22254 Rege 8 JUL 11 22254 ages Lease of fort Hampes at Jangibay Romba Sands for their cores repeting proposed by the competition. He British Eastern Discontinent and a col tour Komes with report to the probe the 1 2 m The 2 , 141, ~ 211 30, 825 april de Commisso de a Thursday to de tay was dismused as the and the second s to the Rollingian to k the free



hit to yell-herewith for the information of Mr. Secretary Marcourt copy of correspondence, as marked in the margi freepecting the proposals made for the sense calle of the Government Claye Shambas at 'ansider. Copy of a report by Mr. McMesian, the irector of Arriculture at Canalber, is also enclosed.

the option of the Zanzibar Government, capable of very considerable development, but it is not at present proprie and will not be so for some time to dome, for a deveropment to supply the necessary capital and set up the detailed organisation which would be required.

It is therefore considered advisable that the constant should be leased to box reliable symblosis.

Colonial Office.

In any such transaction the Zanzibar authorities attach great importance to the conditions that a fixed minimum rept should be paid, and that the lovernment should retain what are known as the "duty cloves". By this term is understood a tax of Twenty five per cent on all cloves, the produce of Zanzibar man Penha, who are exported from the Sultanate.

The tax is levied in kind, and by thus retaining in their hands one-fourth of the crop the Zanzibar Government are enacled to prevent the control of the live tarms passing into the hands of speculators.

The contary Harcourt will observe from the section in the proposals for leasing the section have seen out forward by the British Eastern instance that the are inclosed together than the section of the

e, are it is trad to think mitting two

126006/11),

forth under the heading C. in Mr. McClellan's letter and asked what they will spend on development - giving them Mr. McClellan's terms as to roads and railways.

Sir E. Grey would be glad to receive any observations which your Department may have to make on these proposals in the light of Mr. McClellan's letter and he would add that Mr. McClellan (who has already had an interview with Professor Wyndham could be asked to call at the Colonial Office day of the July 18th when he must return to

I am, Me.

S1 ,

Your most obedient,

mimble Servent,

W Zangley

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# CONCESSIONS COMMITTEE.

Minutes of the Minth (Special) Meeting of 1911 held in the Conference Room on Thursday the 13th July at 11.30 a.m.

### Present.

Lord Lucas (in the Chair)

Mr. Read

Tr. Risley

Mr. Strachey

Mr. Ellis

Mr. Grindle

Mr. Stubbs

Fr.H.T. Allen (Clerk).

Mr. Tilley of the Foreign Office and Mr. McClellan, the Director of Agriculture at Zansibar, were present during the discussion of Subject 1.

The Minutes of the Kindrth Preliminary: -(Ordinary) Meeting of 1911 were confirmed.

Subject 1 .: Soverment Clere Shamban at anather. Mr. Tilley explained that the foreign of the desired the same of the Committee on the inte (a) the terms on this shase of the enables might be granted and (b) which of the two viz:- Colonel Owen Thomas, and the B.E.Inviscent
Trust, has made the better offer. Up to the present
the consideration of the matter of the Foreign Office
had chiefly turned on the question whether, if the
shambas are disposed of, the Government should or
retain the "duty cloves" i.e. the 25% tax imposed
in respect of all cloves, the produce of Zanzibar
and Pemba, exported from the Sultanate. This iax is
levied in kind at the Custom House at the imposit
exportation. He mided that he thought that the
object which the applicants had in view in putting
forward their proposals was speculation rather than
development.

Lord Luc. s enquired whether it would in be advant@cous to throw the lesse open to wider competition; but Mr. Tiley said that the Fereigs Office would be content to accept one of the two present applicants, and Mr. McClellan expressed the opinion that the Governmen would not obtain any better terms by widening the field of competition. Lore tuces then referred to the roposal of the merciants of Zanzibar (enclosure 14 1: Mr. Sinclair's despatch No. 128 Confidential of the 28th April) that the plantations should be advertised and disposed of by auction; but Mr. Tilley and Mr. McCleffer agreed that in the circumstance it was not precise able to adopt this proposal repecially as the emire to become merchants hemselves

+Encl. in 2254/10; In reply to a question by Mr. Read as to the international position, Mr. Tilley said that itwas, of course, necessary to avoid any arrangement that might be regarded as the establishment of any monopoly or exclusive privilege in trade, but he did not consider that there was any danger of this in the proposals referred to the Committee for consideration. The position might, of course, be different if the "duty cloves" were not retained by the Government, as that would be going a good deal further in the direction of a monopoly.

As regards the respective merits of the to applicants Mr. Read said that Colonel Owen-inomas had not impressed the Colonial Office very favourably. It had been found that his scheme, though critically of an ambitious nature, had assumed much smaller proportions when the details came to be negotiated.

Mr. Tilley

thing in the case of their negotiations with Colonel Owen Thomas. In the present instance he originally brought forward the name of the Duke of Westminster as among those interested in the scheme; but position had since changed, and his supporters were now stated to be Mr. Tilden Smith, Sir T. Lipton and Sir T. Dewer: indeed, as a matter of fact, it was the first of these three gentlemen who was now negotiating as representing the other two.

As regards the British Rastern Investment

Trust, ir. Tilley stated that the Board of Trade had reported that the firm had a good character and was well-managed. He also pointed out that the Trust did not raise the same objections to the retention of the "duty cloves" by the Government.

(+ Enclosure to 22254/10).

The discussion then turned on the terms suggested by Mr. McClellan in his memorandum of the 15th April, 1911 (enclosure 6 in Mr. Sinclair's despatch No. 128 Confidential of the 28th April). Mr. McClellan considered that the lessees should be required to pay to the dovernment a proportion of their profits on the extension of their trading operations, as such extension would largely result from the possession of the Government shambas; and, on the question being raised whether the Government could claim any share of profits arising from the plantations purchased from the natives, Mr. McClellan added that he understood the offer of the Trust to mean that the Government should participate in such profits. The Trust already hold options over considerable areas; and, although the "duty cloves" formed a safeguard against the establishment of a monopoly, it was objectionable that one owner or ... corporation should obtain control of too large a proportion of the islands lands. Therefore before any lease is ranted, stops to prevent this, as suggested in his letter to Foreign Wifice of the 2nd July. Mr. McClellan also explained the proposals put forward in his memorandum of the 15th April, 1911; and said that, al though

+ Enclosure in

yield would not be capable of indefinite increase and that there could be no expectation of enormous profits apart from an enhancement of the price of cloves, which the 25% tax was designed to prevent. The clove area should be kept sub tantially as at Coconuts might however be largely exploited and possibly rusber and wattle to some extent. Lord Lucas pointed out that, in that case, it might conceivably become more profitable to exploit the rubber instead of the cloves; and, although it was pointed out that a royalty of 10% or 12% would be that case be obtained from the rubber, it was approad that. in the case of a long lease, it would be necessary to safeguard against the possibility of a change of crop, especially in view of the desirability of the Government keeping some control of the clove market by means of the "outy cloves".

