singapore by wide margins.

World Airport Awards, "2006 Airport of the Year result", 31 December 2006. Retrieved on 18 February 2016, from https://web.archive.org/web/20061231160516/http://www.worldairportawards.com/Awards-2006/AirportYear-2006.htm

# CHAPTER FOUR: AN ASSESSMENT OF KEY ECONOMIC POLICIES OF NIGERIAN AND SINGAPOREAN LEADERS (1960 – 2000)

# 4.0 Introduction

In the previous chapter, we comparatively analysed the resource-base of Nigeria and Singapore, and also captured an overview of economic development in both countries. The important lesson learnt was that despite having small land size, small population and no mineral resources, Singapore was able to develop rapidly and outperform Nigeria with outstanding statistics in all economic development areas examined except on real GDP. This is very surprising considering Nigeria's massive land size, bigger population and enormous mineral resources.

This chapter examines the paradox of how a small-state of Singapore with limited resource-base outperformed Nigeria with enormous resource-base. In line with objective two of this study, this chapter evaluates key economic policies of different Nigerian and Singaporean leaders between 1960 and 2000 with the objective of finding out how such policies contributed to the two countries different economic development levels as discussed in chapter 3. The chapter further examines the quality and focus of the policies, as well as the implementation element. In chapter two, it was observed that Southeast Asian countries were able to make outstanding progress on economic development unlike African countries largely due to committed leaderships and comprehensible market economy and export-oriented industrialisation policies. In this light, this chapter also examines whether Singapore made its quintessential economic development performance through such, unlike Nigeria. Finally, in line with objective three of this study, this chapter examines how leadership dynamics in both countries influenced their economic development performances.

The data used in this chapter was collected from primary and secondary sources. Primary data was collected through interviews with 22 respondents, while secondary data was collected from scholarly papers, government official data (NNBS, SINGSTAT), regional organizations (AfDB, ADB) and international organisations (UNDP, UNCTAD, World Bank, IMF). To help readers easily grasp the findings, they are analysed and presented in tabular and graphical forms.

# 4.1 An Evaluation of key economic policies of Nigerian leaders

Since independence, Nigeria has used several National Development Plans (NDP) and visions in its search for an appropriate development strategy. A wide range of models were experimented between 1960 and 2000, including nationalisation, indigenisation, self-reliance, import-substitution, free market strategy among others - through the 1st, 2nd, 3rd and 4th NDPs; Indigenisation Decree; the Green Revolution Program (GRP); Economic Stabilisation Program (ESP); Operation Feed the Nation (OFN); Structural Adjustment Program (SAP); the Rolling Plan; and Guided Deregulation. These plans and policies all included economic growth targets, policies toward socio-economic development and wealth distribution, and a list of proposed public expenditures. However, these development plans, policies and programs do not seem to have achieved their expected goals, as the analysis below shows.

# 4.1.1. 1960 – 1966: Formative Roles – I<sup>st</sup> NDP

After independence, Dr Nnamdi Azikiwe became the president with Sir Abubakar Tafawa-Balewa as the prime minister (see Section 3.2 of Chapter three for Nigeria's statistics on per capita income, life expectancy and poverty, as at 1960). They championed Nigeria's first strategy for industrialisation through commissioning an ambitious 1<sup>st</sup> NDP in June 1962, for a 5-year period

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<sup>&</sup>lt;sup>175</sup> Aremu I, "Development and Political Stability in Kwanashie (ed) Politics and Political Power Relations in Nigeria", Lagos. Dat and Partners Logistic Ltd, 2003, 12: 248-262

(1962 - 1966). Under the plan, a total investment expenditure of about N2.132 million was projected.

A target growth rate of 4% per annum<sup>177</sup> was set for this plan with the objectives of bringing about equal distributions of national income; generating savings for investments so as to reduce dependence on external capital, raising enough capital for the development of manpower, improving the standard of living of the masses, and rapid development of infrastructure. <sup>178</sup> The plan was also designed to lay emphasis on agriculture while allowing a mixed economic system. The industrialisation strategy was largely based on import-substitution. The plan also sought to invest in some large-scale industrial projects in energy, mining and transportation. 179

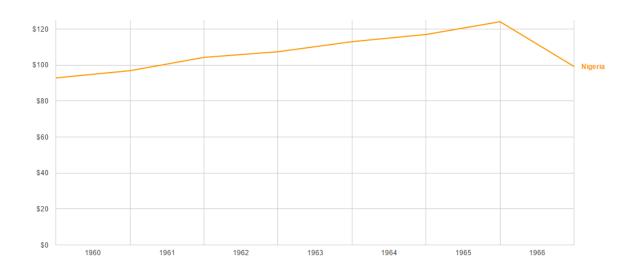


Figure 4.0 – Real GDP per capita of Nigeria in US\$ (1960 - 1966)

Source: World Bank<sup>180</sup>

180 World Bank, "Data," http://data.worldbank.org

<sup>&</sup>lt;sup>176</sup> O.C. UKAH, "An Appraisal of the Performance of the Nigeria's National Rolling Plans in the 90's," African Research Review vol.1(1) 177 Ibid

<sup>&</sup>lt;sup>178</sup> Onvenwigwe P. I., "Principles of Development Administration: Third World Perspectives," Owerri: Ambix Printers Nigeria,

<sup>&</sup>lt;sup>179</sup> Chicago Daily Defender, "Nigeria Unveils Bold Six-Year Economic Plan", Dec 26, 1962.

The plan recorded notable achievements which included the execution of projects like the Port Harcourt Refinery, Jebba Paper Mill, Niger Dam, Sugar Mill in Bacita, Niger Bridge, construction of a number of trunk 'A' roads and ports extension. These achievements also included the establishment of the first generation universities: the Universities of Ibadan, Lagos, Nigeria, Ife; and Ahmadu Bello University by both the federal and regional governments. Despite that the collapse of the First Republic in 1966 and the commencement of civil war in 1967 also disrupted the plan, GDP per capita grew from \$92.8 to \$124 under the plan (see figure 4.0); and real GDP grew from \$4.1 billion to \$6.2 billion (see figure 4.1).

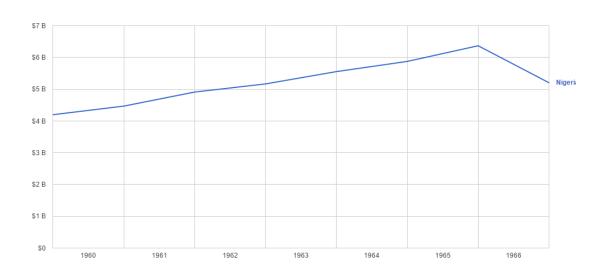


Figure 4.1 - Real GDP of Nigeria in US\$ (1960 - 1966)

Source: World Bank<sup>183</sup>

However, the plan could not achieve all its intended objectives and projections as it lacked sufficient feasibility studies prior to implementation. <sup>184</sup> The objectives and targets of the plan were

<sup>181</sup> Ogwumike F, "The Effects of Macrolevel Government Policies on Rural Development and Poverty Alleviation in Nigeria," Ibadan J. Soc. Sci., 1(1): 85-101, 1995.

<sup>&</sup>lt;sup>182</sup> Ibid

<sup>183</sup> World Bank, "Data," http://data.worldbank.org

<sup>&</sup>lt;sup>184</sup> Ogwumike F, "The Effects of Macrolevel Government Policies on Rural Development and Poverty Alleviation in Nigeria," Ibadan J. Soc. Sci., 1(1): 85-101, 1995.

too large and over-ambitious and therefore were not commensurate with the financial, technical and managerial capabilities of the country. In addition, 50% of the resources needed to finance the plan was to come from external sources, and only 14% of that was received because of limited external capital. Ultimately, government they did not have enough time to develop agro-based industries and further industrial infrastructures for industrialisation before the military intervention. Still, the administration played a pivotal part in laying a good economic foundation for the newly independent country.

# 4.1.2. 1967 - 1975: Yakubu Gowon Years $-2^{nd}$ NDP and Indigenisation Policy

General Gowon became the Head of State from 1966, through the civil war (1967 - 1970) and early days of oil boom. He came in through a military coup. In 1970, he launched the 2<sup>nd</sup> NDP (1970 - 1974) whose goals were to repair a war-devastated economy and to promote the country's socio-economic development, with priorities in agriculture, industry, manpower, transport, and provision of social services.<sup>187</sup> It had a total capital expenditure of about N4 billion and economic growth was targeted at 6.3% per annum in the period.<sup>188</sup>

The plan's achievements were the successful construction of many federal roads; using the National Youth Service Corps (NYSC) to tackle fractionalisation crisis; and the introduction of federal scholarship and loan schemes for Nigerian students, for improvement in education. The real GDP growth rate between 1970 and 1974 averaged 12.3% per year far above what the plan

<sup>&</sup>lt;sup>185</sup> A respondent and politician

<sup>&</sup>lt;sup>186</sup> Ogwumike F, "The Effects of Macrolevel Government Policies on Rural Development and Poverty Alleviation in Nigeria," Ibadan J. Soc. Sci., 1(1): 85-101, 1995.

<sup>&</sup>lt;sup>187</sup> Ibid

<sup>188</sup> Ibid

<sup>&</sup>lt;sup>189</sup> Tolu Lawal and Abe Oluwatoyin, "National development in Nigeria: Issues, challenges and prospects," Journal of Public Administration and Policy Research Vol. 3(9), pp. 237-241, November 2011. Retrieved on 8 February 2016, from <a href="http://www.academicjournals.org/article/article1380534762\_Lawal%20and%20Oluwatoyin.pdf">http://www.academicjournals.org/article/article1380534762\_Lawal%20and%20Oluwatoyin.pdf</a>

targeted. GDP per capita income grew from \$225 to \$440 (see figure 4.2). These growths could be explained by the 1970s rapid oil industry growth and sharply increasing oil prices.

This second plan recognised the need to promote technology acquisition to boost industrial activity as the government also invested in large-scale iron and steel plants, petrochemical companies (in Eleme), fertilizer plants (in the Onu and Kaduna regions), oil refineries (in Warri and Kaduna regions). However, the continuous oil boom and economic upturn, resulted in a lower emphasis on industrial development over time and relegated agriculture, as a result of the expansion of the oil sector. Table 3.6 (page 64) shows that from 1970 to 1975, agriculture share of GDP declined from 27.1 to 18.8% while industry's share grew from 19.3 to 24.8 (with mining share growing from 5 to 7.9%). Additionally, this period also saw a rapid increase in corruption, mostly bribery, of and by federal government officials (e.g. the "cement armada".

Furthermore, Gowon, inspired by the boom initiated his Indigenisation Decree of 1972, declaring many sectors of the Nigerian economy off-limits to all foreign investments, and ruled out more than minority participation by foreigners in several other areas. According to a respondent, "this scared away investors and made the Nigerian bureaucracy more ineffective because at that moment, Nigeria did not have adequately trained personnel to occupy policy relevant positions." The decree transferred equities from foreigners to locals who had less managerial abilities to grow the entities. FDIs slowed as foreign investors would not want to concede equities to the policy. The decree discouraged FDIs and constrained growth in the non-oil sector of the economy. <sup>192</sup>

<sup>&</sup>lt;sup>190</sup> A respondent, senior civil servant at the National Planning Commission

<sup>&</sup>lt;sup>191</sup> In the summer of 1975, the Lagos port became jammed with hundreds of ships trying to unload cement. This was because, agents of the Nigerian government had signed contracts with more than 50 different international suppliers for the delivery of a total of 20 million tons of cement in one year to Lagos, even though its port could only accept one million tons of cargo per year. Subsequently, the port of Lagos was so badly jammed that basic supplies could not get through.

