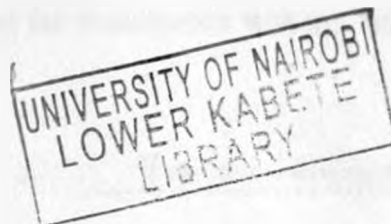


**TEST FOR POST EARNINGS ANNOUNCEMENT DRIFT AT  
THE NAIROBI SECURITIES EXCHANGE**

**BY**

**WAMWEYA EDWARD KARIUNGU**

**D61/66712/2010**



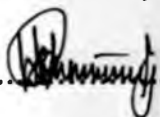
**A MANAGEMENT RESEARCH PROJECT SUBMITTED IN PARTIAL  
FULFILLMENT OF THE REQUIREMENTS FOR THE AWARD OF DEGREE  
OF MASTER OF BUSINESS ADMINISTRATION, SCHOOL OF BUSINESS,**

**UNIVERSITY OF NAIROBI**

**NOVEMBER 2012**

## DECLARATION

This management research project is my original work and has not been presented in any other university for examination

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.....9<sup>th</sup> November 2012.....

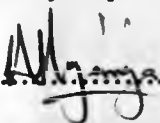
Signature

Date

**Wamweya Edward Kariungu**

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This management research project has been submitted for examination with my approval as the university **Supervisor**

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.....9<sup>th</sup> NOVEMBER 2012.....

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## **DEDICATION**

I dedicate this to my loving parents Julius Wamweya and lovely Mercy Muthoni for their love, support, prayers, inspiration, and encouragement.

Secondly to my grandmother Grace Wangechi for her prayers and encouragement to pursue education to extents that she never reached.

Above of all to the Almighty God who gives me strength, ability and good health while pursuing my education endeavours.

## ABSTRACT

This study was undertaken to test whether post earnings announcement drift exist at Nairobi Securities Exchange (NSE). It investigated abnormal stock returns due earning surprise after earnings announcements. The aim was to verify whether positive earnings surprise were followed by positive abnormal stock returns and equally whether negative earnings surprise was followed by negative abnormal stock returns during the event window of sixty days. The event study was conducted on thirty-eight sampled securities for companies listed and made earnings announcement over the period of three calendar years from January 2009 to December 2011. This study contributes to the body of empirical research focussed on the anomalies on the NSE.

An event study was conducted in which quantitative data was collected and analysed across the sampled companies and through the event study period. The study relied entirely on secondary data available at NSE database. Descriptive statistic, regression, and T-test were used to analyse data collected on daily stock prices and earnings per share. Ms Excel and SPSS were used in aiding the analysis of abnormal returns and earnings surprise.

From the data analysis results of the study revealed that firms that report good news in their earnings, they tend to have their stock returns move upwards in direction of the earnings surprise. For firms that report bad news their stock returns tend to move downwards for a period of at least 60 days from earnings announcement. This clearly shows post earnings announcement exist at NSE. Further research using better methods of earnings forecast and a longer period of study is needed to support this conclusion.

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## **LIST OF ABBREVIATIONS**

|                |  |
|----------------|--|
| <b>AR</b>      | <b>Abnormal Returns</b>  |
| <b>AAR</b>     | <b>Average Abnormal Returns</b>  |
| <b>ACAR</b>    | <b>Average Cumulative Abnormal Returns</b>                             |
| <b>ASUE</b>    | <b>Average Standardised Unexpected Earnings</b>                        |
| <b>CAR</b>     | <b>Cumulative Abnormal Returns</b>                                     |
| <b>CMA</b>     | <b>Capital Market Authority</b>  |
| <b>CRSP</b>    | <b>Centre for Research in Security Prices</b>                          |
| <b>EMH</b>     | <b>Efficient Market Hypothesis</b>                                     |
| <b>EPS</b>     | <b>Earnings Per Share</b>  |
| <b>LSE</b>     | <b>London Stock Exchange</b>   |
| <b>I/B/E/S</b> | <b>Institutional Brokers Estimate System</b>                           |
| <b>NASDAQ</b>  | <b>National Association of Securities Dealers Automated Quotations</b> |
| <b>NSE</b>     | <b>Nairobi Securities Exchange</b>                                     |
| <b>NYSE</b>    | <b>New York Stock Exchange</b>   |
| <b>PEAD</b>    | <b>Post Earnings Announcement Drift</b>                                |
| <b>SUE</b>     | <b>Standardised Unexpected Earnings</b>                                |

# CHAPTER ONE

## INTRODUCTION

### 1.1 Background of the Study

One of the most puzzling market anomalies is the post-earnings-announcement drift (PEAD), where stock prices continue to move in the direction of the earnings surprise up to a year after the earnings are announced. Once a firm's current earnings become known, the information content should be quickly digested by investors and incorporated into the efficient market price. However, evidence show that this is not exactly what happens. For firms that report 'good news' in quarterly earnings, their abnormal security returns tend to drift upwards for at least 60 days following their earnings announcement. Similarly, firms that report 'bad news' in earnings tend to have their abnormal security returns drift downwards for a similar period. (Bernard and Thomas, 1989)

Ball and Brown (1968) were the first to note that even after earnings are announced, estimated cumulative abnormal returns (CAR) continue to drift up for "good news" firms and down for "bad news" firms. Thereafter a long series of studies confirming on the anomaly have been carried out such as Bernard & Thomas (1989) found out that abnormal returns around subsequent earnings announcement hence PEAD. Fama (1998), a paper that criticizes evidence of many market anomalies describes PEAD as an established anomaly that is "above suspicion." Brennan (1991) calls it a "most severe challenge to financial theorists." Motivated from the literature the study tested whether PEAD exist on the Nairobi Securities Exchange (NSE) by measuring earning surprise and abnormal returns associated with it following earnings announcement. Consistent with earlier studies like Bernard & Thomas (1989) the study focused on an event window of 60 days after earnings announcements.

### **1.1.1 Post Earnings Announcement Drift**

Fama (1969) asserted that at efficient market, prices should contain all the information available to the market and that once new information is available, it will be fully reflected in the adjustment of price. However, studies show the fact that after earnings announcement, abnormal returns of good news firms continues to drift up in positive direction meanwhile abnormal returns of bad news firms continue to drift in the opposite direction. Initially the prices react to information on a large scale, but this reaction does not end after the news, it continues to drift dependent on the direction of the news in months after. This phenomenon was named Post earnings announcement drift (Ball & Brown 1968). PEAD is the tendency for a stock's cumulative abnormal returns to drift in the direction of an earnings surprise for several weeks or even months following an earnings announcement. It is a form of market anomaly that has attracted many researchers in an effort to unlock the puzzle and explain market inefficiency since it was first realized in 1968. Kothari (2001) asserts that this phenomenon provides a serious challenge to the market efficiency hypothesis because it has survived rigorous verification over the last three decades, and cannot be explained totally through other documented anomalies.

Finding an explanation for PEAD has drawn the attention of many researchers. There are three main explanations of post-earnings-announcement drift in the literature. Past explanations have included methodological shortcomings (Jacob, et al, 2000), risk mismeasurement (Ball, et al, 1993), and slow reaction to the information content of earnings (Bernard and Thomas, 1990). The traditional view is that investors underreact initially and then later correct their reactions hence causing drift. Barberis, et al (1998) predict initial investor underreaction and eventual overreaction. Daniel, et al (1998) predicts initial overreaction, which increases over time. These explanations are related to the behavioural

finance literature where investors are not absolutely rational but present several psychological biases, which would explain their incorrect reaction to the information contained in the earnings announcement (Tverskys & Kahneman, 1974). Despite the above the explanation, PEAD is a controversial issue and there is still no full understanding of its origin (Forner, et al 2008).

### **1.1.2 Nairobi Securities Exchange**

This study focused on establishing whether PEAD exist on the Nairobi Securities Exchange. NSE is an emerging market in a developing country and was constituted in 1954 as a voluntary association of stockbrokers registered under the Societies Act. The first issue of share through the NSE was in 1988 when the first privatization involving the sale of a 20% government stake in Kenya Commercial Bank was done. This privatization marked the start of robust growth for the NSE. Notably, in Feb. 18.1994 the NSE 20-Share Index recorded an all-record high of 5030 points. It was rated by the International Finance Corporation as the best performing market in the world with a return of 179% in dollar terms .In July 1994 setting up a computerized delivery and settlement system was done. On Monday 11 September 2006, live trading on the automated trading systems was implemented. In July 2011, the Nairobi Stock Exchange Limited changed its name to the Nairobi Securities Exchange Limited. The change of name reflected the strategic plan of the Nairobi Securities Exchange to evolve into a full service securities exchange that supports trading, clearing and settlement of equities, debt, derivatives, and other associated instruments ([www.nse.co.ke](http://www.nse.co.ke)).

Disclosure of accounting information on stock market listed companies has become an important issue because of its significant influence on the security market (Su, 2003).Financial statements are the most reliable instruments, which investors use to analyse

and make decisions. The main purpose of financial reporting is providing information for investors and shareholders. One of the most important statements is statement of income, which shows firm's earnings per share (EPS).

This study sought to extend the findings of Ball and Brown (1968) to NSE and analyses whether earnings announcements were followed in subsequent months by a return drift in the same direction as the earnings surprise. Kamuruci (2003) studied the predictability of accounting earnings using changes in share prices of all companies listed at the NSE during the period 1996 to 2001. Using weekly average share prices, he found that on average 60.38% of companies had their share prices moving in the same direction as the accounting earnings. This is a sign of presence of PEAD. The study was an event study that focused on analysis of secondary data of earnings and 60 days stock prices after earnings announcement for companies listed at the NSE. The scope of the study was an analysis of 3-year duration from January 2009 to December 2011.

## **1.2 Statement of the Problem**

There is vast empirical evidence of the tendency for a stocks cumulative abnormal return to drift in the direction of an earnings surprise for the time following an earnings announcement. In spite of the great interest that this anomaly has raised in the US market, it has been scarcely studied in other markets. For the UK market, Liu et al. (2003) detect the presence of this phenomenon. Dische (2002) observes the same phenomenon in the German market. In Spain, Forner, et al (2008) studied PEAD evidence Spanish market and found out that the PEAD strategy, consisting of buying stocks with more favourable earnings surprises and short-selling those with more unfavourable surprises, yields significant positive returns in the months following earnings announcement.

PEAD anomaly has been shown to exist across a range of markets many years after was first reported by Ball and Brown (1968). The anomaly has been tested mostly in developed markets such as NYSE, NASDAQ, and LSE. Almost all evidence in this area is obtained from the US or Western European countries. Developed market are highly liquid and closely regulated with sophisticated investors compared to most emerging markets that are characterized by a relatively large number of poorly informed and unsophisticated investors, low liquidity levels, weak legal, regulatory and institutional framework and operational bottlenecks (Osci, 2002). NSE being an emerging market, majority of investors lack financial sophistication needed to digest news event immediately they are announced. The role of investments advisors and financial analysts is not very much embraced at NSE unlike in developed markets therefore mostly it's characterised by uninformed investors. This creates possibility of PEAD being experienced at NSE.

In Kenya, available evidence documents a few related studies that have been carried out at NSE. Onyangoh (2004) studied on stock prices response to earnings announcement at NSE. The results of the study showed earnings announcement were incorporated in the bid and offer prices several days before the announcement date. In his interpretation of the findings, he found out that there are significant abnormal changes in prices and trading volume around earnings announcement.

Mohamed (2010) studied the effect of the earnings announcement on the stock price at the NSE. The results of the study showed that earning announcement contains relevant information to investors and which are fully impounded in stock prices prior to or almost instantaneously at time of announcement as long as the announcement date has positive excess returns.

Maina (2009), in his empirical investigation of stock returns reaction around earnings announcement, found out that there is a strong tendency for stocks returns to steadily increase over the fifteen days before the announcement day, shoot-up just before the announcement day and then resume their upward drift after announcement day. Kamuruci (2003) studied the predictability of accounting earnings using changes in share prices of all companies listed at the NSE during the period 1996 to 2001. He found out that on average 60.38% of companies had their share prices moving in the same direction as the accounting earnings.

Studies done to test for market anomalies at NSE include Kamau (2003), who found out that turn of the month and January effect are not present at NSE. Mokuia (2003) and Cherutoi (2006) studied companies quoted at NSE found out 'weekend effect' is absent at NSE. Njuru (2007) tested for 'undereaction' to stock dividends announcement at NSE, he found out that there is evidence in favour of existence of undereaction anomaly to stock dividend announcement at NSE.

In all the previous studies at NSE, most showed possibility of PEAD but never tested for its existence. None narrowed down to PEAD or used earnings surprises to abnormal returns methodology in the study. There existed a gap of knowledge, which this study intended to fill. The study is an event study using corporate event namely, earnings announcement and most recent data to test for existence of PEAD anomaly at NSE. Little is known about PEAD at NSE therefore the study attempt to provide an answer to the following question:

Does post earnings announcement drift exist at Nairobi Securities Exchange?

### **1.3 Objective of the Study**

The objective of the study is to test the existence of post earnings announcement drift in Nairobi Securities Exchange.



## **1.4 Significance of the Study**

This study will be of paramount importance to the following parties as follows.

### **a) Investor**

Investors will understand the behaviour of stock prices after the earnings announcement and have more information to base their investment decisions. It will enable investors who engage in arbitrage trading to make better choices of stocks to trade in.

### **b) Brokers and investment advisors**

The findings will be useful to them in advising their clients about shares to buy, sell or hold. In addition, they will be in a better position to predict the likely behaviour of stock prices following earnings announcement.

### **c) Scholars**

The findings will add to the wide academia knowledge in finance especially behavioural finance and market efficiency. The researchers and academicians will find this study useful for further discussion and research so that they can explore and further develop their studies.

### **d) The researcher**

The study will assist the researcher qualify for an award of MBA Finance and thus put him on a competitive edge in the business world. The study will also excite more interest in the study of the subject and expose areas that need more research and exploration. Future research, students may fill up the gap in the areas not covered and thereby contribute to the frontier of knowledge in this area of PEAD.

### **e) Policy makers and regulators**

For policy makers and regulators in at NSE and CMA, stock market inefficiency is a matter of concern because it implies less-than-optimal allocation of investment resources within the economy. Outcome of the study will shed more light on whether the theory of efficient markets are supported or contradicted by empirical findings.

## **CHAPTER TWO**

### **LITERATURE REVIEW**

#### **2.1 Introduction**

This chapter summarizes the information from other researchers that have carried out their research in the related field of study. Major areas covered are efficient market hypothesis, market anomalies, earnings announcements, event study, and empirical evidence.

