

# REGISTRATION OF SEED RELATED INSTITUTIONS

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# Registration of seed merchants

- Seed related institutions which need registration to deal in seed business include
  - ✓ Seed companies,
  - ✓ his agents, subagents, stockists, and seed growers.
- Requirements for registration as a Seed Merchant are as follows:
  - a) The applicant must be a registered company in Kenya

# Registration of seed merchants

- b) Be conversant and ready to comply with the conditions as set out in the seed Act and the seed regulations (The Seed and Plant Varieties Act: Cap 326, Laws of Kenya).
- c) Have adequate and knowledgeable personnel who are conversant with seed matters.

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# Registration of seed merchants

Specific requirements for production, processing, marketing and distribution are as follows:

## 1. Production:

- i. One must have adequate land and equipment to handle basic seed or proof of availability.
- ii. Contractual agreement with growers to grow seed.
- iii. Adequate field officers to advise growers

# Registration of seed merchants

## 2. Processing:

- i. Equipment and machinery to process seed.
- ii. Storage space.
- iii. Capacity to print and label packets /containers as required by the seed regulations.

# Registration of seed merchants

## 3. Marketing and Distribution

- i. Adequate distributive channels; have agreements with agents /sub-agents / stockist to distribute seed on one's behalf.

The merchant's appointed agents/sub-agents/stockists should;

- ✓ Be identifiable as such
- ✓ have an understanding and knowledge on seed issues
- ✓ have adequate storage.

# Registration of seed growers

Selection and registration criteria includes;

- Farm size – larger farms are more desirable
  - Adequate isolation within the farm and with neighbors
  - Achieve sound crop rotation
- Farm location relative to seed processing factory
  - Inspection and transport costs
  - Some companies recruit growers within a 200km radius from the seed factory

# Registration of seed growers

- Agro-ecological potential
  - Target most productive agro-ecologies – ensure high yields
  - High probability of production success every season
- Farm accessibility:
  - Easily accessible especially during the rainy season
  - Effective seed inspections at all critical stages and ensures production of quality seed



# Registration of seed growers

- Adequate farm infrastructure
  - Tractors and implements ....
  - Functional irrigation facilities ....
  - Irrigation mitigates rainfall variability risk and ensures success every season
  - Suitable storage/shed facilities
  - Well ventilated, cool and secure
- Adequate labor: Especially at critical stages to ensure high quality seed

# Registration of seed growers

- Sound farm management ability
  - Seed production is a specialized process
  - Labor management and precise decision making skills
  - Experience in growing seed or respective commercial crops
  - General up keep of the farm – soil & moisture conservation practices, state of fences, farm security & controls, innovativeness

# Registration of Seed Stockist in Kenya

- Requirements for one to be a Seed Stockist in Kenya:
  - The applicant must have knowledge, ability and facilities to maintain the quality and viability of seed offered for sale
  - One must own or lease a permanent business outlet suitable for selling seed
  - Be appointed by a registered seed merchant as their seed stockist

# Registration of Seed Stockist in Kenya

- Collect application forms (SR 12) from the nearest KEPHIS regional office and pay the prescribed fees per application.
- The applicant and seed merchant should fill in the forms and return them to the KEPHIS regional office.
- Upon fulfillment of the registration requirements, the stockists are issued with a seed seller's license

Thank you for listening

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