Mr. Ellis then suggested that, as the object of the Government was to obtain funds for development, the simplest plan would be to invite tenders for the purchase of a lease of the shambas for a lump sum in cash. If a wood offer were made the Government could agreept it, and the proceeds of such sale devoted to development in such manner as might be thought fit. Such an afrangement would greatly simplify matters, and would avoid disputes on questions of railway and read development, and on the various matters arising out of the rent proposals, e.g. as to the time than trees come into bearing &c., &c. He 576 A admitted

admitted that 15,000 acres was a large stress to live are not one of the necessaries of life, and, in any case, the Government could still keep some control over the market by retaining the "daity cloves". He would offer the lease to public tender, and thus most the objections reised by the foreign Consuls.

the question whether the freehold or a loase for 99 years chould be seld was then discussed. Lord lease thought that in such a case the difference would not be of material importance to the purchasors; but ir. Orisile deserve to this rise on the ground that a freehold was a definite asset whereas in the case of a lease provinten would have to be made for the servicenties of capital. The Committee degreed that it would be preferable to dispose of a lease of the shades rather than the freehold.

In roply to Mr. Streetey Mr. Tilley said
that it might possibly cause difficulty if the lease
est into (ereign hands, as the question of taxation
(i.e. the "duty alexes") might prove emberransing.
Trouble had already been experienced on this account,
been a treaty with the German Government a charge of
the manufacture, but no such arrangement had been
with the French. He agreed therefore that it
reads be desirable to consider the possibility of
terising means for rotaining the lease in British

The general opinion of the Campittee was

that Mr. Ellis' proposal was the simplest way of solving the difficulty; but Mr. Resley & Ar Acad docted whether it would prove practicable as concessionaires were not, as a rule, in favour of putting down a lump sum. It was pointed out however that Colonel Owen Thomas in his letter of the 2 th June stated that they were still prepared to purchase on cash.

It was then Resolved that

The Committee recommend that tenders should be publically invited for the purchase in cash of a 99 years lease of the Government Clove Shambas at Zanziber — a reserve price being fixed. The principle of a 25% daty leviable in kind on the cloves exported should be retained, and one condition of the sale should be that the existing clove area should not be reduced without the previous consent of the Government in critics. The Committee also agreed that before the invited steps should be taken to provide, in the prepared idecree, the safeguard suggested in the prepared idecree, the 2nd July.

the recommendations being accepted by the secretary of State, they should be communicated to the Ferrign Office by latter).

HTR-744

22254/10)

and logar



#### ZANZIBAR

#### Agricultural Department.

## REPORT FOR 1919

#### CHAPTER I

Server 1 - Government shambas - History: past records and condition.

The Lampler chambes are alone referred to here, because the stocktaking of those is Pentis is not yet carried out and because the extraordinary expenditure of remost years has been confined to the termor plantations.

The past history of the shambon time been fully dealt with in former annual

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There are 65 shambs to this claim: -some of which however such as Kidote,

Their management was tiken ever by the Agricultural Department in 1902, at which does they were in a very full a distinct

which does they were in a very full ordering.

Manyon the phothauns still above trucked past neglect.

the said the remarks of the there were at that time supposed to be 138,000 clove trans and \$2,000 constitute or roughly 5,200 acres under trees.

In 1985 one plantaries was leased, in 1906 nine more, and in 1909 a further

twenty one, making a total of 32 leased and 34 in hand

The first law for 20 years, the remaining leases are—two for 25 years, the remaining leases are—two for 25 years, one for a years, two for 6, and seven for 5 years. The filles of a year the figures are the figures.

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\* Lon. 53,311 Ra.

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# Aericultural Department continued.

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	taling	Gape Total	80	1,211
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(Jores.	3.	Trees	5,880	9,506
	Beenrds	Planted in last 10 Years	10.1	24.777
-	rom Office	Reputed	300	8,584
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Same a disconsistant to

Absorption between the reported numbers of the bearing term and the second consider half are importance, but the discrepancies between the absorbing number of young these of confested with those numbers that were reported by the eventues as having bearingsted are so great as to determine the intermediate respect.

Out of 244, On source there trees and ... ar-lay southed 34, ho! remain-source sect to about \$6-per cent of draths.

(Append 記憶性 are use out trove or to have or dented \$11.786 prings approach to should 6 per wind of cleaning

that of \$40,122 toblass plants in the second requirement to about the period of density.

I'm abindly fallers by death a mercula for many 's without number suggest a she presents it various plus to consist for the total cure and the only other aplanation is that they were never judyland.

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That is, when deciding on development operations on uncleared ground, the Government must prepare themselves for a sapital explanations of 275 rupees per acre on cloves, and 155 rupees per acre on coccasions before returns term to come in, or if planted on acres of previously cleared by natives for their cases to their a capital expenditure of 231 rupees and 111 rupees respectively.\*

But as already shown, as a set off against the supposed recuniary benefit derived from a choice of the latter class of ground, is the great and to my mind the decisive disadvantage of the fact that it is in scattered and isolated patches, so that no lining

out, uniformity of planting, or symmetry is possible.

This matter is very closely connected with the discrepancies disclosed by the stock

taking.

From motives of economy, this class of ground was selected for the ecocanuts the natives presumably undertaking to clean them. But the native practice of cassava cul tivation is such as to entirely militate against the success of the plan, for net only does he not clean his crop in its later stages, which becomes then a tangled mass of underweeds but he moves on to another piece of ground, if it is available, for his next rear's crop, leaving the Government cocoanuts to get on as they can, with the result that the whole plot is lost, or its existence forgotten.

It is difficult to explain the very heavy loss of the young clove trees except partly by the extreme negligence of the overseers, and owing to the large scale of the plantings by their inability to properly tend them during the first few years.

The clove tree, more than most other trees, needs constant attention in its ear years in order to get it established.

#### Sects is 7 .- Revenue for year 1910.

As the accounts for the last two months are not yet available, a supplementary report will be made during January

A table of past revenues is given in section 3

That too cocyanuts will be found to have increased, owing to the system of heensing annually.

The total revenue will be affected by the size of the clove harvest which is estimated at less than half that of dust year.

A small fresh source has been obtained from the licensing of sundry trust trees, such as mangoes, durian, tack-fruit, etc.

A future source, small, but indirectly very important, will be the income from ground-rents.

The conclusions I have come to regarding the all majortant question "Com the revenue be largely increased " are-

No large increase is possible without a large increase in expenditures

I do not advocate any extensive schemes of development with the existing type of overseer in charge of them. The past schemes have generally been far from security and I attribute this principally to the quality of supervision.

