various ways, to assist in the progress of the others.

5. The through training and keeness on process exhibited by the various employees of these firms. Although these men were undenbtedly not as well remunerated as similar efficials in our own business concerns in the Protectorate such correspondence of theirs as I have been compelled to peruse breathes a keeness, loyalty and enthusiasm for the progress of the firm and incidentally of ambition for their own advancement which I cannot say I have as frequently observed with our own hatienality.

I trust that the system of leng credit in the baster will never be re-introduced. It is not needed by the better class of trader whilet it encourages the peeper class to discome of goods murriedly and indulgs in commercial appointion which is/likely to load to loss for his specitor as profit for himself The irony of the fact in that British Banks dre now apoditors for a great part of the very funds with which the Gorman farms were questing our own merchints by their long usedit system, The German Banks, ponethily with some deveragent gurantes or support to rely m had apparently no hesitation in endersing documents toevering shipments) ever to an implish Bank and the anglish Bank is turn falt justified in discounting on the atrength of the fereign Bankle endersmentin this way it to possible that a facely's firm of weak standing might obtain grouter featilities from on anglish bank than one of new men firms of bottor stanting. In one case at any rate I feel sure that

that the system of financing by drafts drawn on a brunch by mead office and discounted, carried on by an enemy finan would not have been approved by the English pank if no fereign endersement had been offered.

The records of the local branches of the enemy firms uid not show the names of the manufacturers of the imported goods. Unly in certain cases where claims from pritish and houtral firms were received was it possible for me togobtain this informations I have endeavoured since my arrival in the Protectorate to assist in every way possible, the British merchants to capture the import trade formerly ald by the firms I have liquidated. Up to the present a considerable part of the trade has undoubtedly gone to Neutral firms, oniefly because the particular brands of goods imported were made in the heatral territories. At any rate i trust that it will be possible in the near future to capture this trade by goods of British or altied manufacture and to ensure that the enemy interest in the trade of this Protectorate in the future shall be as insignificant as our interest in the trade of German Bast Africa was inthe past.

> I have the henour to be, Your Excellency's obedient servant

SU/- MINIST ANALS

60

Downing Street,

) November, 1917.

DRAFT.

(43919/16)

Sir.

THE ASSISTANT SECRETARY,

COMMERCIA L DEPARTMENT,

BOARD OF TRADE.

MINUTE

Bottomley 2/11/17 5

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Нештия.

(quel. 4 49979)

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With reference to the letter from

this Department of the 30th of September,

to transmit to you for the information of the Board of Trade a copy of the report by

the Liquidator of Enemy Aliens on the

liquidation of enemy firms in the East

Africa Protectorate compiled to the 30th

June, 1917.

Mr. Long considers that the liquidator's report and the work which he has done in East Africa show him to be a

officer of ability. Mr. Adams is now employed as Custodian of Enemy Property in

German East Africa, and the experience whith

that which he has already gained as
Liquidator of Enemy Firms in East Africa must give him a very valuable insight
into the methods and channels of the
trade of enemy firms before the war, and
the mainer in which British firms can best
secure business formerly in the hands of
the enemy firms.

Mr. Long would suggest that the Board of Trade might consider whether Mr. Adams should not be borne in mind as a possible candidate for appointment as Imperial Trade Commissioner for East Africa. The letter from Mr. Adams, Of which a copy is enclosed, shows that he was willing to offer his services for an appointment of this nathral as he recommended such ah

I am, etc.,

LONDON WALL 473 (5 lines).



V. R. Ea show

## BOARD OF TRADE,

DEPARTMENT OF COMMERCIAL INTELLIGENCE,

73. BASINGHALL STREET,

London, E.C.2. 7th November 1917.

huy dear Tennyster.

departmental report relating to the liquidation of enemy firms in the Colonies, which contains discussition on the methods of German trade in Hongkong, including the long credit system and the assistance given by London accepting houses.

you could have a copy of the report sent to me here.

Also, would you get for me a copy of the report on the
liquidation of enemy firms in East Afric. supplied by

Ar. Adams. It reached the Colonial Office very shortly
before I left.

I we sorry I did not see you before I actually some away for good, but we shall run

we have not finished yet with the Colonial Elue Books.

Yours ever,

7.4. a 13. 1

Downing Street,

November, 1917

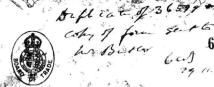
My dear Butler,

I am sorry that your letter of the 7th of Movember has been so long unanswered, but I have been at the Federation of British Industries for three days and there has consequently been delay in getting the documents for which you saked. I now enclose a print of the Interdepartmental Committee's report on the Liquidation of Enemy Firms and a typewritten copy of Mr. Adams' Report on the Liquidation of Enemy Firms in East Africa.

We missed you at the Blue Books Committee the other day.

I go to the Federation more or less complete

LOSBON WALL 5718 (6 lines).



BOARD OF TRADE

DEPARTMENT OF COMMERCIAL INTELLIGENCE,

London, E.C.2. 27th November, 1917.

My dear Bottomley,

A week or two ago the Colonial Office sent to the Board of Trade a copy of Mr. Adams I report on the liquidation of enemy firms in the E.A.P. and suggested that Mr. Adams was a likely man for an appointment as a Trade Commissioner in that part of the world. The Colonial Office did not send with their letter a record of Mr. Adams experience prior to his appointment as Liquidator of enemy firms. I know that that is such a record in existance at the Colonial Office; I believe in some letter from the Grown igents who were concerned with his original appointment. Could you be so good as to get at it and send me a copy of it here, that we may consider him seriously for the appointment of Trade Commissioner in least africe when it is created.

The Colonial Office letter to the Board of Trade is

Bottomley Esq., COLONIAL OFFICE, No. 49979 of 7th November.

Yours ever

2 G.a. Butter

(Wary Kuka for the diary)

hone: VICTORIA 8630 18 Lines;

er communication should be

THE CHAIRMAN

WAR TRADE INTELLIGENCE DEPARTMENT.

JAMES PARK (near Stoney's Gate),

CROW - A. WESTMINSTER, S.W. 1.

28 MAR 1918

The Chairman of the War Trade Intelligence Department presents his compliments to the Grown Agents for the Colonies and would be glad if a copy of the undermentioned report could be sent to this Department.

A confidential report by Mr. Ernest Adams
Liquidator of knewy Firms, British East
Africa, dealing with Germans pre-war trading
in that Protectorate.

MW

The Crown Agents for Colonies

West inste