

1925

KENYA

155

154

C.O.
8779

AGENTS.

1920

RAILWAY R.T.L. DELAY IN DELIVERY

Submit explanations. It is a practice in examining tenders to consider whether any increase in price is set off by expedited delivery.

MINUTES

The offer is not to be taken into account as well as price into account as well as shipping charges they do not offer to pay more to a particular tenderer if he will improve his estimate of date of delivery. That, I take it, is what the selling wants, but what the effect would be on the original offers if the practice became general and generally known, I am not sure. I think that all we can

30 JUN 1925 907632

Handwritten signature

Subsequent Paper

Handwritten signature

do is to send a copy of the
corrupt with the C.A. 6th
S.A. & say that there does not
seem to have been a copy of the
in interest of the C.A.

Oct. 25 2 25
2/12/25
W 2/11/25
at once Oct. 27 2 25



C.O.
8779
24 FEB 25

ALL COMMUNICATIONS
TO BE ADDRESSED TO THE
CROWN AGENTS FOR THE COLONIES,
DATE OF THIS LETTER BEING QUOTED

Uganda Ry,

4, MILLBANK,
WESTMINSTER,
LONDON, S.W. 1.

24 FEBRUARY, 1925.

Sir,

UGANDA RAILWAY.

I have the honour to acknowledge the receipt of your letter No. 2929/1925 dated the 31st January, 1925, enclosing a cutting from the "East African Standard" of the 20th December, 1924.

2. With regard to paragraph 3 of your letter, when Mr. Felling was on leave in this country last year we were considering tenders for the supply of 100 Covered Goods Wagons and 100 Open Low Sided Wagons. Knowing that delivery was urgently required, and that the lowest tenderers had been behind-hand in their deliveries on previous contracts, we considered it desirable to ask that they should be ordered with smaller lifts, and to be delivered to the country and were in our opinion, it was found to be more economical. The original tender offered the quicker delivery was considerably higher, a considerable sum, and we therefore consulted Mr. Felling and obtained his sanction to place the contract at the higher figure.

3. Mr. Felling in ordering 5 additional motor lorries by telegram on the 24th December, used the words "If an additional/

Under Secretary of State,

COLONIAL OFFICE.

additional payment will expedite delivery please arrange
 but in this case there was nothing to be gained by an
 increased payment. The lorries, after negotiations
 between the Albion Car Co. and this Office, were ordered
 on the 30th December, and delivery is guaranteed for 28th
 February for two, and 7th March for the remaining three.

4. In cases where we know that early delivery
 is important, careful consideration is given to the
 deliveries promised by firms tendering, and to their
 capacity and past record. If it is considered that
 material advantage would be gained, the lowest tender is
 passed over to secure better delivery. If the
 additional cost involved thereby is considerable, it is
 usual to first refer the question by telegram to the
 Colony concerned.

I have the honour to be,

Your obedient servant,

W. H. Wickham

for Crown Agents.

and not delayed as to delays

~~of the~~ in Am. P. & O.

the equipment of the

Michigan Railway

It does not seem to

have been a delay on

the part of the

(Signed) L. S. AMERY