In other sections I have indicated the extent of development to which I consider

that the Government is justified in going

A Capitalist Association, if 2 took over the shambas, would undoubtedly
combine with their in ingenerat a trading business in cloves, copy, etc., and would find it advantageouseto do so

It would probably also loan money out, and so obtain a hold on other properties and their crops. It would set about reducing the cast of porterage by forming med roads through its properties in connection with the main roads of Government. might itself start factories.

Such activities as some of the above, thoughmented enough methods of increasing the revenue of the shambas are somewhat outside the province of a Government.

The revenue will automatically (apart f in the ups and downs of the clove-harvest) increase from those developments of recent years, and from those on a smaller scale proposed by me for the future.

I also hok fore set to increases by decreasing expenditure per unit under a server systematic scheme of weeding payments measuring etc. and by endeavouring to introduce a better class of overteer, for while some that we have are intelligent, and possibly chosest, others lack intelligent, and I doubt their honesty.

Like all other shamila owners we suffer great losses from predict largery.

These figures tond to rise considerably, owing to the increase in cost of inbour

#### Section 8. - Policy of Logsing

-, The attached table gives particulars of the shambas leaned a According to our stock-basing figures, the reads are in some cases low.

With the present type of Mines the system has great descrivantages, for terenaure development of the shames a long lease is necessary but these pecula do not with for a long term with a view to development and of the 21 praviations let, most are for short terms of from 5 to 15 years

Turker such a term the beneat house mir to gride; as much out of it as he can in

that period, and putterns as lettle money into it as passe ble.

The western of supervising to not him year numerated, the separts of the supervisions are not trustworthy, and frequent rante of the D of A and the Superintendent and

Three forfesture proposedings have been monumented during the first half of the year and stree then two more have been commenced

A large number of actions have also been alread that proceedings will fallow if the Dovernment requirement to are not carried out.

There is a general evanue of the countries of the evaluation of phalling a certain number of trees such year and the . . . redest conditions are mother current that except under management

I have made promisingations with regard to a more coast the application of the lease what constitutes businessingly treatment and cultivation or a shapetic.

I do not precommend further comings for short you are but are in reasons why outlying stambing should need by set on young burnes to sustaints pumple under a figure of loase as above, and their the un planted inside belonging to the trobling should be let as a oments, real in the first few years, and a province of so entry if but developed within a rite : period and at a certain fale

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#### instant 4 - Policy of Homeing Openant Free

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The system also has with short leading disadvantages which are outword by

It is different to one trol the final picking of the hute, and to property minuters muta that is the first coop of the incoming income if the bulgoing man should not re new from tong time gathered.

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## Serien 14 - Future Development with Cloves.

The Government possess 143,064 bearing trees and 33,371 trees 1—10 years old, or roughly 1,130 acres of the former and 333 acres of the latter.

Also the stock taking figures show that there are 30,000 dead trees or gaps in held

These occupy an area of 300 acres all of which has to be weeded along with the rest in order to prevent the intrusion of bush growth. We therefore, have to inear how an annual unproductive expenditure of about 42200 rupees

Where the gaus have occurred not through unsuitability of locality, we should first a reason of the gauss have occurred not through unsuitability of locality, we should first a reason of the reason

he next two cears should be spent in planting up these gaps.

his p galacty in a normality of some of the old plantations in the two islands is very actionable showing that the tree either established itself more readily formerly than the greater attention was paid to young plantations in those days.

The latter in the reasonable explanation, as the Arabs employed professional planters, and the fit must be ground shading and watering the trees for the early years, and the truest love in prepared to do the same, if it wishes to see the nortality reduced got the roung justifiers.

## Section 11 - Future Development with Cocannuis.

The descriment has 86,468 bearing occount trees, and 121,2-6 trees from 1-10 from oil, of 2,620 a res of the former and 3,675 acres of the latter class.

In 1906 the Injects of Agriculture estimated that there were 10,000 acres of available for planning giving room for 175,000 cocounit and 500,000 cloves?

Panee 1900 and acluding that year, the planting records show that 100 000 cloves

is always estimate was, of course, purely approximate, as must be any other in the almost of a Survey, but were the planting records reliable, seven tenths of the sea also are would now be under a rop 3,000 acres only remaining to be planted.

Sat taking artail 80 k taking figures the cloves and cocolinuts, bearing and un-

11 . . . a. a. 1 . evers about halt the area within the Government boundaries,

The state of the cover ment plantations basic ways been taken as about 10,000 to a state at 1 and acres in Penda. But it is exident from the stock-taking and that a cost mate is innen below the mark

Assuming that some are now unplanted, I consider that half of this is suitable access that young record for over 130 one more.

on a hilfus, there are the existing commut plantations much hel w normality, and select of normality of which I put at is, thus giving room for also it is,000 more has a linear tiere are the thious of clove plantations on unsuitable localities which the converted to commutate.

the common as yet give an opinion as to the area of these, it is safe to assume to a room for a total of 200,000 trees in addition to what we have get

and the second also probably reclaim much land now unsortable for coronnuts

If e past puzzy has been to select existing plantings and to extend these and had been supported to a muching the tosses would not have occurred.

order to a self the expense of dearing, they skirted round any rank growth to be presented by image and any regular numbering, of the annual deaths, they have either disappeared or consultant a fraction of the self-consultant as fractions.

to plant on the 20,000 young trees, required a harrier bein glintery and the annual of the 20,000 young trees, required as the 20,000 young trees, required as harrier bein glintery and the annual of the year. (7) there they development

that if costs the Covernment (5,000 rainers to bring 100,000.

The control of the operature in connection with the 250,000 trees, 51 per cent, of the country and to which estimate therefore would have to be added the cost of the country and to which estimate therefore would have to be added the cost of the country and the country an

Mr. Series for Messie. Lives Break estimated the cost on their plantations to be about a repeat per New Messies as little in excess of my-own figure for here.

I recommend the fature plantings be done on a much smaller stell, and that autote and sally set to miss (for our plantations) 12,000 plants, sufficient to plant up 300 acres.

nevs acres. A further 20,009 plants can be called for sale at our prize to those who have covared and lined out their gradual ready to zeedine blaze, 10,000 in each select

As regards the position of these plantance, this mast year we must plant where our suggestion are that otherwards our energies should be from develop to develop those projection should for from and Kidzela and get surveal plantations until host a basic read, maked must ground within their bounds on. These properties are all same a basic read, within many reach of the chore, and therefore increase the six of an impact factory that they wenderably be built a being under a resolute y being the same.

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The accuracy huma made atther on the old Dunne plots of

I have already gone fully into the question of jubber and our extrem classifier of those minutes relating to Professor Dunstan's remarks, and will only repeat here that I do not consider that action in leasing them would be premature in so doing.

I suggest that a man with practical knowledge of the management of a rubber plantation he appeared to reside at Chuaka in Pemba, and have control also of the smaller sheambas of Mtangatwani and Kimuni Moshi, stationing at these latter places subovernment who would have been trained under him at Chuaka.