#### **2.2 Efficient Market Hypothesis**

Fama et al (1969) argued that in an active market that includes many well-informed and intelligent investors, securities will be appropriately priced and reflect all available information. If a market is efficient, no information or analysis can be expected to result in outperformance of an appropriate benchmark unless by chance. An 'efficient' market is defined as a market where there are large numbers of rational profit-maximizers actively competing, with each trying to predict future market values of individual securities. Current information is almost freely available to all participants. Competition among the intelligent participants leads to market prices that reflect past, current and future information. Therefore, in an efficient market at any point in time the actual price of a security will be a good estimate of its intrinsic value. (Fama, 1970)

Key reason for existence of efficient market is the stiff competition among rational investors who try to profit from any new information. As participants compete with each other to arbitrage on mispriced securities, the likelihood of finding such mispriced security becomes slimmer and the cost incurred in the efforts to analyze the information outweigh its benefits. If this occurs instantaneously, which is necessary for idealized world of frictionless markets

and costless trading, the prices must then reflect all available information and no arbitrage profits can be made as advanced by Getmansky et al, (2003) .Information available is therefore a key driver of securities prices. However, this notion has been challenged empirically, Roll (1988) found evidence that price movements for individual stocks cannot be traced to any specific public announcement. According to Fama (1970), there are three forms of efficient market hypothesis depending on the amount of information impounded into stock prices as follows.

### **2.2.1 Weak Form Efficiency**

This form asserts that all past market prices and data are fully reflected in securities prices. This implies that future prices cannot be predicted by analyzing prices from the past. Excess returns cannot be earned in the long run by using investment strategies based on historical share prices or other historical data. In this form of hypothesis share prices, exhibit no serial dependencies, meaning that there are no patterns to asset prices. This implies that future price movements are determined entirely by information not contained in the price series. Hence, prices must follow a random walk theory where stock price changes have the same distribution and are independent of each other, so the past movement or trend of a stock price or market cannot be used to predict its future movement (Kendall, 1953)

### **2.2.2 Semi Strong Efficiency**

In this form, all relevant publicly available information is fully reflected in share prices. This implies that share prices adjust to publicly available new information very rapidly and in an unbiased fashion, such that no excess returns can be earned by trading on that information.

To test for semi-strong-form efficiency, the adjustments to previously unknown news must be of a reasonable size and must be instantaneous. If there are any such adjustments it would suggest that investors had interpreted the information in a biased fashion and hence in an inefficient manner (Kendall, 1953). According to Onyangoh (2004), he found out that NSE was subject to semi strong form of EMH.

### **2.2.3 Strong-Form Efficiency**

Share prices reflect all information, public and private, and no one can earn excess returns. To test for strong-form efficiency, a market needs to exist where investors cannot consistently earn excess returns over a long period of time. Benard & Thomas (1990), in their study on evidence that stock prices do not fully reflect the implications of current earnings for future at NYSE, they concluded that stock prices partially reflect a naïve earning expectation. Future earnings will be equal to earnings for the comparable quarter of the prior year. The study found abnormal returns around subsequent earnings announcement hence lack of strong form efficiency.

The theory of EMH was relevant for the study since earnings announcement convey important information to the market. How and when the information incorporated into the stock prices leads to likely presence of PEAD. Previous studies like Bernard and Thomas (1989) attributed it to market inefficiency. NSE being not fully efficient was expected to exhibit abnormal returns after earnings announcements dependent on the earnings surprises (Maina, 2007)

## **2.3 Stock Market Anomalies**

According to Schwert. (2003), market anomalies are empirical results that seem to be inconsistent with maintained theories of asset-pricing behaviour. They indicate either market inefficiency or inadequacies in the underlying asset-pricing model. The market anomaly usually relates to structural factors, such as unfair competition lack of market transparency regulatory actions or behavioural biases by economic agents. The anomalies are cross-sectional and time series patterns in security returns that are not predicted by a central paradigm or theory. The following anomalies have been observed to exist by various researchers as follows:

### **2.3.1 Size Effect**

Banz (1981) and Reinganum (1981) showed that small-capitalization firms on the NYSE earned higher average returns than is predicted by capital asset-pricing model (CAPM) from 1936 to 1975. This meant that company's economic growth is ultimately the driving force behind the performance of its stock and smaller companies have much longer runways for growth than larger companies do.

### **2.3.2 January Effect**

Keim (1983) and Reinganum (1983) observed that stocks that underperformed in the fourth quarter of the prior year tend to outperform the markets in the month of January. Roll (1983) asserted that the higher volatility of small firm stocks caused more of them to experience substantial short-term capital losses that investors might want to realize for income tax purposes before the end of the year. This selling pressure reduce prices of the stocks in December, leading to a rebound in early January as investors repurchase these stocks to re-

establish their investment positions. Kamau (2003) found out that this effect does not exist in NSE.

### **2.3.3 Weekend Effect / Monday Effect**

According to French (1980), he noted that the average returns to the Standard and Poor's composite portfolio of US stocks was reliably negative over weekends in the period 1953 to 1977. Monday returns were observed to be negative while those of weekdays were positive.

Cherutoi (2006) in her study of weekend effect at NSE found out that it does not exist.

### **2.3.4 Value Effect**

Basu (1983) noted that firms with high earnings-to-price ratios earn positive abnormal returns relative to the CAPM. Ball (1978) attributes this to fault in CAPM rather than market inefficiency where turnover cost, transactions costs and information collection costs would be low. If such a strategy earned reliable abnormal returns, it would be available to a large number of potential arbitrageurs at a very low cost. This makes it a relatively weak anomaly.

### **2.3.5 Over/underreaction to Announcements**

Bernard (1993) on his survey paper dealing with the underreaction of stock prices to announcements of companies' earnings, he conjectures that market participants do not recognize the positive autocorrelations in earnings changes but in fact believe that earnings follow a random walk. Investors do not fully reflect the news content of earnings announcements hence a subsequent drift can be observed. Overreaction hypothesis is derived from the representativeness heuristic, as suggested by Tversky and Kahneman (1974) where investors overrate recent information, neglecting or attributing less importance to past news, in their prospects revisions, based on their judgment assessments of probabilities. This leads

to excessive optimism over good news and extreme pessimism over bad news. Stock prices then deviate temporarily from their intrinsic values.

### **2.3.6 Post Earnings Announcement Drift**

According to Fama (1998) in his paper that criticizes evidence of many market anomalies, describes PEAD as an anomaly “above suspicion.” and as “the granddaddy of all underreaction events.” Brennan (1991) calls it a “most severe challenge to financial theorists. This anomaly was the main interest of the study to establish if it exists at NSE.

## **2.4 Earnings Announcement**

Earnings are clearly a primary variable of interest to the investment community. Investors view earnings with great interest since it represents a summary measure of performance and is believed to convey information about a firm’s future cash-flow prospects (FASB, 1994 and Elliott, 2006). Earnings announcement is an official public statement of a company's profitability for a specific time, typically a quarter or a year. It is made on a specific date during earnings season and is preceded by earnings estimates issued by equity analysts. When the company has been profitable leading up to the announcement, their share price will usually increase after the information is released. Days leading up to the announcement are often filled with speculation. Analyst estimates can be off the mark, and can rapidly adjust up or down the days leading up to the announcement. This can attract the attention of investors who take the estimates at face value, artificially inflating the share price on speculative trading (Maina, 2007).

Information on earnings announcement has an impact on stock prices because of the information content. If the information is good news that the current earnings have exceeded the forecasted or previous once, the stock return will follow the direction of earnings. If the information contain bad news that current earnings are lower than the forecasted or previous earnings, the stock return will follow the decline direction of earnings as asserted by Ball and Brown (1968). However, Ondigo (1995) on test of information content of annual reports and accounts of companies listed at NSE concluded that on average the reports of sampled companies had no information content during the period of study.

#### **2.4.1 Earnings Forecast**

Earning forecast is an estimate for a company's future quarterly or annual earnings. This study will base earning forecast on EPS since in a given fiscal year all publicly traded firms compute for EPS by dividing company's profit by the number of shares outstanding. This is considered the single most important aspect in determining a share's price and firm value, because EPS shows the amount of money to which a shareholder would be entitled in the event of the company's liquidation. EPS also shows the reported income, on a per-share basis, that a firm has available to pay dividends to common stockholders or to reinvest in itself (Farlex Dictionary, 2012).

The importance that investors place on earnings and forecasts of earnings has led to a considerable amount of research in the earnings-forecasting arena There are two mainly methods of forecasting which are analyst forecast and time series models. Past studies generally suggests the superiority of analyst forecasts because analysts are good at incorporating a variety of input in their forecasts. Majority of drift studies define the earnings surprise as a time-series forecast error and shows that drift is consistently and significantly larger when using analyst forecast errors. Choice of forecast would seem to be a critical



decision but majority of studies use a single method, usually a time-series model, to predict earnings (Joshua & Richard 2006). Time-series earnings forecasts are less costly alternatives to those of analysts and may be the only feasible source of earnings expectations for firms that are relatively small and uncovered by analysts. In an emerging market like NSE analyst forecast may be scanty due to lack of available data unlike in other developed market like NYSE therefore the study will rely on time series model of forecasting.

#### **2.4.2 Earnings Surprises**

An earnings surprise is an unexpected difference between a company's actual EPS and analysts' expected EPS. Almost all the previous studies have used unexpected earnings as advanced by Ball and Brown (1968) this forms the basis in which the stock returns follows news of the earnings surprise. When the surprise is positive, the stock returns follow that direction for at least 60 days and vice versa when the surprise is negative. To test for PEAD the relationship between earnings surprises and stock performance is examined. All drift studies share a basic form for estimating the earnings surprise: actual earnings minus a forecast of earnings divided by a deflator. SUE is used to measure earnings surprise and computed as follows.

$$SUE_Q = (A_Q - F_Q) / SD_Q$$

Where  $SUE_Q$  is quarter Q standardized unexpected earning,  $A_Q$  is quarter Q actual EPS reported by the firm.  $F_Q$  is quarter Q consensus earnings EPS forecasted by analysts in quarter Q-1  $SD_Q$  is quarter Q standard deviation of earnings estimates, which is the deflator for the method.

SUE measures the earnings surprise in terms of the number of standard deviation above or below the forecasted earnings estimate (Hsu, 2002). This method is also used by Ball & Brown, (1968) and Bernard & Thomas (1989).

## 2.5 Event Study

Event study is statistical method to assess the impact of an event on the value of a firm. It examine the behaviour of firm stock prices in response to a given corporate event .Event can have either a positive or negative effect on the value of the security. The basic idea is to find the abnormal return attributable to the event being studied by adjusting for the return that stems from the price fluctuation of the market as a whole. Corporate event include earnings announcement, stock splits, dividend announcement ,IPOs, exchange listing , changes in top management among many. Anderson (2007) uses the event study to determine if a dividend signal can be identified given that earnings and dividends are jointly made public. Mohammed (2010) and Onyangoh (2004) used event study methodology to study on stock price behaviour to earnings announcement. Njuru (2007) also used the method to test for underreaction of stock prices to divided announcement at NSE. Event study is helpful in testing the efficient market theory, by investigating the announcements impact on stock prices return (Jones, 2007).

## 2.6 Empirical Review

Ball and Brown, (1968) in their study “Empirical evaluation of accounting income numbers”, sample 261 firms listed at NYSE in the nine fiscal years 1957 to 1965. They constructed two alternative models of what the market expects income to be and then investigated the market’s reaction when its expectations proved false. They investigated net income and earnings per share using time-series regression model and earnings per share using a naïve model. Using monthly closing stock prices, they determined abnormal returns (residuals) which represented market reaction. In their findings, the distribution of the residuals showed the behaviours of the drift. They reported that estimated CAR continues to drift up after every

quarterly earnings announcement for good news firms and down for bad news firms. The return residuals for earnings surprises portfolio persisted for as long as two months after the announcement. This research showed existence of PEAD in NYSE. The researchers used monthly closing stock prices that may not be a true representation of daily stock prices in the month. One of their assumptions was that stock prices are from transactions, which have taken place simultaneously at the end of the month.

Forner, et al (2008) tested the existence of PEAD in Spain on a sample of 172 companies quoted in the Spanish stock market for the period between January 1994 and December 2003, using two earnings surprise measures based on earnings announcements; SUE and mean analyst forecasts. They found out that SUE–PEAD strategy yielded positive and statistically significant returns for the 3 and 6-month holding periods and the mean analyst forecast–PEAD strategy for all the holding periods. However, for any holding period, higher return levels were obtained with the SUE measure. The results show that the PEAD strategy, consisting of buying stocks with more favourable earnings surprises and short selling those with more unfavourable surprises, yields significant positive returns in the months following earnings announcement for both SUE and mean analyst forecast measures. Their evidence, which is similar to that observed in the US and UK markets, reduces the suspicion that the phenomenon is a data snooping result. The use of SUE measure in this study shows it is a better method to use in PEAD testing.

Bernard and Thomas (1989) in their study “Post-Earnings-Announcement Drift: Delayed Price Response or Risk Premium?” analysed 84,792 firm-quarters of data for NYSE/AMEX firms for 1974-86. They also conducted some supplementary tests based on 15,457 firm-quarters of data for over-the-counter stocks on the NASDAQ system for 1974-85. They

reported that the return to an equally weighted hedge portfolio consisting of long positions in extreme good news announcers and short positions in extreme bad news announcers earns +4.19% average estimated abnormal returns over the 60-day post-announcement period. Even though one sixth of the overall abnormal return accrues in the first five days. They also found that most of the drift occurs during the first 60 trading days subsequent to the earnings announcement, and there is little evidence of statistically significant drift beyond 180 trading days. They asserted that, if it is assumed all of the drift occurs within 480 days, then the fraction of the drift experienced within 60 days is 53%, 58%, and 76% for small, medium, and large firms, respectively. Approximately 100% of the drift occurs within nine months for small firms and within six months for large firms. The results of their study put forward the rationale of the window period of the study of 60 days

Brown and Peter (1995) in their study "Post-Earnings Announcement Drift?" extend previous attempts especially by Bernard and Thomas (1989) to examine whether the research design contributes to the observed PEAD phenomenon. Their analysis comprised 82,067 quarterly earnings announcements by NYSE and AMEX firms over the years 1974-1986. For each announcement, trading volume data was collected from the 1991 *CRSP* daily file. Post-announcement period was defined as day +1 to day +60, where day zero was the announcement date. They used regression, T-test and F-test to analyse the data. The results of the study confirmed earlier findings that post-earnings drift is an important feature of observed equity returns and it is neither illusory, nor an artefact of the experimental design. It may be a result of market inefficiency. However, they found out that the magnitude of the post-earnings announcement effect is correlated with factors that proxy for the probability of the firm surviving to be part of the earnings surprise sample, and with determinants of the bid-ask spread.

