KENYA 50933 1481 SUBJECT 658 L. MAGADI COMPANY Mr. Mr. Tre memo. by Railway G.M. re rates for freight and royalty on soda in event of reconstruction of Coy. Trusts any draft contract to be negociated willbe submitted for local Asst. U.S. of 8 examination before final settlement. Part U.S. of S. Secretary of State. Previous Paper MINUTES m.J I have always cucalated 49485 a copy of the G. K's keno. Which Mayor Rhives land me we how leave the Colonial End have accepted by proposal factioner of the royally hart of the Combined 20 to My said ast stroles a buspond new rote, have to get the

we may also have to each the Colony to altrain to aloting a fathe of their executy wor to love the business and the of sevinor of the sates equal from But pin acht position aux discussion Ces 20.10.00 di J. Stevenson The other paper are with you. De the to many for a start 1. 2.2. 27/2/13

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GOVERNMENT HOUSE. NAIROBI.

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September, 1923. 28th

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My Lord Dak

In reply to Your Grace's despatch No.1147 of August 15th, I have the honour to transmit for Your Grace's consideration copy of a memorandum by the General Manager, Uganda Railway, regarding the revised rates for freight and royalty on soda exported by the Magadi Soda Company in the event of its ultimate reconstruction. Mr. Felling's proposals were reviewed recently in Executive Council and their acceptance was recommended, as intimated in my telegram No. 272 of the 15th September. The conditions, on which acceptance must necessarily be contingent, in the opinion of this Government, were summarized in that cable. The following observations are to explain the attitude adopted by this colony and the Railway Administration.

2 I may state at the outset that the need for an early decision precluded any consultation by the General Manager with the Inter-Colonial Railway Council, whose advice on changes in railway tariff is required by standing instructions. The council however is anxious to see the resumption of the industry, as communicated in Sir Charles Bowring's telegram No.141 of the 15th May, and will not object to the proposals now contemplated, more particularly

HIS GRACE THE DUKE OF DEVONSHIRE, K.G., P.C., G.C.M.G., G.C.V.O.,

> SECRETARY OF STATE FOR THE COLONIES, DOWNING STREET,

> > LONDON. S. W.

wince the Railway Administration is not prepared to offer any guarantee of transport for Magndi produce, and the suggested rates are framed on a tapering basis with relative reductions in properties to increases in the volume of traffic.

- on the lesses incurred by the Railway Administration on Magadi traffic my advisers agreed that it would enly be equitable for both the Colony and Railway to share in the further reductions of revenue resulting from the special consolidated mate. It is considered advisable that the Colony should be content, at any rate for a short period, with lower receipts from royalties in order to afford a further opportunity to the Company to re-establish itself, and to avoid the possibility of a less of this source of revenue or at any rate a temporary constant of work. I feel confident that Your Grace will concur in this argument.
 - It is, however, essential, as the General Manager, Uganda Railway, points out, that Government should be satisfied that the market price figures for Seds submitted by the Company should be confirmed by specific investigation not only before any fresh commitments are entered into, but also by periodical It the market price is scrutiny in the future. confirmed, it is considered that the duration of the lew rates should be for as restricted a term as practicable - two years is the period suggested -The local Administration would so avoid the possibility of the loss of legitimate revenue when low rates are no longer justified either by the operations of the many or the ruling price of Seds. Your Grace is aware from previous correspondence that the principle

of reduced railous rates for this commedity is not advocated by the Veanda Railway authorities or the Englway council, and is only conceded in the hope that such a temperary benefit will enable the Company to re-establish its affairs on a sound financial feeting. Government's attitude on Royalties is dictated by similar influences.

- I me glad to note that at the interview in the velonial Office Mr. Chester/accepted the view that the provision of transport would be a matter of arrangement between the Company and Railway. The General Manager, Uganda Railway, points out under Head (2) in his memorande um that on economic grounds any differential guarantee of relling stock and locomotives in favour of the Company is inadvisable even to the extent of the present commitment, but that all reasonable endeavours to meet the Company's requirements in motive power will be undertaken on equalterms with other consignors of traffic, provided that accurate forecasts of output are submitted. The Company need be under ne apprehension that the rolling stock which they may require will not be forthcoming. It is in the interest of all concerned that they should be afforded all possible facilities.
 - 6. It is essential under the accepted accounting arrangements that the Magadi Branch should be worked by the Railway Administration as an integral portion of the Uganda Railway and its ancillary services.
 - 7. I trust that it will be possible for any draft contract which is negotiated to be submitted before final settlement for examination by this deverment and the Reilway authorities.

 I have the honour to be.

I have the honour to be.

