

**SECRET MEMO**

Subjects suggest ideas as to railway rates. Under an ~~arrangement~~ and all conditions of performance for traffic and capital expense are requested. Requested to have new and clear agreement.

AM 12/12

AM 12/12

Secretary of State

Executive Order

1/12

1/12

**MINUTES**

During the Secretary's absence at

Washington

(1) This is satisfactory. The provisions against overlapping between the different rates of freight should present no difficulty.

(2) The suggestion that the special terms should last for five years has not come from the Company and we need not offer so long unless it becomes necessary in the course of negotiation.

(3) (a) I have suggested in the Appendix minute attached to 0000, that we shall have to accept the American's certificate as to present value of sale, I.A.S. Illinois.

(b) As regards future selling price, in 4000 Captain Daniels states that under such conditions, it would be almost impossible for the Company to make a forward contract. I still think that the only possible arrangement is for the freights previously contemplated.

Subsequent Paper



they will be satisfied - unless they  
can have a reference with you.

Could you find a note?

P. J. R.

1/21/20

they will be satisfied when they  
can have a response with you.  
Could you find a note?

W. J. R.

1/21/23

52830

337

Telegram from the Governor of Kenya to the Secretary of State  
for the Colonies. Dated 30th October, 1928.  
(Received Colonial Office 3.15 a.m. 1st October, 1928)

No. 314 of 3rd Oct 1928.

Your telegram of 4th October is received.

- (1) Position under first contract with respect to sales over 50,000 tons lower rate of commission than that of the total payment to be received on sales of 50,000 tons.
- Similar traffic over 15,000 tons to be treated as sales with minimum of 15,000 tons.
- 2. No object in this contract providing for a lower rate of commission.
- 3. Company's demand to have the rate of commission charged low selling price fixed in the contract subject to the condition that must satisfy the market value of the present selling price is as stated by them and the future rate of price to be based on the selling price.
- (4) Under second contract over 15,000 tons the rate per ton to be agreed to reject the demand of the Company that the Company's price should be based on the market value of the commodity.
- 15. There is no objection to the Company's demand that in the event of the agreement being terminated the Company should have a claim in case there should be a rise in the price of the commodity would prefer to have new and direct agreement.

W.F.F. [Signature]

*the low commission is not to be  
but it was for first contract  
later for any long negotiation*

POST OFFICE

TELEGRAPHIC

114

**W**

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From	to
By	to

Charge to pay



For full particulars see the regulations on the back of this envelope

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**VIA COMPTON RADIO**

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52810

Telegrams from the Director of the Bureau of Investigation  
for the following: (Received October 21, 1934)  
(Received October 21, 1934)

10. 21. 34

Your telegram with reference to...

TELEGRAM

POST OFFICE

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... was terminated by...  
... in the absence of...  
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TELEGRAPHS

No. of Telegrams

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TELEGRAPHS

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TELEGRAMS

No. of Telegrams

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52830

DECODE

31 OCT 23

of a telegram from the Government of Kenya

31<sup>st</sup> October 1953 ... 31<sup>st</sup> October

- 31<sup>st</sup> 30<sup>th</sup> October for telegram 24<sup>th</sup> October Kenya (1) Position under C.O.D. I suggest Clause that when coffee over 50,000 tons lower rate - to apply to total quantity but the total payment to be not less than for 50,000 tons at 15/- a ton
- (2) Under coffee over 50,000 tons to be charged lower rate with maximum of 50,000 tons at 17/-
- (2) No objection to 5 years of principle of new rates as secured
- (3) Company's claim to lower rate

are based on the alleged low selling price of  
products therefore inserting condition (a)  
which states in the Contract Office that  
the present selling price is as stated  
of the old and a price increase to  
be made in the selling price  
in view of circumstances and of  
operations estimate can the govern-  
ment come to repeat the old  
condition that the Company's traffic  
will get preference and  
no special consideration secured  
- suspension of traffic. This  
does not appear to be copy of  
1922 Draft letter in the Railway  
or the Secretariat Office but as  
the old agreement was terminated by

are based on the alleged low selling price of  
products therefore meeting condition (a)  
which is left to Central Office that  
the present selling price is as stated  
of the product in question in view of  
the record on the selling price  
and the various other items of  
information available on the present  
market now to report the old  
conditions that the Company's traffic  
will get proportionate and  
no material expenditure required  
in replacement of traffic. It has  
does not appear to be copy of  
1942 Draft with the Railway  
on the Secretariat Office but as  
the old agreement was terminated by

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liquidation and Company can  
have no claim based thereon  
in the absence of knowledge of  
the 1922 Draft I would  
prefer to have new and clear  
agreement

Graham