<sup>&</sup>lt;sup>192</sup> Tolu Lawal and Abe Oluwatoyin, "National development in Nigeria: Issues, challenges and prospects," Journal of Public Administration and Policy Research Vol. 3(9), pp. 237-241, November 2011. Retrieved on 8 February 2016, from http://www.academicjournals.org/article/article1380534762\_Lawal%20and%20Oluwatoyin.pdf

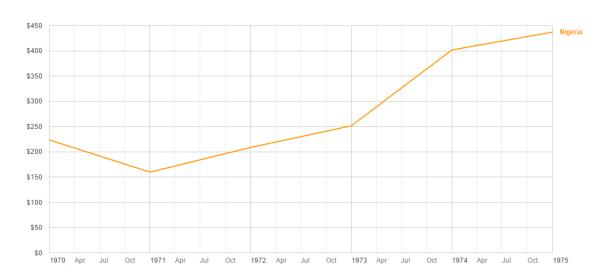


Figure 4.2 – Real GDP per capita of Nigeria in US\$ (1970 - 1975)

Source: World Bank<sup>193</sup>

Shortly after Gowon initiated the 3<sup>rd</sup> NDP, on 29 July, 1975, a group of officers overthrew him justifying their actions on accounts of several scandals and political corruption.

# 4.1.3. 1975 – 1979: Murtala Muhammed and Olusegun Obansajo Years – 3<sup>rd</sup> NDP and OFN

General Muhammed ruled Nigeria from 1975 until his assassination in 1976. He initiated a comprehensive review of the 3<sup>rd</sup> NDP. Singling out inflation as the greatest danger to the economy, he created plans to reduce the money supply that had been swollen by government expenditures on public works. Muhammed also immediately announced that his government would encourage the privatisation of government corporations.

To fight corruption and over-bloating of the Nigerian civil service that was legitimised by the Gowon government, he also dismissed more than 10,000 public officials and employees without benefits, on account of age, health, incompetence, or malpractice. About 85% of the

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<sup>193</sup> World Bank, Data, http://data.worldbank.org

respondents agreed that this was the single biggest policy error in the development of Nigeria by damaging the public service both in capacity and through encouraging corruption.

A respondent and former federal minister commented that "this significantly destroyed the public and civil service; with some officials being brought to trial on charges of corruption." To him, prior to Muhammed's regime, the average public servant was assured security of employment (except for gross misbehaviour) and could look forward to retirement with a comfortable pension. The dismissals woke public servants to the fact that security of tenure was something that could be swept away with a stroke of the pen. Since one does not know how long a public service might last, it was considered better to feather the nest while one had the opportunity. In addition, the mass sack had an adverse effect on socio-economic development because Nigeria lost skilled and trained manpower that would have strengthened its institutions. <sup>194</sup>

After Muhammed's assassination, General Olusegun Obasanjo, his deputy was put in charge of the country and supervised most of the execution process of the 3<sup>rd</sup> NDP amidst a continuous oil boom. The third plan (1975 - 1980) had emphasis being placed on rural development, revamping agricultural sector and diversification of the economy. N30 billion was earmarked for the plan and this later increased to N43.3 billion. <sup>195</sup>

However, like other plans before it, the plan failed to achieve most of its objectives. For instance, Obasanjo initiated the Operation Feed the Nation program in line with the plan's focus on agriculture and rural development. Through OFN, seed and fertilizer were distributed to farmers to increase nationwide productivity in farming. The program was intended to strengthen agricultural production, improve farmer's access to subsidised agro inputs and credit facilities and with the chief purpose of engendering increased levels of food production throughout the country and

<sup>&</sup>lt;sup>194</sup> O.C. UKAH, "An Appraisal of the Performance of the Nigeria's National Rolling Plans in the 90's," African Research Review

<sup>195</sup> Ibid

ensuring national food security. However, the program was affected with corruption, poor governance and thus could not lay the desired foundation in the agric sector. During its implementation, it was alleged that fertilizers meant for poor farmers were either diverted or in some other instance funds meant for the proper implementation of the program were diverted.

Table 3.6 (page 64) shows that the agriculture share of GDP which the program intended to bolster, fell from 18.8% in 1975 to 17.4% in 1980. On diversification, one of the key focuses of the plan, manufacturing remained at 6.5% between 1975 and 1980 (see table 3.6). Construction sector fell from 10.4% to 10.0% and the services fell from 56.4% to 54.1%. Meanwhile, from 1975 to 1979, real GDP grew from \$28 billion to \$47 billion (see figure 3.2, page 54) and per capita income grew from \$437 to \$659 (see figure 3.4, page 57). This growth was led by increased FOREX earnings from oil. On 1 October 1979, Obasanjo handed power to Shehu Shagari, a democratically elected president.

# 4.1.4. 1979 – 1983: Shehu Shagari Years – 4<sup>th</sup> Plan, GRP and ESP

Shehu Shagari served as the president from 1979 –1983. Under him, the fourth plan (1981 - 85) was threatened by falling oil revenues. Projected to rise 12.1% annually, exports actually fell to 5.9% during the plan. Oil production fell by 43.5% to 1.3m Barrels Per Day (BPD) as against the estimated 2.3m BDP. Crude oil prices fell by 25% to \$30 Per Barrel (PB) as against the plan estimate of US \$40 PB. Use a projected that \$79.449 million would be earned from petroleum exports between 1980 and 1984, but only \$52.78 million was earned. As exports declined, the

<sup>&</sup>lt;sup>196</sup> Many of the respondents

<sup>&</sup>lt;sup>197</sup> A respondent, former Special Adviser to President Shehu Shagari

<sup>198</sup> O.C. UKAH, "An Appraisal of the Performance of the Nigeria's National Rolling Plans in the 90's," African Research Review vol.1(1)

<sup>&</sup>lt;sup>199</sup> Ihid

<sup>&</sup>lt;sup>200</sup> Okigbo, P., "National Development Plan in Nigeria 1960 - 1987," Enugu: Fourth Dimension Publishers Ltd, 1989.

capacity to import construction materials and related capital goods also fell, reducing growth in the construction, transport, communications, utilities, and housing sectors.

The plan recognised the role of social services, health services, etc. with the aim of bringing about improvement in the living conditions of the people. The plan primarily focused on greater self-reliance, industrial revolution, development of technology, increased agricultural productivity, infrastructure expansion, and a reduction in the level of unemployment. The 4<sup>th</sup> plan projected capital expenditure of about N82 billion. In line with the plan, Shagari initiated programs in transportation, housing, industries and agriculture. He completed the Delta Steel Complex in 1982, and spent \$2 billion on the Ajaokuta Steel Complex.

With regard to transportation, Shagari launched road networks across the country. On agriculture, he abandoned the OFN of the previous administration and initiated Green Revolution Program. The GRP was to foster the use of mechanical machinery in farming. Between 1980 – 1985, through the GRP, agriculture share of GDP grew from 17.4% to 23.2%, however, industry share of GDP declined from 28.5% to 18.2% (see table 3.6). Up to today, the Ajaokuta Steel Complex is yet to produce even one kg of steel after over 30 years. The necessary transport infrastructure to support the plant is still not in place. On the GRP, a respondent and academician stated that "the program was hampered by the prevalence of retired military officers, who had acquired land as parting gift under the previous administrations."

Shagari also commissioned social housing schemes known as "Shagari's Housing Estates" in order to meet the burgeoning housing deficit at the time. On his housing projects, due to poor political judgment, many of them were built in inaccessible locations in states with opposing

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<sup>&</sup>lt;sup>201</sup> Ogwumike F, "The Effects of Macrolevel Government Policies on Rural Development and Poverty Alleviation in Nigeria," Ibadan J. Soc. Sci., 1(1): 85-101, 1995.

political parties.<sup>203</sup> Also, the housing project was hijacked by politicians masquerading as contractors who flooded the market with imported cement leveraging on import waivers to defraud the government. The award of these housing project contracts also provided the platform for what was then known as the 10% kickback syndrome whereby government officials demanded 10% of the cost of the contract sum as payment.<sup>204</sup>

Furthermore, the fall in oil prices and global recession in the early 1980s adversely affected Shagari's agricultural and industrial revolutions. Following this fall, public sector investment was financed through huge deficits incurred through commercial bank loans, Central Bank of Nigeria and local contractors. Consequently, there was a sharp increase in number of uncompleted projects all over the nation. External debt liability increased as Shagari has to continue financing his series of projects with the help of foreign loans and aid. By 1985, external debt was at N17.3 billion from an estimate of N3.7 billion in 1981, increasing the debt service ratio from 4.7% in 1981 to 31.7% in 1985. In fact, by 1985 Nigeria's external reserves had run close to a level that could hardly finance more than one and half month import bills. Domestic debt outstanding more than doubled from N11.4 billion in 1981 to N28.0 billion in 1985.

In response to the low oil prices, Shagari then initiated an Economic Stabilization Program to steer the economy towards positive growth. However, in an election year, and because of corruption and insufficient political will, it was difficult for the Shagari administration to fully implement its ESP. Key objectives of the ESP program were to limit import licenses, reduce government spending, raise custom duties, and check leakages. According to a respondent and deputy director at the Nigerian Ministry of Finance, "the ESP did little to stem the tide of an

<sup>&</sup>lt;sup>203</sup> Onyenwigwe P. I., "Principles of Development Administration: Third World Perspectives," Owerri: Ambix Printers Nigeria,

<sup>&</sup>lt;sup>204</sup> Okigbo, P., "National Development Plan in Nigeria 1960 - 1987," Enugu: Fourth Dimension Publishers Ltd, 1989.

OKIGOO, F., "National Development Flat in Frigeria 1900 - 1907, Enager Fourth Dimension Fubishers Etd, 1909."

O.C. UKAH, "An Appraisal of the Performance of the Nigeria's National Rolling Plans in the 90's," African Research Review vol. 1(1)

<sup>&</sup>lt;sup>206</sup> Ibid

economic stagflation because the balance of payment did not improve, the country's industrial capacity utilisation was in decline, and manufacturing also had a negative growth." Shagari met the GDP at \$48 billion and left office with it at \$28 billion (see figure 3.2, page 54). At the same time, GDP per capita got reduced from around \$670 to \$350 (see figure 3.4, page 57).

Indeed, as the performance of the economy during the 4<sup>th</sup> Plan was generally poor, the period eventually saw an end to major National Development Plans. With allegations of electoral fraud in the 1983 election and continuous economic hardship, Shagari was overthrown by General Muhammadu Buhari in a military coup.

#### 4.1.5. 1983 – 1985: Muhammadu Buhari Years

General Buhari was the Head of State from December, 1983 to August, 1985.<sup>207</sup> He came in through a military coup and instituted what became known as a Buharinomics of command and control economic policy regime (exchange and price controls; rationing of essential commodities; government ownership and control of banks and insurance, telecommunications, roads and transport, airline, refineries, manufacturing companies etc.) which worsened the economic recession that he inherited. He tightened some of the elements of Shagari's ESP by further removing the excesses in national expenditure; halting capital projects; prohibiting borrowing by state governments; realigning import duties; reducing the balance of payment deficit by curbing imports; giving priority to the importation of raw materials and spare parts that were needed for agriculture and industry; and rejecting IMF's advice to devalue the naira and liberalising trade.

