

present with regard to
the proposed supplemental
agreement with the syndicate.

En
[Signature]

EAST AFR. PROT
40011

C.O.
40011
REC'D
18 DEC 12

on Agents

Date.
1912

Sec.

previous Paper.

38249

Wireless Tel. Station at Mombasa.

Send letter from Cons. Anglo. Submitting explanation
with regard to the tenders received. Inquire
whether negotiations should be entered into with
Anglo-French Wireless Co. whose tender is the lowest.

Mr. Johnson

H. J. R.

18/12

W. Read

We had better I think wait for
reply to letter to FO on 38249 as
the Italian firm may still refuse
intercommunication with a non-Marcconi
system though they cannot allege as a
reason for their refusal that it is non-
Marcconi (I don't think they will refuse)

Stoj 19/12

(With your approval I have telephoned
Mr. Preece asking him to send in a
supplementary report showing exactly
the comparative costs of the tenders & the
savings wh. might perhaps be obtained on the
lowest tender. *hereafter negotiations with A.F.C. in sanctioning*
Wait 8/19/12

691 2/30

Subsequent Paper

40257

~~Sir G. Fiddell~~ Sir Cameron
You may like to see at this
stage.

Wait?

H. J. R.

19/11

at once

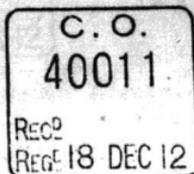
Ell 21.12.12

R. 20

201/19.

ALL COMMUNICATIONS
TO BE ADDRESSED TO THE
CROWN AGENTS FOR THE COLONIES,
THE ABOVE REFERENCE AND THE
DATE OF THIS LETTER BEING QUOTED.

TELEGRAMS, "CROWN, LONDON."
TELEPHONE 1652 VICTORIA.



WHITEHALL GARDENS,

LONDON, S.W.

17th. December, 1912.

Wireless Telegraphy - East Africa Protectorate.

Sir,

l.a.
38249

We communicated to Messrs. Preece Cardew and Snell a copy of your letter of the 9th. of December No. 38249/1912 relative to the tenders received for the installation of a wireless telegraph station at Mombasa and I now have the honour to enclose for the information of the Secretary of State a copy of their reply.

Dec/12.

2. I have to enquire whether in view of the Consulting Engineers' further report, the Secretary of State would desire us to enter into negotiations with the Anglo-French Wireless Company Limited, whose tender is the lowest.

I have the honour to be,

Sir,

Your obedient Servant,

Preece

for Crown Agents.

The Under Secretary of State,

&c. &c. &c.,

Colonial Office.

40011

REC^d
REG^d 18 DEC 12

376

Messrs. Preece Cardew & Snell to Crown Agents.

8, Queen Anne's Gate,
Westminster, S. W.
13th. December, 1912.

Wireless Telegraphy - East Africa Protectorate
E. 201/19.

Gentlemen,

In reply to your letter of the 11th. instant, enclosing a copy of a letter received from the Colonial Office regarding the tenders for the above station.

We have the honour to inform you that when we prepared the specification, and recommended that tenders should be obtained from the three firms, we were under the impression that it would be possible to accept the lowest tender. Before these tenders were received, we had an interview with Mr. Gosling, the Postmaster-General of East Africa, and were informed by him that as the proposed station would be required to communicate with Marconi Stations in Italian Somaliland and as these stations had the right to refuse messages sent from other land stations equipped with other systems than Marconi, it would be most desirable to place the order with the Marconi Company. We therefore considered it unnecessary to endeavour to reduce the amount of any tender except that from the Marconi Company.

We regret very much if we have been in error in believing that the Italian Somaliland stations could refuse to receive Mombasa messages should another system

be

be installed there, as we certainly consider the Anglo-French Company to be equally competent to carry out the work and their quotation is the lowest. It would also be possible to reduce their price slightly, as was done in the case of the Marconi tender.

We are etc.,

(Sgd.) PREECE CARDWELL SNELL.