31st Rug, 1923. OR CIRCULATION SÜBJECT Mr. of basta Asst. U.S. of S. Perm* U.S. of S. Part U.S. of S. Secretary of State. Previous Paper MINUTES 4n. 17 hills gand to the lity, s chows 36804 in the first ned derhatch Pana 4 Le Company line il en on comenhorates e . 170, fact that they me, we dealt 1 many event it was a long direct between 1888 uns 1906/0, Doen Tucknow to 1906/07) not taked the portion obtaining after 1907 theat that all me need do in to add, after the won D in the draft " al The further words " since The date of the commondence on which way quent Paper how base their claim? or some such plurase.

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4 SEP 23

31st. August 1923.

The Under Secretary of State, Colonial Office, LONDON, S.W.1.

Sir,

I have the honour to acknowledge the receipt of your letter No.35507/23 of the 17th inst., regarding the claim of the Eastern & South African Telegraph Company for a licence to deal direct with the public at Mombasa ISland. I regret the delay in replying which is due to the fact that the letter reached only two days ago, its re-direction to me having been delayed for some days.

On the draft **Bis**patch, as it stands, I have the following observations to offer:

Para. 4.

It is not quite correct that the Company did not at any time deal direct with the public generally on the Island. The history of direct relations is briefly this. At the time the Company opened its Kilindini Station (about 1888) there was apparently no local telegraph law in force and seemingly the Company added.

without any question, the service of accepting and delivering telegrams to its concession which merely granted landing rights. But as the business centre of the island shifted from Kilindini to Mombasa the collection and delivery of cablegrams became gradually transferred to the Post Office, until ultimately, for some years prior to the War, direct relations were in actual practice maintained only with the firm of Messrs Smith MacKengie. The point here I think is this: a long time prior to the 1906-07 correspondence, which the Company now stresses so much, it had, to save itself expense, not exercised its right, assuming it had one, to deliver direct to the Instead it transferred substantially all the traffic to the Post-Office which, to recoup itself, wasobliged to collect a charge from the addressees. Nor was the right exercised even after the 1906-07 correspondence although from that time onwards the Company was properly obliged to pass a credit to the Post Office on all messages transferred to it for delivery. credit then fixed amounted to .64d per word (4 cents of a rupee). Now that the credit has been raised, for revenue purposes, to an average of about 2.1d per word the Company desires to revive a privilege which, in its own interests

entirely, it allowed to lapse.

Para. 5.

4931

May I suggest some modification of this paragraph. I rather consider that the real intention of paragraph 2 of G.O. letter dated the 15th February 1907 was to point out that the senders of telegrams from England were being misled in so far that the published charge in England did not, save in a few cases, include delivery, and that the practice which had grown up of levying a supplementary charge on the addressess to cover the cost of delivery by the Government was objectionable.

In regard to the Company's claim this paragraph 2 should, I think, be read in conjunction with paragraph 6 (1) of the same letter. The substance of the two paragraphs appears to be to the effect that the then prevailing practice under which the Company delivered certain messages in the Kilindini area, beyond which its system did not extend, was not to be disturbed; but in regard to Kombasa messages - i.e. all other messages for the island - a credit was to be passed to Government in respect of delivery.

I do not think it can be said that there was a breach on the part of the Company of any previous local agreement under which it was either to effect entirely, it allowed to lapse.

Para. 5.

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I do not think it can be said that there was a breach on the part of the Company of any previous local agreement under which it was either to effect delivery itself, or pass a credit to the Post Office on any transferred messages. When the Company first started transferring messages to the Post Office for delivery the latter should have claimed a credit from the Company instead of imposing a supplementary charge on the addressess.

Para. 6.

I fear I may not have made myself clear on this point. Up country rates as such are fixed without any relation to the yield from the Mombasa terminals. In regard to a large proportion of the traffic there is the same inward terminal rate and the same outward terminal rate for the whole country including Mombasa and Uganda, and on such traffic the public charges are also the same for the For instance, the whole country. public charge for telegrams to and from the United Kingdom and Europe generally is the same for all parts of the Colony and Protectorate and Uganda. The point is that the Mombasa terminals are the most profitable part of the local service as the only expense incurred in . connection with the Mombasa Cable traffic is practically only that associated with collection and delivery, while on up country messages not only must the work of collection and delivery be done for the same terminal

but transmission over hundreds of miles to or from the coast must also be provided for. The profits new accruing from the Mombasa terminals does undoubtedly help tewards maintaining certain remote up-country telegraph stations which are run at a loss.

In any case it is true that the net revenue which would be lost if the Company's claim is admitted would have to be made good in some other manner by an already heavily taxed general public. As it is our inland telegraph rates and terminal charges on foreign telegrams are higher than in any other part of the empire.

Para. 8.

) har - whe from

I must confess I rather deprecate associating a renewal state the Company's landing licence with this case which I should prefer to see dealt with and decided upon its merits. If it is held that the 1906-07 correspondence constitutes in effect licence to deal direct with the public it would seem more reasonable and more defensible not to renew that licence seeing that no expense was incurred by the Company in connection with it, or vested interest created, rather than introduce into the question of renewal of the landing licence some new and

rather foreign conditions.