<sup>&</sup>lt;sup>207</sup> Dawodu.com, "Military Regime Of Buhari And Idiagbon." Retrieved on 6 February 2016, from http://www.dawodu.com/buhari.htm

Buhari strategy was an import-substitution industrialisation which led to many job losses and the closure of businesses.<sup>208</sup>

In addition, prices of food and other essential commodities, which fell in the first weeks of his regime largely because of the presence of soldiers in the marketplaces, returned to or exceeded their levels before he came in.<sup>209</sup> Imported raw materials and spare parts needed to keep factories running were also lacking.<sup>210</sup>

Under him, it was almost like a criminal offence to be in possession of foreign currency. In the face of continuing shocks especially the fall in oil prices (in the face of huge debt service payments), relative prices were not allowed to adjust to restore internal and external balances. Rather, even more controls were imposed with all the gargantuan distortions in the economy (and industrial capacity utilisation was largely below 20%). Generally, his government's economic initiatives were a response to symptoms rather than causes and the larger issue of how to restructure Nigeria's economy. Instead of alternatively deploying an expansionary public expenditure, he deepened the already contractionary public expenditure which caused more havoc on the economy. The economy imploded as poverty worsened. His measures further put the Naira under serious stress, while giving foreign investors the impression that Nigeria wasn't investor friendly. Buhari was overthrown in a coup led by General Ibrahim Babangida. 1213

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<sup>&</sup>lt;sup>208</sup> BBC News, "Nigeria's Muhammadu Buhari in profile," 17 April 2011. Retrieved on 7 February 2016, from http://www.bbc.com/news/world-africa-12890807

<sup>&</sup>lt;sup>209</sup>Clifford D. May, "Nigerian Military Is Seen As Losing Support," May 1, 1984. Retrieved on 6 February 2016, from http://www.nytimes.com/1984/05/01/world/nigerian-military-is-seen-as-losing-support.html

<sup>211</sup> Ibid

<sup>&</sup>lt;sup>212</sup> Charles Soludo, "Can a New Buharinomics Save Nigeria?", Vanguard News, November 19, 2015. Retrieved on 6 February 2016, from http://www.vanguardngr.com/2015/11/can-a-new-buharinomics-save-nigeria/

<sup>&</sup>lt;sup>213</sup> Britannica.com, "Muhammad Buhari (head of state of Nigeria) - Britannica Online Encyclopedia". Retrieved on 6 February 2016, from http://www.britannica.com/biography/Muhammadu-Buhari

# 4.1.6. 1985 – 1993: Ibrahim Babangida Years - SAP

Babangida ruled Nigeria from August, 1985 until his departure from office on August, 1993. His government faced little choice but to liberalise the economy and devalue the naira based on IMF's advice, helping Nigeria to begin the journey to a modern market economy. As of then, Nigeria had been faced with a cataclysmically large international debt as despite over 101 billion US dollars that has been generated by the oil industry between 1958 and 1983,<sup>214</sup> nearly all of these funds had been siphoned into the private bank accounts.<sup>215</sup>

Rather than continuing with the fixed 5-year medium term plan, his government adopted and implemented SAP in 1986 in order to service the country's massive debts, of which 44% of all federal revenue was already servicing. <sup>216</sup> SAP was initially designed to cover the period 1986 - 1988, but later extended to 1990.

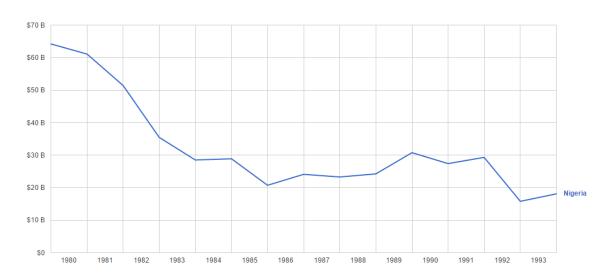


Figure 4.3 – Real GDP of Nigeria US\$ (1980 - 1993)

Source: World Bank<sup>217</sup>

<sup>&</sup>lt;sup>214</sup> Owah, Emmanuel Onyemaghani, "Government of the Crooks, by the Crooks, for the Crooks", Xlibris, 2011, ISBN 1465352023.

<sup>&</sup>lt;sup>215</sup> A respondent and politician

<sup>216</sup> Ibid

<sup>&</sup>lt;sup>217</sup> World Bank, Data, http://data.worldbank.org

With SAP came the deregulation of the agricultural sector, elimination of price controls, privatisation of public enterprises, devaluation of the Naira to aid the competitiveness of the export sector, removal of import licenses, reduction of tariffs, opening the economy to foreign trade, promotion of non-oil exports through incentives, and the relaxation of restraints on foreign investments put in place by the Gowon and Obasanjo governments during the 1970s. Between 1986 and 1990, when SAP was executed, the Nigerian economy actually did grow as had been hoped, with the export sector performing so well. According to data from NNBS, the economy did far better under SAP especially in terms of output growth, and in some years even inflation.

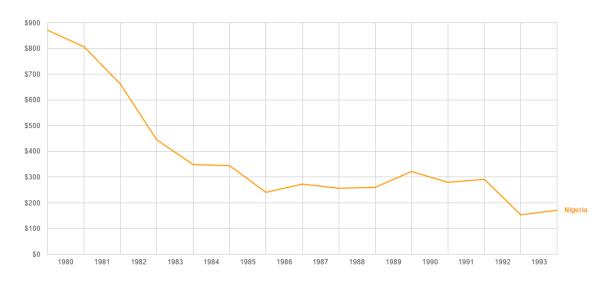


Figure 4.4 – Real GDP per capita of Nigeria in US\$ (1980 - 1993)

Source: World Bank<sup>218</sup>

Overall, SAP halted the economic slide by steadying economic growth (see figure 4.3). There were issues of sequencing of policies, weak institutions that resulted in push back on some good policies, but elite indiscipline, poor governance and corruption became greater threats to the

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<sup>&</sup>lt;sup>218</sup> Ibid

heights that could have been achieved.<sup>219</sup> A respondent and director at Nigerian National Planning Commission commented that, "the SAP program by Babangida hoisted a flag of economic prosperity for Nigeria but it was met with stiff resistance by a populace who were accustomed to socialist's freebies of past governments." Again, it was not well communicated to the citizens leading to massive protests and consequently a haphazard implementation.

Though SAP had several austerity measures that hurt most vulnerable Nigerians, though it was rapid and caused inflation based on devaluation, it ended up opening and helping the Nigerian economy to start attracting investors, increasing efficiency and competitiveness in production, reducing governmental role and distortions in the economy, pursuing export led industrialisation, boosting job creation and leading to the creation of financial institutions for macroeconomic stability. Figures 4.3 and 4.4 show Nigeria's economic performance shortly before SAP, under SAP (1986 - 1990) and shortly after SAP. The introduction of SAP in 1986 led to an annual GDP growth rate of 4% between 1988 and 1997 (see figure 4.3). SAP had a positive effect as real GDP grew at a 5.4% average annual rate from 1986 to 1990. Under SAP, the country's real GDP and per capita income growths that had unimaginable slowed down, picked up. Furthermore, agriculture grew from 23.2% in 1985 to 24.5% in 1990 and industry grew from 18.2% to 25.8% (see table 3.6, page 64).

At the end of SAP, a three-year Rolling Plan was introduced for 1990 - 92 in the context of more comprehensive fifteen to twenty-year plans. A rolling plan, considered more suitable for an economy facing uncertainty and expeditious change, was revised at the end of each year, at which point estimates, goals, and projects are added for an additional year. The objectives of the rolling

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<sup>&</sup>lt;sup>219</sup> Tolu Lawal and Abe Oluwatoyin, "National development in Nigeria: Issues, challenges and prospects," Journal of Public Administration and Policy Research Vol. 3(9), pp. 237-241, November 2011. Retrieved on 8 February 2016, from http://www.academicjournals.org/article/article1380534762\_Lawal%20and%20Oluwatoyin.pdf

plan were to reduce inflation and exchange rate instability, achieve agricultural self-sufficiency, maintain infrastructure, and reduce the burden of SAP on the most vulnerable social groups.

The increasing revenues from the sudden jump in oil prices caused by the First Gulf War in 1990 and 1991 should have aided the rolling plan, but it was at best squandered. The Babangida administration has been widely accused of mismanaging the oil windfall from the Gulf War price jump, which accounted for about \$12.5 billion in revenues. 220 Key ingredients of the rolling plan like agricultural self-sufficiency was not met while inflation, instead of reducing, jumped from 8% to 44% (see figure 3.8, page 67). Through the First Rolling Plan, Babangida subsequently returned to an inflationary economic policy and incompletely reversed the deregulatory initiatives he had set in motion during the heyday of the SAP following mounting pressure. This forced economic growth to slow down correspondingly, as capital flight resumed posthastly under the influence of negative real interest rates.<sup>221</sup>

# 4.1.7. 1993 – 1998 - Sani Abacha Years

Sani Abacha became the Head of State from 1993 to 1998 through a military coup. 222 His regime is controversial; although it more than doubled Nigeria's GDP (see figure 4.5), there were also alleged widespread human-rights abuses and massive corrupt practices.

The Abacha administration through a Guided Deregulation economic policy recorded unprecedented economic achievements: through overseeing an increase in the country's foreign exchange reserves from \$494 million in 1993 to \$9.6 billion by the middle of 1997, <sup>223</sup> reducing the

<sup>221</sup> Ibid, p. 58.

<sup>&</sup>lt;sup>220</sup> Oyeniyi, Bukola Adeyemi; Falola, Toyin, "Nigeria", ABC-CLIO, February 2015. p. 58.

Paden, John N., "Muslim Civic Cultures and Conflict Resolution," Brookings Institution Press, 2005, p. 240. ISBN 0-8157-

Premium Times Nigeria, "Why we honoured Abacha - Nigerian government - Premium Times Nigeria", Retrieved on 8

http://www.premiumtimesng.com/news/156004-why-we-honoured-abacha-nigerian-government.html

external debt of Nigeria from \$36 billion in 1993 to \$27 billion by 1997,<sup>224</sup> bringing all the controversial privatisation programs of the Babangida administration to halt, reducing an inflation rate of 54% inherited from Ibrahim Badamasi Babangida to 8.5% between 1993 and 1998 (see figure 3.8, page 67), all while the nation's primary commodity, oil was at an average of \$15 per barrel.

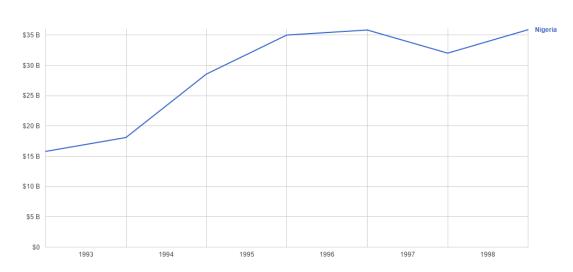


Figure 4.5 – Real GDP of Nigeria US\$ (1993 - 1998)

Source: World Bank<sup>225</sup>

# 4.2 Assessing key economic policies of Singaporean leaders

At independence, Nigeria had huge resource potential way above that of Singapore in many ways and was in a position to outshine the small state. Regardless Singapore's weak resource-base, after separation from Malaysia, Singapore's major immediate problem was that of security and threat to her territorial integrity and political sovereignty. Her large neighbors were all unfriendly, all

<sup>224</sup> Ibid

<sup>&</sup>lt;sup>225</sup> World Bank, Data, http://data.worldbank.org

pursuing nationalistic policies and issued threats of invasion. 226 These neighbors further issued threats of generating internal political instabilities to undermine the capacity of the country's first government and make sure the country's independence did not survive. 227 Nigeria did not have this challenge of territorial insecurity. So Singapore's major preoccupation after its separation from Malaysia was building an army that can protect the country's sovereignty. 228 Further challenge to Singapore's wellbeing and nationhood was the British withdrawal of their Force Base which was the major pillar of the economy as discussed below. Other challenges were the rising unemployment, and diversifying the economy. In explaining Singapore's economic transformation, some of the key economic policies that were deployed by Lee Kuan Yew [first prime-minister of Singapore (1959 - 1990)] and Goh Chok Tong's [second prime-minister of Singapore (1990 - 2000)] governments are examined in this section.

