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(Claped) H. J. READ
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you Letter, Mr Thomas.
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(Signed) H. J. READ


The above figures show, I th that unless Major Grogian is prepared to leave himself personally still in debt over this business the offer of $£ 300,000$ has not muc chance of success.

He pressed on me his ane latest proposal (namely, for the Government to take on the lan on a perpetual lease at $£ 24,000$ a year, with the option of purchase at any time at the price of $\$ 400$, on the grounds that the Governmen borrowing capacity is limited, an that it could by this anayion apend 2400,000 capital to much better advantage. Fom his point of view, the certainty of an income of $£ 24,000$ a year would save the Company, and incidentally mould enable him to convert the debentures to a lower rate of inte est.

He talked about his plans now progress, for the further development on the Grown lease area to th east of the present mharf. There are to be 600 ft . of lighterage Pront, with dolphins outaide this to which a ship could be moored for loading. The wharf storage shed,

The above figures show, I think, that unlese Major Grogian is prepared to leave himself personally still in debt over this business, the offer of $\mathbb{£} 300.000$ has not much chaice of success.

He pressed on me his onemer latest proposal (narely, for the Government to take on the land on a perpetual lease at $£ \sim 4,000$ a year, with the option of purchase at any time at the price of $£ 400,000$ on the grounds that the Government's borrowine capacity is limited, and that it could oy this ayrent spend $\mathbf{2 4 0 0 , 0 0 0}$ capital to much better advantage. Fom hia point of view, the certainty of an income of $£ 24,000$ a year would sque the Company, and incidentally would enable him to convert tre debentures to a lower rate of interest.

He talked about his lans now in progress, for the further levelopment on the krown lease area to the east of the present mari. There are to be 600 ft . of lighterafe front, with dolphins outside this to which a ship could be moored for $L^{\text {loading. The wharf storage shed, }}$
the cliff，the transit shed on the reclaimed ground belt the cliff，the conveyers，and the Railway connection could be provided complete for $\mathbf{2 7 0 , 0 0 0}$ ． 3，000 tons 8 day could be handled，
（against the 800 tons a day on the Government $£ 1,000,000$ two berth quay，
wien it is completed），and there is ac
lefarite ace running back from the
front for storing and sorting cargo．
His figures of cost are based on
wheal estimates，wit al thought it seems ：or e00：： 2 be true，we must remember ．It e has bitter experience to guide rim in the master．

> Major brogan always leaves me
with an impression that his schemes are fundamentally sound，and，apart from this， I think we have to face the prospect ${ }_{\text {＊}}$ that the new Government wharf，though probably of exeat value later on，as a first step towards a great harbour when the development of the interior justifies it，is likely to be something of a white elephant for many years，and that we cannot rely on its dealing satisfactorily with the growing trade of the port． While，therefore，I put forward the proposal to offer 2300,000 积 accord dane with Lord stevenson＇decision，I feel bound to say that the later information once obtained int Major Orogeny of fere

－little prospect of this amount being accepted，and that we shall still be faced with the prospect of a rival ；ort with．which we cannot posit compete，coupled the development of ar．estate whin－most greatly ir－ create ir．vein．Arairet that is the view which has ten hel here，that If xe hold out lory enough the property will drop into our youths．That is ames titi：Wa jor Brogan is in such extremity tat he will have to face a et of $£ 100,000$ in addition to the money which，he has already lost over this concern，and the $£ 250,000$ which he told me he wad lost over the forest concession．

But ？in the first instance offer $£ 300,000$ for the whole estate．
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then offer efficient fleapit to＇ venous a food review Therefore the frown for to 4． 5.510 .30 .9124 ha ta
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e a discussion with you and Mr.

## Bottamley about ind.

I. seems to me that since it
seems $t c$ be agreed that we must buy
Wharaki in order to enable Kilindini to
Te we should either offer a price which
i. te sccapted. which on Mr. Bottomley's
minute 1 e a good deal more than $\mathfrak{e 3 0 0}, 000$.
find is prot ably $\& 40 Q, 000$, or we should
follow the "ripe pear" policy and buy it
up (f we can) cheap when it has come to
Brief (if in fact it does)
(In any case the policy of aping
a disguised preference on the railway ,
to damage M'Baraki for the profit of Kilindini seems to me quite indefensible).

Mr. Bottomley thinks that the
Colony can find the extra money but we should of course have to consult the Governor.