40949

The Company's letter of the 13th September 1921 to the Colonial Office (1978), with which the present negotiations may be said to have started, is in effect an application for a renewal of permission or licence to deal direct with the public. It would appear that the Company then recognised that any previous permission or licence it may have held had legitimately ceased to have effect.

The draft dispatch is returned herewith.

I have the henour to be, Sir, Your ebedient Servant,

Pringord

Confidential despatch of the 31st of May

I have the honour to transmit to you,

for your considerati on, the accompanying

copies of further correspondence with the Eastern and South African Telegraph

Company, Limited, regarding the claim of the Company to deal direct with the

public on Momhasa Island. For convenience

of reference, copy of the correspondence

referred to in the Company's letter of the 16th of July is also enclosed.

In view of the definite claim

now put forward by the Company, in the

letter of the 12th of June, it is

necessary to consider carefully the

attitude to be adopted by the Government

in meeting that claim.

4th July

3 1/6

Station. These arrangements were confirmed in Colonial Office letter
No. 4931/07 of the 15th of February, 1907.

understand that the Company have not at any time | dealt direct with the public in Mombasa Island, save only in the case of one firm, Messrs Smith Mackenzie and Company, with whom they so dealt, by special arrangement, for some years before the War. If this is the case, it may be possible to contend that as, with this exception, no attempt has been made to exercise the right which the Company claim, such right, if it can be held to have existed, must now be regarded as having lapsed. I should be glad to learn what is the opinion of your Legal Advisers on this point.

Company base their claim partly upon

paragraph 2 of Colonial Office letter of

not making any payment for the work involved to the Government, which had thus been compelled to levy an additional terminal charge of six annas a message upon the public. The result of this protest was that the arrangements set forth in the Company's letter of the 20th of December, 1906 to Mr. Gosling/ and Mr. Gosling's letter to the Company of the 28th of January, 1907, were confirmed by the Company in their letter of the 18th of February, 1907. and it would appear that from that time The Company rune , and would be the Company have paid the Government for ine Your morent a set lett for in 3 the work of delivery and recordion of Commission ! telegrame in Mombaca Island.

which have taken place with Mr.Fitzgerald that the terminal rates on traffic originating from inland stations in the Colony and routed over the Company's

Legal Advisers will no doubt give careful consideration to the question whether the claim now submitted coult be resisted if taken to the Courts, and should they take the view that it coult be resisted, the grounds on which this opinion is based should be fully states.

8. You should also hear in Tine the fact that the present land we seem of the Company is sue to exire on the clat Fedemier, 1924. I shall be what to learn whether you consider that the renewal of this license wals to make a factor in negotiating with the Company, and what would be the effect of its nonrenewal, if renewal were made conditions upon the Company cent water any claim to deal direct with the sublic on "orbusa Island, and the 'ompany refuse , a soa condition, to proceed with the application for menewal.

9. Finally, I may observe that on certain points of detail, the position is not altogether clear, and I have therefore to request that when you reply to this despatch you will furnish a full report on the facts of the case, including especially information as to any instances which may be known of direct dealing by the Company with firms or individuals in Mombasa Island and the conditions on which such dealing has been permitted. The annual amount of revenue involved in the Mombasa traffic should also be stated.

I-have etc.

despatch you will no doubt await

The opportunity of further consultation
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F. 43457/23 Kemia.

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24 September 1923

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Fitzgerald, Gq.

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Mr. Par Kuir on 7.9.23

Mr. Bush 2Aq (mr 21/9/

Sir H. Read.
Sir J. Masterton Smith

Sir J. Masterton Smith
Mr. Ormsby-Gore

Duke of Devonshire

John Mhrening 24 Sept

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Their claim to deal direct with the public at Armbara

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Mr. Davis

Sir H. Read.

Sir J. Masterton Smith Mr. Ormsby-Gore.

Duke of Devonshire.

from from 10. 18 the substitu that the sa spertion has here wa de to the fovernor that he should await. the opportunity of further consultation with you, on you return to the colony. he for sendis his reply. It is kaped anneuen that them will a an her i lilay - as possible in dealing with the metter egn.

your accord in Sail

(Signed) H. J. READ

F. 43947/13 Keura 24 September 1923 With reference to your Panasus Director Earlern and South N Cela NOTAZGG B Me 16° 8 african Telepaph Coy. 40 July, I am de to wform you that after conson of Mr. Seel 9. 23 your claim to deal direct Mr. Varkein on 7.9.23 with the public in Non bara Mr. Bushe 10/9 both damly Island it has been found hecenary to refer the matter Sir J. Masterton Smith Mr. Ormsby-Gore to the fovernor of Kenne a for Duke of Devonshire Juste conson and report. owson. 2 thi face repeti the necessity for for this Steh, which will incolve

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(Signed) H J READ