KENYA

5TH APRIL 1923

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PUBLIC

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Parts U.S. of S. Secretary of State.

Previous Paper

CABLE ARRETS ON MOMBASA ISLAND

SUBJECT

DIRECT DEALING SHETWEEL E.T. COY & THE

Encloses copy of letter he addressed to the Coy. It will be observed Colony is not committed in any way. Submits suggestions as to proposed visit to C.O.

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Subsequent Paper

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station in Kenya. Even if nothing comes of the offer, the fact that it has been made will considerably strengthen the hands of Gevernment in negotiating with the Cable Company.

I fear it is unlikely that I shall be in London privately prior to passing through on my return to Kenya. I shall be glad to cross over, in my own time, at any time which may be convenient to the Colonial Office. May I suggest, however, that it might be well to await the reports from the General Post Office and the Imerial Communications Committee on the Marconi Company's offer before I ame called to London, and also that I may, if that be possible, be furnished with particulars of the offer made. It may be necessary for me to refer to Nairobi for information on some points connected with it if I am to discuss it usefully, and time may be saved if I could now be furnished with particulars.

I have not yet had a reply from the Cable Company to my letter, but in acknowledging its receipt the Managing Director stated that the various points raised therein would receive careful consideration. If the Company agrees to close down its Kilindini Office, the whole position now and in the future will be considerably simplified.

I have the honour to be, Sir, Your obedient Servant,

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Confidential.

5th April 1923.

The Under Secretary of State, Colonial Office,
LONDON, S.W.1.

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Sir,

I have the honour to acknowledge receipt of your letter (confidential) No.14314/1923, of the 27th ultime, on the subject of the grant of a licence to the Bastern & South African Telegraph Company to deal direct with the public on Mombasa Island and to enclose for your information a copy of the letter I addressed to the Company.

It will be observed that the matter of the grant of a licence does not arise in the proposals I submitted; and that the Colonial Government is therefore not committed in any way. In any event the Company clearly understands that any proposals put forward by me at this stage are subset tentative and put forward selely with a view to ascertaining how far agreement on certain points can be reached before the Conference, which it was decided to note, takes place.

I am very glad indeed to hear that a Wireless Company has come forward with a proposal to establish a high power

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ST. HELENS,
LESSON PARK,
DUBLIN.
16th March, 1923.

The Managing Director.

The Bastern & South African Telegraph Co. Ltd., Rlectra House,

Masbury Pavement.

LON DON . E. C.

S.r.

Grant of Licence to the Company to heal direct with the Public at Mombasa Island.

with reference to previous correspondence on the above subject and the arrangement that further discussion thereon should be postponed until my arrival home on leave. I have the homour to inform you that in a telephonic conversation which I had with Mr. Hibberdine when passing through London a few days ago it was agreed that, as a preliminary to a conference. I would submit in writing certain proposals for the consideration of the Company.

It will perhaps help towards a better understanding of the position if I mention at this stage that the financial and economic situation in Kenya Colony is such that the Government cannot possibly voluntarily surrender any item of revenue and such surrender would directly benefit the Colony and aid in the development. There can, therefore, be no question, so fit the Colony is concerned, of the unconditional grant of the licence sought by the Company, as a concession of that nature would result, if the principle of a unified rate to and from the whole of Kenya is to be maintained, in a net loss of revent

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point to which I should rest.

Statements much as those contained in Bo. T.A/266 of September 13th, 1921, to the long and calculated to forward on amicable

position to refute these statements, and I have by me copies of correspondence with the merchants of Mombasa, ewing that there is good deal of disapprehension on their art as to the sition of the Company in his matter. I am author then the facts are before you the statements to which I have referred, as forming one of the grounds on which the Company's request is based, will be withdrawn.

The dirams andes being enthey are, the one syntill, I am sure, be willing to agree to any arrangement having for its object a reduction in cable rates to and from the belong africation involving the Company in any real financial starifice. As you are probably aware the dovernment of the bolony has affected very heavy retreachments and is attaining every nerve to flater production and trade to us to that the country on a cound economic footing. Chesp able communication with arrand, but chiefly the two daited lingdom, both africal and latin, is a turnedly an important factor.

I have, therefore, the following proposal to mitter the consideration of the company.

(I) The lower my to alose one its totion of Killinikhi and argume for the direct morking of the atla from Zenzebarto the Mombasa foot frice: the somery to maintain the cable and, of source, tree traditions it on traffic easing over it. This error matter would at least relieve the Colly's testing of here

(III) Review the transit rates between Kenya and India and South Africa.

(IV) Grant a uniform transit rate on up-country and more traffic. Except in regard to traffic for Europe, and traffic transiting Europe, the Company at present, without any apparent justification, require a transit rate on up-country traffic of 18 centimes per word more than on Mombasa traffic.

In regard to (II) and (III) it is my considered opinion that reduced rates would result in such an increase in traffic that there would be no loss to the Company in net revenue. Moreover, if the Company can see its way to grant any concession in transit rates I should be prepared to recommend to the Kenya Government a corresponding reduction at least in the Colony's terminal rates.

I have the honour to be, Sir,
Your obedient Servant,

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Post Master General. Kenya Colony and Uganda Protectorate.

17328/23 Kenya /2 April 1923 James is ack the soct of Filz revald Esq & Jane letter of the 5th of Upine Mr. Breth April 10 s dealing with telepraph work on Ambera Foland, 1 4 Sir G. Grindle. Sir H. Read. fre niform on that a further Sir J. Masterton Smith Mr. Ormsby-Gore. Duke of Devonshire. communication will be sent . In you when he is in process. sion the view of a Po + The Impt Communication responses, on the offer of havoris

milese Jel. Co. for rae en rument of a high plane writesoft Helin in Kennyn. 9 , the meantime, if the Eastern of Upican Sel. Go mm scale fresher with on, have 10 n. 1 was you will refer & This Dest as why which we brush Marjer. Send the Company.

I am to the auch you for offering the offer to come over to andon, in Connection will the maller, of non presence here is required. on tyl. will Mi it be warrang meter with you,

Personed) H. J. R

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o un subject manufact Parties Former Tilgerald Front Prenge in now well and the a the Subject. Portman to he may neises v roce a reply that he the Col Office is were are on on the letter of the Mit of harch, relation the offer of Miconi's hole on Telegraph Company. for the cotal so of a high prover wicessklotahan in Kenya. (Signed) H. J. REAU