

1921

KENYA

627  
C. C.  
27226  
REC'D  
MAY 1 1921

FROM  
GOVERNOR NORTHEY

DATE  
28TH MAY 1921

TELEGRAM NO. 288

ON CIRCULATION:—

SUBJECT

SHIPPING FREIGHT RATES

Certain reductions of 20% announced for AGENS  
Urgent that cotton, hides, rubber, coffee, should be  
included. Interests of trade demand it. Suggestively  
that U.C. Line accept suggestion in his L.A.L. 28th  
April for 12 months in order forward contracts  
can be made.

- Mr.
- Mr.
- Mr.
- Mr. Grindle.
- Sir H. Lambert.
- Sir H. Read.
- Sir G. Piddou.
- Col. ...
- Mr. Churchill.

Previous Paper

By J  
26552

MINUTES

*Mr. ...*  
*On the 26552*  
*it is clear that the ...*  
*is ...*  
*Shipping Co.*  
*I am ...*  
*the last part of ...*  
*I suppose it means that ...*  
*implication that any ...*  
*should be guaranteed for 12 months.*  
*so that forward contracts can be*  
*made.*  
*The only thing that I can see*

507  
 THE EAST AFRICAN ...  
 LONDON

Subsequent Paper

Mr. ...

*U.C. Steam Conference ...*  
*16 June 20*  
*Sir H. Northey*  
*Sir R. ...*  
*... 20 June 20*

We can do is to send the  
 substance of 20107 ? of this  
 to the E.A. Steam Agency,  
 hope that the 4 classes of  
 goods mentioned should be  
 included in the instructions,  
 and any further instructions  
 to be made should  
 be printed for the water column  
 to sides has forward content  
 can be made.

W.S.

2.11.11

J.H. for consr

W.S. 2.6.11

am

W.S. 7.6

am

628

C O  
27226  
JUN 21

TELEGRAM from the Governor of Kenya to the Secretary of State for the Colonies.

Dated 28th May.

(Received Colonial Office 9.10 a.m. 1st June 1921)

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g.w.  
20107

288 28th May. My telegram 23rd April freights certain reductions of 20% rates of freight August have been announced urgent that cotton hides rubber copra should be included interests of trade demanding imperatively that Union Castle Line accept suggestions contained in my telegram 23rd April 12 months in order that forward contracts can be made.

g.w.  
20107

NORTHEY.



# TELEGRAM

ISSUED FROM CABLE STATION, ELECTRA HOUSE, FINSBURY PAVEMENT.

REPLIES SHOULD BE ORDERED

*Pat. Wilson*



Special Message Service by Cablegram requires payment of 10/- per word.  
No charge for transmission of messages by cablegram.

States, P.W. 5.40 p.m.  
H.L. 8.55 a.m.

629



DA 84 BH NAIBOSI 30 UR IN8 GVT =

CHAPELRIE LN =

*28 May* *Hyd 23 April*

288 MARSHPEEP UNEXAMPLED FREIGHTS, CERTAIN

<i>Reductions of</i>	<i>20 percent</i>	<i>Rate of freight</i>	<i>Chargeable</i>	<i>Amount of annual</i>
REBUS	PARLEBOARD	FORKTAIL	APTABL	ALIMONY.

URGENT THAT COTTON HIDES RUBBER COPRA

*included in Estimate of Trade*  
 ESIVE SYMPOLAR DEIFICAL YENOTTE SLUSHDEVIL

*Yermin Castle* *accepts inspection* *Contract*

H COMF  
TES FOR TELEGRAMS  
IA, CHIV  
ALL

LY. AVE. LONDON Telephone 3240 LONDON WALL

# TELEGRAM

CHIEF CABLE STATION, ELECTRA HOUSE, FINSBURY PAVEMENT  
REPLIES SHOULD BE ORDERED

*Via Eastern*

*Da P. 4 B.*

*at 23 April 12 months in order that*

UNEXAMPLED MOORFOWL OUTMALLOW

*Chy. Mazzini*

TRACTS MAGAZZINO - NORTHEY

*Aut. att*

*2nd*

*Recd 30/6/21*

Downing Street,

8 June, 1921.

Sir,

47400/20.

**DRAFT.**

Secretary  
African Steam  
Conference.

**MINUTE.**

Mr. Clark 3/6/21.

Mr. Batterbee. 6

Mr. Bottomley 6.6.21

Mr. Orville.

Mr. Lambert.

Mr. H. Read 7/12/21

Sir R. Piddis.

Mr. Dorch 7.6.21

Mr. Churchill.

With reference to your letter of the 24th of September 1920 and previous correspondence, I am directed by Mr. Secretary Churchill to request you to inform the East African Steam Conference that further urgent representations have been received from East Africa as to the critical position of the producers owing to the continuance of hardy economic position there and the pressing need for a reduction in the freight rates to enable producers to get through the existing period of depression.

2. The Governor of Kenya draws attention to the very high rates from East Africa as compared with Bombay and South Africa, and he instances as current in April the rate from Bombay of 25/- for coffee, linseed, hides, and skins against corresponding rates from Mombasa of 120/- 100/- and 70/- and the South African rates of under 40/- for maize, and 30/- for wattle against Kenya rates of 60/- and 70/- respectively. He most strongly urges that a reduction should be made to the following maximum rates as the utmost that the trade will bear at the present time:-

- Coffee, 30/-
- Flax, sisal, 60/-
- Maize, beans, cotton seed, linseed and other oil seeds, cotton, wattle bark, hides, skins 40/-

*Cash*  
*25552*

Unless East African products can be marketed  
at less cost than at present, <sup>from which</sup> further  
<sup>will be sought to contain</sup> ~~the~~ <sup>existing</sup>  
production of exports must be looked for, with  
resulting loss to shippers and producers alike.  
Steps have already been taken to reduce <sup>the railway</sup> ~~freight~~  
rates ~~on the Uganda Railway~~ on export products  
as low as possible and it is only on ocean  
freights that further relief can be obtained.  
In a <sup>late</sup> ~~recent~~ telegram the Governor of Kenya  
states that certain reductions of 20% in rates  
have been announced to take place in August, and  
urges that it is essential in the interests of  
trade that cotton, hides, rubber and copra should  
be included in the <sup>rate</sup> ~~reduction~~. The Governor <sup>hopes</sup>  
further that any reductions that may be <sup>made</sup> ~~granted~~  
may be <sup>guaranteed</sup> ~~guaranteed~~ for twelve months. <sup>(Cable)</sup> An order that  
forward contracts may be made. <sup>P3</sup> The Governor of  
Uganda associates himself with the representations  
made by the Governor of Kenya in this matter which  
he desires to support as strongly as possible.

4 Mr. Churchill hopes that the Conference  
will be able to give early and favourable con-  
sideration to the representations contained in this  
letter. The Secretary of State cannot impress upon  
the Conference too strongly his opinion that an  
early reduction of freight rates is essential in order to  
stimulate the flow of exports from East Africa  
on which the prosperity of the country and of the  
Shipping Companies serving it depends.

I am, etc.

(Signed) H. J. READ.