## E. AFRICA

RICA 16561

from agent Conveyance of fort Cargo 1915 Tape. Saturdo temporary area a gener to be to certain Co. melos last of presupol & A chows of cargo thousand the old combool rates i proposed new rates 12971 IN Batterday Juig Frade, There is think, so aiterative but to The agreement is to be to no restruction period and is keminable at any him . He concessions would be withdrawn at once if CA employed lines computing ust & U.C. B. J. Clan . E. H. contination. With repaid to para 6 it is actio factory that cargo with the delivered at Chinds. The

her way some months ago. In Dec. 1918
W. C. Cor stated (act. to 51572/4) Kat the
Comall steamer would sail early this year.
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and farming sailed afte the reduction of

small steam of the Que con was on

Committee to the second of the

anangement proposed in paa = 3-4 of CA./1297//s that a point out that frights were raised by 5% a lon at the same line so the surcharge was reduced. This would not however effect The Contact rate which the it's a great to allow us to the two shirs in quality. their we are not a southon layan. and much said what we can get and approve of 90 completing anaugurate is and copy from Gover dates (A. she & TD 11.415 be a shed has I've done with the he house

anagent proposed in paa = 3-4 of CA./1297/16 ABOUT CA point at that freights were raised by 5/2 a lon at the same line as the surchange was reduced. This would not however, affect the Contact rate which the Con a agued to allow us for the last while in question But we are not no a souther. Cayan and much = in what can get ? ache. rect. and approve of 90 completing arrangements ind sad copy from the 6 Sove ofthe (A. Al de la come of the come of World 15 he homme

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TELEGRAMS, DROWN, LONDON" ELEPHONE 7780 VICTORIA (& LINES)

EICLOSURE



WHITEHALL GARDENS, LONDON, B.W.

7th April, 1915.

Sir,

I have the honour to acknowledge the receipt of your letter of the 24th March, informing us that the Secretary of State approves of our making a tentative agreement with the Steamship lines for the conveyance of Sovernment cargo to East African Ports,

2. The Steamship Lines interested, and who work in conference, are:-

> The Union-Castle Mail Steamship Co. The Brilish India Steam Marigation Co. The Clan Line

The Bilerna - Harrison Line

- 3. As the proposed rates are net rates without primage, no rebates would be payable. The 10% primage is returned to Merchants as rebate.
- We do not propose to make the the Steamship Lines named for any politic being at stake, it can be terminated us free to use other steamers. were to support any Line competing with the combination. they would be sure to withdraw any concessions which they had made.
- 5. At present, there does not seem to be any prospect of competition, and it appears

Me Under Secretary of State,

&c.

Colonial Office.

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TO BE ADDRESSED TO THE ROWN ADDRESS FOR THE ADDRESS OF THE ADDRESS OF THE ADDRESS OF REFERENCE AND THE

TELEGRAMA, GROWN, LONDON TELEPHONE 7780 VIOTORIA IS CARE

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Under Secretary of State,

Ac Am .

Colonial Office.

- 2 -

to be advisable to leave the question of a Contract until more normal times. The Merchants tariff has lately been increased, and the present tariff is a very large increase on the rates paid under the old contract, in some cases over 100%.

- 6. We enclose a list of some of the principal items, showing the old Contract rates and the proposed new rates. The new arrangement would apply to Nyasaland cargo, and include delivery at Chinde. The Union-Castle Co. are sending out a small steamer to take up that service.
- 7. With regard to the reduction of the surcharge to 15% in January, we would point out that at the same time the freight was increased by 5/- per ton in most instances, so that there can be no question as to the advantage of paying 20% surcharge on the Contract rates on the three steamers named, instead of paying the present Merchants tariff rates on the two steamers which sailed after the termination of the Contract.
- 3. The provisional arrangements we propose to make with the Steamship Co. through the Union Castle Co., sre to pay:-
  - (a) Mie cld contrast rates plus 20% surcharge on the chipments made by the s.s. "Dunvegan Castle s.s." Matiana" and s.s. "Favonian".
  - (b) By the following steamers, the Merchants current tariff rates, without primage or repate, together with such surcharges as may be in operation, but before the addition of the surcharge 3/9 per ton for Kilindini and 7/6 per ton for Chinde, to be deducted in respect of landing, and a deduction of 5% from such ex ship rates is also to be made.

