

EAST AFR. PROT.  
14875

C.O.  
14815  
REC'D  
22 MAR 20

RTHEY, SER N.

1920  
20TH MARCH

CONSTRUCTION OF RAILWAYS ETC.

Trs letter from MESSRS S. PEARSON & SON offering to undertake. Believes the more firms encouraged to state on what terms they would contract for schemes it hand the better.

4600  
from  
contract  
+ the money  
ml  
22

Lieut. H. Head.      Colonel Amery

Discussed with Mr. Eyckhoff, the view is reason why Messrs Pearson should not be put on the list (such as in 1914) will presumably be preferred by the (C.E.) of firms to be invited to tender for the Kikuyu works.

But the railways are a different matter. So long as the contemplated construction is a fixed estimate, with a fixed percentage & a proportion of revenues to go to the contractor, competition seems inappropriate. It is a fault to contemplate that a party of private engineers should accompany the Govt. engineers to look the work & give as a

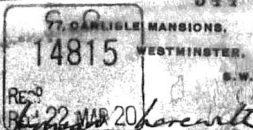
Subsequent Paper.

76054

E.A.P. Contracts for Railways etc

341

20.3.20.



Sir I have the honour to inform you herewith  
a letter from S. Pearson & Son, Contractors,  
offering to undertake works for us in  
the East Africa Protection.

2. I have informed Messrs. Pearson & Son  
that I have sent their letter on for  
your information and such action as  
you may wish to take, <sup>and that I will offer</sup> ~~not forget their offer~~.

3. I believe that the <sup>three firms</sup>  
we enclose to let us know on what  
lines they would contract for the  
schemes in hand, the better we shall  
be able to judge as to the best set of  
contracts to enter into.

I have the honour to be

Yours devoted servant,  
Edward Malley  
General, E.A.P.

Under Secretary  
for the Colonies  
Downy St. Sw.

PEARSON & SON  
(Contracting Department)  
LIMITED

TELEGRAMS "SONRASP" VIA LONDON  
CABLES "SONRASP" LONDON  
TELEPHONE "VICTORIA" 2930

345

10 VICTORIA STREET  
WESTMINSTER  
S.W.1

DIRECTORS

The Viscount Cowdray

Sir Edward Pearson

F. T. Hornsby & Sons Ltd

19th March, 1920

Reference E.W.M.

Subject

*Forwarded  
to 10  
S.W.1*

His Excellency  
Major-General Sir Edward Northey, K.C.M.G., C.B.  
77, CARLISLE MANSIONS  
S.W.1

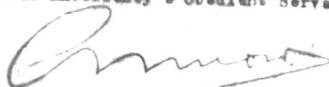
Your Excellency,

We understand that you are desirous of obtaining the construction of a railway in British East Africa, as also works in Mombasa Harbour.

It may be within your knowledge that we have, as Contractors, very considerable experience in this class of work and that in the event of your Government desiring that such works should be carried out we are at Your Excellency's disposal to formulate a scheme along any lines that you may think desirable for our carrying these works into execution.

We have the honour to remain,

Your Excellency's Obedient Servants



Director

N.  
14815/90 Seal.

Seal

SE

DRAFT.Messrs Pearson & Son  
(Contracting Dept.)

14 April 1920

MINUTE.

Guillemin,

with ref to your letter

Mr. Parnley 13 April

Mr. Pattenbury 17/4

Mr.

Mr. Grindle.

Sir H. Lambert.

Sir H. Road.

Sir G. Fiddle.

Col. Amery.

Lord Milner.

Brown. The 19<sup>th</sup> March  
which has been forwarded  
to the Dept of the Interior  
Korther, Sam & Co. of London

You that your office to  
undertake the construction  
of Parnley & Harlow  
works in the East.