Tapping has not yet commenced at the smaller places, and only on a small scale at Chuska.

The trees on the latter are far from uniform in size and have suffered much from

The values can are has been the source of much damage, the weeding of the rounds can have become the runder, yet later on it either forced the larger rubber there up or smaller three up

Without an element over seer also great damage is likely to be caused to the trees words and improper methods of tapping

I does proper management also about 1,600 the of rubber should be obtainable

But the next two years there werelings yearly are absolutely necessary. The two wood ago butberes as event them are not for the above progress.

whilst such at I make a I recommend the sewing of Yu seres annually, or 4,000 plants, where will red up flor, uppers grass or 1 and 1,200 rupers on bush ground.

But our pass experience and every a realist shows that it is quite useless to a empt to take rabber recept on prope vocamed ground, and with sufficient after-

There is a young possible of hara at Kisuni meshi which has the disadvantage of many in very feel ground, the trees harmy made in unsequence very slow growth. This words and to be required in the but not extended.

The Property Listing and the brokers reports on the sample of Para sent horas

was cary far cornide as mgar o the quality though not as regards the form

This Pure practing is a fficient for us in Zannhar for trial, though I should like near a small planting near as official's fields in Pemba where the conditions are presently more fav smaller than serie, and I recommend the purchase 't the valley below Ma and 'therefore the house with h had been presently drained by Government and would a sample for the purpose.

With respect to other rutters the Imperia. Institutes report on Castillon was fall seather and there is methor; in the condition of the planting at Dungs to suggest the tool less.

Trial phastings will be made of the South American Manicolas, and also of fittings, mone of which exist took a new planted at Wethinst year

You trial planting of the objection Maximum had made but little growth when I saw it last at Weta

A sample of its rubber is using sent home for report

By the east of the year the year the year the year the weld of Landolphia ruther from Ngezi forest will be well the same as met.

1967				Lbs 1,3(x)
LIMIN LIMIN SR21	-			2.800 3.586 3.100*

\* To the Bill I levers ber

The picking at Nects mate Uniper 2 annua per ib 233 its of Cears rubber have seen been collected and and from our Pentia stainbas.

The gross revenue is su ribber has been -

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				Jr	· ` .	Rs.
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	per,	100	241	ellarit.	200	3,59
100	pile and	- 50	4	w.	14"	10.13
0.0	- 1		***		-0	10,13

The former a companient to 100 majeou 39 cents per frasila or 2 rupées 95 cents

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	E Trimbone
The state of the s	2,000
hosia Con	2.53 Absorbes
frequency (not the first terms of the first terms o	Abandine
Series 19 - 1 1900	+ 4,800
Kinta Mode 1,806 27,500	
1300 Late Tares	, 5,64

## Section 12 Development with owners prope

As already states: I netwoder that the energies of the Government tense to first devoted to the outspuston of the development of their consumes and the planting an of their eloves

Trial plantings on a small acade have here for yours is crustance at Duaga and Mpagh, and full records of these said.

As regards crups sizes, sunder cultivature.

(a) Nutrices "There as been a large planting show at the ga wellook runen?

years, betwore 8,000 and 9 only his very being point over in ... area of 's screek

There is nothing in the entropy brade to warragit as intensive developments with this time and as many of those position are - southered painting and inhumed, I program to replace 2,000 at 26 feet agan't moder the transfers, first making a hour consisting of the latter and I committee than 20 across of our many quarte country. The square combined by determined until the arreside or eights true as it is impromitte to assess how makey

tenule classe will be present as the lim . a paterndoin.

The small parener assumenty sories relies planted to give small to racidla sele-

district travel The mark ground, comment is well be than their and the unusungs allowed to take there chance as a subsultane one, in the suntry on

The prace of manage are regula to until for the tast and are until there as the

a " of day thereads in five Louisies will as contact best is again asked the by Conversable to species in its basis, parachest at therein consequence was alread of it angles

\$47 remain to an about of airest a screen - are the explorational elebor. Was given to but the protection where the production

ains the little which the firm serviced The firms are beautifur by the comment of the state of the season beautiful to the state of the season beautiful to the state of the season beautiful to the season beautiful thatly of the father and the practing of a more well be indugible up to imprimite

A final securing all clubs can been counts confer a princip encouncil plantentant but

programs princered to be not received as the Country Magaingtonesed.

"The pain received to be not settle principles describ within deep distributed lagger within the settlement advances." after the easily everyon any post.

I negative from a propert on the quadra of one specie grows. Some will be accen-

tel Mark of the handers prives for more years at trange and encopies it the Oles mind beinte and commented the med as he than a spirituation are indicated to alread the analysis th Bushah late.

Bris is onto that requires a large expirit, sorting the offer an around standard to or absolution or acts

It is entiremely a companion to the finalization, who would entire a factory a final to which to make him fundame, and record to the make suches, until

And more of partomorphic balls to Numer State

figure, however, it is admine groven in the in

Therein. Fig. ... Of 10,000 ten places 100 passing the of these selling that I elicis in frequently set of for by Araba and Inducts for personality and on the pro-

The wise be placed un to proper the bear wise by placed un to the december, a moment is this year being west hated for respect

Changelon - Of those planted all pictules. There's hip-does bely the area all of its correspond, but for the mine transact is morthered by conder "come. I intend is make a solution tander a volume material all planted by its antitive content file unitability.

Classics -- Of 2 706 Labories toolse notes remains and all the 7,648 Abstract office have

rouse asset Northing further will be done in this defect of the Principaling Of the "Kow" variety too are all in soil is not so Manual proster I .. : you see throusand please were obtained from Covin

The suste towe teem to fit

1 mm		Laptin	
#39 #41	Plante Progint Daniery ground Pariery Cydges o Cyddwn	300 Va 100 Va 10	
301	Cyddiny	6-79 E	
	* ***		
red .	exemple have need		
>	1	Bessel	
gara Sac	дуфун-таў (1902) рэзэнт С Дібація ціў 3, 10,00 рэзэнт	31.2 Se 93 - 29 14 - 49	
	resid		)

The employer was conflicted a selected and marked an Aurill model with a view in thanking a containing furthers an idea to worse that was afterwards abandoned effectables he a need wasy from how's and not in a boar's round, and the round of the rounds of oversee domadale.

There has been great difficulty in disposing of the large quality soming in errolling · months and personal mark to be a series and

I margines that the electrons at the unityone sharets to determinent and that we have I that these to know at the local feed of the local to be a local feed of the local to be a local feed of the local feed of was as mouthly in a faith.