## Ins 4 Eothent $123 / 10 / 24$ Tran $\cos _{5}$ an 10 Leo fienram world lie to

 diam tar at lith am a Irony Kent asf/io.(We discussed this matter
this morning , Lord steven con
derived to the view that $\%$ th a
agreed that he mien buy Y 1 Hided
fin order to enable kilindini to
live.
Ne ulthetely decide

To make the position olear it is necessary to begin by aaying that about 17 yeara ago the question first arose of providing amont alongalde the then for steamers in Monbars Srea the Harbour of Hilparaky. The Port was then, (and it is not (, dependent upon lighters, and it wat considered essential to bridge the gap between the railway and the steamers.
2. Various schemes were discuseed and ruled out on the ground of expense or techumical difficulties, and at the outbreak of War the position was that no construction beyond Government Lighterage Wharf had been carried out, but a seven-berth scheme, estimated to cost about \&1,000,000 had been prepared by the Consulting Engineers and tenders had actually been invited.
3. No progrese could be made during the War, and in 1920 the scheme came before Lord Milner's Colonial ane Bconomic Development Comittee, in the form of tha twoberth scheme; estimated to cost about $21,000,000$, with capacity to extend further as occasion arose.
4. The site is at Kilindini, on the west side of Mombesa Island. On the south side of the Island lies the M'Baraki creek, and there has been since 1910, an agreement to lease 53 acres of Crown land to the east of the ereek, (including frontage on the creek and on the open Harbour), to Major Grogan, for use in connection with the development of the large forest property which had been leased to him in the High_lands of enya.
(In what followe it is convenien , ffer to
Maj or