# 4.2.1. 1960 – 1990: Lee Kuan Yew's Years

# **Export-Oriented Industrialisation Policy**

After independence, a major pre-occupation of Lee's administration was developing and industrialising Singapore (see Section 3.2 of Chapter three for Singapore's statistics on per capita income, unemployment, life expectancy and literacy levels, as at 1960). After battling with unemployment, his administration knew that the best thing to do was to industrialise.<sup>229</sup> They first of all bolstered tourism which was labour intensive by setting up a Tourism Board. Tourism Industry reduced the unemployment rate minimally. Under the umbrella of export-oriented

<sup>&</sup>lt;sup>226</sup> Lee Kuan Yew, "From Third World to First – The Singapore Story (1965–2000)," Times Edition, pp. 66–88. ISBN 981 204 984 3, 2000. <sup>227</sup> Ibid

<sup>&</sup>lt;sup>228</sup> Ibid

Lee Kuan Yew, "From Third World to First – The Singapore Story (1965–2000)." Harper Collins, New York, 2000.

industrialisation policy, many key processes, reforms, establishments and factors were instrumental to his government's successful industrialisation of Singapore within a generation.

First, with his rather soft socialist ideas, Lee Kuan Yew re-considered focusing on wealth creation through market economy rather than wealth distribution.<sup>230</sup> Lee's economic development theoretical lens of Neo-Classical Counter-Revolution later shaped his policies that developed Singapore. This theory enabled him to focus rigourously on attracting FDIs for industrialisation, technology transfer, boosting exports, providing employment and reducing poverty. This theory also enabled him to embrace free trade, privatisation, liberalisation and providing support for the private sector.

Secondly, Lee worked closely with his team of advisers including Dr. Albert Winsemius, who was his economic adviser, towards designing and implementing an export-led industrialisation strategy for the county. Through this strategy, they started creating an enabling environment for investors. For the latter, they established the Economic Development Board (EDB) in 1961 to formulate and implement national economic strategies, focusing on promoting Singapore's manufacturing sector.<sup>231</sup> The EDB's mandate was sourcing investors and promoting investments. Singapore's strategy with the EDB was to develop its export-oriented industries, and EDB opened its first overseas centres in Hong Kong and New York to be better placed for wooing foreign investors<sup>232</sup>. The EDB subsequently opened offices in other parts of Asia, US and Europe.

Thirdly, subsequent effort of Lee's administration was building skilled and advanced labour for Singaporeans to match the job requirements required by the foreign companies. In addition, his administration started building first world standards of infrastructure in other to

<sup>232</sup> Ibid

<sup>&</sup>lt;sup>230</sup> Ibid

<sup>&</sup>lt;sup>231</sup> Ministry of Information, Communications and the Arts, "Singapore Infomap – Coming of Age". Retrieved on 17 January 2016, from https://www.sg/explore/history\_coming.htm

attract investors and encourage private sector growth. <sup>233</sup> Fourthly, Lee himself then started making frequent visits to the United States and meeting her business community to source investors. MNCs Chiefs' complaints of the overregulation by the government, rising value of the S\$, too much job-hopping and too restrictive policy on employing foreign workers were all addressed to make them invest in Singapore.<sup>234</sup> His government subsequently provided export promotion schemes and sound macroeconomic policies for MNCs. 235

Fifthly, his government set up the Jurong Town Corporation to develop Jurong and the other industrial estates. Relief from Income Tax Act was also initiated giving tax relief for up to five years and unrestricted repatriation of profits and capital in certain government-favored industries. Foreign investors were attracted by such tax incentives. Through the Tax Act and infrastructural expansion, there was an influx of United States' firms in Singapore, accounting for 46% of new foreign capital invested in 1972.<sup>236</sup> Companies from Western Europe, Japan, Hong Kong, Taiwan, Malaysia, and Australia also invested capital, and by 1972 one quarter of Singapore's manufacturing firms was either foreign-owned or joint-venture companies. By late 1970s, 271 factories in Jurong employed 32,000 workers, and there were more than 100 factories under construction. Most of the factories were into the production of garments, textiles, toys, wood products and hair wigs.<sup>237</sup>

Sixthly, another attraction of Singapore for foreign capital was the region's petroleum resources. Singapore was the natural base for dozens of exploration, engineering, diving, and other support companies for the petroleum industry in nearby Indonesia, as well as being the oil storage

<sup>&</sup>lt;sup>233</sup> Barbara Leitch Lepoer, "Singapore – Two Decades of Independence", Washington: Government Printing Office for the Library

of Congress, 1989. Retrieved on 17 January 2016, from http://countrystudies.us/singapore/11.htm <sup>234</sup> Lee Kuan Yew, "From Third World to First – The Singapore Story (1965–2000)." Harper Collins, New York, 2000. Page 60 <sup>235</sup> Barbara Leitch Lepoer, "Singapore – Two Decades of Independence", Washington: Government Printing Office for the Library of Congress, 1989. Retrieved on 17 January 2016, from http://countrystudies.us/singapore/11.htm

<sup>&</sup>lt;sup>237</sup> Ibid

center for the region. This enabled Singapore to also attract big oil companies like Shell and Esso to establish oil refineries in Singapore which by the mid-1970s, it became the third largest oil-refining centre in the world.<sup>238</sup>

Seventhly, in addition, his government turned to advantage, the British Force Base withdrawal by converting some of the military facilities to commercial and industrial purposes and retraining laid-off workers for new jobs. The former King George VI Graving Dock was converted to the Sembawang Shipyard, employing 3,000 former naval base workers in ship building and repair. Singapore also moved into shipping in 1968 with its own Neptune Orient Line. A container complex built in 1972 made the country the container transshipment center of Southeast Asia.

Eighthly, by the late 70s, General Electric was the highest employer of labour in Singapore. To encourage competition and standards, Lee's administration started removing protection for domestic industries. After that, their next challenge was improving investments quality and education-skills of workers. To balance the opening of new EDB overseas centres in Zurich, Paris, Osaka and Houston between 1971 and 1976, they established a Manpower and Training Unit to focus on industrial training. The Joint Government Training Centres and Overseas Training Program with Tata of India, Philips of Holland and Rollei of Germany were also drawn up to place young Singaporean workers in apprenticeship programmes for knowledge and skills transfer. This was a significant step forward in Singapore's investment promotion programme.<sup>240</sup>

Ninthly, Lee's administration subsequently established the National Productivity Board (NPB) in 1972 to improve productivity in all economic sectors. Increasing individual and company

<sup>&</sup>lt;sup>238</sup> Ibid

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 $<sup>^{240}\,</sup>EDB,\,"The\,Millennuim."\,\,RE trieved\,\,on\,\,17\,\,January\,\,2016,\,from\,\,https://www.edb.gov.sg/content/edb/en/why-singapore/about-singapore/our-history/2000s.html$ 

productivity at all levels was prioritised by his administration, given Singapore's full employment picture and relatively high wages.<sup>241</sup> Greater worker productivity than Singapore's neighbours and competitors was viewed by the government as a necessity as well as one of the country's major advantages. The NPB followed a "total productivity" approach, which emphasised productivity measurement, a flexible wage system, product quality, worker training, and assistance to small-and medium-sized enterprises.<sup>242</sup> In order to promote productivity in both the public and private sectors, the board used mass media publicity, conventions, seminars, and publications to remind Singaporeans that productivity must be a permanent pillar of the economy. The board sponsored a productivity campaign each year with such slogans as the one for 1988, "Train Up--Be the Best You Can Be."<sup>243</sup>

Finally, in 1979, after the shock of the two oil crises, Lee's administration started programs of economic restructuring. This was achieved by modifying education policies, offering more financial incentives to industrial enterprises, and expanding technology and computer education. The National Computer Board was established in 1981 to make Singapore an international center for computer services, to reduce the shortage of trained computer professionals, and to assure standards of international caliber at all levels.

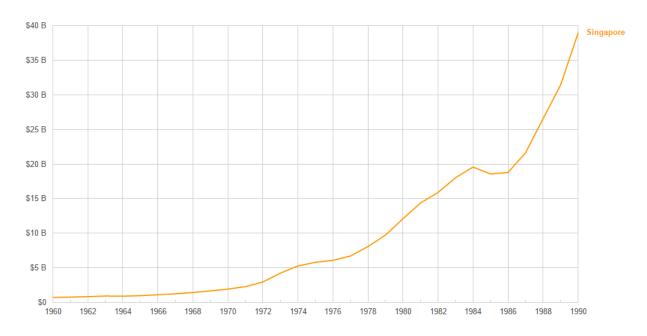
Furthermore, in the 1980s, further economic success continued under Lee's administration, with the unemployment rate falling to 3% and real GDP growth averaging at about 8% (see table 2.1, page 33) up until 1999. Singapore Changi Airport was opened in 1981 as well as the creation of Singapore Airlines.<sup>244</sup> The service and tourism industries also grew immensely during this period. Singapore emerged as an important transportation hub and a major tourist destination. The

<sup>&</sup>lt;sup>241</sup> Ibid

<sup>242</sup> Ibid

<sup>&</sup>lt;sup>244</sup> Land Transport Authority, "1982 – The Year Work Began." Retrieved on 17 January 2016, from http://www.lta.gov.sg/content/ltaweb/en.html

country maximised its geographical advantage and built one of the busiest seaports in the world, Port of Singapore. It also embraced technology and coupled with the technology transfer between the MNCs and Singaporeans, an extremely higher-technological advanced country with industries such as the wafer fabrication sector was established. His government also established new industries such as: National Iron and Steel Mills, Development Bank of Singapore, Insurance Corporation of Singapore and Singapore Petroleum Company.<sup>245</sup>



**Figure 4.6 – Real GDP of Singapore in US\$ (1960 - 1990)** 

Source: World Bank<sup>246</sup>

The 1980s also saw the EDB co-establishing institutions of technology with Japan, France and Germany to meet the specialised manpower needs of high-technology industries.<sup>247</sup> Coupled with the Skills Development Fund, these places of learning provided Singaporeans with the right kind of training for specialised jobs in the electronics and engineering sectors. In 1981, the 65,000

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<sup>&</sup>lt;sup>245</sup> EDB, "The Millennuim." REtrieved on 17 January 2016, from https://www.edb.gov.sg/content/edb/en/why-singapore/about-singapore/our-history/2000s.html

World Bank, Data, http://data.worldbank.org

<sup>&</sup>lt;sup>247</sup> Ibid

to 70,000 electronics workers comprised about 7% of the labor force; gross production of electronics at about S\$5.9 billion was about 15% of total manufacturing output.<sup>248</sup> By 1987 electronics accounted for 28% of manufacturing employment and contributed 31% or S\$11 billion in output.<sup>249</sup> By 1989, Singapore had become the world's largest producer of disk drives and disk drive parts. Other related products included integrated circuits, data processing equipment, telecommunications equipment, and radio receivers.<sup>250</sup>

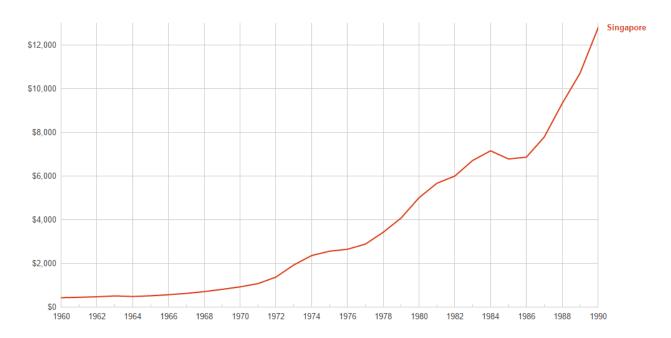


Figure 4.7 – Real GDP per capita of Singapore in US\$ (1960 - 1990)

Source: World Bank<sup>251</sup>

Through these rigorous efforts, by 1997, Singapore had nearly 200 American MNCs with over \$19 billion worth of investments. There are also approximately 1,500 companies from China and a similar number from India.<sup>252</sup> Foreign firms are found in almost all sectors of the country's

<sup>&</sup>lt;sup>248</sup> Ibid

<sup>249</sup> Ibid

<sup>&</sup>lt;sup>250</sup> Barbara Leitch Lepoer, ""Singapore – Industrialization Policy", Washington: Government Printing Office for the Library of Congress, 1989. Retrieved on 17 January 2016, from http://countrystudies.us/singapore/35.htm

<sup>&</sup>lt;sup>251</sup> World Bank, Data, http://data.worldbank.org

<sup>&</sup>lt;sup>252</sup> S. Ramesh, "S'pore is India's second-largest foreign investor". Channel NewsAsia (Singapore), 14 January 2011.

economy. Singapore is also the second-largest foreign investor in India.<sup>253</sup> Despite market freedom, Singapore's government operations have a significant stake in the economy, contributing 22% of the GDP. By 1980, real GDP increased to \$12 billion and \$26,500 billion by 1988 (see figure 4.6). Real GDP per capita increased to \$2647 by 1976 and to \$9316 by 1988 (see figure 4.7). There were also unprecedented achievements in employment provision, external trade, life expectancy rate, inflation control, infrastructure expansion and literacy level. See Sections 3.2 and 3.3 of Chapter three for further discussions on Singapore's performance on these between 1960 and 1990.