The four of the surgety, styrick extraplation owners, a probably a contable for

The state of the second second

grows and automobility and have distributed a large temple of nickets to applicable to temple of nickets to applicable to temple of nickets and large temple of temple " in such altering out Apprehends find a northin for in there

Koppel - The last populary than excited levels's "metal." It is need the color or common control and developed in Sect. Intends.

Channe actions, amount the private to the yorked of in-three from Chin time, and I discussing the country of th

ton only to the intest classes with Distance bearing as almost the of 11 res aftelefferunt

It is now common a boundar, tree and suitable Small plantings will be made a Soy-beans—In 1909 Heart Soy-beans—In 1909 Heart Soy-beans—In 1909 Heart Handle Agy-however, no instruction to make any trade, nor did the Government make any of the own plantations.

The pists which is loguminous, youth a seed for which a long date of the

the may prove of value to main, other was a. Henry beganniana. If a substitle of a in Europe us a storce of ou rotation plant and as green manure, and is also provides a fasher of fair quality, a

It may prove useful to us in our search for some crop with which to enter cultivate matter of great importance to us at present. our coconnut plantations, a subject referred to under Commend Shamba Manageomet

Messre Smith Mackenzie have so far here able to supply to well one variety

Some of the best varieties require quite different o endangers of said and elimate and the name of which is unknown it will therefore be premature to come to a conclusion from the one variety that we have

I am obtaining small quantities of the chief varieties and will have them tried a before us.

Meanwhile some trai sowing has been made with the governot send during the said the next sowing season

Sim-sim.—The cultivators of this plant (Semanum, European) & adopted; well know. light rains. to the native which is of great advantage in their present stade of gastrance and the

I propose to have a armain area order out readons to one of our alignment and grow it reluctance to try and thing be w in rotation with a legumneria my the ground and - Amanda Hypers also have a the native cultivator, and the scope of tone of which had an appealing union many parties. both crops occupying a position of once and toponal agreement. They's

grown also under a young owner of the " of They are suitable or the for the small inclusive who should be smalleraged to give

Oil Paint. Known could be Michigh to another Blaces (incresenase of testant) more for their cultivat. It is indigenous of the two makes he aged thoughtern of congregated determined by the date

I think with the as well some chef or a sea and for the sales on I the say we tribution is not general circulars might be distributed to be Mashena through the combine order group means information about then experts over a creating to Managar priving for the producer as indicess relying on the local shapareners' for red and brounds themselves admit them.

On one of our shambae , propose to coake a size of planning of thee papers There is non-other error action with the subservation of wheath the D of A on Fight made a large number. I sa promienta, non- he reported that the Greenwann almost seg-

proceed further with to continue Thereis no present why the metter should be rouge on from experiments elected It had previously been ared at Tendens since 1

(a free Caretring—The entitle and that is of a real structure and an advantage of deploy of a continue. localities and he firewood

of the analysis in the part was I know a sent of the cold in continued painteness but It provides an approal value to be personal one of it in out of facile, and a suggest prompt, It will be placed on an acres of the course and also meaner thank

H is militationed white our attends since output a term to be considered about a province for making present

The Silver Oak Greenian Boltoms, grown quitting at Dange, and a planning

will be used on Droom would.

Motor and independed Octomorous and which come has been 

other Will At Student the inte Pents two years and above

#### Section 14 - Experiments

All that now recommend the sale experimental station at Dunya and the records, which counsel of a kerry strategy of distress, letters and bricks from which in these present state it is incommised the deriver any heforem Liotte.

The status of an experimental station depends very largers on its age, and in and the work done

While there is, as I have and, no means at present of judging of the latist, yet trace is the obligat station in this part of the world and and experiments carried on a is discharge possil you're travel from that fact above posserse secucio colorest

Which are opportunity offices, I surgest that went report be prepared for a sea label material of who has been done there.

ment on the last to be became the state of the property of the direct aleaseine and the I think is as much as the lave or against with its proposit

the certainly come i retained a fully appreciate abation like that at Amount, with its was and cheromode to an one of the which we were would not be can care mouth and more unwestress makes by especially watching the moures of the some labelles as easy bloods i by it will start or ornaminates made has also

they own authorities at Kong and the Imperial Resortate will gave up what tody is ing cred in ordainmer would used plants for trial sewings and plantings and of group while a frame a tendent of no plant discusses.

at representation and practice work type-or instructed w whether is be ever uninjective july commen. The close there has it come forces. I december their control of the Monday of Commit

at I am as more manufactured as we have made to some strong as to a confidence of a new for ablabancy floor - exercises at manipule and retire decides the

the test cardinage of an or an arms: They can I start administration of state out a state or and and

## Suren . . . . Moreovered Parriguez Sonovakia Management

a chapment of here is my hearmatime on Philosoph Department witer on the Agreement and Department, with hims with I unusuberaterall be the process anders to be . . . . . (minut) to maintain as beginne to had the closes over my man a state or western to promite entering whom comments the authorized in I ago with a time ..... Character the alter and to be more estimation these buildings by our comment wants is in the way administration and to extend their first by typic engine region things, completioning descriptions in a displacing continuous of displacation of PESSO places. In the continuous big Comman places of places of the continuous big continuous places of the continuous places. the absence of species endow with middles of somewholes, but he proper of some transfer processing paths, by sometime offset description of the confidence o C. I descriptions and different Signature

By Chilinearing and an encount methodic order present which the eres being about the department better a contemporary and producedly aim . tending though in this way to be being one about outlines are the authors become to be to be been been about market and to be to numerals more could be justificated probability in the party of the state.

The title and plantations of Penalts, where the green are an an are the more obligated than present in well assessed, woming in other cut drive many then pass to fee years, and great to the training beauty and the contraction photographics from the later opposite and the States, Marteringe and these transfer are described automate to displace and dispersion of the printing and dispersion and dispersion of the printing and dispersion and dispersion and dispersion and dispersion are described as a second of the contract of

were responsible to the process of processes and the second of the following that were the freeze and the second of processes are the second of the second o

then pay series woulding expendent and supply post acre per westing

12 rupees per acre for bearing trees and 18 rapees per acre for young trees per annum, and reckoning the gaps as young trees, we should spend a minimum of-

Bearing Young to		Ž.			- ",		1	14.	(1.2 (10.5			Ra. 13,560 11,340
		To	tal		Lang !			,	20 Mig 1			24,900
We have	spen	t in t	he la	st few	year	j			4.7		,	Ra.
1908								ah		1		42,024
1909 1910												29,726

Under the existing system it is impossible to say how many weedings the trees have in the year, but now that the stock-taking is finished and we know what we have, it will be easy to introduce a new method, and this will be done next year.

I think it quite possible from the appearance of the clove trees that they have all

had three weedings a year since 1908.

With regard to the method of weeding, considering the present price of manual labour, it is doubtful whether ox-ploughing would cost less; it would probably cost more, taking into account capital expenditure, the increased cost of the wages of the stockmen-Swahilis being useless in the care of animals and the fact that hand-hoeing would still have to be done round the tree itself.