Benjamin et al (2011) examined whether the two distinct PEAD are associated with seasonal random-walk-based and analyst-based earnings surprises were attributable to the trading activities of distinct sets of investors. They sampled 73,469 observations for 5,661 firms with data of actual quarterly earnings, analyst forecasts of quarterly earnings and earnings announcement dates from the I/B/E/S unadjusted file for the period 1993–2005. The study focused on a 60-day post-earnings-announcement period and required firms to have stock return data from the CRSP. They hypothesize that drift was attributable to the trading activities of traders who under-react to different forms of earnings innovations. Using regression analysis and T-test to analyse the data, they found that traders continue to trade in the direction of earnings surprises after earnings announcements. Their findings show PEAD exist in the market and could be associated to investor trading activities following earnings announcement.

Needham and Frank (2007) studied the effects of announcement of quarterly earnings surprises on stocks prices risk adjusted rate of return. They sampled 50 firms and analysed 11,183 observations using standard risk adjusted method. They found out that, when a firm announces positive surprise earnings investors take a positive signal about the firm's future, which causes an increase in firm's stock price.

### **2.6.1 Local Studies**

Ondigo, (1995) tested on the information content of annual reports and accounts of companies listed in the NSE .He sampled 18 blue chip companies listed on NSE between 1990 to 1994 and analysed the behaviour of stock prices before and after the release of earnings reports. He concluded that on average, the annual reports of sampled companies had

no information content during the period under study. Possible explanations for this finding is that the stock prices before and after earnings announcement have already adjusted to most of the information contained in the annual reports. This can be confirmed by research on unexpected share price changes after earnings announcement.

Kamuruci (2003) studied the predictability of accounting earnings using changes in share prices of all companies listed at the NSE during the period 1996 to 2001. Using weekly average share prices of all the 53 companies listed, he found out that on average 60.38% of companies had their share prices moving in the same direction as the accounting earnings. He evidenced that there is a correlation between the events that affect accounting earnings changes and changes in security prices. From his findings, there is great reason to believe PEAD exist at NSE. He used weekly data, which might not be a true representative of the daily stock prices.

Onyangoh, (2004) while investigating stock prices response to earnings announcement, he sampled 16 companies quoted at the NSE between 1998 to 2003. He used linear regression to analyse the data. The results of the study showed earnings announcement were incorporated in the bid and offer prices several days before the announcement date. In his interpretation, he found there are significant and abnormal changes in prices and trading volume around earnings announcement. The results purported existence of overreaction hypothesis resulting from the unusual “good” year-end performance, investors appeared to have overreacted to latest information about the security and thus bid prices incorrectly. Overtime their mispricing becomes apparent and reversal take place until an equilibrium level is reached. His sample size was small compared to the entire population of 48 listed companies at that time.

Maina (2009) in his empirical investigation of stock returns reaction around earnings announcement for listed companies at NSE, sampled 30 companies in main investments market segment from 2002 to 2006. Using descriptive statistic methods to analyze data, he found out that there is a strong tendency for stocks returns to steadily increase over the 15 days before the announcement day, shoot-up just before the announcement day and then resume their upward drift after announcement day. He explained that any tendency for continuing drift depends on the earning surprise and whether there is continued abnormal trading by optimistic retail investors. He recommended a study directed to investigation of stock returns reaction around earnings announcement with respect to “good” and “bad” news subsamples by classifying earnings announcement as “good” and “bad” news.

Mohamed (2010), in his event study of the effect of the earnings announcement on the stock prices, based his study on 45 continually listed companies at the NSE during 2004-2008. He used descriptive statistics and T-test to test the significance of abnormal returns and market return. His event window was 30 days prior and 30 days after the earnings announcement. The findings of the study were that NSE react efficiently to earnings announcements in price adjustment up until 30 days after announcement. The study also revealed negative excess returns before and after the day of announcements date. The results of the study also showed that earning announcement contains relevant information to investors, which is fully impounded in stock prices prior to or almost instantaneously at time of announcement as long as the announcement date has positive excess returns. The study showed the effects of earnings announcement on stock prices and from the results, they indicate possibility of PEAD at NSE.

Njuru (2007) tested for underreaction to stock dividends announcement at NSE. He used an event study with dividend announcement as the event. He sampled all the companies that had declared stock bonus in the year 1999 to 2006. He found out that there is evidence in favour of existence of underreaction anomaly to stock dividend announcement at NSE for the period under study. He also found out NSE portrays evidence of inefficiency in the semi-strong form of efficiency. From the findings of his event study, there was evidence of existence of market anomalies at the NSE.

Other studies that have tested market anomalies are Kamau (2003), who found out that turn of the month and January effect are not present. Mokuia (2003) studied 43 companies and found weekend effect was absent. Cherutoi (2006) analyzed 32 companies quoted at NSE between year 2001 to 2005 and found 'weekend effect' was absent at NSE.

## **2.7 Chapter Summary**

From the literature review there is evidence on existence of PEAD in stock markets. However, most of its studies were confined to developed markets. Little is known about the anomaly in emerging markets like NSE. Studies done on NSE mostly concentrated on effects of earning announcement on stock prices and information content in earning announcement. Most used a small sample, different methodologies and much has changed at NSE since they were carried out. The tested anomalies are weekend effect, turn of the month, January effect, and underreaction to stock dividends announcement. None of the above studies has tested PEAD therefore this research intends to contribute in filling the gap of knowledge at NSE.



## **CHAPTER THREE**

### **RESEARCH METHODOLOGY**

#### **3.1 Introduction**

This chapter discusses the methodology adopted in order to meet the objectives of the study. Included are research design, population, sampling method, data collection, and data analysis. The aim of this chapter is to explain the methods and tools used in collecting and analyzing data in order to get appropriate information related to the subject under study.

#### **3.2 Research Design**

The research is an event study with earnings announcement being the event of importance. The study analyses abnormal stock returns following earning surprise in earning announcement. A descriptive survey design of quantitative method of data collection was adopted which was appropriate in collecting information from the entire population. Descriptive study describes the relationship between independent variable (Earning Surprise) and dependent variable (Abnormal stock return). The technique was appropriate as it involved a careful in depth study and analysis on abnormal stock returns due to earnings surprises.

#### **3.3 Population of Study**

The population of study comprised of all listed companies at the NSE between 1<sup>st</sup> January 2009 and 31<sup>st</sup> December 2011 (Appendix 1). The period of study was 3 years, which was the most recent and appropriately reflected current development at NSE. It was considered adequate for PEAD to be detected and analysed.

### **3.4 Sampling Method**

A sample of population (Appendix 2) consisted of active and continually listed companies during the period of study. Judgemental sampling was used guided by the following criteria:

- i) Continually listed within the period of the study
- ii) Annual financial statements were available for the period between 1<sup>st</sup> January 2006 to 31<sup>st</sup> December 2011 and fiscal year ending in December.
- iii) Earnings announcement dates were available for the period under study.
- iv) Daily stock prices were available for 61 days succeeding the announcement dates.

### **3.5 Data Collection**

The study used secondary data, which involved collection of quantitative data from published financial reports and data from NSE database. The data required was:

- i) Annual Earnings and announcement dates for sampled companies.
- ii) Daily stock prices for 61 days following earnings announcement with event day inclusive.

The annual earnings (EPS) were obtained from audited financial reports. Date of earning announcement was taken as the day the report was publicly announced either through media or through any other means as provided by NSE database.

### **3.6 Data Analysis**

The data was analysed using descriptive statistics. The results were tested using student T- test to test the significance of the data and Levene test to test for test for homogeneity of variance. This is in conformity with Ball and Brown (1968), Bernard and Thomas (1989) and Mohammed (2010). Regression analysis was carried out to establish the relationship and correlation of the variables. The study has event window of 60 days after earnings announcement with event day as day 0.

### 3.6.1 Measurement of Earning Surprise

Earning surprise was computed by getting SUE. This was the most appropriate and common approach PEAD study as used by Hsu (2002) and Forner, et al (2008).

$$SUE_{it} = \frac{(A_t - F_t)}{SD_t}$$

Where  $SUE_{it}$  = Year t standardized unexpected earnings for company i,

$A_t$  = Year t actual EPS reported by the firm,

$F_t$  = Year t EPS forecasted,

$SD_t$  = Year t standard deviation of earnings estimate.

$SUE_{it}$  were summed and averaged for 3 years to obtain Average standardised unexpected earnings (ASUE<sub>i</sub>) for company i.

The absolute value of ASUE measures the degree of unexpected earnings and the sign of indicates whether the unexpected earnings are above or below the forecasted estimate. That is, the greater the positive ASUE the greater the earnings surprise above the earnings estimate while the smaller the negative ASUE the greater the earnings surprise below the earnings estimate. There is no earnings surprise when ASUE equals zero; the actual earnings per share is in line with the earnings estimate. Those with positive ASUE are “good news” and those with negative are “bad news”.

#### 3.6.1.1 EPS Forecast

EPS forecast for the current year was forecasted using time series model as advanced by Joshua and Richard (2006). The past 3 years moving average of EPS was used. (Appendix 3)

$$F_{it} = \frac{EPS_{t-1} + EPS_{t-2} + EPS_{t-3}}{3}$$

Where  $F_{it}$  is forecasted EPS at year t and t is the current year for company i.

### 3.6.2 Measuring Cumulative Abnormal Returns

CAR, which measures stock returns due to earnings announcement over a period starting from +1 day to +60 days, was computed for each sampled company for 3 years.

$$AR_{it} = \frac{P_t - P_{t-1}}{P_{t-1}}$$

Where  $AR_{it}$  = Abnormal return of current day for security  $i$ ,

$P_t$  = Day's closing stock price,

$P_{t-1}$  = Previous day closing stock price and  $t$  is the current day.

Daily AR for each day  $t1, t60$  were summed up to obtain CAR for that year, which was then averaged by event window to obtain AAR. Annual AARs were summed to obtain ACAR (Appendix 4).

Ms excel and Statistical Package for Social Science (SPSS) was used to aid in the analysis. The SPSS was preferred because of its ability to cover a wide range of the most common statistical and graphical data analysis. Excel was used to generate earnings surprises and abnormal returns computations. SPSS generated regression and statistical values to test relationship, correlation, and significance of variables.

## CHAPTER FOUR

### DATA ANALYSIS, RESULTS AND DISCUSSIONS

#### 4.1 Introduction

This chapter presents the data findings on PEAD of firms listed at the NSE with respect to share performance after earnings surprise. Secondary data used by the study was collected from the NSE database. Analysis involved evaluation of the earnings announcement drift, associated post earnings announcement abnormal return, and t-test for the market reaction to the earnings announcement. From the study population target of 55 companies, 38 companies were used as they had traded consistently for the period of the study. The study considered the event window of 60 days after earnings announcement. The firms stocks were grouped based on their average nature of surprise of the earnings from expected.

#### 4.2 Standardised Unexpected Earnings (SUE)

Summary statistics for the SUE were analysed by looking at the annual deviation of EPS from the expected based on previous three-year moving averages then standardised by deflator, which is standard deviation of earnings estimates of that year. The cumulative SUE for each company was averaged to obtain ASUE. The decision is based on the sign of ASUE either positive, negative or zero and classified in terms of news as follows.

ASUE<-1      Bad news (unexpected increase)

ASUE>1      Good news (unexpected decrease)

-1>ASUE<1      Zero news (expected)

**Table 4.1: Earning Surprise**

| <b>Company</b>                       | <b>2009</b> | <b>2010</b> | <b>2011</b> | <b>ASUE</b> | <b>Decision</b> |
|--------------------------------------|-------------|-------------|-------------|-------------|-----------------|
| Kakuzi Limited                       | 0.657       | 11.643      | 1.091       | 4.464       | Positive        |
| Rea Vipingo Ltd                      | -0.308      | -2.739      | -0.102      | -1.050      | Negative        |
| Sasini Tea Limited                   | -1.655      | 0.995       | -1.096      | -0.585      | Zero            |
| Car & General Limited                | 0.653       | -10.038     | 0.423       | -2.987      | Negative        |
| CMC Holdings Limited                 | -1.719      | 2.412       | -1.245      | -0.184      | Zero            |
| Kenya Airways Limited                | 0.848       | -0.291      | 1.341       | 0.633       | Zero            |
| Marshalls Limited                    | 0.101       | 87.329      | 0.025       | 29.152      | Positive        |
| Nation Media Group Limited           | 1.103       | 5.560       | -1.241      | 1.807       | Positive        |
| Scan Group Limited                   | 1.827       | -0.719      | 1.428       | 0.845       | Zero            |
| Barclays Bank Of Kenya               | -0.724      | -1.322      | -0.623      | -0.889      | Zero            |
| CFC Stanbic Holdings                 | 0.546       | -3.805      | 1.284       | -0.658      | Zero            |
| Diamond Trust Bank                   | 0.781       | 4.408       | 0.755       | 1.982       | Positive        |
| Housing Finance Company              | 0.016       | -5.438      | -0.058      | -1.827      | Negative        |
| Centum Investment Company            | -1.284      | 3.553       | -1.213      | 0.352       | Zero            |
| Jubilee Holdings Limited             | 0.475       | 1.475       | 3.340       | 1.763       | Positive        |
| National Bank Of Kenya               | 1.368       | 1.679       | 1.392       | 1.480       | Positive        |
| Kenya Commercial Bank                | -1.464      | 3.332       | -1.004      | 0.288       | Zero            |
| NIC Bank Limited                     | -1.462      | 0.208       | -2.538      | -1.264      | Negative        |
| Olympia Capital Holdings             | 0.057       | -13.546     | -0.013      | -4.500      | Negative        |
| Pan Africa Insurance Company         | 1.698       | -0.752      | -0.231      | 0.238       | Zero            |
| Standard Chartered Bank              | 1.157       | 1.262       | 4.701       | 2.373       | Positive        |
| Athi-River Mining Limited            | 1.109       | 1.801       | 1.366       | 1.425       | Positive        |
| Bamburi Cement Company               | 0.872       | 1.744       | 5.831       | 2.815       | Positive        |
| BAT Limited                          | 0.656       | 5.747       | 0.085       | 2.163       | Positive        |
| Crown-Berger Kenya                   | 1.197       | -0.967      | -1.276      | -0.349      | Zero            |
| East African Cables                  | -1.082      | 2.194       | -0.210      | 0.301       | Zero            |
| East African Portland Cement         | 0.594       | -1.089      | -12.892     | -4.462      | Negative        |
| East African Breweries Ltd           | -0.710      | -4.741      | -0.251      | -1.901      | Negative        |
| Eveready East Africa Ltd             | -0.008      | 46.407      | -0.003      | 15.465      | Positive        |
| Kenya Oil Company Limited            | -2.356      | -0.450      | -0.459      | -1.088      | Negative        |
| Kenya Power and Lighting Company     | 0.660       | 4.218       | 4.542       | 3.140       | Positive        |
| Kenya Electricity Generating Company | -1.900      | -0.184      | 6.839       | 1.585       | Positive        |
| Total Kenya Ltd                      | -0.180      | -5.897      | 0.082       | -1.998      | Negative        |
| Eaagads Limited                      | -0.285      | -10.958     | 0.003       | -3.747      | Negative        |
| Express Kenya Limited                | 1.142       | -0.692      | 2.062       | 0.837       | Zero            |
| Kapchorua Tea Company                | -1.002      | -11.550     | -0.775      | -4.443      | Negative        |
| Williamson Tea Kenya Ltd             | 2.400       | -0.299      | -0.134      | 0.656       | Zero            |
| Limuru Tea Company Ltd               | -0.993      | -8.955      | -1.597      | -3.848      | Negative        |

Judging from Table 4.1 thirteen firms, on average, had unexpected earnings increase (Good news). Marshall East Africa Ltd had the highest average positive surprise (29.152) followed by Eveready East Africa Limited (15.465). Twelve firms had unexpected earnings decrease (Bad news). Olympia Capital Holdings and East African Portland Cement had the highest average negative surprise of -4.500 and -4.462 respectively. Besides, 13 firms also had zero surprise in earnings announcements. However, of the 13 firms, five had expected decrease in earnings while eight had expected increase in earnings.