My Lord Duke,

Your Grace's mest devoted and most obedient servant,

(Draft approved by Governor).

15th September

for home many from

The Sea, the Colonial Secretary, Colony and Protectorate of Kenya, Sairobi.

Transact recent fruction of the Magadi Soda Caspeny.

The Company now proposes a rate, including royalty, on a toper decreasing according to traffic. In that respect the offer is much sounder than before.

The natual offer is not very clear, but the intention sould appear to be

salte:	Offer	Less Royalty	Railmy Rat
Up to50,000 tons	18/-	3/-	15/-
to to 150,000 tone	17/-	3/-	14/-
Up to 200,000 tons	16/6	3/-	13/6

as compared with

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The proposition to not too attractive for the Rallow, but the becomes to the a different speciation, the royalty being close profit. I meeted that to make the Railing to adopt the

		1.2 m X 1.	L	eaving the	Railway
up to S	10,000 ton	1	/6	16/6	T^{*}
经验 的企业的			/-	16/-	W
09 00 71	10,000 tea				11/2
D 10 20	10.000 ton		/	13/6	-M

This some that in the earlier stages of renewed production the Railway loss would be reduced, and the Government would get a royalty it might otherwise loss. With increased preduction the Railway share would decrease. Increased truffic would justify this. On the other hand, the Government revenue would increase.

I make the foregoing recommendation on the assumption that the market value of the seds as given by the Company is correct. The Colonial Office should have this varified, and, I take it, will not be missed by the Assumes continued which the Company is said to have been trying to campai.

The new rates and royalties should be on a fairly short period contract, but subject to continuation if justified by the figures of the Gempany. If the Government meets
the Company it is entitled to ask for the right to examine
the books from time to time. I cannot help feeling that the
Company has not yet disclosed everything.

In connection with the other points I would observe: -

(1) The claim made by Mr. Chester Beatty that the advantages derived from return traffic in the case of soda are greater than in the case of maise is altogether untenable. The maise producers are farmers spread over a fairly large area, and every ten of maise produced by them means increased business throughout the country. So far as coda is concerned, the inward traffic is negligible, and the

only money really left in the country by the Company, apart from royalty and low railway rate, is the our country by them in unges (mainly mative) at the Magadilake and at the Porty

The profits from maise remain in the country, and are re-suployed in further production; the profits from soda lower the country.

(3) I am afraid I cannot accept the view of the Celenial Office in the matter of engine power and truck supply. The point made by Major Rhodes, on my instructions, is vital to this Railway. When the Company undertook to produce sods up to certain specified quantities, the Railway, under the contract, had to inser necessary capital expenditure in the provision of arginis and rolling stock. For some time much of that capital was like, but to-day, while many chaffes he spare, trucks are fully occupied with export traffic, and as the country develops all the engines and rolling stock will be useful for agricultural and other products.

The Railway, under any new arrangements, would undertake to do its best to handle expeditiously any soda output from the lake, but it is unreasonable to expect the Railway to always have in reserve locomotives and wagons, even up to the 160,000 tons provided for in previous arrangements. In any new arrangement the Company must understand that the Railmay cannot have engines and rolling stock standing idle awaiting traffic which may not materialize. On the other hand, if the Company proves, by its future methods of working, that it can be relied upon for the

whifte it may it will produce, then the Reilmay will use to it that resemble motive power to provided.

Unfortunately, the Railway's experience in this respect has been unotifulatory in the past. Over and over again the Company has subsitted estimated requirements which have turned out to be hopelessly innocurate and unreliable.

(3) In the new contract all question of separate accounts for the Magadi Branch must disappear. The Company must agree to the branch being worked as an integral portion of the Uganda Railway.

The present contract was based on the assumption that there would be a profit on the line. Apart from the first year, there has always been a lose, and, on the basis of a mileage division of the new low rates, there will probably continue to be paper losses on the branch for years to come. We have had to carry these losses, and it is radiculous to go to the expense of separate accounts. Certainly no profit should ever be handed over until past losses are deducted.

(4) The ultimate contract, if any, on reconstruction should be sent here for scoutiny, but I cannot see thy an elaborate contract is necessary. It should be as simple as possible.

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The really important gravitions would be the work; of the bonnen line by the Ugenda Railway and the ponfinement of the pier to the Company's own traffic.

C.L.R. Felling.

CTD/CLHF/AGH

General Manager, Uganda Railway. Si HRead

yester dans Lord Southborough called, this morning in regard to our letter to Captain Samuel on 46031. He told me that Captain Samuel had shown him the letter which he proposed to send in reply, and that, as he (Lord Southborough) considered that it would do more harm than good, he persuaded Captain Samuel not to send it until he had been in communication with us. Lord Southborough showed me a copy of the proposed letter, and I asked him to let me keep it as showing (without prejudice to the discussion) what was in Captain Samuel's mind. The copy is attached.