As regards root-exposure, our Wanyamwezi weeding equals in quality the

ploughing that I have seen

Tam making enquiries as to what sort of plough is used in the other countries where this flook grass-weed also abounds, and when at home I suggest sanction for the purchase of two different pattern ploughs for further trial.

Taking next our cocoanut plantations, 2,620 acres of old trees and 3,675 acres of

Were clean-weeding done throughout as in the case of the cloves, the Government would have to incur the expense of-

Mature woo Young woo				•		31,440 66,150
No.	Total		116 7			99,590
Equivalent	to-		4		Per ac	re per sanum. Rs.
Mature wo						12 18

Owing to the great expense of this, the department has had in the past to content itself with cleaning rings round the trees twice a year. These rings cost ope pice each when six feet in diameter, and 80 for I rupee when 12 feet, the custom being to have the small rings round the old trees and the large rings round the young trees.

This system would, if universally followed, cost :-

					1			Cost	Remarks.
		-		6"	1	gare	1 1	- PO-	was allow
Mature woods							1	2,702	Two weedings
Young woods				200	**	18.	,	12,009	Three weedings
	Total			fin.		A. 4		14 200	79-2

Eu	ujva	le	46	10-	
	colon		100	inco.ho	

			and the		Per	acre per	em
	-	4364 1	1			Rs.	
ure woods	THE REAL PROPERTY.	张力	A50	 1.34	7.7	3 29	

Year		Total Material Con-	Total
1	- Ma wood	Ra. 1.204	Ea
1908	Count works	150	1.907
1909 3	Old woold Young state	1,063	1 723
1910	Old woods Young woods	1,879 1,870	4 201
	1		* 301

But as these figures represent expenditure only on trees us hand the first figures covering all the Government trees), to them must be added the cost that would have been incurred on those shamins lessed since 1908

These are

			1			Expenditure	Total
	Year					,	
			+			li.e	No
1908				Young trees		96K 96G	
1909				Young trees	* *	9/00 9/13	345
1940				Young trees	_	4,364	340
1940				Old trees		£,604	1 #

Comparing the cost of ring-wording all the trees wit - all has actualis allowing for leased shambas

Normal cost	14.860
Actual cost-	\$.5 · b
1908	5. 39ha
1909	
1909	4. 7439

The results had not been favourable to the condition of the plantations, totaler Michig Barra, Prings and Marseilles, in all of which trush-growth is getting strongly esta blished

This unfortunate state of affairs is being dealt with by lotting out blocks by contract to natives, the contract consisting of entire operating of the beat growth followed by a hoeing.

So far the work has been done at a very theap rate unid amore June 1 have spend about 1,000 rupees on it.

I have gone thus fully into this matter, because it is one that affects very chancing the capital value of our shumbas and also the net revenue of the present and on, sometimes

To allow bush-growth to gain a footing means the economic means of page with resulting injury to young plants, and the loss of samy of the nate in the four real

Moreover more than any other tree, the community are continued to the continued of an all found it. Dense under rewith encourages a condition of dampiness to contain the fungi- and provides breeding places for insect-pents against which paintenance. Where have to be on the alert, especially against the foreces.

Bush-growth affects therefore the community, and a hard-anterior character of the control of the

source of thanger to its neighbours for the above come in and became

its native accountant, wherean write in English, and each will the labour.

The five groups will be-

Marsellion Selem. Kizimbani kuhwa Town. Detached

The last two will have overseers alone, the accounts being brought into town as before by the native or arab overseer.

The three accountants will present a monthly statement for all the shambas in his group and they will also keep labour-cards on those shambus on which they reside, which will be used in the cases of tenant applicants for rent-remission.

These alterations will cost about 800 rupees a year more, though the actual estimated expenditure of 1911 will be less than that of 1910.

I have elsewhere mentioned that I consider another white Superintendent is required if the work in all the shambas is to be thoroughly overlooked.

Undue sconomy in supervision can never result in a permanent increase in revenue. and the Agricultural Department seems to have reduced considerably its supervision expenses at the same time as it undertakes new responsibilities of an extensive nature.

#### TABLE of Cost of Supervision.

Year	White Assistante	Indian Overseers.	Ovegs		Nakoak	Accou	ntante	s. ,	Coat.	Acreage under
1	1					1		1	Ra	
1903	2		, 2		20	1		3	9,360	A2283
1904	. 2	4	2		6	4			7,704	4,222
1905	3	1	29	5	10				3,888	5,982
1906	. 3	1	2	1	15	1			9,792	7,600
1907	3	1	2	3	29	1			12,648	9,737
1908	3	3	2	1	40	20			15,417	11,103
1909	2	4	2	1	42	1 -			15,321	12,508
1910	1	4	. 1	2	34		1		9,456	13,214
1911	1	4	, 1	1	35	1	3		10,223	

(e) Small-holders. - A large number of these reside on our shambas, paying no rent, but under an indefinite understanding that they will pick cloves if called upon to do so, as little disturbance should be caused as possible to the old freed slave, who, as a rule, are regular workers.

But to meet the case of the large number of able-bodied and well-dressed vagrants who daily may be seen streaming into town along the shamba pathways -generally youths of from 16 to 25 years of age-I am beginning, with our shambas near the town, by inflicting a ground rent of 4 rupees to 6 rupees a year with a remission to those who can produce proof of a certain amount of work done.

by proposals have been submitted with a view to similar treatment being given to a . beorge who live on those of our shambas that are within the town limits and that are managed by the Collectorate.

Former attempts in this direction of a rent charge have come to nothing owing to a want of uniformity in the systems of the two departments.

(f) Shops on Government Shambas. These now have all been put under an agreement at rents for the ground varying from 12 rupees to 24 rupees a year.

then, the Government should keep it under on its own planta-to others, which may have to be entered by a Decree. presenting more immediately favourable accounts, or of the content of capital value, a condition which in later years

The Department has then by trials itself, and by watching what other countries are wing to the out some method of keeping these shambas clean without the great chemate like than, where on slopes in the heavy rains, crosion is likely to result.

While according to recent well-known experiments at home, the presence of grass is deferrows to trees, especially to their fruit-bearing capacity, yet our condition would sent he we had if the grass were a fodder and not the Hook that ordinarily prevails, for Mr levice wasted that in Mears, Levers' plantations, cattle-grazing is all that is done to Book Wands Gora

to various crops with which I am underplanting assumed the first that the unmediate returns are small, there must be taken

There totalle will be uncreased

Another method, with which experiments are in constant progress elsewhere, is to grow some comp that will amother the bush-growth, that will be easily removable and arounde a makelinag for the trees such as some of the Passiflorus and certain leguminous

Truste will be made with three at Donga

Commissions of the cost of cultivation and the large proportion of our annual grant that it pleases, this properties is top of great importance to shambo owners as well us to

get Harmestong The experiments tried with the clove-stalking and screening musilinger were the from successful

I progress to see the makers when at home and see if it is possible to do anything Eury Williams

who improvement might be made in measuring the cloves and paying the pickers. The persent sections of decouring to the justice lengthy and lends itself to cheating the phone shallbase where we shall have accountants, I should like to institute selfconsisting planties would with a large white dial face, the figures on which the natives wasted more god to understand

The former would prevent the overseers cheating us, and the latter would help the parties to see that we were not grant to theat them.