### 4.3 Post Earning Announcement Drift and Stock Performance

Daily Abnormal Returns (AR) were computed for the event window for each company and then averaged by the period of study to obtain Average Abnormal Returns. The decision was based on the sign of AAR, which shows the direction of returns.

$AAR_i > 0$       Positive drift

$AAR_i = 0$       No drift

$AAR_i < 0$       Negative drift

From the inferential analysis, the AAR and Statistical Tests (*t-test*) have been calculated for the period under examination (t1, t60). The independent t-test was conducted to determine whether the market or share reaction (through abnormality in stock returns) were significantly different from across different earnings drift (positive or negative drifts) or whether the difference observed between the two is due to a coincidence arising from random sampling. The findings were presented in Table 4.2. The hypothesis was:

$H_0$ : There is no significant difference in market reaction to drifts in earnings announcement

$H_A$ : There is a significant difference in market reaction to drifts in earnings announcement

From Table 4.2 the study shows that from the first day of announcing earnings to the sixth day, the shares of companies that had negative earnings surprise experience positive abnormal returns than firms that had positive earnings surprise. However, the market was indifferent on the t7, t12, t17, t20, t25, t44, and t48. Firms with negative earnings surprise performed poorly than those with positive surprise on t8, t10, t13, t15, t19, t21, t22 among others.

Table 4.3 presenting the t-test results shows that a significant t-result was established on t1 ( $p=.042$ ), t9 ( $p=.05$ ), t10 ( $p=0.012$ ), t37 (0.018). This depicts that post earnings announcement of positive and negative drift from expected earnings do not influence investors decisions on the first, ninth, tenth and thirty seventh day of trading after announcement at 95% significance level. No investor could gain by trading these companies' share. Thus, the null hypothesis of no significant difference in market reaction to drifts in earnings announcement is not rejected in most of the trading days.

On unexpected surprise, either to the positive or negative, Table 4.4 demonstrates that firms with unexpected decrease in earnings had higher abnormal returns from t1 – t7. This difference was, however, significant on the fifth date after announcement ( $p = 0.033$ ) at 95% confidence level. Similar relationship was experienced on t30 ( $p=.041$ ) at 95% confidence level. The study also established that this relationship was reversed in the tenth date with firms that had unexpected increase experiencing higher abnormal returns than those with unexpected decrease ( $p = 0.083$ ) this also repeated itself on the nineteenth day (t19) ( $p = .056$ ) and t31 ( $p=.079$ ) at 90% confidence level and t46 ( $p=.046$ ) at 95% confidence level.



Table 4.5 presents results of either market reaction to expected earnings, to the positive or negative. The Table demonstrates that firms with expected decrease in earnings had higher abnormal returns from t1 – t9 with exceptions being on the t3 and t7, which had same abnormal returns. This difference was, however, significant on the fifth date after announcement ( $p = 0.033$ ) at 95% confidence level. Significance relationship was established on the t1 ( $p=0.053$ ) and t3 ( $p = 0.029$ ) at 90% and 95% confidence level. Similar relationship was experienced on t30 ( $p=.041$ ) at 95% confidence level. On the t10, firms that experienced expected increase in earnings had positive abnormal returns than firms that experienced expected decrease in earnings ( $p=0.039$ ). Similar experience was established on the t56 day ( $p=0.023$ ) at 95% confidence level.

The t-stats of the *unin* portfolio both before and after the announcement date, in most of the cases, are statistically significant. This fact, as mentioned in the previous comparison, implies the expectation that the market might have for the forthcoming earnings announcement. Furthermore, while for some firms after the announcement the significance is declining, for many others it remains at high levels and in many cases, it keeps its statistic significance.

## 4.4 Regression Analysis

The study conducted a regression analysis of the annual cumulative average of the abnormal return of the stocks in question and their respective earning surprise. The aim was to establish whether earning surprise has a linear relationship with stock returns.

**Table 4.6: Regression Coefficient**

| Company                          | R     | Constant | Coefficients | t        | Sig  |
|----------------------------------|-------|----------|--------------|----------|------|
| Kakuzi Limited                   | .519  | .002     | -0.0002      | -.607    | .653 |
| Rea Vipingo Ltd                  | .396  | -.002    | -0.0003      | -.432    | .741 |
| Sasini Tea Limited               | .561  | .000     | -0.0012      | -.678    | .621 |
| Car & General Limited            | .507  | .001     | -0.0003      | -.588    | .662 |
| CMC Holdings Limited             | .200  | -.001    | -0.0002      | -.204    | .872 |
| Kenya Airways Limited            | .912  | -.003    | 0.0039       | 2.225    | .269 |
| Marshalls Limited                | .026  | -.003    | -0.0000      | .026     | .984 |
| Nation Media Group               | .589  | -.002    | 0.0002       | .728     | .599 |
| Scan Group Limited               | .868  | .003     | -0.0013      | -1.747   | .331 |
| Barclays Bank Of Kenya           | .605  | -.012    | -0.0105      | -.759    | .587 |
| CFC Stanbic Holdings             | .893  | .000     | -0.0024      | -1.985   | .297 |
| Diamond Trust Bank               | .788  | -.002    | 0.0007       | 1.281    | .422 |
| Housing Finance Company          | .725  | -.001    | 0.0001       | 1.053    | .484 |
| Centum Investment Company        | .495  | .003     | -0.0005      | -.569    | .671 |
| Jubilee Holdings Limited         | .045  | .000     | -0.0000      | -.045    | .971 |
| National Bank Of Kenya           | 1.000 | .020     | -0.0142      | -253.529 | .003 |
| Kenya Commercial Bank            | .823  | -.001    | -0.0005      | -1.450   | .384 |
| NIC Bank Limited                 | .741  | .001     | 0.0005       | 1.103    | .469 |
| Olympia Capital Holdings         | .336  | -.005    | -0.0001      | -.357    | .782 |
| Pan Africa Insurance Company     | .002  | -.003    | 0.0000       | .002     | .999 |
| Standard Chartered Bank          | .359  | .001     | -0.0007      | -.385    | .766 |
| Athi-River Mining Limited        | .944  | -.003    | 0.0038       | 2.850    | .215 |
| Bamburi Cement Company           | .661  | .001     | -0.0000      | -.882    | .540 |
| BAT Limited                      | .994  | -.001    | 0.0005       | 9.304    | .068 |
| Crown-Berger Kenya               | .945  | .002     | 0.0029       | 2.903    | .211 |
| East African Cables              | .523  | -.002    | -0.0001      | -.614    | .650 |
| East African Portland Cement     | .466  | -.002    | -0.0002      | -.527    | .691 |
| East African Breweries Ltd       | .276  | .001     | -0.0000      | -.287    | .822 |
| Eveready East Africa Ltd         | .157  | -.003    | 0.0000       | .159     | .900 |
| Kenya Oil Company Limited        | .639  | -.007    | -0.0056      | -.831    | .559 |
| Kenya Power and Lighting Co.     | .997  | .000     | 0.0000       | -13.247  | .048 |
| Kenya Electricity Generating Co. | .917  | .000     | -0.0002      | -2.300   | .261 |
| Total Kenya Ltd                  | .451  | -.002    | -0.0002      | -.506    | .702 |
| Eaagads Limited                  | .500  | -.006    | -0.0005      | -.577    | .667 |
| Express Kenya Limited            | .591  | -.002    | -0.0012      | -.733    | .597 |
| Kapchorua Tea Company            | .434  | -.002    | -0.0001      | -.482    | .714 |
| Williamson Tea Kenya Ltd         | .987  | .002     | 0.0006       | 6.049    | .104 |
| Limuru Tea Company Ltd           | .598  | -.002    | -0.0003      | -.746    | .592 |

Table 4.6 established a minimum regression constant of less than 0.000 and a maximum of 0.012. The regression coefficient values ranged from -0.0142 and 0.0038; positive coefficients were established in 12 of the 38 companies whose regression analyses were run. Thirteen correlation coefficient results were established below 0.5. The study established one significant result at 95% confidence level from National Bank of Kenya with a regression coefficient of -0.0142 ( $p = 0.003$ ). BAT had a coefficient of 0.0005 although at 90% confidence level ( $p = 0.068$ ).

## CHAPTER FIVE

### SUMMARY, CONCLUSION AND RECOMMENDATIONS

#### 5.1 Introduction

This chapter presents discussions of the key findings presented in chapter four, conclusions drawn based on such findings and recommendations there-to. This chapter is thus structured into summary, conclusions, recommendations, and areas for further research.

#### 5.2 Summary

The study examined the responsiveness of stock returns following an earnings surprise for companies listed at the NSE for the period 2009 to 2011. From the study findings, the Average Abnormal Returns (AAR) and Statistical Tests (*t-test*) have been calculated for all the periods under examination (+1, +60) for every firm individually. The study established an average unexpected drift in 25 of the firms of which 13 were positive and 12 negative. Thirteen of the average earning surprises were expected.

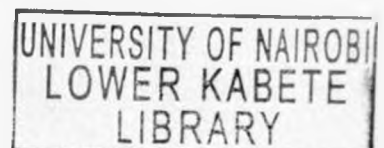
Assuming that the NSE market is an efficient market, the analysis reveals that the earnings announcement produces excessive returns, fact that constitutes a flagrant violation of the semi-strong form of the EMH theory. According to the Market Efficiency Theory, an immediate adaptation of the stock prices around the new earnings was expected.

The linear relationship between earning surprise and share price performance shows that while there is high correlation between the two (correlation value above 0.5 in 25 cases). Generally there is a strong association between earnings surprise and cumulative abnormal returns however, the significance of such relationship were low except for one firm that had a t-significance value of 0.003.

### 5.3 Conclusions

The analysis in this paper, with 38 firms on the NSE market, do not support the hypothesis that stock prices incorporate immediately the information of new quarterly earnings announcements as soon as they become publicly available. In the long-term, regression values show no linearity between stock performance and earnings surprise. In particular (and in accordance up to a significant grade with the findings of the international literature), the announcement of abnormal positive EPS is accompanied by positive cumulative and statistically significant abnormal returns for the period (+1, +60) after the announcement date. Moreover, the announcement of unexpected positive (negative) earnings resulted in positive (negative) and statistically significant cumulative returns for the period (+1, +60) day after the announcement, when the used sample is either the total of the sample or population. The findings conform to those of Ball & Brown (1968) and Bernard & Thomas (1989).

The expected portfolios present a more moderate reaction (compared to the unexpected ones), with the expected sign (in most of the cases) and the t-stats being statistically insignificant (or rarely, close to the significance limit). Additionally, for the unexpected increase occasion, some observations of the AARs give statistically significant results, which enhance the findings regarding the inefficiency of the market. This shows that in some cases the market starts realizing the earnings announcement, before they get announced and publicly available. Firms, which are under close surveillance, do not present in general, unexpected earnings and for others, that the state's security guarantees them, do not provide unexpected decreases. Nevertheless, the statistic significance is still present at the unexpected increase portfolio, which strength even more the estimation that the market discounts (up to a point) the upcoming earnings announcement, especially when it is a positive one. Additionally, even with this categorization, the portfolios of expected changes at stock prices, still give more mediocre results in comparison to the unexpected portfolios.



Furthermore, it is crucial to state that in both approaches that were used, it was found a delay in market's reaction. In both tests, the day of the earnings announcement there was not any statistically significant result and those that followed the next period ( $t = 1$ ) were rapidly de-escalated (in unexpected decrease portfolio with a much faster pace than in the unexpected increase portfolio). This finding indicates the immaturity of the NSE market and maybe the inability of it to rapidly decode the new earnings announcements.

With the exception of a few variations caused by the unique characteristics of the NSE market, results are close to the findings that the international literature provides regarding the adjustment of stock prices after the quarterly earnings announcement. In this study PEAD phenomenon is monitored with an alternative portfolios formation approach. Foster et al (2008), in their principal study around PEAD, calculate earnings based on a particular auto-correlated model, assuming that investors compute this model and thus create expectations for the earnings. However, this specific formula, from econometric point of view, is particularly demanding, especially for the average investor. On the contrary, this paper uses a much simpler expectations formation approach around earnings and portfolios construction. Nevertheless, results close to the ones described in the international literature are found.

In conclusion, the most important discovery is that PEAD seems to exist in the NSE market and actually, at a significant level, providing a very strong indication that the NSE market has violated, at least, the semi-strong form of the EMH. After earnings announcements, estimated cumulative abnormal returns continue to drift up for "good news" firms and down for "bad news" firms. However, this conclusion is limited to the period of study, methodology and subject to the limitations of this study.

