

EAST AFR. PROT

11948

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11973REFS
REF ID: MAR 21

PAULING & CO. LTD

1920

5th MARCH

UASIN GQ SHU RAILWAY

Last previous Paper.

Quotes terms for construction.

P
1044

Sri H. R. G. B. G. D. S. S.
 Be discussed shortly to 11/04/20
^{1st}

and I believe you were less satisfied
 with it than I was. Let it not
 anticipate that it would lead to
 a fresh offer.

When he saw Dr. J. Norton,
 Scott's contents proposed an arrangement
 on more general lines but with an
 8% remuneration. Dr. J. Norton
 Griffith's plan is the same, but
 with a 5% remuneration, but with
 only 25% of wages based on the
 estimate.

They are the first time, in my

knowledge, that the Scottish Com. Association had

communications to be addressed to the Company.

15

J. S/G.H.
PAULING & CO. LIMITED.

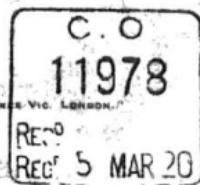
Telegraphic Address:

Telephone:

No 4945

- 4846 VICTORIA.

- 4947



26 Victoria Street
S.W.1

5th March,

1920

THE UNDER SECRETARY OF STATE,
Colonial Office,
Downing Street, S.W. 1.

Sir,

UASIN GISHU RAILWAY

We have to acknowledge receipt of your letter No. 11044/1920 of the 4th inst. and note the arrangements for the Construction of the above Railway are still under consideration, and in view of that fact we would now put forward in writing the verbal offer made to you in November 1919 viz:

We were prepared to carry out this work on the following lines -

- 1: To agree with your Engineers a sum total as the cost for the completion and equipment of the Railway and Works.
- 2: Should the construction and equipment cost that sum or less, we to be paid a percentage remuneration, on actual cost plus 50% of any amount saved on the estimated cost.

3: Should the Works and Equipment cost more than the estimated and agreed cost, then we are to be paid the actual cost of the works, but are not to receive any remuneration on the amount so exceeded.

For example -

Supposing the estimated cost be £1,000,000. and the Actual cost amount to £1,100,000. Then our remuneration would be paid only on the £1,000,000. not on the £100,000. excess.

4: Since the interview mentioned above, we have been able to study the matter further and are now willing for our remuneration to be fixed at 4 per cent.

5: Should we be required to arrange the Finance of these works, we should be prepared to discuss this at your convenience.

6: In conclusion we may remark that on the above lines we are prepared to carry out any Railway or

Deck Works in East Africa or elsewhere.

Yours truly,

PAULINE & CO. LTD.,



Director.

P.
11970/20/20/20

End.

Sgt

DRAFT.

Messrs. Pauling & Co. Ltd

11 March 1920

MINUTE.

Mr. Bradley, 9 March Gentlemen,

Mr. Parkinson 10/3/20

Mr. Bottomley 10.3.20/20

Mr. Grindle.

Sir H. Lambert.

Sir H. Read.

Sir G. Fiddes.

Col. Amery.

Lord Milner.

I am directed to acknowledge receipt of your letter of the 5th
^{in the subject of the construction of the}
 7th March ~~to inform you~~ ^{of} the railway to the Karsigishen plateau in the East
~~that~~ ~~the~~ ~~Asian~~ ~~Gates~~
 (2) from the info. you sent this
 a Railway project is under
 active consideration with another
 firm, + that while those
 negotiations are in progress
 it is not trouble to
 discuss the ~~other~~ other
 which you now put