The following references are to the paragraphs of the proposed letter Paragraph 2. The rate of 18/6 was a blunder of mine in drafting on 46031. 18/- is right. As regards the rates proposed being for the whole of the year's output and are not cumulative. there has been no doubt in our minds. The words "up to " in the Governor's te le gram are certainly ambiguous; but there is no reason to suppose, in view of Captain Samuel's letter of the 25th July, that the Governor really means (e.g.) that with an output of 100,000 tons a year the rate should be 18/- for the first 50, 000 tons and 17/- for the second 50,000 tons).

Perhaps

Perhaps the rest of this paragraph of our letter was too much condensed. The intention was to say it was said that at the discus that the Soda was only worth £3.15. a ton at Kilindini, and that in writing to the Governor we had made it clear that the consideration of the question must be governed by this statement. The Governor on his side has said that he will accept the statement if it is proved. As regards proof, I do not think we can accept anything more than the Accountant's certificate. Of course there are no sales f.o.b. Kilindini, and all we can expect is a value, based on the Company's accounts, equivalent to f.o.b. Kilindini price.

Paragraph 3. The objection I anticipated to a railway rate based on selling price was that we should be told that the selling price must vary for each contract, which would be secured on the best terms available, not only on the particular date, but also for the particular place. Captain Samuel's view is rather that the selling price will have to depend on the railway rate, and no doubt this is equally tenable.

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Lord Southborough, however laid greater stress on the two erst period, which he said was far too short, as forward contracts are almost invariably

invariably made on the basis of three years. I pointed out on this particular point, as well as generally, that the Colony's position in the matter was peculiar; that while they seemed to attach more importance than I had anticipated to keeping the Magadi business alive, the value of the Magadi traffic today, whatever it may amount to, must be regarded as temporary. In two years, or whatever time is necessary to develop vegetable production to the utmost, the Soda traffic will be a nuisance.

This question of two years is orimarily one for discussion; bob Lord Southborough quite agreed that the Kenya Government could not be expected to take on an everlasting bad bargain. He had his own idea as to getting over the difficulty, but he was so anxious that it should not be produced as emanating from him, that I hesitate to record it. As regards Captain Samuel's last point, I still think that it would take a very long time to get a completely new instrument drafted and agreed, providing for the proposed temporary terms subject to reconsideration at a laster date, and that there should be no insuperable difficulty in the reconstructed Company accepting the 1922 lease with temporary modifications. After all, the old Company accepted the lease of 1922 and they have not yet

e hown

about that there is anything in it which will be less practicable in e.g., 1926, then wish they accepted it.

the point of the Government's liability to provide transport for the soda, has been raised because of the large output which the Company hope to get ultimately. If their traffic were never to exceed the 150,000 tons annually for which we were liable to provide (and have provided) means of transport, there need be no trouble; but I should be inclined to stand out against accepting any absolute liability to carry more.

Captain Samuel has no doubt in mind clause 22 of the 1922 lease, which provides that the Company's traffic over the Branch shall not be prejudicially affected by other traffic over the Branch. It does not seem to mean that all traffic on the system as a whole shall be held up for the soda.

In any case the Company cannot both throw over the 1922 lease and take exception to a departure from those terms, and, if the Colonial Government is to murse this extremely unpromising infant, it has at least the right to claim that its other charges shall not be neglected.

Paracraph 5. As regards the desire to avoid undue delay, lord Southborough was satisfied that there

can now be no question of rushing the matter through and that protracted negotiation is unavoidable.

Paragraph 6. As regards the shareholders, Lord Southborough did not see how they could very well be brought into the discussion of terms. If a scheme is agreed upon between the reconstructors and the Government, it will be the duty of the Receiver to bring the matter before the shareholders and it will be for them to appoint el per him, or someone else. as a liquidator of the old Company, prior to re-construction. Each individual shareholder will have to decide when the terms are put before him, whether he is prepared to put up more money towards the capital of the new Company, or whether he will refuse on the ground that he will be throwing good money, after bad. To the extent that there are refusals, a call will be made on the underwriters. Lord Southborough's point was that there could be no reconstruction without liquidation, and that there could be no liquidation without a scheme on which the Receiver could discharge his obsligations as Receiver.