## 5.4 Limitations of the Study

Though every attempt was made to make the study as conclusive as possible there were a few limitations encountered, which may in one way or another have an impact on the research. First, the study intended to cover a longer period of at least 5 years to be consistent with other studies at NSE. However, the period covered is short which was occasioned by the voluminous nature of data and computations required for the study and necessary applications required to generate the data easily and efficiently this led to use of 3 years duration. Most international research in this area covers a longer period hence the study would have yielded more conclusive results if a longer period was used.

Lack of availability of proper data such as analyst earnings estimates from financial advisors and stockbrokers, which would have led to attainment of better results. The study employed time series estimation model that may not be wholly adequate. Lack of necessary data for some securities that were listed between the study periods occasioned by either being delisted or were not actively traded during event window. This led to use of sampled securities that remained active, which may not have been adequate to draw inference to the general population.

The cost of obtaining secondary data from the NSE was prohibitive. Unlike some years back when the exchange never used to charge for data, the situation has now changed. Another limitation is the assumption that other corporate events for example stock split, bonus issue, debt issue announcements during the event window did not occur and if they did, there was no contamination of results.

## **5.5 Recommendations for Further Study**

NSE has been extensively researched and a lot more needs to be done to provide more information to stockholders, traders, students, and public. The market plays a key role in Kenyan economy therefore more information about it needs to be known to attract more players. The role of investment and financial advisors should be well enhanced so that the players base their decision from an informed point of view hence making better decisions. The study focused on PEAD anomaly evidencing its existence at the NSE. The following areas of further study are recommended.

This study results can be verified by conducting the same study with a larger sample or the population and over a longer period to obtain findings that are more reliable. Further study can be conducted in finding the causes of PEAD anomaly at NSE especially whether investor underreaction or overreaction to earnings announcements leads to PEAD. In addition, a study to differentiate between individual investors and institution investors, who actually cause PEAD, may also be carried out.

The study used a time series model of earnings estimation, to improve the results of this study a similar study can be conducted using other methods of earnings forecast for example use of analyst earnings forecasts because measurement errors might be driving the results of this study. A study comparing the PEAD for surprises calculated from analyst and time series forecast may be studied to find out if there is significant difference. Lastly, a study may be carried out to establish the relationship between PEAD and various variables such as stock liquidity, investor trading and trade volumes at NSE.



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# APPENDICES

## APPENDIX 1 Study Population.....Companies Listed on the NSE 2009-2011

### AGRICULTURAL

1. Eaagads Ltd
2. Kapchorua Tea Co. Ltd
3. Kakuzi Ltd
4. Limuru Tea Co. Ltd
5. Rea Vipingo Plantations Ltd
6. Sasini Ltd
7. Williamson Tea Kenya Ltd

### COMMERCIAL AND SERVICES

8. Express Ltd
9. Kenya Airways Ltd
10. Nation Media Group
11. Standard Group Ltd
12. TPS Eastern Africa (Serena) Ltd
13. Scangroup Ltd
14. Uchumi Supermarket Ltd
15. Hutchings Biemer Ltd
16. Longhorn Kenya Ltd

### TELECOMMUNICATION AND TECHNOLOGY

17. AccessKenya Group Ltd
18. Safaricom Ltd

### AUTOMOBILES AND ACCESSORIES

19. Car and General (K) Ltd
20. CMC Holdings Ltd
21. Sameer Africa Ltd
22. Marshalls (E.A.) Ltd

### BANKING

23. Barclays Bank Ltd
24. CFC Stanbic Holdings Ltd
25. Diamond Trust Bank Kenya Ltd

26. Housing Finance Co Ltd
27. Kenya Commercial Bank Ltd
28. National Bank of Kenya Ltd
29. NIC Bank Ltd
30. Standard Chartered Bank Ltd
31. Equity Bank Ltd
32. The Co-operative Bank of Kenya Ltd.

## **INSURANCE**

33. Jubilee Holdings Ltd
34. Pan Africa Insurance Holdings Ltd
35. Kenya Re-Insurance Corporation Ltd
36. CFC Insurance Holdings
37. British-American Investments Company ( Kenya) Ltd
38. CIC Insurance Group Ltd

## **INVESTMENT**

39. City Trust Ltd
40. Olympia Capital Holdings Ltd
41. Centum Investment Co Ltd
42. Trans-Century Ltd

## **MANUFACTURING AND ALLIED**

43. B.O.C Kenya Ltd
44. British American Tobacco Kenya Ltd
45. Carbacid Investments Ltd
46. East African Breweries Ltd
47. Mumias Sugar Co. Ltd
48. Unga Group Ltd
49. Eveready East Africa Ltd
50. Kenya Orchards Ltd
51. A.Baumann CO Ltd

## **CONSTRUCTION AND ALLIED**

52. Athi River Mining
53. Bamburi Cement Ltd
54. Crown Berger Ltd
55. E.A.Cables Ltd

## APPENDIX 2 Samples of Listed Companies

| Company Name                             | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
|--|------|------|------|------|------|------|
| 1. Kakuzi Limited                        | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 2. Rea Vipingo Ltd                       | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 3. Sasini Tea Limited                    | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 4. Car & General Limited                 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 5. CMC Holdings Limited                  | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 6. Kenya Airways Limited                 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 7. Marshalls Limited                     | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 8. Nation Media Group Limited            | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 9. Scan Group Limited                    | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 10. Barclays Bank Of Kenya               | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 11. CFC Stanbic Holdings                 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 12. Diamond Trust Bank                   | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 13. Housing Finance Company              | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 14. Centum Investment Company            | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 15. Jubilee Holdings Limited             | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 16. National Bank Of Kenya               | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 17. Kenya Commercial Bank                | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 18. NIC Bank Limited                     | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 19. Olympia Capital Holdings             | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 20. Pan Africa Insurance Company         | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 21. Standard Chartered Bank              | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 22. Athi-River Mining Limited            | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 23. Bamburi Cement Company               | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 24. BAT Limited                          | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 25. Crown-Berger Kenya                   | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 26. East African Cables                  | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 27. East African Portland Cement         | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 28. East African Breweries Ltd           | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 29. Eveready East Africa Ltd             | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 30. Kenya Oil Company Limited            | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 31. Kenya Power and Lighting Company     | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 32. Kenya Electricity Generating Company | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 33. Total Kenya Ltd                      | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 34. Eaagads Limited                      | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 35. Express Kenya Limited                | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 36. Kapchorua Tea Company                | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 37. Williamson Tea Kenya Ltd             | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |
| 38. Limuru Tea Company Ltd               | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |



**APPENDIX 3 Earnings Per Share (EPS)**

| <b>Company</b>                     | <b>2006</b> | <b>2007</b> | <b>2008</b> | <b>2009</b> | <b>2010</b> | <b>2011</b> |
|------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Kakuzi                             | 4.27        | 3.76        | 6.79        | 9.78        | 14.43       | 23.04       |
| Rea Vipingo                        | 2.14        | 2.07        | 1.88        | 1.92        | 2.8         | 2.48        |
| Sasini                             | 20.29       | 10.17       | 6.23        | 0.18        | 3.88        | 2.34        |
| Car and General                    | 1.64        | 8.71        | 6.09        | 7.85        | 1           | 0.73        |
| CMC                                | 5.42        | 7           | 8.94        | 1.27        | 1.59        | 0.93        |
| Kenya Airways Ltd Ord 5.00         | 2.82        | 6.54        | 10.46       | 8.88        | 8.38        | 8.85        |
| Marshalls (E.A.) Ltd Ord           | 1.55        | 2.95        | 3.11        | 2.94        | 11.8        | 8.16        |
| Nation Media Group Ord             | 11.99       | 10.04       | 10.98       | 15.1        | 18.17       | 7.85        |
| Scangroup Ltd                      | 1.12        | 1.12        | 3.15        | 3.96        | 1.43        | 1.82        |
| Barclays Bank Ltd Ord              | 18.13       | 2.41        | 3.31        | 3.62        | 4.07        | 4.49        |
| CFC Stanbic Holdings Ltd           | 4.62        | 3.54        | 6.03        | 5.93        | 3.09        | 0.13        |
| Diamond Trust Bank Kenya Ltd       | 1.65        | 2.37        | 3.49        | 4.54        | 6.91        | 8.31        |
| Housing Finance Co Ltd             | 0.52        | 0.51        | 0.88        | 0.64        | 0.59        | 1.02        |
| Centum Investment Company Ltd      | 4.39        | 5.37        | 11.03       | 2.03        | 1.58        | 0.57        |
| Jubilee Holdings Ltd               | 7.68        | 15.18       | 15.54       | 14.73       | 15.85       | 20.3        |
| Kenya Commercial Bank Ltd          | 1.91        | 2.99        | 3.12        | 5.6         | 6.2         | 7.31        |
| National Bank of Kenya Ltd         | 3.94        | 6.64        | 12.18       | 1.49        | 1.89        | 1.84        |
| NIC Bank Ltd                       | 3.17        | 3.34        | 5.56        | 2.51        | 3.5         | 3.33        |
| Olympia Capital Holdings ltd       | 0.92        | 2.29        | 1.14        | 1.48        | 0.86        | 1.33        |
| Pan Africa Insurance Holdings Ltd  | 1.95        | 3.68        | 1.96        | 4.19        | 2           | 2.89        |
| Standard Chartered Bank Ltd        | 6.74        | 9.02        | 9.69        | 12.76       | 11.95       | 17.4        |
| Athi River Mining Ord              | 1.26        | 2.15        | 2.84        | 4.26        | 5.08        | 6.52        |
| Bamburi Cement Ltd Ord             | 4.73        | 5.94        | 7.2         | 10.5        | 9.4         | 19.2        |
| British American Tobacco Kenya Ltd | 12.1        | 13.82       | 12.01       | 13.86       | 17          | 14.78       |
| Crown Berger Ltd                   | 2.15        | 1.45        | 2.69        | 3.23        | 1.3         | 3.64        |
| E.A.Cables Ltd                     | 6.11        | 10.52       | 1.41        | 2.06        | 2.29        | 1.46        |
| E.A.Portland Cement Ltd            | 2.99        | 6.75        | 4.58        | 8.49        | 5.96        | 20.38       |
| East African Breweries Ltd         | 35.04       | 7.24        | 8.18        | 9.31        | 11.61       | 10.89       |
| Eveready East Africa Ltd           | 0.99        | 0.74        | 0.08        | 0.6         | 0.08        | 0.13        |
| Kenya Oil Co Ltd                   | 8.32        | 9.09        | 8.29        | 5.84        | 8.8         | 7.85        |
| Kenya Power & Lighting Ltd         | 5.79        | 16.05       | 20.78       | 21.72       | 22.3        | 40.76       |
| KenGen Ltd.                        | 3.34        | 3.07        | 2.81        | 1.11        | 2.68        | 0.94        |
| Total Kenya Ltd                    | 3.34        | 3.07        | 2.81        | 2.99        | 4.02        | 2.79        |
| Eaagads Ltd                        | 0.18        | 0.89        | 0.63        | 0.19        | 3.69        | 1.47        |
| Express Ltd                        | 0.14        | 1.68        | 2.06        | 2.29        | 1.22        | 0.43        |
| A.Baumann & Co.Ltd                 | 8.9         | 9.88        | 6.67        | 2.24        | 17.84       | 17.87       |
| Williamson Tea Kenya Ltd           | 7.35        | 9.18        | 10.08       | 16.31       | 11.14       | 12.55       |
| Limuru Tea Co. Ltd                 | 16.1        | 5.27        | 8.05        | 2.34        | 14.11       | 22.47       |

Source....NSE Database

#### APPENDIX 4 Averages Abnormal Return (AAR)

| COMPANY                            | 2009       | 2010       | 2011       | ACAR       |
|------------------------------------|------------|------------|------------|------------|
| Kakuzi                             | 0.0038138  | -0.0001236 | 0.0003476  | 0.0040377  |
| Rea Vipingo                        | -0.0034072 | -0.0015807 | -0.0014750 | -0.0064629 |
| Sasini                             | -0.0002911 | -0.0019132 | 0.0039047  | 0.0017005  |
| Car and General                    | 0.0037610  | 0.0039699  | -0.0029191 | 0.0048119  |
| CMC                                | -0.0026811 | -0.0017194 | 0.0015622  | -0.0028383 |
| Kenya Airways Ltd                  | -0.0016952 | -0.0039662 | 0.0029772  | -0.0026842 |
| Marshalls (E.A.) Ltd Ord           | -0.0034295 | -0.0026277 | -0.0019031 | -0.0079602 |
| Nation Media Group Ord             | -0.0027201 | 0.0000914  | -0.0011406 | -0.0037693 |
| Scangroup Ltd                      | 0.0011925  | 0.0038197  | -0.0003501 | 0.0046621  |
| Barclays Bank Ltd Ord              | 0.0011413  | 0.0010301  | -0.0102477 | -0.0080764 |
| CFC Stanbic Holdings Ltd           | 0.0020668  | 0.0083512  | -0.0061660 | 0.0042520  |
| Diamond Trust Bank Kenya Ltd       | 0.0001538  | 0.0015511  | -0.0022019 | -0.0004970 |
| Housing Finance Co Ltd             | -0.0006902 | -0.0018290 | -0.0015140 | -0.0040333 |
| Centum Investment Company Ltd      | 0.0061373  | 0.0011737  | 0.0010600  | 0.0083710  |
| Jubilee Holdings Ltd               | 0.0012047  | -0.0011402 | 0.0006689  | 0.0007334  |
| Kenya Commercial Bank Ltd          | 0.0003614  | -0.0040638 | 0.0000378  | -0.0036647 |
| National Bank of Kenya Ltd         | 0.0009495  | -0.0024428 | -0.0012448 | -0.0027381 |
| NIC Bank Ltd                       | 0.0005436  | 0.0003812  | -0.0011003 | -0.0001755 |
| Olympia Capital Holdings Ltd       | -0.0072859 | -0.0034162 | -0.0024826 | -0.0131847 |
| Pan Africa Insurance Holdings Ltd  | -0.0018293 | 0.0023528  | -0.0107411 | -0.0102176 |
| Standard Chartered Bank Ltd        | -0.0031108 | 0.0041648  | -0.0020887 | -0.0010348 |
| Athi River Mining Ord              | 0.0010827  | 0.0035490  | 0.0011937  | 0.0058254  |
| Bamburi Cement Ltd Ord             | 0.0006072  | 0.0008445  | 0.0004795  | 0.0019313  |
| British American Tobacco Kenya Ltd | -0.0000283 | 0.0024400  | -0.0006779 | 0.0017337  |
| Crown Berger Ltd                   | 0.0056660  | -0.0023123 | -0.0005102 | 0.0028434  |
| E.A.Cables Ltd                     | -0.0011884 | -0.0018205 | -0.0020241 | -0.0050330 |
| E.A.Portland Cement Ltd            | -0.0046362 | 0.0001067  | -0.0006741 | -0.0052036 |
| East African Breweries Ltd         | 0.0003791  | 0.0006383  | 0.0006856  | 0.0017031  |
| Eveready East Africa Ltd           | -0.0045470 | -0.0030949 | -0.0022573 | -0.0098991 |
| Kenya Oil Co Ltd                   | 0.0058020  | -0.0123253 | 0.0026090  | -0.0039143 |
| Kenya Power & Lighting Ltd         | 0.0004650  | 0.0004244  | 0.0004221  | 0.0013115  |
| KenGen Ltd.                        | 0.0004993  | 0.0009561  | -0.0010217 | 0.0004337  |
| Total Kenya Ltd                    | -0.0039935 | -0.0008671 | -0.0008087 | -0.0056693 |
| Eaagads Ltd                        | -0.0113966 | 0.0006572  | 0.0003535  | -0.0103859 |
| Express Ltd                        | -0.0004001 | -0.0016530 | -0.0057429 | -0.0077960 |
| A.Baumann & Co.Ltd                 | -0.0034295 | -0.0004335 | -0.0002261 | -0.0040891 |
| Williamson Tea Kenya Ltd           | 0.0036562  | 0.0018124  | 0.0022348  | 0.0077034  |
| Limuru Tea Co. Ltd                 | -0.0034295 | 0.0000184  | -0.0001685 | -0.0035797 |

Source...Excel Worksheet.