#### **Financial Policies**

Lee's administration further worked with his cabinet to establish Singapore as an International Financial Centre. Foreign bankers were assured of the reliability of Singapore's social conditions, with top-class infrastructure and skilled professionals, and investors were made to understand that the Singapore government would pursue sound macroeconomic policies, with budget surpluses, leading to a strong, stable Singapore dollar. Singapore is currently the world's 4<sup>th</sup> leading financial centre. Furthermore, Singapore not spending more that she collects in revenues has been the guiding principle that all her finance ministers followed. Singapore ended up not running loose fiscal and monetary policies that enabled it survive few regional and international financial crisis.

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<sup>&</sup>lt;sup>253</sup> Ibid

<sup>&</sup>lt;sup>254</sup> "Global Financial Centres 7", City of London, March 2010. Retrieved on 4 April 2016, from http://217.154.230.218/NR/rdonlyres/661216D8-AD60-486B-A96F-EE75BB61B28A/0/BC\_RS\_GFC7full.pdf
<sup>255</sup> Ibid

## **Anti-Corruption Policy**

Corruption discourages foreign investments and threatens economic development. To attract investors to Singapore it had to be dealt with thoroughly. At independence, Singapore had problems of political corruption. In response, Lee's administration on entering office, resolved to run a clean government and administration. They made sure that corruption was not nurtured in the new Singapore.

They instituted accountability on entering office to make sure that any dollar spent would be accounted for. Secondly, they tackled corruption head on by managing and reforming the Corrupt Practices Investigation Bureau (CPIB) that was instituted by the British. They legislation giving the CPIB greater power to conduct arrests, search, call up witnesses, and investigate bank accounts and income-tax returns of suspected persons and their families. They put a fine on corrupt practices. This has helped to make Singapore one of the least corrupt countries in the world along with New Zealand and the Scandinavian countries.

#### **Capital Formation Act Amendment – Central Provident Fund**

In Singapore, the Central Provident Fund (CPF) is a mandatory comprehensive savings plan for working Singaporeans and permanent residents primarily to fund their retirement, healthcare, and housing needs. CPF was also established to strengthen the country's capital formation and development funding. British colonial authorities in Singapore created the CPF in 1955 as a compulsory savings scheme to assist workers to provide for their retirement without needing to

<sup>&</sup>lt;sup>256</sup>Lee Kuan Yew, "From Third World to First – The Singapore Story (1965–2000)." Harper Collins, New York, 2000. P. 159–163, 647.

introduce a more extensive and costly old age pension. From the 60s, Lee's government expanded CPF to provide for affordable housing and medical expenses through expanding the Act.<sup>257</sup>

When the CPF was started by the British, both employees and employers contributed 5% of an employee's pay to the scheme. The rate of contribution was progressively increased along with the growth of Singapore's economy, reaching 25% for both employers and employees in 1985. The CPF gave Singapore the financial muscle (domestic savings) with which to pursue several ambitious infrastructural and human capital improvement programs.

## Welfare policies

Lee's government was convinced to create a fair society where Singaporeans will have access to shelter and basic things. This made them to consider the provision of basic necessities and building human capital very important. They worked on not creating a winner takes it all society. They were preoccupied with giving each citizen a stake in the country and its future. The administration redistributed wealth through assets enhancement and not through traditional subsidies.

They also started a remarkable Health Insurance Scheme which has made Singapore's health one of the best in the world, with an outstanding life expectancy rate. Singapore's great records in health could be attributed to some of his government's initiatives such as: Medifund, which provides a safety net for those not able to otherwise afford healthcare; and Medishield, a government-funded health insurance program.<sup>258</sup>

Additionally, his government came up with initiatives through which the government provides numerous assistance programs to the homeless and needy. Some of the programs include providing between S\$400 and S\$1000 per month to needy households, providing free medical care

<sup>257</sup> Central Provident Fund, "History of CPF." Retrieved on 2 April 2016, from https://mycpf.cpf.gov.sg/Members/AboutUs/about-us-info/history-of-cpf

us-info/history-of-cpf

258 Tucci, John, "The Singapore health system – achieving positive health outcomes with low expenditure", Towers Watson, 2010.

Retrieved on 2 February 2016, from http://www.watsonwyatt.com/europe/pubs/healthcare/render2.asp?ID=13850

at government hospitals, and paying for children's school fees.<sup>259</sup> <sup>260</sup> <sup>261</sup> His government also initiated numerous benefits to its citizenry, including: free money to encourage residents to exercise in public gyms,<sup>262</sup> money to help the disabled, cheap laptops for poor students,<sup>263</sup> rebates for numerous areas such as public transport,<sup>264</sup> utility bills and more.<sup>265</sup> <sup>266</sup> Lee's government also made policies through which Singaporeans were able to own shares in major companies. Presently, 90% of the work force own Singapore Telecom Shares (the highest in the world).

## **Public Housing Policy**

Upon independence from Malaysia in 1965, 70% of Singapore's households lived in badly overcrowded conditions, and a third of its people squatted in slums on the city outskirt. In response, Lee's administration worked to make sure that every citizen owned a home. They created a home ownership scheme through the Housing Development Board (HDB). HDB's mandate is to build, low cost housing for workers with enticing resettlement policies like equitable payments, minimal readjustment, and real improvement in housing conditions. His administration oversaw the massive construction of high-rise, low-cost apartments that will eventually become the main source of housing for Singaporeans. In the first two year of this crash program, over 25,000

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<sup>&</sup>lt;sup>259</sup> Ministry of Social and Family Development, "Assistance", 26 October 2014. Retrieved on 6 February 2016, from http://app.msf.gov.sg/Assistance

<sup>&</sup>lt;sup>260</sup> The Economist, "The stingy nanny", 16 October 2009. Retrieved on 6 February 2016, from http://www.economist.com/node/15524092

<sup>&</sup>lt;sup>261</sup> The Economist, "Welfare in Singapore: Singapore government response", 17 February 2010. Retrieved on 6 February 2016, from http://www.economist.com/node/15541423

<sup>&</sup>lt;sup>262</sup> Today Online, "ActiveSG\$100 for Singaporeans to play sport." Retrieved on 6 February 2016, from http://www.todayonline.com/print/475546

<sup>&</sup>lt;sup>263</sup> Development Authority of Singapore, "NEU PC Plus Programme – Learning – Infocomm." Retrieved on 6 February 2016, from https://www.ida.gov.sg/Learning/Community-Development/NEU-PC-Plus-Programme/Schemes/NEU-PC-Plus-Programme-PC-Bundle-scheme

<sup>&</sup>lt;sup>264</sup> Ministry of Transport, Singapore, "250,000 Public Transport Vouchers to Help Needy Families Cope with Fare Adjustment." Retrieved on 6 February 2016, from http://www.mot.gov.sg/News-Centre/News/2015/250,000-Public-Transport-Vouchers-to-Help-Needy-Families-Cope-with-Fare-Adjustment/

<sup>&</sup>lt;sup>265</sup> Ministry of Social and Family Development, "Numbers and profile of homeless persons." Retrieved on 6 February 2016, from http://app.msf.gov.sg/Press-Room/Numbers-and-profile-of-homeless-persons

<sup>&</sup>lt;sup>266</sup> Ministry of Social and Family Development, "Measures For Households," Singapore Budget 2014. Retrieved on 6 February 2016, from http://www.singaporebudget.gov.sg/budget\_2014/families1.aspx

units were built, more than what was built in the previous decade. Workers were offered loans to own houses. The HDB continued to promote public housing in new towns.

Under Lee's government, the number of public flats in Singapore rose from 22,975 in 1959 to 667,575 in 1990. Presently, 80 – 90% of the population lives in HDB apartments. In 1987, the first Mass Rapid Transit (MRT) line began operation, connecting most of these housing estates and the city centre. Currently, Singapore has one of the best public housing programs in the world. By 1996, there were 725,000 housing units.

## **Employment and Industrial Relations Act Amendment - The Industrial Ariitration Court**

Lee and most people in his government used to be unionists before Singapore's Independence but later found out that a fierce union that always ask for crazy wages and embark on strikes to get that would overburden economic development. Lee's administration was also concerned about the work ethics, good labour relations and increasing productivity to attract Foreign Investors. They were was concerned that a Trade Union that could wake up and hold the country at ransom would prevent investors from coming in to invest. To create a better Union and a better environment for foreign investors, they had to regulate the unionists and freed them from communist control.

They had to amend the Employment and Industrial Relations Act in 1968 to promote industrial peace and discipline among the workforce.<sup>267</sup> This enabled his administration to put all the Trade Unions under an established National Trades Union Congress (NTUC), curtail the extreme practices of the unionists: endless strikes, slowdowns, riots; and established supervision and working norms to get efficiency. In order to make factors such as working hours, conditions of service, and fringe benefits predictable, and thus make businesses sufficiently attractive for

<sup>&</sup>lt;sup>267</sup> Barbara Leitch Lepoer, "Singapore – Two Decades of Independence", Washington: Government Printing Office for the Library of Congress, 1989. Retrieved on 17 January 2016, from http://countrystudies.us/singapore/11.htm

investors, trade unions were barred from negotiating such matters as promotion, transfer, employment, dismissal, retrenchment, and reinstatement, issues that accounted for most earlier labor disputes. <sup>268</sup>

To spread work and help alleviate the effects of unemployment, overtime was limited and the compulsory retirement age was set at fifty-five. The government's actions were part of efforts to create in Singapore the conditions and laissez-faire atmosphere that had enabled Hong Kong to prosper. Such measures, in the government's view, were necessary to draw business to the country's port.

The Industrial Arbitration Court established in 1960, existed to settle disputes through conciliation and arbitration.<sup>269</sup> The court played a major role in settling labor-management disputes through binding decisions based on formal hearings and through mediating voluntary agreements. Lee's government subsequently set up National Wages Council with representatives from different unions to yearly review wages increment.<sup>270</sup> All these helped investment attraction and unemployment reduction. Lee's government would later inject young people into the unions and later helped the Trade Unions to own establishments and recreational facilities, and boosted their morale. His administration's responsibility for workers' welfare won the government the support of the population, hence guaranteeing the political stability that encouraged private investment.

## Singapore's Population Policy

Lee's government initiated a "Stop at 2" policy for child birth in the early 60s. This was to make sure that population explosion does not overburden economic development and to deal first of all

<sup>268</sup> Thi

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Lee Kuan Yew, "From Third World to First – The Singapore Story (1965–2000)." Harper Collins, New York, 2000.

with high unemployment rate which was at 15%. <sup>271</sup> This policy was effective in the 60s and 70s and helped to slow down the population growth. Between 1960 and 1990 under Lee's government, the country's population grew from 1.7 to 3.1 million (see figure 4.8).