The question of bringing in the shareholders arose in our discussion with Sir James Stevenson which led to his minute on 30900/23. The only way

in which we could do anything more would apparently be to insist that the shareholders should consume a meeting among themselves, in order to appoint a representative who will be present at future negotiations. It is very doubtful whether such a proposal could be made to them without some indication of the terms proposed, and it is by no means certain that we should not get a representative who is thoroughly muitable are the purpose.

gree that the outstanding liabilities of the old Company shall be discharged as part of the scheme of reconstruc-

I think that there can be no doubt that the conclusion is correct that there must be another meeting; but I suggested to Lord Southborough that it might be necessary for us to wait until Sir James Stevenson's preoccupations made it possible for him to be present.

He sugge-sted that we should write fixing a definite date and hour for the discussion. Apparently Samuel

Samuel is at The Hague every other week, and this week is one of the weeks when he mes over.

I suggest that this minute should go forward to Sir James. Stevenson in the hope that he will be willing to assist us in this matter, if he can fix an appointment. We couthen, I think, telegraph at once to the Governor clearing up the point under (2) as to the rates being non-cumulative, and say that at present we see no chance of obtaining accepter of the condition of revision after so short a period as two years, or of the railway rate being based simply on the selling price of seds.

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Sin J. Stevenson.

We are and coming to chest question to J think that it is greater to J think that it is greater to J think that you want to the rest and the up to J must empore that J must empore the must be sometimes of must empore that J must empore the must be sometimes of must empore the must emp

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impossible to reconstruct the General on the basis of management are the facts that the facts of management at the mosting at the Colombia.

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- Torthe Marie Marie

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13th September 1923.

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The profits from maize remain in the country, and are re-employed in further production; the profits from soda leaves the country.

(2) I am afraid I cannot accept the view of the colonial effice is the inster of engine vancular truck employ. Taken stativands by tellur thates, in it is that to the factor thates, in it is that to the factor thates, in the improvement of the factor of the contract of the factor of the contract of the static factor of the contract of the factor of the contract of the factor of

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(4) The ultimate contract, if any, on reconstruction

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The really important provisions would be the rabes, the westing of the branch line by the Usanda Mailway and the confinement of the pier to the Company's own traffic.

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KENYA.

October 1st, 1923.,

My Lord Duke,

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With reference to Your Grace's telegram of the 6th September, on the subject of the British East Africa Disabled Officers' Colony, Limited, I have the honour to inform Your Grace that the legal aspect of the position which would be created between this Government and the National Muth Africa, Limited, by the failure of the lits case for forfeiture and by the failure of the Bank to prove its claim to the litable mortgage, was not considered until the receipt it four Grace's telegram of the 31st Ruy rast.

33656

the Bank would have "fein" of action" against this Government it was a failed in the proceedings for forfeiture or if the Bank failed to establish its claim to an equitable mortgage or registered lien. The facts which led the Acting Attorney General to this conclusion are briefly as follows:

The first title issued to the Company in July 1921 contained no restriction in any shape or form against a legal charge as permitted by the Registration of Titles Ordinance, 1919, Part VIII. It is established that Major Dymott handed this title to the Bank in 1921 as security against an overdraft

S GRACE

of

THE DUKE OF DEVONSHIRE, K.G., P.C., G.C.M.G., G.C.V.O., SECRETARY OF STATE FOR THE COLONIES,

DOWNING STREET, LONDON, S.W.

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67 88,000 extended by agreement to \$10,000 - see page 8 of the Homorandum by Nr. 19211 Grant transmitted with 25 Kenya despatch No. 184 of January 29th last.

The Bank however did not register a Memorando of equitable mortgage but it had the power so to de while the deed remained in its possession; and though equity will not enforce a charge which does not comply with the Statute - in this case, registering a Memorandum of equitable mortgage - yet in the events which hever actual to merpetion the ment fruct of more restauration for any actions documentally skilly spirit 11 12 Octabor 1921 when the Book topic A lung and secured its position of the peer bank represented to Mr. He in and Mr. Merrie of an interview arranged at the instance of 312 mount borthay that he could not make further advances to the British Bast Africa Disabled Officers! Colony and must press for the immediate payment of the debt. When however it was intimated to him that Government proposed to waive the Stand Premium which stood as a prior sharge on the title deeds, the Manager agreed to reider further financial assistance up to a total of approximately £10,000 insamuch as the Bank's Security would be improved by this action of Government.

The proposal to waive the Stand Premium was reported to Your Grace's predecessor and was approved in his telegram of January 13th, 1922. Thereupon a new grant was drawn containing a condition that trustees should be appointed by Government to superintend generally the premises of the grant whose consent blould be necessary to the raising of loans or the incurring of lank overdrafts. It was understood that the trustees would readily give consent to a total overdraft of

approximately 210,000 and part of the arrangements with

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