## APPENDIX 5 Earnings Announcement Dates

| Company                      | 2009               | 2010               | 2011              |
|------------------------------|--------------------|--------------------|-------------------|
| Athi River Mining            | March 31, 2009     | 15-Mar-10          | October 3, 2011   |
| Bamburi                      | February 26, 2009  | February 26, 2010  | August 3, 2011    |
| Barclays                     | February 17, 2009  | February 18, 2010  | February 10, 2011 |
| BAT Limited                  | October 22, 2009   | March 2, 2010      | February 17, 2011 |
| CAR & General                | January 28, 2009   | January 29, 2010   | January 31, 2011  |
| Centum Investment Company    | October 28, 2009   | 22-Mar-10          | October 11, 2011  |
| CFC Stanbic Holdings         | March 5, 2009      | February 19, 2010  | March 17, 2011    |
| CMC Holdings                 | January 9, 2009    | January 12, 2010   | January 7, 2011   |
| Crown-Berger Kenya           | February 12, 2009  | April 29, 2010     | February 13, 2011 |
| Diamond Trust                | March 9, 2009      | 18-Mar-10          | February 25, 2011 |
| Eaagads                      | May 11, 2009       | November 1, 2010   | July 11, 2011     |
| EABL                         | August 27, 2009    | August 27, 2010    | August 25, 2011   |
| EA Cables                    | February 10, 2009  | February 26, 2010  | February 10, 2011 |
| EA Portland                  | September 30, 2009 | 10-Mar-10          | August 24, 2011   |
| Eveready East Africa         | February 27, 2009  | February 18, 2010  | August 26, 2011   |
| Express Kenya Limited        | April 29, 2009     | April 29, 2010     | February 27, 2011 |
| Housing Finance Co           | March 3, 2009      | 4-Mar-10           | January 12, 2011  |
| Jubilee Holdings             | April 4, 2009      | 29-Mar-10          | April 14, 2011    |
| Kakuzi                       | March 5, 2009      | April 29, 2010     | March 3, 2011     |
| Kapchorua                    | June 24, 2009      | June 25, 2010      | June 14, 2011     |
| Kenya Airways                | June 5, 2009       | June 4, 2010       | May 27, 2011      |
| TPS Serena                   | March 30, 2009     | February 25, 2010  | March 2, 2011     |
| KenGen                       | October 16, 2009   | October 13, 2010   | October 7, 2011   |
| Kenol                        | April 3, 2009      | April 7, 2010      | January 23, 2011  |
| KPLC                         | October 28, 2009   | September 24, 2010 | February 25, 2011 |
| Limuru Tea                   | April 20, 2009     | March 31, 2010     | March 3, 2011     |
| Marshalls Limited            | April 13 2009      | April 29, 2010     | January 12, 2011  |
| Nation Media Group           | March 26, 2009     | 22-Mar-10          | February 21, 2011 |
| National Bank Of Kenya       | March 10 2009      | May 25, 2010       | February 22, 2011 |
| NIC Bank                     | February 19, 2009  | February 24, 2010  | February 24, 2011 |
| Olympia Capital              | August 3, 2009     | July 2, 2010       | October 11, 2011  |
| Pan Africa Insurance Company | April 22 2009      | 8-Mar-10           | April 1, 2011     |
| Rea Vipingo                  | January 21, 2009   | January 20, 2010   | January 24, 2011  |
| Sasini                       | December 9, 2009   | December 8, 2010   | February 17, 2011 |
| Scangroup                    | April 16, 2009     | April 29, 2010     | February 22, 2011 |
| Standard Chartered Bank      | March 3, 2009      | 4-Mar-10           | March 2, 2011     |
| Total                        | April 2, 2009      | 4-Mar-10           | March 3, 2011     |
| Williamson Tea               | June 24, 2009      | June 25, 2010      | June 14, 2011     |

Source ....NSE Database

## APPENDIX 6 TABLES

**Table 4.2: Mean Differences in Positive and Negative Drifts**

| Day | Drift          | N  | Mean  | Std. Deviation | Std. Error Mean |
|-----|----------------|----|-------|----------------|-----------------|
| t1  | Positive Drift | 58 | -.005 | .018           | .002            |
|     | Negative Drift | 56 | .004  | .028           | .004            |
| t2  | Positive Drift | 58 | -.004 | .028           | .004            |
|     | Negative Drift | 56 | .003  | .029           | .004            |
| t3  | Positive Drift | 58 | .000  | .018           | .002            |
|     | Negative Drift | 56 | .001  | .026           | .003            |
| t4  | Positive Drift | 58 | -.002 | .021           | .003            |
|     | Negative Drift | 56 | .004  | .026           | .004            |
| t5  | Positive Drift | 58 | -.005 | .020           | .003            |
|     | Negative Drift | 56 | .005  | .031           | .004            |
| t6  | Positive Drift | 58 | -.001 | .018           | .002            |
|     | Negative Drift | 56 | .000  | .029           | .004            |
| t7  | Positive Drift | 58 | -.002 | .021           | .003            |
|     | Negative Drift | 56 | -.002 | .024           | .003            |
| t8  | Positive Drift | 58 | .001  | .020           | .003            |
|     | Negative Drift | 56 | -.002 | .025           | .003            |
| t9  | Positive Drift | 58 | -.002 | .020           | .003            |
|     | Negative Drift | 56 | .005  | .018           | .002            |
| t10 | Positive Drift | 58 | .005  | .019           | .003            |
|     | Negative Drift | 56 | -.003 | .014           | .002            |
| t11 | Positive Drift | 58 | .000  | .025           | .003            |
|     | Negative Drift | 56 | .002  | .020           | .003            |
| t12 | Positive Drift | 58 | -.002 | .011           | .002            |
|     | Negative Drift | 56 | -.002 | .021           | .003            |
| t13 | Positive Drift | 58 | .003  | .018           | .002            |
|     | Negative Drift | 56 | -.001 | .022           | .003            |
| t14 | Positive Drift | 58 | .000  | .012           | .002            |
|     | Negative Drift | 56 | .003  | .022           | .003            |
| t15 | Positive Drift | 58 | .000  | .018           | .002            |
|     | Negative Drift | 56 | -.003 | .021           | .003            |
| t16 | Positive Drift | 58 | .001  | .017           | .002            |
|     | Negative Drift | 56 | -.003 | .025           | .003            |
| t17 | Positive Drift | 58 | .001  | .018           | .002            |
|     | Negative Drift | 56 | .001  | .028           | .004            |
| t18 | Positive Drift | 58 | .000  | .021           | .003            |
|     | Negative Drift | 56 | .004  | .014           | .002            |
| t19 | Positive Drift | 58 | .002  | .021           | .003            |
|     | Negative Drift | 56 | -.002 | .017           | .002            |
| t20 | Positive Drift | 58 | -.003 | .016           | .002            |
|     | Negative Drift | 56 | -.003 | .020           | .003            |

|     |                |    |       |      |      |
|-----|----------------|----|-------|------|------|
| t21 | Positive Drift | 58 | .003  | .015 | .002 |
|     | Negative Drift | 56 | -.014 | .122 | .016 |
| t22 | Positive Drift | 58 | -.002 | .023 | .003 |
|     | Negative Drift | 56 | -.005 | .017 | .002 |
| t23 | Positive Drift | 58 | .003  | .022 | .003 |
|     | Negative Drift | 56 | -.002 | .021 | .003 |
| t24 | Positive Drift | 58 | .003  | .017 | .002 |
|     | Negative Drift | 56 | .000  | .022 | .003 |
| t25 | Positive Drift | 58 | .000  | .023 | .003 |
|     | Negative Drift | 56 | .000  | .027 | .004 |
| t26 | Positive Drift | 58 | .004  | .014 | .002 |
|     | Negative Drift | 56 | .001  | .025 | .003 |
| t27 | Positive Drift | 58 | .005  | .019 | .002 |
|     | Negative Drift | 56 | .003  | .024 | .003 |
| t28 | Positive Drift | 58 | .002  | .021 | .003 |
|     | Negative Drift | 56 | -.003 | .021 | .003 |
| t29 | Positive Drift | 58 | -.004 | .016 | .002 |
|     | Negative Drift | 56 | .001  | .014 | .002 |
| t30 | Positive Drift | 58 | -.002 | .020 | .003 |
|     | Negative Drift | 56 | .002  | .019 | .003 |
| t31 | Positive Drift | 58 | .001  | .020 | .003 |
|     | Negative Drift | 56 | -.012 | .063 | .008 |
| t32 | Positive Drift | 58 | .000  | .018 | .002 |
|     | Negative Drift | 56 | -.003 | .027 | .004 |
| t33 | Positive Drift | 58 | -.004 | .023 | .003 |
|     | Negative Drift | 56 | .001  | .026 | .003 |
| t34 | Positive Drift | 58 | -.003 | .031 | .004 |
|     | Negative Drift | 56 | .004  | .021 | .003 |
| t35 | Positive Drift | 58 | -.005 | .019 | .002 |
|     | Negative Drift | 56 | -.002 | .021 | .003 |
| t36 | Positive Drift | 58 | -.003 | .025 | .003 |
|     | Negative Drift | 56 | -.005 | .018 | .002 |
| t37 | Positive Drift | 58 | -.005 | .020 | .003 |
|     | Negative Drift | 56 | .004  | .020 | .003 |
| t38 | Positive Drift | 58 | .002  | .025 | .003 |
|     | Negative Drift | 56 | -.003 | .023 | .003 |
| t39 | Positive Drift | 58 | -.001 | .017 | .002 |
|     | Negative Drift | 56 | -.004 | .019 | .003 |
| t40 | Positive Drift | 58 | .002  | .021 | .003 |
|     | Negative Drift | 56 | -.016 | .100 | .013 |
| t41 | Positive Drift | 58 | -.003 | .022 | .003 |
|     | Negative Drift | 56 | -.001 | .017 | .002 |
| t42 | Positive Drift | 58 | .003  | .013 | .002 |

|     |                |    |       |      |      |
|-----|----------------|----|-------|------|------|
|     | Negative Drift | 56 | -.003 | .024 | .003 |
| t43 | Positive Drift | 58 | -.009 | .024 | .003 |
|     | Negative Drift | 56 | -.002 | .026 | .003 |
| t44 | Positive Drift | 58 | -.002 | .020 | .003 |
|     | Negative Drift | 56 | -.002 | .019 | .002 |
| t45 | Positive Drift | 58 | -.003 | .018 | .002 |
|     | Negative Drift | 56 | -.003 | .028 | .004 |
| t46 | Positive Drift | 58 | .003  | .026 | .003 |
|     | Negative Drift | 56 | .006  | .023 | .003 |
| t47 | Positive Drift | 58 | .006  | .026 | .003 |
|     | Negative Drift | 56 | .003  | .028 | .004 |
| t48 | Positive Drift | 58 | .004  | .019 | .002 |
|     | Negative Drift | 56 | .004  | .027 | .004 |
| t49 | Positive Drift | 58 | -.002 | .022 | .003 |
|     | Negative Drift | 56 | .002  | .024 | .003 |
| t50 | Positive Drift | 58 | .001  | .014 | .002 |
|     | Negative Drift | 56 | -.002 | .019 | .003 |
| t51 | Positive Drift | 58 | -.002 | .021 | .003 |
|     | Negative Drift | 56 | -.006 | .019 | .003 |
| t52 | Positive Drift | 58 | -.003 | .019 | .002 |
|     | Negative Drift | 56 | .001  | .017 | .002 |
| t53 | Positive Drift | 58 | -.002 | .023 | .003 |
|     | Negative Drift | 56 | -.008 | .019 | .003 |
| t54 | Positive Drift | 58 | -.004 | .030 | .004 |
|     | Negative Drift | 56 | .000  | .018 | .002 |
| t55 | Positive Drift | 58 | .001  | .026 | .003 |
|     | Negative Drift | 56 | .004  | .016 | .002 |
| t56 | Positive Drift | 58 | .001  | .016 | .002 |
|     | Negative Drift | 56 | -.004 | .013 | .002 |
| t57 | Positive Drift | 58 | .001  | .019 | .002 |
|     | Negative Drift | 56 | .003  | .018 | .002 |
| t58 | Positive Drift | 58 | .003  | .021 | .003 |
|     | Negative Drift | 56 | -.001 | .015 | .002 |
| t59 | Positive Drift | 58 | .005  | .025 | .003 |
|     | Negative Drift | 56 | .004  | .018 | .002 |