The policy helped to develop the country, and manage unemployment, low incomes and poverty. Parents were forced to pay hefty fines should they have more than two kids and if they did not pay the fine they went to jail per Singaporean law. Due to its greater than anticipated success, the policy was revised and replaced with "Stop at 3." This policy was reversed as the country presently struggles to have a fertility rate that will enable it replace the population.

In 1990 Lee stepped down and handed over to Goh Chok Tong.

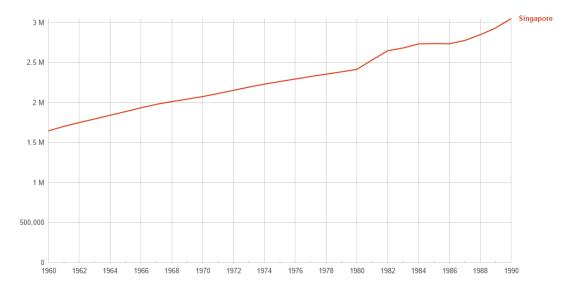


Figure 4.8 - Population growth of Singapore (1960 - 1990)

Source: World Bank<sup>272</sup>

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<sup>&</sup>lt;sup>271</sup> Barbara Leitch Lepoer, "Singapore – Two Decades of Independence", Washington: Government Printing Office for the Library of Congress, 1989. Retrieved on 17 January 2016, from http://countrystudies.us/singapore/11.htm <sup>272</sup> World Bank, Data, http://data.worldbank.org

## 4.2.2. 1990 – 2004: Goh Chok Tong Years

Goh succeeded Lee Kuan Yew in 1990 and served as prime minister till 2004. For someone that inherited Lee's success in transforming Singapore into a diversified and advanced economy with outstanding macroeconomic and political stabilities, all he needed to do was to continue the great works of Lee Kuan Yew.

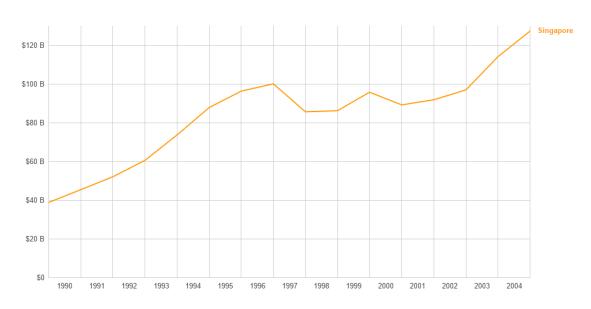


Figure 4.9 – Real GDP of Singapore in US\$ (1990 - 2004)

Source: World Bank<sup>273</sup>

He ensured continuity of vital economic policies and transformation and operated a more open-minded and consultative style of leadership than that of Lee. This greater openness extended also to the socio-economic spheres of life, for instance, in his support for the rise of "little bohemias" in Singapore, enclaves where more creativity and entrepreneurship could thrive. <sup>274</sup> His administration introduced several major economic policies including: Medisave (a compulsory health savings scheme covering about 85% of the population), Vehicle Quota

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<sup>273</sup> World Bank, Data, http://data.worldbank.org

<sup>&</sup>lt;sup>274</sup> Quoted in "Singapore can become an entrepreneurial society" by Eugene Low, The Business Times, 19 August 2002, and analysed in Brand Singapore: How Nation Branding Built Asia's Leading Global City by Koh Buck Song, Marshall Cavendish 2011, page 160.

Scheme and Singapore 21. During Goh's administration, Singapore experienced several crises, such as the 1997 Asian financial crisis, threats of terrorism including the 2001 Singapore embassies attack plot by Jemaah Islamiyah, the 2001 - 2003 economic recession, and the 2003 Severe Acute Respiratory Syndrome (SARS) outbreak. See the last paragraph of Sub-Section 3.2.1 of Section 3.2 of Chapter three for a breakdown of real GDP statistics during these crises.

Under Goh, between 1990 and 2004, the Nominal GDP grew from US\$38,899 to US\$114,200 billion in (see figure 4.9); real GDP per capita grew from US\$12,766 to US\$27,404 (see figure 4.10); and Foreign Reserves rose from US\$27.789 to US\$116.172 billion despite these crises. This was possible through macro-economic stability, financial stability, and efficient health sector. See Sections 3.2 and 3.3 of Chapter three for further discussions on Singapore's performance on employment provision, external trade, life expectancy rate, inflation control, infrastructure expansion and literacy level between 1990 and 2004.

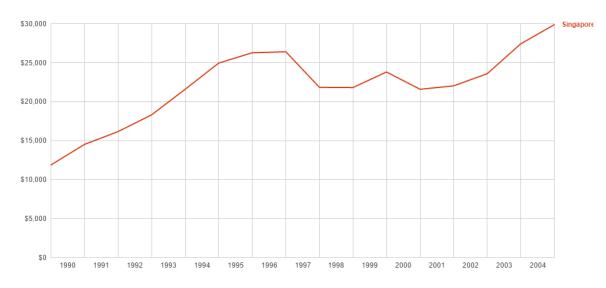


Figure 4.10 – Real GDP per capita of Singapore in US\$ (1990 - 2004)

Source: World Bank<sup>275</sup>

<sup>&</sup>lt;sup>275</sup> World Bank, Data, http://data.worldbank.org

After the general election in 2001, Goh indicated that he would step down as Prime Minister after leading the country out of the recession.<sup>276</sup> He subsequently stepped down on 12 August 2004.

## 4.3 A comparative summary of the economic policy regimes of the two countries

In comparatively analysing the policy regimes discussed in the study of both countries, this Section highlights a number of issues. First is policy implementation, which is extremely difficult to achieve, and most policies will either take a long time getting off the ground or not be implemented at all. In the case of Nigeria and Singapore, a respondent and political economist commented that "better leaders make better policy choices and vice versa." However, Nigeria's problem in most instances is not making good economic policies but executing them. From the analyses in Section 4.1 and according to most of the key informants interviewed, the second & third NDPS were affected by poor governance, cheap political commitment, financial mismanagement and corruption. A coup; and lack of financial resources, following fall in oil prices frustrated the ambitious fourth NDP as Nigeria did not use revenues from oil to diversify during earlier days of oil boom.

SAP though it boosted economic growth had problems such as falling real wages in the public sector, along with a drastic reduction in expenditure on public services (see Sub-Section 4.1.6, page 85). It further set off waves of rioting and other manifestations of discontent that made sustained commitment to it difficult to maintain. About 80% of the respondents agreed that corruption, weak institutions and insufficient political will also marred the First National Rolling Plan of Babangida (see Sub-Section 4.1.6). Successive governments in Nigeria found it difficult to

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<sup>&</sup>lt;sup>276</sup> Mauzy, Diane K. and R.S. Milne, "Singapore Politics Under the People's Action Party, Routledge, 2002. ISBN 0-415-24653-9

continue good policies and programs of their predecessors. This made the country abandon many good programs. For instance, if the OFN and GRP agricultural programs had been sustained and improved upon, Nigeria's dependence on oil as the mainstay of the economy might have been a thing of the past. In summary, as observed in Section 4.1 & according to most of the respondents, the implementation of these policies and plans could not achieve so much because of corruption, weak institutions, poor governance, policy reversals, mismanagement, nepotism, and lack of sufficient political will.

Singapore on the other side as seen in Section 4.2 made clear-cut policies and implemented them vigorously. In providing conducive environment for policies, its governments addressed corruption, strengthened institutions; were policy consistent, prudent; prioritised; and were politically committed. Furthermore, the education system was reformed to train a skilled workforce as English language was promoted over the Chinese language as the language of instruction. Labour unrest was eliminated through a consolidation of all the labour unions into a single umbrella organisation, the NTUC, with strong oversight from the government. These enabled Singapore to pursue the implementation of the already discussed policies aggressively.

Secondly is policy focus. Political-economic ideologies of leaders and national priorities shape the focus of development policies. From Sections 4.1 and 4.2, Nigeria and Singapore after independence focused on industrialisation. For Nigeria, this was reflected in the 1<sup>st</sup> NDP which laid emphasis on infrastructure, industrialisation and agriculture expansion. Nigeria's second plan also focused on reconstruction after the civil war, industrialisation, and agriculture expansion. The 3<sup>rd</sup> plan focused on agriculture and rural development; while the 4<sup>th</sup> plan focused on industrialisation, agriculture, housing and infrastructure expansion. All these plans had great focus

areas, focusing on Nigeria's comparative advantage which is in agriculture with hopes of using oil revenues to industrialise. However, most of them could not achieve so much.

Singapore's export-oriented industrialisation strategy partly explained the country's focus on industrialisation. With such strategy, further strategies ranging from tax incentives to the establishment of a large industrial estate in Jurong and smaller estates in Kallang Park, Tanjong Rhu, Redhill, Tiong Bahru and Tanglin Halt helped to ensure the industrialisation of the country.<sup>277</sup>

Lastly is policy quality, difference and shift. Our discussions in Sections 4.1 and 4.2 clearly show that while Singapore was using export-led industrialisation model, Nigeria was using import-substitution, protectionism, and nationalisation. This made a key difference in both countries' development. Export-led industrialisation partly enabled Singapore to open its economy and aggressively source foreign direct investments (See Section 4.2, page 89). This enabled Singapore to become more competitive in several areas and provide an enabling environment for investors. Singapore has been consistent with market economy driven economic principles. As the same time, Nigeria nationalised several corporations and instituted the indigenisation decree. The Buharinomics of command and control policy regime (1983 - 1985) created market distortions and worsened the inherited recession. It was until SAP that Nigeria embraced a liberal economy and export-oriented industrialisation.

## 4.4 Leadership and Economic development in Nigeria and Singapore

About 95% of the respondents attributed Singapore's early success to Lee Kuan Yew's quintessential leadership style. According to a respondent and former Minister, "the difference in

Parbara Leitch Lepoer, "Singapore – Road to Independence," Washington: Government Printing Office for the Library of

Retrieved on 17 January 2016, from http://countrystudies.us/singapore/10.htm

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economic performances of Nigeria and Singapore was largely Lee Kuan Yew, who had a long term vision for the country, as well as a strategy for realising that vision." Another respondent stated that, "the major difference in human development indices between Nigeria and Singapore has been primarily the absence in Nigeria of a visionary and determined leader like Singapore had. While Lee Kuan Yew was focused, committed to the country's development and had three decades of uninterrupted leadership, Nigerian leaders were just selfish, corrupt and ruled for shorter periods."

Lee Kuan Yew's method involved prioritising national challenges and coming up with strategies to deal with them. After separation from Malaysia, he knew the first thing to do was to have Singapore internationally recognised. This he did by having Singapore becoming part of the UN and Commonwealth.<sup>278</sup> His next priority was security based on threats to his country's territorial integrity and knowing that no economic transformation could happen under insecurity. In response, Lee's government introduced conscription whereby all able-bodied male Singaporean citizens, age 18 and above are required to serve National Service either in the Singapore Armed Forces, Police Force or the Civil Defence Force.<sup>279</sup> They collaborated closely with the Israelis in building an army through training and buying weaponry at discounted prices; and the Taiwanese in building an air force. By 1971, after mere six years, Singapore had 17 national service battalions (16,000 men) with 14 battalions (11,000 men) in the reserves. Singapore had a battalion each of tanks, armored personnel carriers, field engineers, field maintenance, field hospital and field supply. By 1990, Singapore Armed Forces had grown into a respected and professional force

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<sup>&</sup>lt;sup>278</sup> Barbara Leitch Lepoer, "Singapore – Two Decades of Independence", Washington: Government Printing Office for the Library of Congress, 1989. Retrieved on 17 January 2016, from http://countrystudies.us/singapore/11.htm <sup>279</sup> Ibid

operating modern defense systems that was capable of defending her territorial integrity and independence. <sup>280</sup>

Singapore's next priority was the withdrawal of the British Force Base from Singapore which was announced in 1968. The Force Base gave Singapore the confidence to attract investors and export. Additionally, as of the late 60s, the Base was contributing 20% <sup>281</sup> of Singapore's GDP. Lee's administration was heavily concerned that more than 70,000 <sup>282</sup> Singaporeans would lose their jobs if the British Forces left. Lee personally did all he could through lobbying and several trips to the UK to extend their withdrawal all to no purpose. In reaction, he set up the Economic Conversion Department, for the conversion of British Assets to their use. He persuaded the British not to destroy their dock and had the British naval dockyard later converted for civilian use. His administration started aggressive attraction of foreign investments that by the time the British Forces left, there were no job losses. By 1971, enough jobs have been created by American Electronics Companies. By 1972, economic growth was at 13%. <sup>283</sup>

On the other hand, about 90% of the respondents attributed Nigeria's persistent economic development challenges to partly poor leadership. First, although Nigerian founding fathers were committed to the country's economic development, their administration tended to foster corruption, nepotism and created the first post-colonial political crises, reasons why the military struck in early 1966.<sup>284</sup>

Secondly, their successor, General Gowon governed during Nigeria's first oil boom.