Major Grogan parsonaliy rather than to the Companies which he has formed for working the forest and the port concession) the prime metery
5. Major Grogan has added to this Arown area leases from private perpons of land to the north and west of the creek, his mhole estate amounting to about 150 acres. While the Kilindini achene was under the consideration of Lord Milner's Committee, Major Grogan made a proposal under which the Government would co-operate with him in developing the $\mathbb{N}$ 'baraki site instead.
6. He put forward a acheme for the rapid develor ment of the frontage by works of a much simpler character than the Kilindini wharf would be, and maintained that the large amount of land behind the frontage woild give better facilities in handling traffic and for harbour development, than that at Kilindini.
7. The engineering details of his scheme varied from time to time in the course of the discussion, but it is not necessary to mention the changes. The point was, that as compared with the Government scheme, with a solid concrete block wall which (tarring an earthquake) should outlast the Pyramida, Major Groean's structure could not at the best claim any high degree of permanence, and it was chiefly o.l this account that, in spite of the much lower price of Major Grogan's proposals, the Secretary of State's Committee and the Consulting Engineers decided to adhere to the Kilindini schene. It was also allegad against Major Grogan's
scheme that the tidal current at M'Baraki was too great for a ship to be manageable. This is not certain and Major Grogan has stated that the current is definitely an advantage, as it secures steerage way while the ship is moving slowly relatively to the wharf front.
8. The Secretary of State's decirion wes coupled with the intimation to Major Grogan that he might proceed with his own scheme on his own land.
9. The contract for the Kilindini work wes then placed at a cost of a little over $\& 1,000,000$, the work to be completed within three years, expiring in June, 1924. A year's extension has now been allowed, and it is understood that the work will not be completed within that extended time.
10. Major Grogan at once got to work on berth which lies on the crown lease area, just to the east of the mouth of the creek. It was finished about the time that the contrictors actually began work at Kilindini. The structure was found to be too flimsy for ships to berth alongside, thenes and it is now used as a lighterage wharf. In November, 1922, it was leased to the African Wharfage Company, one of the two Lighterage Companies working the Herbour. $h^{\text {tt }}$ and consistrint for purposes of the Union Castle Line and the British India Line. The lease provided for a rent of 21,000 a month and an option to pugchase for $£ 120,000$ the wharf site and the land on which the Railway siduy runs (below the cliff) to the main Uganda Railway.
11. At the beginning of 1923, the Governor put forward a scheme for acquiring for the Gotermopt
much land as possible facing the Harbour, and the purchase of Major Grogan's estate was included in this scheme.
12. Before that, however, it had been found that the M'Baraki wharf could be worked more cheaply than the Government Lighterage wharf at Kilindini, and the then Manager of the Uganda Railway molfothised
atrindodinin equalieing the conditions by decreasing the charges at the Government/ wharf and increasing the charges to Major Grogen for the service rendered by the Railway in moving his traffic to or from the Uganda
 test by Major Grogan, whe, however, had been told that he would be liable for whatever charges for this service the General Manager considered necessary, and the lease of the African Wharfage Company mes. surget this condition, although it appears that the Company did not know of this at the time.
13. Major Grogan and the Company which he formed have got into serious financial difficulty, and he is anxious to sell, but cannot afford to sell for a low price. If the Goverment will not buy at a suitable price he would prefer to be left alone to develop the estate as best he can, provided that he is not victimise by an extortionate haulage rate over the siding which he considers is not a siding at all, but a terminal of the railway system in the same way that the Railway connection of the Government at Kilindini is a terminal.
14. In the oorrespondence whit has ibs
much land as possible facing the Harbour, and the purchase of Major Grogan's estate was included in this scheme.
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much land as possible facing the Harbour, and the purchase of Major Grogan's estate was included in this scheme.
12. Before that, however, it had been found that the M'Baraki wharf could be worked more cheaply than the Government Lightarage wharf at Kilindini, and the then Manager of the Uganda Railway rofochised atahdiadinin equalieing the conditions by decreasing the charges at the Government/ wharf and increasing the charges to Major Grogan for the service rendered by the Railway in moving his traffic to or from the Uganda Railway. This action has been he ubject of bitter protest by Major Grogan, who, however, had been told that he would be liable for whatever charges for this service the General Manager considered necessary, and the lease of the African Wharfage Company mesmact this condition, although it appears that the Company did not know of this at the time.
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14. In the oorrespondence whi oh has been procee in orer thik matier for the lat efghteen monthes, a
subsidiary
subsidiary difficulty has atisen over the question Whether Majoe Grogh wesegiten permisaion to build Wharese along the italo of his frontage, or only along the piry hich fallu within the crom leseo of 53 acre The pofnt was raided by Major Gtoeen in 1921, and, on the ferommendation of the then doternor, and in view at the 18 that the ioheme which he had put to Lord Wlinen fomittee had covered the whole frontige, it was deeided that the free hand which Liord Wilner had given him on the advice of the Commitwee extended to the while scheme. This was not elearly understood in Kerfa, and they have argued tinat Inis righta are limited to the cirem lefe area. Aftor mugh oonsideration and legal ddyice on both idef, it has beem ruled thot the permisesion extended to the whole frontage, and was subject only to the settlement of dotail of asreanent in respeot of pech atte to be brought into pereration. 15. The position of the African Wharfage Company, (which has been pressed strongly by Lord Fncheape), is also of importance. They claim that they have cont inue the lease of the present wharf simply in order to ensure that Major Grogan should not selkit to a foreign cormany, (Dutch or German), before the Government had Gade up its mihd as to the actual position of the land. They have laid that if the Government requires the ground thid are prepared to waive their option of purchase. provided that they have the monopoly of working the wharf, and are comsensated for the loss wnich they haye incurred in the past. Hot woot of N Nem
16. In the last two monthe the posi The point was raided by Major Groesn in $19 \% 1$, and, on the teepormendation of the then foternor, and in view of tho $t$. I that the soheme which he had put to Lord Hinery gitfee had covered the mole frontige, it was decided that the free hand which Lord Hiner had given him on the advice of the Committee oictended to the whele scheme. This mas not clearly underatood in Kotija, and they have argued that His rights are limited to the Creme liete area. After migh donsideration and logad adrioe on botheldef, it has been ruled that the permisesion extended to the whole frontage, and was subject onff to the settl ement of details of agreanent in respeot of each afte ta be brought into operation. 15. The position of the African Wharfage Company, (Which has been pressed strongly by Lord Tncheape), is also of importance. They claim that they have continued the lease of the present wharf simply in order to ensure that Major Grogan should not sell it to a foreign company, (Dutch or Germen), before the Goverument had Hade up its mind as to the actual position of the land. They have laid that if the Government requires the groupd thel are, prepared to waive their option of purchase, provided that they have the monopoly of working the wharf, and are compensated for the loss wiich they haye incurred in the past. Hat hout if keretter
16. In the last two monthe the position has been ehanged

Changed to some extent by the admiveion of the Dutch and German Steamghip Lines to the Bent African Conference. It is probabie that the element of foreign competition in not now lmpertant in Lord. Incheape!s mind, and that the position of the Afrioan Wharfage Company will depend chiefly on thetr delitit to crush or absorb the other Liegtorage a didy which they are alternatefy in a atate of Vispor dor operation.
17. The present General Manager of the Ugind Railway ie faced With the fact that next year, (befory the new wharf ie ready), ne will cave to meet some-d Chin like $£ 70,000$ a year debt chatger on the cost six trie construction, Tifnsan itseleqrepresents roughiy the cost at which Major frogan could handle the whole
 Will not be cheap to run, and it is inevítade that unless an absolutely crushing cherefe were mate popp, the WBaraki Harbour, the Kilindini whanf cannot possibi pay for itself, and the burden must be spread out over the thole, of the Railmay traffio.
3. 18. Dould not contemplate any crushing chatge on W'Baraki, first, because he considers it improper. and only bare fiecessity coula juntify the action already taken by his predecesagnt and, secondly, orecause. the facilities at $N^{\prime}$ Baraki, gyótholutely necetsary for the working of the traffic now, and, almost certainly (allowing for growth of the traffic), even then the deep Weathart is completed. Mr. Felling is by no means cortenth that the deep water wharf will serve $L_{5}$ purpgese and oonsiders that stegmers may prefer to li

out te the herroaf add ber corted by 11ghters, or, at all ereate that. IL fhey ite quongside, lightera will be necenaary as woll, in ordor to ensure speedy despatch. On these grounds, and also pecause he wish to eocure, the general dontrol of the port, Mar Folling is andiour that the M'Paraki estate mould be acquired.

