

EAST AFR. PROT  
11948

C O  
11973  
RECEIVED  
RE 5 MAR 20

PAULING & CO. LTD

1920

5th MARCH

UASIN GISHU RAILWAY

Quotes terms for construction.

Last previous Paper.

P 1044

*Li. H. Reid* *John D. Scott*  
I believe you were less satisfied with it than I was. I did not anticipate that it would lead to a fresh offer.

When he saw Sir G. Hillier, the Scott contract proposed an arrangement on these general lines but with 8% remuneration. Sir J. North Griffiths' plan is the same, but with a 5% remuneration, but with only 25% of receipts but on the proposed estimate

There is the first time, in my knowledge, that the Scott contract was discussed

(See 20) 11 March 20

Next subsequent Paper.

J. S/G.H.

PAULING & Co. LIMITED.

Telegraphic Address:

Telephone:

N° 4245

- 4246

- 4247

VICTORIA.

C. O  
 11978  
 REC-3  
 REC 5 MAR 20

26 Victoria Street, S.W.1

5th March, 1920

THE UNDER SECRETARY OF STATE,  
Colonial Office,  
Downing Street, S.W. 1.

Sir,

UASIN GISHU RAILWAY

We have to acknowledge receipt of your letter No.11044/1920 of the 4th inst. and note the arrangements for the Construction of the above Railway are still under consideration, and in view of that fact we would now put forward in writing the verbal offer made to you in November 1919 viz:

We were prepared to carry out this work on the following lines -

- 1: To agree with your Engineers a sum total as the cost for the completion and equipment of the Railway and Works.
- 2: Should the construction and equipment cost that sum or less, we to be paid a percentage remuneration, on actual cost plus 50% of any amount saved on the estimated cost.

- 3: Should the Works and Equipment cost more than the estimated and agreed cost, then we are to be paid the actual cost of the works, but are not to receive any remuneration on the amount so exceeded.

For example -

Supposing the estimated cost be £1,000,000. and the Actual cost amount to £1,100,000, then our remuneration would be paid only on the £1,000,000. not on the £100,000. excess.

4: Since the interview mentioned above, we have been able to study the matter further and are now willing for our remuneration to be fixed at 4 per cent.

5: Should we be required to arrange the Finance of these works, we should be prepared to discuss this at your convenience.

6: In conclusion we may remark that on the above lines we are prepared to carry out any Railway or

Deck Works in East Africa or elsewhere.

Yours truly,

PAULINE & Co.Ltd.,



Director.

P.  
11978/20 Galt.

Ind.

S/C

DRAFT.

Messrs. Pauling & Co. Ltd.

11 March 1920

MINUTE.

Mr. Pauling, 9 March Gentlemen,

Mr. Parkinson 10/3/20

Mr. Holtby 10.3.20

Mr. Grindle.

Sir H. Lambert.

Sir H. Read.

Sir G. Fiddes.

Col. Amery.

Lord Milner.

I am directed to ack the

recd. of your letter of the 5th  
in relation to the construction of ~~the~~ a  
9 March ~~to inform you~~  
railway to the Masin Gisher plateau in the East.

~~That the Masin Gisher~~

(2) I am to inf. you that this

a Railway project is under

active consideration with another

firm, & that while these

negotiations are in progress

it is not desirable to

discuss the ~~right~~ other

which you were part