Regardless of the growths inspired by the oil boom, most of the key informants interviewed agreed that Gowon lacked vision to develop the country and failed to improve its economic fortunes by

<sup>280</sup> Lee Kuan Yew, "From Third World to First – The Singapore Story (1965–2000)." Harper Collins, New York, 2000, Page 24 <sup>281</sup> Ibid, page 33

Ibid, page 33

<sup>283 71</sup> 

<sup>&</sup>lt;sup>283</sup> Ibi

<sup>&</sup>lt;sup>284</sup> Okigbo, P., "National Development Plan in Nigeria 1960 - 1987," Enugu: Fourth Dimension Publishers Ltd, 1989.

channeling oil rents towards rapid industrialisation, greater infrastructuralisation, diversifying exports and agricultural expansion. This is in contrast to Lee Kuan Yew who had virtually no resources but was master of efficiently using available scarce resources. Furthermore, while Gowon came up with his Indigenisation Decree of 1972, Lee Kuan Yew was aggressively courting FDIs, while Nigeria was in effect, discouraging it with the decree.

Thirdly, the General Obasanjo's leadership (see Sub-Section 4.1.3, page 78) did not achieve much in using revenues from then prevailing oil boom to diversify the economy and with regard to expanding agriculture. From the key informants interviewed, the oil boom of the 70s was mostly squandered and siphoned by political leaders. Fourthly, about 90% of the respondents agreed that Babangida presided over one of the most corrupt governments in Nigeria. Babangida's administration has been further accused of siphoning off about \$12.2 billion between 1988 and 1994 into private accounts, secretively undertaken while the country was openly reeling with a crushing external debt.<sup>285</sup> Finally, his successor, Sani Abacha presided over the most corrupt government in Nigeria's history. During his regime, he and his family reportedly stole a total of £5 billion from the country's coffers.<sup>286</sup> In 2004, Abacha was listed as the fourth most corrupt leader in the world's history by Transparency International.<sup>287</sup>

In addition, Lee Kuan Yew's long stay in power with no interruptions enabled him to stabilise and transform the newly independent country. During his long stay, Nigeria had eight different leaders who all came up and reversed most of the ongoing economic plans and came up with new ones. Most of the leaders came in through military coups. About 90% of the respondents agreed that Nigeria's frequent coups also created serious political instability and lack of continuity

Owah, Emmanuel Onyemaghani, "Government of the Crooks, by the Crooks, for the Crooks", Xlibris, 2011, ISBN 1465352023.
 The New York Times, "Late Nigerian Dictator Looted Nearly \$500 Million - Swiss Say", 19 August 2004. Retrieved on 2 April 2006,

from http://www.nytimes.com/2004/08/19/world/late-nigerian-dictator-looted-nearly-500-million-swiss-say.html <sup>287</sup> Transparency International, "Introduction to Political Corruption," transparency.org, London, 25 March 2004, p. 13.

in economic management and development. Altogether, Nigeria has been ruled, for almost 30 years out of her 55 years of self-governance, by military dictators and has had six successful military coups. Nigeria in most part of the 60s, 70s, 80s and 90s was ruled by many military rulers, many of whom were poorly prepared and with limited vision, lacked basic exposure to modern economic management, guided by incoherent and anti-developmental economic policies, dependent on oil rents, leave other sectors to deteriorate, instituted corruption, and committed human rights abuses.<sup>288</sup>

Whereas in Singapore, Lee Kuan Yew as its founding father, created institutions that virtually eradicated corruption, and pursued economic development, before he retired as the prime minister in 1990. While Nigerian leaders from General Gowon to Sani Abacha have all been indicted with corruption and traces of nepotism, Lee Kuan Yew was rarely associated with such acts. A respondent stated that, "Singapore was fortunate to be led an individual with huge ideas, dreams and a clear vision for what Singapore should be, whereas Nigeria never had any of such." She further commented that, "leaders in Nigeria since 1965 have lacked the required zeal for economic development, the leaders have not demonstrated sincere desire with appropriate strategies to develop or move the nation forward."

Ultimately, effective Leadership brings in good governance, respect for the rule of law, professionalism and policies that are necessary for economic development. Singapore has been lucky in this respect. Lee admitted in his memoir, "From Third World to First – The Singapore Story (1965–2000)" that his responsibility was to provide security and livelihood for his people, and that he could not sleep well while thinking of solutions. His story demonstrates that development hinges on leadership and requires planning, visioning, development of strategies and

<sup>&</sup>lt;sup>288</sup> Onyenwigwe P. I., "Principles of Development Administration: Third World Perspectives," Owerri: Ambix Printers Nigeria, 2009.

tactics etc. There is a strong correlation between leadership and economic development. A good leader is one who has the ability to diagnose the problem of his society and proffer solutions to address it. Economic development is a function of policies, Singapore and Nigeria cases show that and that a good leader must be able to identify good policies that will institutionalise economic development and pursue it aggressively with sufficient political will.

#### 4.5 Conclusion

Considering the above findings and discussions, it could be concluded that different policy processes were very key in explaining the both countries differing economic development performances. The findings prove the second hypothesis as earlier adoption of export-led industrialisation policy by Singapore's leadership majorly determined the different levels of development between Nigeria and Singapore. The findings also show that effective, focused and stable leaderships enabled Singapore to make exceptional progress on economic development unlike in Nigeria. It was also obvious that military-rule interferences negatively affected Nigeria's economic development performance, through policy reversals, unlike in Singapore where there has been continuity, proving the third hypothesis. Finally, we have noted that Singapore like most other countries in Southeast Asia was able to make outstanding progress on economic development unlike Nigeria (and most other sub-Saharan African countries) through committed leaderships, and comprehensible market economy and export-oriented industrialisation policies.

## CHAPTER FIVE: SUMMARY, CONCLUSIONS AND RECOMMENDATIONS

#### 5.0 Introduction

Nigeria and Singapore were in a similar economic situation in the early 1960s with substantially low GDP per capita, and high poverty and unemployment levels. However, while Nigeria is still struggling with several economic development challenges, Singapore is one of the most developed countries in the world, having achieved outstanding economic development indicators with a diversified economy.

In this regards, according to its objectives, this study was aimed at examining how leadership, resource-base and policy processes influenced the differing economic development performances of Nigeria and Singapore. The research explores why Singapore with a highly limited resource-base has outperformed Nigeria, a country endowed with massive resource-base, and examines factors that propel sustainable economic development today.

This chapter, thus summarizes what has been found out through the research, and provides the conclusions and recommendations emanating from the study.

#### **5.1 Summary**

This research has discussed economic growth; poverty, unemployment, literacy and life expectancy levels in Africa and Southeast Asia. Compared to Southeast Asia, the economic performance of Africa for the last 50 years has been significantly poorer with the lowest GDP and GDP per capita growth rates and the world's highest levels of extreme poverty. Moreover, Africa continues to have substantial lower literacy and life expectancy levels compared with other regions of the world. Most African countries have remained primary-export dependent countries with weak industrial base.

On the other side, most Southeast Asian countries have successfully achieved economic development with outstanding development indicators. It was also found out that different policy processes and leadership dynamics have contributed to the prevailing wide disparities. In this light, through committed leaderships that formulated comprehensible policies on market economy and export-oriented industrialisation; and ensured clinical implementation of such policies; Southeast Asian countries were able to make outstanding progress on economic development unlike African countries.

In line with objective one, the study has comparatively analysed the resource-base of Nigeria and Singapore. It was found out that Nigeria has a resource-base that is far greater than Singapore's. The study further examined economic development in Nigeria and Singapore. In doing this, the study looked at economic growth, poverty and unemployment levels, literacy and life expectancy rates as well other economic vital indicators such as diversification, inflation, infrastructure, and external trade. Nigeria scored so low in all these areas, far below Singapore, except in real GDP growth. Besides, Nigeria still faces an array of economic development challenges. Singapore has made outstanding progress in these areas, hence its transformation to a first world country. The study shows that a country's resource-base does not explain the difference between the development levels of Nigeria and Singapore, proving the first hypotheses.

Further, in line with objectives two and three, the study examined how policy processes and leadership dynamics influenced the differing economic development levels of Nigeria and Singapore. The study found that this factor played key roles in both countries development levels. The study found that Singapore's committed leaderships made better policies, made sure they were all implemented and managed resources in a better way. Unlike in Nigeria where leaders had issues of corruption, nepotism, tribalism; and had problems in providing a conducive environment

for policies to thrive. It was also found out that an early adoption of export-led industrialisation policy by Singapore's leadership played a key role in the different levels of development between Nigeria and Singapore, proving the second hypothesis. Finally, the study found out that policy reversals through military-rule interferences negatively affected Nigeria's economic development performance, unlike in Singapore. This proves the last hypothesis.

#### 5.2 Conclusion

The study found that there were various contributors to the differing development performances of Nigeria and Singapore. First, committed and quality leadership was found to be a key determinant. Unlike different Nigerian leaders from 1960 to 1990, Lee Kuan Yew had well designed & articulated ideas & dreams, a long term vision of what Singapore should be and a strategy for realising that vision. With his uninterrupted leadership spanning over three decades, he was able to develop the requisite tactics.

Secondly, his administration consistently adopted policies that were influenced by exportoriented industrialisation strategy and free market. The both influenced the creation of industrial
estates, and the Economic Development Board - for manufacturing, industrialisation, attraction of
FDI and provision of a conducive environment for them. Export-oriented industrialisation policy
influenced policies on massive infrastructuralisation, building human capital and providing tax
incentives. His government's Employment and Industrial Relations Act helped to control the
excessive power of Trade Unions to provide the required conducive environment for investors and
ensuring an investment friendly climate where labour relations are predictable. The Act further
influenced very obvious necessaries such as improving labour productivity. His government's
Housing Policy influenced the creation of the HDB, for public housing, land optimisation, and
source of government revenue. His government's Anti-Corruption policy addressed the issue of

corruption, while the Capital Formation Act was used for domestic savings, capital formation and development funding. These policies and programs were well implemented and successive governments modified them to suit current realities and sustained them.

Nigeria, on the other hand, had challenges with policy processes. The country first adopted an import-substitution and nationalisation model of industrialisation which failed woefully as necessary governmental incentives, subsidies, commitments and prioritisation were not in place to boost domestic production. The oil boom era saw Nigeria moving towards nationalisation, indigenisation, and self sufficiency, while revenues from the boom were not sufficiently used to diversify the economy or pursue aggressive industrialisation. Being a shining example of primary export dependence country, Nigeria faced an economic downturn from the early 80s to mid 90s as a result of low oil prices. In addition and as observed in this study, most of Nigeria's economic policies and plans could not achieve measurable progress as a result of policy reversals, corruption, weak institutions, nepotism, cheap political commitments, mismanagement, poor articulation of them in few instances, overambitious plans, roadside policy declarations and instability arising from a high turnover of leaders.