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9. We shall be glad to receive the Secretary of State's authoraty to complete the arrangements on these terms.

I have the honour to be,

Your obedient Servant

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for Crown Agents.

reranh 3.	(180. J. AFTI(3)					
Goods.	. Kilindir.i		- 6.14n	- Chinde		
in the second of	Old Contract Rates (ex ship) 20/-	C.A.Rew Rates (Ex ship) 31/3 less 5%	Old Contract Rates (ex stip)	C.A.New Rates ex ship) 50/- less		
Accessories	Ot./~	36/3 "	20/-	50/- "		
ee ore (Strel)	21/-	36/3 "	20/-	50/- "		
cosprives	tage "E	41/3 "	22/6	60/- "		
anayay - varans	2.76	41/3 "	23/6.	60/- "		
detrije vik	22/6	36/3 " "	22/6	50/- "		
rstjoles L	22,16	41/3 "	22/6	60/- "		
rýna .	2:/6	36/3 & "	2::/6	50/- "		
Les (Empty)	21/6	36/3 &) HT:	22/6 - >	50%		
346 17		41/3				
(Leose)	22/6	36/3 4 " 46/3 "	22/6	acwtm		
on (Bor largle &c)	22/6	36/3 " "	40/4	5px: "		
en ste In Sases	40/-	56,3 " , 8	70%	80/- "		
E do in Bales	32/6	- 46/3 / "	60/-	10/- "		
Verware (Toilet)	40/-	[E6/3 "	7c/=	80/- "		
(Loose)	22/6	41/3 "	40/-	50/- "		
(ae 'an 'ce' 28)	25/-	46/3 "1	50/-	60/- "		
ot. ing	40/-	56/3 "	75/-	80/- "		
E: fectants (Dry)	32/6	46/3 "	60/-	70/- "		
Elafectants (Wet)	40/-	56/3 "	70/-	80/- "		
4ĕ3	40/-	56/3 "	70/-	80/- "		
racre	32/6	46/3 & " 56/3 "	60/-	70/- "		
clinery	25/- & 32/6	41/3 &) " 46/3 )	50/- & 60/-	60/ <b>- &amp; "</b> 70/ <b>-</b>		
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Goods.	Kilindini			Cde		
ent	Old Contract Rates (ex ship) 20/-	C.A.Hek Ratz (Ex sii 31/3 /e	<u>β</u> (μ)	Old Controot Rates (ex s(ip)) 20/-	C.A.Kew Rates ex shi	
: Accessories	21./w	36/3	"	20/-	50/- "	
ee ore (Steel)	2./-	36/3	tı	20/-	50/- "	
granives	es !	41/3	"	22/6	60/- "	
iasidikes - Vurone	2.76	41/3	ü	22/6.	60/- "	
e derigical	ಟ್ , 6	36/3	н '	82/6	50/- "	
rst olen	22/6	41, 3	"	?2/6	60/- "	
scing	4,76	36/3 &)	. г	212/6	50/- "	
Les (Broty)	211/6	36/3 &) 41/8	нt:,	28/6 -	50%	
Taesware Pippe (Leone)	22/6	36/5 <del>4</del> 46/3		22/6	80.4-9t"	
on (Ber Amgle &c)	,22/6	3€/3	" .	49/28	50/: "	
edicte in Sases	40/-	£ 50, 3	5. 点譜	- 70% P	8.	
Julin Bales	32/6	6/3	u j	60/-	10/- "	
Toilet)	40/-	. 50/3		7C/-	80/- "	
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icas (in Ga ea)	25/-	46/3	" ,	50/-	60/- "	
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chinery	25/ <b>- &amp;</b> 32/6	41/3 &) 46/3 )	in .	50/- & 60/-	60/- & " 70/-	
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5	- 1965	S. Jane	165	31	
Cools.	Old Contract Rates	Kilinginie C.A.New Rates	Olderontra	ct WA.liew	- %
4	(ex anip)	tex ship)	ext egip)	le le la	tes,
gotor Care	40/- 32/6	56/3 1 m 5%	<b>79</b> /- 60/-	80%- 100	p 5)
Min n's Stores	52/6	46/3	60/-	70/-	( <b>"</b> ()
aints Lucr	32/6 & 40/-	36/3 &) "	60/- & 70/-	70/- 20/- 2).	∪ ुना
re inique	32/6	56/3 ) 36/3 & "	60/-	8C/- )	и.
ea Ling	40/-	56/3   4-1 46/3   1	70/-	80/-	
line (128	22/6	36/3 "	70/- 40/-	80/= 50/ <b>-</b>	11
enty z" gre	32/6 40/-	46/3 " 56/3 "	60/- 70/-	70/- 80/-	31
engled heels A Axles	46/-	56/3 "	76/-	80/-	W
Tet a v Vylet	40 y -	56/3 #	70/-	80/-	"

