Critical Thinking Skills

Aline O'Connor

Business Management Module

SEMIs, July 2012

Quiz: What is Critical Thinking?

What does the phrase "critical thinking" mean?

- a. Thinking about important things in business
- b. Criticizing a bad situation when there are problems
- c. Using your brain to creatively anticipate, identify, and solve potential problems
- d. Implementing answers other people have given you

Critical Thinking ...

√ Your most important job

✓ The most important skill to look for in your senior managers

Simple Truth: In some cases, to engage in critical thinking, you must have some solid facts to think about!

Simple Truth: In some cases, to engage in critical thinking, you must have some solid facts to think about!

Numbers, records, analysis

Otherwise you are just guessing, not engaging in critical thinking

How to recognize critical thinkers

They:

- Think beyond "what's in front of them"
- Think cross-functionally (e.g., how does production impact finance? Or marketing?)
- Look at opportunity costs
- Seek all pertinent information to solve a problem
- Learn from their mistakes
- Get excited about sharing what they have learned
- Think "what is the best thing to do here"



















CRACKEY 11%





Seed Enterprises Maragement Institute

DISEASED

HEATED

SAle Able SEED IN PACKAGE

nterprises Management 13% tute yersity of Nairobic

How to recognize critical thinkers: Are YOU one?

- Think beyond "what's in front of you"
- Think cross-functionally (e.g., how does production impact finance? Or marketing?)
- Look at your opportunity costs
- Seek all pertinent information to solve a problem
- Learn from your, and your company's, mistakes
- Get excited about sharing what you have learned
- Think "what is the <u>best</u> thing to do here"

Three Critical Thinking Exercises

- 1. Human resources problem
- 2. Production problem
- 3. Input supply problem (getting parent seed)
- Seed Enterprises Management Institute
 University of Nairobi