Source.....SPSS

**Table 4.3: T-Test – Negative and Positive drift.**

| Day |                             | Levene's Test for Equality of Variances |      | t-test for Equality of Means |         |                 |
|-----|-----------------------------|---|------|------------------------------|---------|-----------------|
|     |                             | F                                       | Sig. | t                            | df      | Sig. (2-tailed) |
| t1  | Equal variances assumed     | 3.614                                   | .060 | -2.075                       | 112     | .040            |
|     | Equal variances not assumed |   |      | -2.059                       | 91.027  | .042            |
| t2  | Equal variances assumed     | 3.846                                   | .052 | -1.423                       | 112     | .157            |
|     | Equal variances not assumed |   |      | -1.423                       | 111.644 | .158            |
| t3  | Equal variances assumed     | 3.938                                   | .050 | -.189                        | 112     | .851            |
|     | Equal variances not assumed |   |      | -.187                        | 97.425  | .852            |
| t4  | Equal variances assumed     | 2.014                                   | .159 | -1.300                       | 112     | .196            |
|     | Equal variances not assumed |   |      | -1.295                       | 103.935 | .198            |
| t5  | Equal variances assumed     | 1.295                                   | .257 | -1.894                       | 112     | .061            |
|     | Equal variances not assumed |   |      | -1.882                       | 95.327  | .063            |
| t6  | Equal variances assumed     | 2.020                                   | .158 | -.005                        | 112     | .996            |
|     | Equal variances not assumed |   |      | -.005                        | 89.633  | .996            |
| t7  | Equal variances assumed     | .030                                    | .863 | -.185                        | 112     | .854            |
|     | Equal variances not assumed |   |      | -.184                        | 108.962 | .854            |
| t8  | Equal variances assumed     | 2.435                                   | .121 | .725                         | 112     | .470            |
|     | Equal variances not assumed |   |      | .722                         | 106.495 | .472            |
| t9  | Equal variances assumed     | .047                                    | .829 | -1.977                       | 112     | .051            |
|     | Equal variances not assumed |   |      | -1.980                       | 111.784 | .050            |
| t10 | Equal variances assumed     | .702                                    | .404 | 2.536                        | 112     | .013            |
|     | Equal variances not assumed |   |      | 2.549                        | 105.240 | .012            |
| t11 | Equal variances assumed     | 1.065                                   | .304 | -.536                        | 112     | .593            |
|     | Equal variances not assumed |   |      | -.539                        | 107.027 | .591            |
| t12 | Equal variances assumed     | 3.164                                   | .078 | .014                         | 112     | .989            |
|     | Equal variances not assumed |   |      | .014                         | 83.409  | .989            |
| t13 | Equal variances assumed     | .343                                    | .559 | 1.107                        | 112     | .270            |
|     | Equal variances not assumed |   |      | 1.104                        | 106.743 | .272            |
| t14 | Equal variances assumed     | 1.525                                   | .219 | -1.095                       | 112     | .276            |
|     | Equal variances not assumed |   |      | -1.086                       | 86.415  | .281            |

|     |                             |       |      |        |         |      |
|-----|-----------------------------|-------|------|--------|---------|------|
| t15 | Equal variances assumed     | .273  | .602 | .732   | 112     | .466 |
|     | Equal variances not assumed |       |      | .730   | 107.832 | .467 |
| t16 | Equal variances assumed     | 1.455 | .230 | .946   | 112     | .346 |
|     | Equal variances not assumed |       |      | .940   | 94.976  | .350 |
| t17 | Equal variances assumed     | 2.413 | .123 | .072   | 112     | .942 |
|     | Equal variances not assumed |       |      | .072   | 91.815  | .943 |
| t18 | Equal variances assumed     | 2.889 | .092 | -1.276 | 112     | .205 |
|     | Equal variances not assumed |       |      | -1.285 | 99.657  | .202 |
| t19 | Equal variances assumed     | .255  | .614 | 1.050  | 112     | .296 |
|     | Equal variances not assumed |       |      | 1.054  | 108.607 | .294 |
| t20 | Equal variances assumed     | .046  | .831 | -.079  | 112     | .937 |
|     | Equal variances not assumed |       |      | -.079  | 105.050 | .937 |
| t21 | Equal variances assumed     | 2.890 | .092 | 1.016  | 112     | .312 |
|     | Equal variances not assumed |       |      | .999   | 56.719  | .322 |
| t22 | Equal variances assumed     | 1.259 | .264 | .878   | 112     | .382 |
|     | Equal variances not assumed |       |      | .883   | 104.162 | .379 |
| t23 | Equal variances assumed     | 1.161 | .283 | 1.232  | 112     | .220 |
|     | Equal variances not assumed |       |      | 1.233  | 111.985 | .220 |
| t24 | Equal variances assumed     | .448  | .505 | .774   | 112     | .441 |
|     | Equal variances not assumed |       |      | .770   | 103.558 | .443 |
| t25 | Equal variances assumed     | .659  | .418 | .037   | 112     | .970 |
|     | Equal variances not assumed |       |      | .037   | 107.922 | .970 |
| t26 | Equal variances assumed     | 2.669 | .105 | .655   | 112     | .514 |
|     | Equal variances not assumed |       |      | .649   | 85.222  | .518 |
| t27 | Equal variances assumed     | 2.104 | .150 | .655   | 112     | .514 |
|     | Equal variances not assumed |       |      | .652   | 103.145 | .516 |
| t28 | Equal variances assumed     | .502  | .480 | 1.237  | 112     | .219 |
|     | Equal variances not assumed |       |      | 1.237  | 111.617 | .219 |
| t29 | Equal variances assumed     | 1.342 | .249 | -1.681 | 112     | .095 |
|     | Equal variances not assumed |       |      | -1.686 | 110.606 | .095 |
| t30 | Equal variances assumed     | .051  | .822 | -.952  | 112     | .343 |
|     | Equal variances not assumed |       |      | -.953  | 111.990 | .343 |
| t31 | Equal variances assumed     | 5.364 | .022 | 1.470  | 112     | .144 |
|     | Equal variances not assumed |       |      | 1.448  | 65.322  | .152 |



|     |                             |       |      |        |         |      |
|-----|-----------------------------|-------|------|--------|---------|------|
| t32 | Equal variances assumed     | 1.998 | .160 | .516   | 112     | .607 |
|     | Equal variances not assumed |       |      | .513   | 96.747  | .609 |
| t33 | Equal variances assumed     | .317  | .574 | -1.105 | 112     | .272 |
|     | Equal variances not assumed |       |      | -1.103 | 110.197 | .273 |
| t34 | Equal variances assumed     | .559  | .456 | -1.503 | 112     | .136 |
|     | Equal variances not assumed |       |      | -1.513 | 101.253 | .133 |
| t35 | Equal variances assumed     | .797  | .374 | -.864  | 112     | .390 |
|     | Equal variances not assumed |       |      | -.862  | 109.446 | .391 |
| t36 | Equal variances assumed     | .061  | .806 | .549   | 112     | .584 |
|     | Equal variances not assumed |       |      | .552   | 104.571 | .582 |
| t37 | Equal variances assumed     | .035  | .852 | -2.402 | 112     | .018 |
|     | Equal variances not assumed |       |      | -2.402 | 111.881 | .018 |
| t38 | Equal variances assumed     | .016  | .900 | 1.150  | 112     | .253 |
|     | Equal variances not assumed |       |      | 1.151  | 111.928 | .252 |
| t39 | Equal variances assumed     | .005  | .942 | .870   | 112     | .386 |
|     | Equal variances not assumed |       |      | .868   | 109.349 | .387 |
| t40 | Equal variances assumed     | 2.110 | .149 | 1.320  | 112     | .190 |
|     | Equal variances not assumed |       |      | 1.298  | 59.615  | .199 |
| t41 | Equal variances assumed     | 1.340 | .249 | -.759  | 112     | .449 |
|     | Equal variances not assumed |       |      | -.763  | 107.446 | .447 |
| t42 | Equal variances assumed     | 7.886 | .006 | 1.768  | 112     | .080 |
|     | Equal variances not assumed |       |      | 1.752  | 85.144  | .083 |
| t43 | Equal variances assumed     | .618  | .433 | -1.521 | 112     | .131 |
|     | Equal variances not assumed |       |      | -1.518 | 110.357 | .132 |
| t44 | Equal variances assumed     | .000  | .992 | .110   | 112     | .913 |
|     | Equal variances not assumed |       |      | .110   | 111.991 | .913 |
| t45 | Equal variances assumed     | 2.677 | .105 | .059   | 112     | .953 |
|     | Equal variances not assumed |       |      | .059   | 94.662  | .953 |
| t46 | Equal variances assumed     | .000  | .997 | -.607  | 112     | .545 |
|     | Equal variances not assumed |       |      | -.608  | 111.146 | .544 |
| t47 | Equal variances assumed     | .141  | .708 | .591   | 112     | .556 |
|     | Equal variances not assumed |       |      | .590   | 110.189 | .557 |
| t48 | Equal variances assumed     | 1.756 | .188 | -.148  | 112     | .882 |
|     | Equal variances not assumed |       |      | -.147  | 97.800  | .883 |

|     |                             |       |      |        |         |      |
|-----|-----------------------------|-------|------|--------|---------|------|
| t49 | Equal variances assumed     | .227  | .635 | -1.041 | 112     | .300 |
|     | Equal variances not assumed |       |      | -1.040 | 110.673 | .301 |
| t50 | Equal variances assumed     | 2.429 | .122 | .913   | 112     | .363 |
|     | Equal variances not assumed |       |      | .908   | 100.953 | .366 |
| t51 | Equal variances assumed     | .026  | .872 | 1.027  | 112     | .307 |
|     | Equal variances not assumed |       |      | 1.029  | 111.240 | .306 |
| t52 | Equal variances assumed     | .241  | .624 | -1.240 | 112     | .218 |
|     | Equal variances not assumed |       |      | -1.242 | 111.682 | .217 |
| t53 | Equal variances assumed     | .015  | .901 | 1.439  | 112     | .153 |
|     | Equal variances not assumed |       |      | 1.443  | 110.074 | .152 |
| t54 | Equal variances assumed     | 1.817 | .180 | -.890  | 112     | .375 |
|     | Equal variances not assumed |       |      | -.897  | 95.404  | .372 |
| t55 | Equal variances assumed     | 4.889 | .029 | -.879  | 112     | .381 |
|     | Equal variances not assumed |       |      | -.887  | 93.255  | .377 |
| t56 | Equal variances assumed     | .019  | .892 | 1.794  | 112     | .076 |
|     | Equal variances not assumed |       |      | 1.801  | 107.959 | .074 |
| t57 | Equal variances assumed     | .098  | .755 | -.624  | 112     | .534 |
|     | Equal variances not assumed |       |      | -.625  | 111.986 | .534 |
| t58 | Equal variances assumed     | .529  | .468 | 1.217  | 112     | .226 |
|     | Equal variances not assumed |       |      | 1.224  | 103.126 | .224 |
| t59 | Equal variances assumed     | 1.587 | .210 | .154   | 112     | .878 |
|     | Equal variances not assumed |       |      | .155   | 104.317 | .877 |

Source.....SPSS

**Table 4.4: Unexpected Surprise in Earnings Test**

| Day | Drift               | N  | Mean   | t      | Sig. (2-tailed) |
|-----|---------------------|----|--------|--------|-----------------|
| t1  | Unexpected Increase | 37 | -.0034 | -1.391 | .169            |
|     | Unexpected Decrease | 30 | .0059  |        |                 |
| t2  | Unexpected Increase | 37 | -.0007 | -.623  | .536            |
|     | Unexpected Decrease | 30 | .0044  |        |                 |
| t3  | Unexpected Increase | 37 | .0005  | -.345  | .731            |
|     | Unexpected Decrease | 30 | .0023  |        |                 |
| t4  | Unexpected Increase | 37 | -.0010 | -1.077 | .286            |
|     | Unexpected Decrease | 30 | .0056  |        |                 |
| t5  | Unexpected Increase | 37 | -.0066 | -2.197 | .033            |
|     | Unexpected Decrease | 30 | .0090  |        |                 |
| t6  | Unexpected Increase | 37 | .0014  | -.016  | .988            |
|     | Unexpected Decrease | 30 | .0015  |        |                 |
| t7  | Unexpected Increase | 37 | -.0019 | -.296  | .768            |
|     | Unexpected Decrease | 30 | .0000  |        |                 |
| t8  | Unexpected Increase | 37 | .0019  | 1.213  | .230            |
|     | Unexpected Decrease | 30 | -.0048 |        |                 |
| t9  | Unexpected Increase | 37 | -.0041 | -1.549 | .126            |
|     | Unexpected Decrease | 30 | .0034  |        |                 |
| t10 | Unexpected Increase | 37 | .0058  | 1.762  | .083            |
|     | Unexpected Decrease | 30 | -.0025 |        |                 |
| t11 | Unexpected Increase | 37 | -.0029 | -1.334 | .187            |
|     | Unexpected Decrease | 30 | .0057  |        |                 |
| t12 | Unexpected Increase | 37 | -.0004 | .696   | .491            |
|     | Unexpected Decrease | 30 | -.0040 |        |                 |
| t13 | Unexpected Increase | 37 | .0026  | .621   | .537            |
|     | Unexpected Decrease | 30 | -.0011 |        |                 |
| t14 | Unexpected Increase | 37 | -.0014 | -.665  | .510            |
|     | Unexpected Decrease | 30 | .0021  |        |                 |
| t15 | Unexpected Increase | 37 | -.0033 | -.378  | .707            |
|     | Unexpected Decrease | 30 | -.0015 |        |                 |
| t16 | Unexpected Increase | 37 | .0033  | 1.220  | .228            |
|     | Unexpected Decrease | 30 | -.0030 |        |                 |
| t17 | Unexpected Increase | 37 | .0021  | -.788  | .435            |
|     | Unexpected Decrease | 30 | .0066  |        |                 |
| t18 | Unexpected Increase | 37 | -.0005 | -.829  | .410            |
|     | Unexpected Decrease | 30 | .0034  |        |                 |
| t19 | Unexpected Increase | 37 | .0049  | 1.945  | .056            |
|     | Unexpected Decrease | 30 | -.0042 |        |                 |
| t20 | Unexpected Increase | 37 | -.0039 | -.475  | .636            |
|     | Unexpected Decrease | 30 | -.0019 |        |                 |
| t21 | Unexpected Increase | 37 | .0028  | -.642  | .524            |
|     | Unexpected Decrease | 30 | .0066  |        |                 |