1g. Apart from alr coneideration of the price at which should buy, the position has been complicated tes the fact that the estate includes a large area of land which wisl not bed directly useful for port purposess. Consequently, discussion has varied between the purchase of the whole area and the purchase of the part most likely to be useful for firty purposes; leaving Major Grogan to d delop the rest for eatate purposes. The conclusion artived at on thigifoint is that we ought to buy the whole if we can. Ince comparatively short time me fust expect that Mombeare Yreand will become too -mill for the work mich it hai to 10 , and any land Which ve can acquire mutt, it is hoped, greatiy increage In value: Some acquisition of land by the Government in Mombasa Island wae cartiod through in 1912, and there can be no doubt that if we could have affer ded to buy more e should haye saved the dost many times over:
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being daveloped by private entelprige under authority granted by Government.
or (2) thet Grovernment, if it now withes to intervene, can only properly do so by uoduiping control of the K1lindini Company and aperiting under that authority; or by purchasing on leasing from the " Company the lunda amd righta which the Government wishes to control."
I inderstood that all parties iad ugreed that these were the proper al ernatives and that offect would ke given to one or other of them.

In fact your letter leuveg the present position as follows:
() The Raliway is charging for services over the M'Baruki section of line, whioh it has not acquired and does not maintain, a higher rase than it charges over comparable sections of line, which it has acquired and does theintain: and openly aumits that this pendilzation ie $1 m p o s e d$ for the rellef of the Govermment Wharf.
(b) The Becretary of State, in the cable containing an offer to purchase $15 \beta$ (apprax) adres of land for a sum, £100, 000, considerebly less than the actual cost'of the improvements effected on $B$ of such acres, stated that the Rallway in frank deflance of the Rallwala Casal Ordinance would penalize the Compalij'g develummente of the land to the Company by the Goveiruent fur the express plirpose of such deve? nments" not in order to klll private entopprise but in oruer to preserve Govern ment Wharf from undue competition" - a terrible threat Ini view of the fact that the present oharges aver M'Barakl Pier, including agency storage and the existing penal Raliway charge, are asklow as $5 /$ - per ton, whereas the fofficially estimated costs of operition of the Government Deep-water wharves (assuining atrafic twice as great as tho maximum traffic hitherto evr achleved by the comparable beaths of Port Sudan) anount to $27 / 6$ ner ton over and above plency und storage and Rasiway haulage.
(c) The Company offere. to sell the pertion of tho Estate require for Port and Rallway purposes, extending to about 150 acres and inoludirg the axisting pler wich eurns 212,000 per annum, for 2300,000 repreaentine a 4\% Investment for an estate the buik of whic. is still in hand: that 18 to say (allowirif, \&150,000 as tife valueq of the pler earning 212,000 per aninum) at a price leas than one-tenth of the rate per more at whig Governuent hus itself been sellins, land much infemor yn eqomaga qyality or al tematiyely to हell
 by request has osfof offrer alternuriyeg ac above,

 arbitration amsurd quoted.
4.

The above facts, read in conjunction ath if they persiet, oan only be interpreteg as an atempt by Government to force ala under duress regardiess of the falrovalue of the pröpérby - an Inlquity so erievaug that I can not pelleve it id intended. I have cherefore to reque t that you illil eltherg (a) make a firm offer bearing game relation to the aoknpwi*G gedvafue of the property, whicn the Govermment nowfor the 11 rst time states to be its minimum requisement, and recognising that the pride quoteत, namely $\& \$ 00,000$, represente a net $3 \%$ investinent with the bulk of the Irantage and nearly all the land 4111 in handi or,
(b) iubist the price to rbitration: or,
$(c)$ ive the necessary assurance that imme inte effect will be given to the principles of the altemative of 4 peaceful en joyment ard equil treatient ited aboves.
b. property and the Gdmpany 1 s everely handscapped by and itinde no catisfaction in carrying on $1 t$ developmenta in eiroumatinces of a duress, may I suggeet that a final attemptibe peife to ifing a i is mutualiy satisfactory solution by my meoting good party authorlsed to isct to that end.

I tave the honour to be, S1r,
your obedient sorv-at

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