Engineering have aircoady tooms addressed to the Imperial Institute relating to the nutting swar of the clove trees at an early age. 25 or 30 years.

much a reverse would of course result in a saving in the cost of picking, but considering the cost of considering a crows plantation, it is a question which in practice se murriams for a Capatallan Assessmellon than for the Government.

as despersement - Mentand has been made in correspondence of the necessity of immounting the previous by decreasing the cost of supervision.

I attact a table goving the stembers of the different classes of oversoors etc., since

965 a ver extensive arrangement of development was unitisted, which accounted his the assessme is the sect that year, and though this was continued right up to 1910, which a day of \$,000 report to be pergention the total cost of supervision.

the furnishment and the from the confidence, but from actual expenditure.) 1949 the seas line seem | Observed we acre under cultivation, or about 1947 per

in were the Government not to insist out

for raduals

#### CHAPTER II

# Vition 1 - Present Shamba Ownership and Arab Miching

The means sums up the general points of agreement between the official and others sommul' -) and I will mention only those of most importance to us

T e Branchal pentru of the Arab.

11 Means of heips give and the results

(3) The pear this of replacing in with some other cana.

of the state of th year as 19 ... or 'arrest a small illustra es ' or liftica er and theer chambs of est of anistra di di

In Many Canada The out assists to they then see the Has represent and a second second er air ana ca tala r models to write the company to write with

the seather than the common and appear regions in the advantage the reflect the new edition r talways appeared in a few Lie series of their aid mad be made true advantaged for tall realized to the first and a first Administration is not in claim amount the

It would be removed in work of the necessarily and a least tained spring to provide springs in it is made the southeapping but of a continue

Advances of development is a different and a larger over 100 a one fit a in

I in solut to specific a count of the Article disease and the analysis a. I has proportional news . I believe mortifor a new works and greek effort to 3. a. and what we have to consider advances of a with the brief that brief attenty treatment, the government is in a scalar apart for a ordinar and in a course propertied to memore ging durate as a case as a lighter prince . . . warred , if someone property to " a " is proceed . they a county in the wall of it is an induced

The site of the state of the st action of interface or an deplete to the self-time of the process a 138 K ; at gen in

of refine year into act. while is is in the county for the recent history groups that

while with ment and before or tire or to be "Sight or " Store . In spec of affirms teachioners accord

The country property is it is not used and a new our respectation of the said mediavolves in the sweetenbooks a superstanding property and with the same singles. allowables of leads. But it was all a backers are labelly stope to our black shells are ager canalism of hallowages sens

There is done where the contradition in the contradition and the three many area

of their plane thing have to the second of the propositions and advantage and applications proposed the contract of the second o or stabiling altermentation of their contesting to state the sections.

t ordinar former for table have progress attended for half, do a restriction all the state of t

The specific of hair to entry trong pulpoper than in considered paying from the

The second second No. Whoma district, him many

It is appoint to the processe had their containing of afficer should be above. In sec., and the Compression of the district with the distriction of purcing spice was true the side was of it are in the combinating was proportion was a Land-on Er front ment result contract personal desired depoils were

many or the stronger black

The abulety of the hurassed Arab in a year like this is not the weeding of his shambs, but the getting of his daily food from the shop that looks for repayment from the core harriest.

With a whole your a find indictedness inneed him by what means can be persuade in shundresser to measure the supply for another year and wait for the prospect of

I stem to delector ate in Passia, and in Zangibar the agriculture and the Collectorate artenents together are in a position to indestant the supervisor. I the weading to . If storeth of advances will p. for that purpose, but to me all he shrokesper . And doubt fixed empairer

or reasons I are against rolling advances at present I consider the inthe sare I a. ame oblet, is a me, brief to agreement the evil redicts error to we are dealing with, and constrage the idea that a stamia has give . . In reframent into will fave

cole la presenta a mana ? a france sea court impedanty total na pri-I've faculty property ". "he came a said for extremely of farmer

her assessed in the Atalia is not seemed as the said we can with advanture to the were fluctuated with the first and the state of the state what become I is a real of the complete margine, which is the record of the comthen the sea is the superior of a settlemental of a bit from I want

Proposition of the state of the tile ein ein in haver verm veln og te vægrant no. mett gittem att April 191 . The Lord of the Land of the Control of Control of the Lord of the

the discount of the first by a court form. There are two vances or account or for solver or upor many phonoline or or France's and the clove standing under the manuscript of reaches are every of the feath of programs the absorban teeth in the present the range of many restored broads and will out much rate in no to an Indian class a his includes Araba. These types furnish me with a cream more experience. Let where the an intended and hadre to a first a large properties menter out I california and by you is staffing land going to a t bush, with the assurement that home of capital and we he partiality that wile have up again ten east if a province a mass mass that we can the powerful reper must be replaced by

The the communication and see put is the position of a remainderman but I advocate of remainder the state of the property inter I remaind to the property inter I remaind to the property inter I remaind to the property interest to the property interest in the position of the property interest in the property in the p management of appetrum.

Muselegarepressions almost be posedirented with or without compensation to the owner of the lattice, then parting is from the personals of sale.

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I should like to me much properties collect handed ever on perpetual leases to would approximate assessmentalistic, as and up onto some. I coldings with provinces in the lease that are wright out to further an direction and that the small holder would be a resident

There are all the arguments to be advanced about rights of private property, but is constructed these there is give way to the general oter ste of the centry and have amount of the centry.

all the remains observe to whom we can not be replace the present owners, are

2. 2. A 4-according communicate which first beaming the Conversional shambes and so securities a finel-hold in the country would productly in time about the more incoming of the Analy singular size

We manyt figure such negatal to name and we do not know when it will 1 The Li-Two estimony leaster. He model by foreclosure become the dominant

agriculting class, and is nightly in the mornior

The or wrong with the meter labour Eri as a last be has shown no select to become a personner line of the salable agriculture. His savings me to facilia, and he hope . , full a them teller his death. 

and distinction! Government sometime are we what they would do with them?

The European settler, who need not be discussed further, as except on the coast-

5. The Indian small agriculturists whom the Government are now taking steps to

introduce. 6. The native small holder or proprietor.

The encouragement of these must be regarded in the nature of an experment, though one from which good results may be hoped for.