|     |                     |    |        |        |      |
|-----|---------------------|----|--------|--------|------|
| t22 | Unexpected Increase | 37 | -.0004 | 1.094  | .278 |
|     | Unexpected Decrease | 30 | -.0050 |        |      |
| t23 | Unexpected Increase | 37 | .0016  | -.271  | .787 |
|     | Unexpected Decrease | 30 | .0028  |        |      |
| t24 | Unexpected Increase | 37 | .0002  | -.096  | .924 |
|     | Unexpected Decrease | 30 | .0006  |        |      |
| t25 | Unexpected Increase | 37 | .0005  | .511   | .611 |
|     | Unexpected Decrease | 30 | -.0024 |        |      |
| t26 | Unexpected Increase | 37 | .0066  | .571   | .571 |
|     | Unexpected Decrease | 30 | .0035  |        |      |
| t27 | Unexpected Increase | 37 | .0036  | .540   | .592 |
|     | Unexpected Decrease | 30 | .0008  |        |      |
| t28 | Unexpected Increase | 37 | -.0002 | .853   | .397 |
|     | Unexpected Decrease | 30 | -.0042 |        |      |
| t29 | Unexpected Increase | 37 | -.0048 | -1.136 | .260 |
|     | Unexpected Decrease | 30 | -.0006 |        |      |
| t30 | Unexpected Increase | 37 | -.0046 | -2.097 | .041 |
|     | Unexpected Decrease | 30 | .0063  |        |      |
| t31 | Unexpected Increase | 37 | .0031  | 1.793  | .079 |
|     | Unexpected Decrease | 30 | -.0076 |        |      |
| t32 | Unexpected Increase | 37 | -.0021 | -.472  | .639 |
|     | Unexpected Decrease | 30 | .0002  |        |      |
| t33 | Unexpected Increase | 37 | -.0054 | -1.547 | .127 |
|     | Unexpected Decrease | 30 | .0026  |        |      |
| t34 | Unexpected Increase | 37 | .0007  | -1.081 | .284 |
|     | Unexpected Decrease | 30 | .0052  |        |      |
| t35 | Unexpected Increase | 37 | -.0058 | -1.190 | .239 |
|     | Unexpected Decrease | 30 | .0000  |        |      |
| t36 | Unexpected Increase | 37 | .0006  | .676   | .502 |
|     | Unexpected Decrease | 30 | -.0031 |        |      |
| t37 | Unexpected Increase | 37 | -.0048 | -2.177 | .033 |
|     | Unexpected Decrease | 30 | .0070  |        |      |
| t38 | Unexpected Increase | 37 | .0042  | 1.138  | .260 |
|     | Unexpected Decrease | 30 | -.0019 |        |      |
| t39 | Unexpected Increase | 37 | -.0028 | -.353  | .725 |
|     | Unexpected Decrease | 30 | -.0011 |        |      |
| t40 | Unexpected Increase | 37 | .0009  | .301   | .765 |
|     | Unexpected Decrease | 30 | -.0002 |        |      |
| t41 | Unexpected Increase | 37 | -.0042 | -.604  | .548 |
|     | Unexpected Decrease | 30 | -.0019 |        |      |
| t42 | Unexpected Increase | 37 | .0043  | 2.039  | .046 |
|     | Unexpected Decrease | 30 | -.0058 |        |      |
| t43 | Unexpected Increase | 37 | -.0062 | -1.194 | .237 |
|     | Unexpected Decrease | 30 | .0003  |        |      |
| t44 | Unexpected Increase | 37 | -.0014 | -.643  | .523 |
|     | Unexpected Decrease | 30 | .0016  |        |      |
| t45 | Unexpected Increase | 37 | -.0042 | -1.227 | .225 |
|     | Unexpected Decrease | 30 | .0011  |        |      |

|     |                     |    |        |        |      |
|-----|---------------------|----|--------|--------|------|
| t46 | Unexpected Increase | 37 | .0024  | .383   | .703 |
|     | Unexpected Decrease | 30 | .0005  |        |      |
| t47 | Unexpected Increase | 37 | .0047  | .182   | .856 |
|     | Unexpected Decrease | 30 | .0036  |        |      |
| t48 | Unexpected Increase | 37 | .0027  | .967   | .338 |
|     | Unexpected Decrease | 30 | -.0020 |        |      |
| t49 | Unexpected Increase | 37 | -.0031 | -.351  | .727 |
|     | Unexpected Decrease | 30 | -.0013 |        |      |
| t50 | Unexpected Increase | 37 | .0010  | .888   | .379 |
|     | Unexpected Decrease | 30 | -.0021 |        |      |
| t51 | Unexpected Increase | 37 | .0010  | 1.267  | .210 |
|     | Unexpected Decrease | 30 | -.0048 |        |      |
| t52 | Unexpected Increase | 37 | -.0019 | -.242  | .810 |
|     | Unexpected Decrease | 30 | -.0008 |        |      |
| t53 | Unexpected Increase | 37 | .0024  | 1.434  | .157 |
|     | Unexpected Decrease | 30 | -.0046 |        |      |
| t54 | Unexpected Increase | 37 | -.0025 | -.481  | .632 |
|     | Unexpected Decrease | 30 | .0005  |        |      |
| t55 | Unexpected Increase | 37 | -.0049 | -1.829 | .072 |
|     | Unexpected Decrease | 30 | .0045  |        |      |
| t56 | Unexpected Increase | 37 | .0015  | .558   | .579 |
|     | Unexpected Decrease | 30 | -.0007 |        |      |
| t57 | Unexpected Increase | 37 | .0014  | -.005  | .996 |
|     | Unexpected Decrease | 30 | .0014  |        |      |
| t58 | Unexpected Increase | 37 | .0023  | .633   | .529 |
|     | Unexpected Decrease | 30 | -.0001 |        |      |
| t59 | Unexpected Increase | 37 | .0052  | .379   | .706 |
|     | Unexpected Decrease | 30 | .0031  |        |      |

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**Table 4.5: Expected Surprise in Earnings Test**

| Day | Drift             | N  | Mean   | t      | Sig. (2-tailed) |
|-----|-------------------|----|--------|--------|-----------------|
| t1  | Expected Increase | 21 | -.0083 | -1.968 | .053            |
|     | Expected Decrease | 26 | .0018  |        |                 |
| t2  | Expected Increase | 21 | -.0100 | -2.394 | .029            |
|     | Expected Decrease | 26 | .0024  |        |                 |
| t3  | Expected Increase | 21 | -.0012 | -.010  | .992            |
|     | Expected Decrease | 26 | -.0012 |        |                 |
| t4  | Expected Increase | 21 | -.0024 | -.772  | .444            |
|     | Expected Decrease | 26 | .0027  |        |                 |
| t5  | Expected Increase | 21 | -.0013 | -.110  | .913            |
|     | Expected Decrease | 26 | -.0006 |        |                 |
| t6  | Expected Increase | 21 | -.0039 | -.188  | .851            |
|     | Expected Decrease | 26 | -.0028 |        |                 |
| t7  | Expected Increase | 21 | -.0036 | .016   | .987            |
|     | Expected Decrease | 26 | -.0036 |        |                 |
| t8  | Expected Increase | 21 | -.0007 | -.277  | .783            |
|     | Expected Decrease | 26 | .0010  |        |                 |
| t9  | Expected Increase | 21 | .0003  | -1.237 | .225            |
|     | Expected Decrease | 26 | .0059  |        |                 |
| t10 | Expected Increase | 21 | .0027  | 2.132  | .039            |
|     | Expected Decrease | 26 | -.0045 |        |                 |
| t11 | Expected Increase | 21 | .0053  | 1.528  | .135            |
|     | Expected Decrease | 26 | -.0015 |        |                 |
| t12 | Expected Increase | 21 | -.0060 | -1.420 | .162            |
|     | Expected Decrease | 26 | -.0007 |        |                 |
| t13 | Expected Increase | 21 | .0027  | 1.375  | .176            |
|     | Expected Decrease | 26 | -.0018 |        |                 |
| t14 | Expected Increase | 21 | .0016  | -.746  | .460            |
|     | Expected Decrease | 26 | .0046  |        |                 |
| t15 | Expected Increase | 21 | .0059  | 1.750  | .087            |
|     | Expected Decrease | 26 | -.0039 |        |                 |
| t16 | Expected Increase | 21 | -.0035 | -.086  | .932            |
|     | Expected Decrease | 26 | -.0030 |        |                 |
| t17 | Expected Increase | 21 | .0002  | .809   | .423            |
|     | Expected Decrease | 26 | -.0053 |        |                 |
| t18 | Expected Increase | 21 | .0005  | -.988  | .330            |
|     | Expected Decrease | 26 | .0050  |        |                 |
| t19 | Expected Increase | 21 | -.0030 | -.851  | .399            |
|     | Expected Decrease | 26 | .0012  |        |                 |
| t20 | Expected Increase | 21 | -.0014 | .418   | .678            |
|     | Expected Decrease | 26 | -.0037 |        |                 |
| t21 | Expected Increase | 21 | .0025  | 1.147  | .262            |
|     | Expected Decrease | 26 | -.0371 |        |                 |
| t22 | Expected Increase | 21 | -.0035 | .145   | .886            |
|     | Expected Decrease | 26 | -.0046 |        |                 |
| t23 | Expected Increase | 21 | .0055  | 1.754  | .087            |
|     | Expected Decrease | 26 | -.0073 |        |                 |
| t24 | Expected Increase | 21 | .0069  | 1.219  | .229            |
|     | Expected Decrease | 26 | -.0012 |        |                 |

|     |                   |    |        |        |      |
|-----|-------------------|----|--------|--------|------|
| t25 | Expected Increase | 21 | -.0014 | -.446  | .658 |
|     | Expected Decrease | 26 | .0020  |        |      |
| t26 | Expected Increase | 21 | -.0014 | -.007  | .994 |
|     | Expected Decrease | 26 | -.0013 |        |      |
| t27 | Expected Increase | 21 | .0083  | .509   | .613 |
|     | Expected Decrease | 26 | .0047  |        |      |
| t28 | Expected Increase | 21 | .0056  | 1.107  | .274 |
|     | Expected Decrease | 26 | -.0016 |        |      |
| t29 | Expected Increase | 21 | -.0032 | -1.174 | .247 |
|     | Expected Decrease | 26 | .0019  |        |      |
| t30 | Expected Increase | 21 | .0036  | 1.373  | .180 |
|     | Expected Decrease | 26 | -.0034 |        |      |
| t31 | Expected Increase | 21 | -.0035 | .695   | .491 |
|     | Expected Decrease | 26 | -.0172 |        |      |
| t32 | Expected Increase | 21 | .0028  | 1.108  | .274 |
|     | Expected Decrease | 26 | -.0057 |        |      |
| t33 | Expected Increase | 21 | -.0027 | -.108  | .914 |
|     | Expected Decrease | 26 | -.0018 |        |      |
| t34 | Expected Increase | 21 | -.0108 | -1.184 | .246 |
|     | Expected Decrease | 26 | .0025  |        |      |
| t35 | Expected Increase | 21 | -.0042 | .023   | .982 |
|     | Expected Decrease | 26 | -.0044 |        |      |
| t36 | Expected Increase | 21 | -.0087 | -.250  | .803 |
|     | Expected Decrease | 26 | -.0073 |        |      |
| t37 | Expected Increase | 21 | -.0054 | -1.180 | .245 |
|     | Expected Decrease | 26 | .0007  |        |      |
| t38 | Expected Increase | 21 | -.0023 | .381   | .705 |
|     | Expected Decrease | 26 | -.0051 |        |      |
| t39 | Expected Increase | 21 | .0010  | 2.028  | .050 |
|     | Expected Decrease | 26 | -.0082 |        |      |
| t40 | Expected Increase | 21 | .0032  | 1.282  | .210 |
|     | Expected Decrease | 26 | -.0344 |        |      |
| t41 | Expected Increase | 21 | -.0018 | -.375  | .710 |
|     | Expected Decrease | 26 | .0009  |        |      |
| t42 | Expected Increase | 21 | .0019  | .333   | .741 |
|     | Expected Decrease | 26 | .0002  |        |      |
| t43 | Expected Increase | 21 | -.0150 | -1.230 | .225 |
|     | Expected Decrease | 26 | -.0051 |        |      |
| t44 | Expected Increase | 21 | -.0025 | .726   | .472 |
|     | Expected Decrease | 26 | -.0066 |        |      |
| t45 | Expected Increase | 21 | -.0014 | .876   | .386 |
|     | Expected Decrease | 26 | -.0087 |        |      |
| t46 | Expected Increase | 21 | .0053  | -.893  | .378 |
|     | Expected Decrease | 26 | .0128  |        |      |
| t47 | Expected Increase | 21 | .0076  | .679   | .501 |
|     | Expected Decrease | 26 | .0019  |        |      |
| t48 | Expected Increase | 21 | .0056  | -.796  | .430 |
|     | Expected Decrease | 26 | .0119  |        |      |
| t49 | Expected Increase | 21 | -.0014 | -.969  | .338 |
|     | Expected Decrease | 26 | .0058  |        |      |
| t50 | Expected Increase | 21 | .0020  | .471   | .640 |
|     | Expected Decrease | 26 | -.0008 |        |      |

|     |                   |    |        |        |      |
|-----|-------------------|----|--------|--------|------|
| 151 | Expected Increase | 21 | -.0077 | -.036  | .972 |
|     | Expected Decrease | 26 | -.0074 |        |      |
| 152 | Expected Increase | 21 | -.0058 | -1.866 | .069 |
|     | Expected Decrease | 26 | .0027  |        |      |
| 153 | Expected Increase | 21 | -.0108 | .238   | .813 |
|     | Expected Decrease | 26 | -.0122 |        |      |
| 154 | Expected Increase | 21 | -.0078 | -.956  | .344 |
|     | Expected Decrease | 26 | -.0013 |        |      |
| 155 | Expected Increase | 21 | .0102  | 1.001  | .323 |
|     | Expected Decrease | 26 | .0036  |        |      |
| 156 | Expected Increase | 21 | .0012  | 2.356  | .023 |
|     | Expected Decrease | 26 | -.0070 |        |      |
| 157 | Expected Increase | 21 | .0002  | -1.029 | .309 |
|     | Expected Decrease | 26 | .0050  |        |      |
| 158 | Expected Increase | 21 | .0050  | 1.005  | .323 |
|     | Expected Decrease | 26 | -.0017 |        |      |
| 159 | Expected Increase | 21 | .0039  | -.235  | .816 |
|     | Expected Decrease | 26 | .0052  |        |      |

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