Ol: Contract Rates were for pieces or mackages up to 2-Tons weight.

The New Rates are for pieces or packages by to I Ton weight.

The lew Rates are subject to such War Surcharse as may be in operation at the time of the sailing of the respective steamers. It is \$150 at present.

1- Pettonly Blira - Chinde Service ets arranged by blandone 9 Enclose U.C.Co. Evuls respecting the Ina SHIPPING OFFICE. whatter & 41 24/1/5 ne Kead we may assure that the offer mit ast only som a consider lit the register the U.C. stavice. allach \$ 1656 1/15 Cas 12.9.85 dupon ad as The adjutant program Fm 12/2/15 20/1/15

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## UNION-CASTLE LINE & &

# NEW RAPID SERVICE BETWEEN BEIRA AND CHINDE



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the state of the s



The Saloon of the S.S. Inc.

Her draft is light, and suitable for crossing the Bar at high water of all tides.

Her gross tomnage is 686 tons and she has a speed of from 8 to 9 knots. The time occupied in the passage between Beira and Chinde . dont 173 hours.

The "Int has accommodation for about 12 passenger. the cabins being on the upper deck, so that ports . he seed open and thorough ventilation secured.

The saloon is an airy, capacious toom, lit and -related by three ports on the fore side, and overhead by the boughts Over the table, which seats journeen persons, is a large to lit.

There are six two-berth cabins, which have been simply with the view of securing as much coolness to good or The ports are screened by jabousies, and the flower wants case in the salmin are laid with finoleum ofe .... easily kept clean. There are two electric fights in epositions in each cabin. On the same dark as the care athroom with a copious supply of sea water.

The steamer is lit with the electric light



The grangement's as regards storage of provisions, edisine, ciclas excellent in every way

the "Ion" will run in connection with the regular East Annual Services of the Union Castle Line in force both on the beet Coast and you the Sugz Canal, thus avoiding delay in the are of passengers desiring to land at Chinde or Beira.

As regards merchandise, to: "fpu" is specially adapted some local circumstances, being equipped with all the necessary custo for handling cargo easily and speedily. An elaborate astim of powerful electric clusters is provided for fearking g night, and long decricks are fitted so that cargo come be sourced to or reprohipped from any vessel calling at Beira

- Fift 1 - Cloulus as in this service can be obtained from THE UNION CASTLE MAIL STEAMSHIP COMPANY LTD. REIRA

MESSRS. HORNUNG & COMPANY the Company's Agents at CHINDE

is from any of the Offices and Agencies of the Union Castle Ime in East and South Africa.

CA /16561/8 aprie 19 april 1915 I am the to acker the rest of your letter 5 DRAFT. The CA. ofthe 7 5 of April, 1998, and to room you that he approved the second M. COLORGE 12 1 you proposed a might with and the Stepping Companies In the constant To Sie H. Jun your a format of the way of the is a supermit do thill work to Zanzaha. weig