Seeking lessons for sustainable economic development, the study found out that it is essential to diversify sources of government revenues and export earning, attract foreign investment and pursue industrialisation. Singapore has successfully done this. This helps to address poverty, unemployment and low incomes. It is also important to build human capital through expanding educational opportunities, investing in Research and Development, encourage knowledge transfer, and expand national health insurance services. Singapore has promoted investment in human capital more largely than Nigeria. Literacy and life expectancy rates of Singapore have been largely higher than Nigeria's. In conclusion, as it has been found out through

this research, committed leadership, diversification, industrialisation, foreign investment attraction; expanding infrastructure, fighting poverty, increasing job opportunities, expanding access to education and investing in the health sector should be taken seriously when forming policies for sustainable economic development.

#### **5.3 Recommendations**

In respect to the above findings, this research makes some policy suggestions for the achievement of sustainable economic development in Nigeria and for the country to be within the top 20 economies by 2020 as it hopes.

First, for Nigeria to reduce primary export dependence on export earnings and sources of government's revenue, the country should diversify away from oil through expanding and continuously modernising agriculture; supporting local industries through incentives and subsidies; and aggressive drive for foreign investment. This will also help the country to address its low economic development indicators. In addition, Nigeria does not have to wait for the entire nation to have steady power supply before it could become a serious industrial economy. What can be done is for the government to mark out areas, guarantee steady power supply, infrastructure and security; and invite manufacturers. Singapore did this through the creation of industrial estates. China also did this through the creation of Special Economic Zones. Nigeria should also embrace Singapore's styled export-oriented industrialisation policy to diversify its exports.

Secondly, there is an urgent need to ensure that elections are free and fair in Nigeria, strengthen the independence of electoral institutions, inject young people into leadership and strip it of money politics that have made it impossible for potential qualified leaders not to be able to compete.

Thirdly, Nigeria, should address poverty through increasing the access of the rural poor to education and health; taxation of the wealthy; agricultural development policies; Conditional Cash Transfers like the Brasilia Bolsa Familia program<sup>289</sup>; temporary employment schemes etc. Ultimately, Nigeria should strengthen its institutions, address corruption, ensure policy consistency & coherency, while its leaders should donate sufficient political will to ensure effective implementation of its policies and management of resources.

## 5.4 Suggestion on Area for Further Study

This research suggests further comparative studies on how leadership and policy processes influence economic development between other sub-Saharan African and Southeast Asian countries to get more lessons and policy paths on achieving sustainable economic development.

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<sup>&</sup>lt;sup>289</sup> Bolsa Família (Family Allowance) is a social welfare program of the Brazilian government. Through it, financial aid is provided to poor Brazilian families; if they have children, families must ensure that the children attend school and are vaccinated. The program attempts to both reduce short-term poverty by direct cash transfers and fight long-term poverty by increasing human capital among the poor through conditional cash transfers. It also works to give free education to children who cannot afford to go to school. The program has been mentioned as one factor contributing to the reduction of poverty in Brazil. About 12 million Brazilian families receive funds from it and it has been described as "the largest program of its kind in the world." By February 2011, 26% of the Brazilian population were covered by the program.

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## **APPENDICES**

# **Appendix I: Letter of Introduction**

Date/	/2016
TO WHOM IT M	IAY CONCERN
Dear Sir/Madam:	

#### REQUEST FOR COLLECTION OF DATA

My name is **L. CHAMBERS UMEZULIKE**, a Masters' student at the Institute of Diplomacy and International Studies, College of Humanities and Social Sciences, University of Nairobi.

I am conducting a research study titled "RESOURCE-BASE, LEADERSHIP, POLICY AND ECONOMIC DEVELOPMENT IN AFRICA AND SOUTHEAST ASIA: A COMPARATIVE STUDY OF NIGERIA AND SINGAPORE (1960 - 2000)".

You have been selected to form part of this study.

Kindly assist by filling in the attached interview guide. The information given will be treated in strict confidence and will be purely used for academic purposes.

Your assistance and cooperation will be highly appreciated.

Yours Sincerely,

L. Chambers Umezulike, R50/75038/2014

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## **Appendix II – Consent Form**

**Title of the Study:** "Resource-Base, Leadership, Policy and Economic Development in Africa and Southeast Asia: A Comparative Study of Nigeria and Singapore (1960 - 2000)."

**Institution:** Institute of Diplomacy and International Studies, Faculty of Arts, College of Humanities and Social Sciences, University of Nairobi, P.O.BOX 30197-00400, Nairobi.

Investigator: L. Chambers Umezulike

Supervisor: Mr. Gerrishon Ikiara

Ethical Approval: University of Nairobi Ethical and Research Committee.

Permission is requested from you to participate in this research study. With principles that You: Voluntarily agreement to participate in this study is voluntary

May wish to withdraw from the study at any point you deem fit.

May seek clarity to understand the nature and importance of this study

**Purpose of the study:** To analyse the economic development performances of Nigeria and Singapore, and find out how policy processes, resource-base and leadership dynamics influenced these performances.

**Procedures to be followed:** With your cooperation, you will answer questions related to the objectives of this study. All information obtained will be handled with confidentiality.

**Risks:** There will be no risks involved in this study to you.

**Benefits:** There may be no direct benefits to you but the results of this study will be useful in analysing the economic development performances of Nigeria and Singapore, and find out how policy processes, resource-base and leadership dynamics influenced these performances.

**Assurance on confidentiality:** All information obtained from you will be kept confidential and used for the purpose of this study only.

**Contacts:** you may wish to contact me with regards to issues concerning this study through any of the various addresses provided above.

I now request you to sign the consent form attached

## CONSENT FORM

	ership, Policy and Economic Development in Africa and Southeast Asia: A Comparative ingapore (1960 - 2000)."
I	(respondent) give consent to the investigator to use the information that
I will provide him as	part of his study and that the nature of the study has been explained to me by the
Signature	Date
I (field agent/researche	r) confirm that I have explained the nature and effect of the study.
Signature	Date

# Appendix III – Interview Guide

IN	TER	VIEW GUIDE Ref. No	Date	/2016
Tic	k and	QUESTIONS: d Fill as appropriate		
SE	CTIO	ON A: DEMOGRAPHICS		
1.	Nai	me (optional):		
2.	Ger	nder Male [ ] Female [ ]		
3.	Wh	at is your age?Years		
4.	Nai	me of organization?		
5.	Wh	at is your area of specialization?		
6.	Wh	at is your period of experience in the organization?	Years	
7.	Hig	phest Level of education?		
SE	CTI	ON B: LEADERSHIP, POLICY AND ECONOMIC DEVELO	PMENT IN NIGERIA	
		i). In what ways did this plan record measurable progress?		llowing civil war: 
	2.	General Yakubu Gowon (1967 - 1975) boasted that Nigeria's money during the early 70s' oil boom. Given this massive find effectively achieve the objectives of the Second National Develo	problem was not money, ancial muscle, why did h	is administration fail to
		and industrialisation?		 

_		
-		
i	ii). How did this decree affect Nigeria's Foreign Direct Investment and private sector pract	ice immediately
	him (1975 - 1979)?	
	Murtala Muhammed (1975 - 1976), dismissed more than 10,000 public officials and employee	-
	lifferent accounts. What are the socio-economic implications of this on years after his assassin	nation?
	In line with the Third National Development Plan, General Olusegun Obasanjo's (1976) Operation Feed the Nation program.  S). What were the impacts of this program?	- 1979) initiate
	i). What affected the effective implementation of this program?	
	In line with the Fourth National Economic Development Plan, Shehu Shagari (1979 - 1983) economic reforms with proceeds from the oil boom. What were the effects of this on economic	
	Shagari initiated an Economic Stabilization Program after the 1981 fall in oil price. How eff	active was this h

8.	Muhammadu Buhari (1983 - 1985) initiated some self reliance and protectionist economic measures and reject IMF's development program. What were impacts of this on the economy under his regime?
9.	Under General Ibrahim Babangida, IMF's SAP was implemented:  i). How did this affect Buhari's economic protectionist policy?  ———————————————————————————————————
conomy	ii) What were SAP's impacts on economic performance and development from 1985 – 1990 giving that Nigeria's was on a free fall before its implementation?
	iii) How does SAP's implementation still affect Nigeria today?
	iv)What affected the implementation of General Babangida's Rolling Plan?
10.	Do you think military-rule interferences negatively affected Nigeria's economic development performance? YES NO
11.	Do you think that Nigeria's economic development failure is as a result of leadership and policy crises? YES NO.
12.	Is corruption systemic in the Nigerian socio-political system?
	If YES, in what ways do you think the Nigerian economy has suffered as a result of corruption?

13.	What are the measures that Nigeria could implement to curb corruption?
14.	What strategies should Nigeria adopt to curb leadership crisis which has deeply marred her National and Economic Development?
15.	Currently, Nigeria faces security, economic, human security, oil revenues and power crises. What do you think that the current Buhari Administration and future ones, should do to economically develop and industrialise Nigeria?
SECTIO	ON C: COMPARING NIGERIA (AFRICA) AND SINGAPORE (SOUTHEAST ASIA)
1. 2.	Do you think that there is a significant correlation between leadership and economic development? YES or NO.  Do you think that good, purposeful leadership shapes economic development through policies and vice versa? YES
3.	or NO.  Despite Africa's richness, the continent remains poor and underdeveloped. What major factor can you attribute to this?
1	Considering that Nicoria (with abundant natural resources) and Singapore (with no natural resources) and
4.	Considering that Nigeria (with abundant natural resources) and Singapore (with no natural resources) got Independence in the same period, Singapore is now economically developed while Nigeria isn't? What could you attribute this to?
5.	In your estimation, what do you think the developed South East Asia countries (Singapore, Malaysia, South Kotrea, Indonesia) have been able to do that African countries have not?

## Appendix IV – List of Respondents

- 1. Senior Lecturer of Political Science, University of Lagos Dr. Paul Sewanu
- 2. Political Economist, University of Nigeria Name Withheld
- 3. Professor of History, University of Ibadan Prof Olayemi Akinwumi
- 4. Former Senator in Nigeria's 2<sup>nd</sup> Republic Name Withheld
- 5. Governor of Enugu State in Nigeria's 3<sup>rd</sup> Republic Dr Okwesilieze Nwodo
- 6. Former Junior Minister of Finance Name Withheld
- 7. Politician Former Gubernatorial Candidate in Anambra State Name Withheld
- 8. Former Special Adviser to President Shehu Shagari (1979 1983) Prof Pat Utomi
- 9. Senior Civil Servant at the Ministry of Finance Name Withheld
- 10. Senior Lecturer, University of Benin Name Withheld
- 11. Senior Civil Servant at National Planning Commission Name Withheld
- 12. Governor of Kaduna State in Nigeria's 2<sup>nd</sup> Republic Balarabe Musa
- 13. Senior Lecturer of Economics, University of Benin Name Withheld
- 14. Professor of Political Science, University of Benin Name Withheld
- 15. Professor of Economics, University of Benin Name Withheld
- 16. Senior Lecturer of Economics, University of Nigeria Dr Agu Cletus
- 17. Senior Lecturer of Development Economics, University of Nigeria Dr Mrs. Gladys Aneke
- 18. Senior Lecturer of Economics, University of Lagos Name Withheld
- 19. Senior Lecturer of Economics, University of Lagos Dr Akanni Olayinka Lawanson
- 20. Professor of Economics, University of Ibadan Name Withheld
- 21. Professor of Economics, University of Ibadan –Name Withheld
- 22. Senior Civil Servant at National Planning Commission Dr. Abdul Garba