We do not want a class of small-holder who will regard their holdings merely as their sole means of support for the family, or merely as the garden in which they can grow their family food supply (and that is the chief difficulty which we have to contend with in dealing with natives). We want him to become a plantation-owner on a small scale. rising by his industry to larger ownership, and in addition, of equal importance to

But to encourage any great extension of small-holdings, before a clearly defined provide a source of labour to neighbouring plantations. system of land-tenure is established, is to put the cart before the horse and I would urge the necessity of getting the proposed land decree issued as seen as nossible

The land-laws of the Federated Malay States, an account of which I attach, provide us with an excellent basis for legislation here, and I should like to see all land nationalised—though perhaps under Mohammedan law it is so now—titles given to existing owners of all cultivated ground, with a deferred title to such selponong uncultivated ground as he could provide guarantees for future cultivation within a specified time, and failing this, then such lands and all other unclaimed ground to be offered to applicants under such conditions as may be decided on later.

In any such grant of lands, especially in view of recent claims, a reservation should be made that no compensation will be paid for land taken in the future for reads

beyond that for trees or houses standing on the line of route

The way would then be open to establish the small-honder Concurrent with the land-decree should be compulsory registration of titles as

As a Collectorate official with Magnetrate's powers I have for the past two years compulsory delimitation of boundaries. urged the necessity of this, and I could never see the force of the objections raised

The small holder being established the next duty of the Government must be against it. prevent him getting into the hands of the money-lender, and to provide him with meof developing and extending his holding on more modern principles than be has

For only when free from the shackles of the Usurer can be be of value to the accustomed to

In other words the institution of a Land-bank is desirable.

The native is not yet advanced enough for co-operated credit Societies such as these of Raffersen, and while the means by which the small-holder or peasant-proprietor obtain their advances, whether in the form of such Government guarantees as would eucourage some capitalist to undertake the enterprise, or actual provision by the Concernment itself of the necessary funds, does not directly concern this department, yet the result would be the same namely that the loan-scalar could obtain the wherewaten to develop his property at a reasonable rate of interest, without risking the loss of his property, and the establishment of a class that would be a factor in helping to solve our

But there are other ways in which the Government can assest small bolders. labour difficulties especially when it has managed to break down the suspicion of the native of the sustrees of attempts to help, engendered in them by long residence to an atmosphere of cheatry Amongst these I would mention :-

- 1. Distribution of good seed of econogic plants in cultivation, and the establish ment in our Government shambes (as I have mertained in Chapter 1; of small stocks of new and good varieties from whence the seed suppcy for
- distribution can be drawn.

  The encouragement of the idea of co-operator, both in buying and marketing.

  Considering their ignorance, it is yet too early to put it also practice.

  The establishment occount nurseries from which seed plants can be supplied.
- at out price, or below it, to those who have cleaned and liked out their land rolly.
- 4. The provision of markets by which he can readily sell his produce at a price that to himself and to the buyer

- In marare-buildings should be posted up the incompanies
  - I have already started this with colores, soil shell, finds send a western to Pembe giving the local again raises of the latest hopeled prime of cloves, together with the prince of the last Contacts sale in Education
- In this respect the province of made are write to giving the groups of larger and moto extended market ... is Remotic when the . lage lookes is the only one available
- I cherefore kind forward to equally provided of my cigons one
- 5. The establishment of solubel gardens where there are actionis, it is trulicar With There have present very successful elsewhere and in the site of grows economic plants of improved carteries of them the activities of them

The Education me. Agreealteens Departments of soid as higher of the latter supplying the supils and plants as when hereman's

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But in monocolous with intense, I have writing moreous improses once sweets of circular wheels, if it must be understand, would associate the second process to be story just and on a requiremental rate westerns under compatibilities of the passion.

This is the street of accessors by the shands owner. Dever, the sign were a readthe platies is street of freed used speedy to placing his felture laterar for excessey down. Stillarle owners, with the disease encouragement of the Agreement of the have been in the bubit of making these advances.

Most unfortunately. I counter, the should evenes have been but in the family They advanced their eveny. The Agricultural Department presided coar the fineaction, and when the bureau cause the pickers failed to turn up.

The Government was appealed to. but the only regify that would be got from the or in the Cold Court local actions was that the appropriate part, tool the terms

Large the Government to bookers, the obligated advances.

This subject has been before the Government for some time in connection with a posed amendment of the Agricultural Produce Bearse.

This Decree has in the country districts helped to stop thieving, but something wanted that will enable us to get at the true origin of the mischief the receiver generally a small Indian or Manga dealer who sets up his shop in a place convenient for thieves to call at

I will not add anything further to what I have already written concerning the proposed Decree, except to say that I consider essentials of it should be

- Lipensing of dealers in agricultural produce.
- 2. The term 'Agricultural Produce to be defined, as occasion may arise by special; Order in the Gazette.
- Where hard roads exist, licensed premises to be on these roads, and if no roads exist, then on main pathways only.
- 4. Prohibition of any dealings in green cloves.

The subject is closely connected with that of the Copra industry.

I consider that this particular class of shamba crime that so disastrously affects our only industry merits the earnest attention of the police authorities, more than it has received in the past.

## Section 3. - Vagrancy and Tembo.

These, though the subject of distinct Decrees, are closely connected with each other. The present Vagrancy Decree cannot be said to have effected its object, which was princarily to get people to work.

While shamba owners might help the Government by rack renting all occupiers on their properties, yet we know that they will not do this, and that we in our own interests must use other means to get work out of the native and to get the clove crop picked.

The matter is one for immediate serious consideration? because a year like 1907 of a large clove crop may soon again be on us when we shall require every native in the

No shambs owner will again burn his fingers with the expenses of such mainland shour as we called in in 1907, nor is it likely that we can again adopt such strenuous

methods of persuasion as in that year. I have as an A.C. calle ! attention to the evils of the system of lodgers in country districts, when young men lodgers either in their parents or unmarried women's houses prey on neighbouring plantations, do no work, and live by this ing or on the ndustry of their parents.

No honest-native would consider it a hardship were youths, on attaining maturity, made to build themselves their own huts, or in default be declared vagrants.

Tembo is one of the curses of our native shamba life, and I entirely disagree with any statement that the Tembo Decree has resulted in a decrease of drunkenness.

I wire that the collection of tembo may be prohibited altogether. The fruitfulness the commut tree will not be interfered with and a cause of crime will be removed.

The with a knowledge of native life know that Tembo tan u is not a drink of the people; and if a native requires an exhibitrating drink, he has his Pombe beer, a more wholesome drick than Tembo

- I urge strongly-

b. The prescription of any Tembo collection.

The addiction of heavy punishment on the switer of any trees being their so.

- 3 The production of any step-cutting in coconout trees, and a Government charge of the word after a stated period on all trees having steps, the object that browlds breesing places for ins. I pests, and a likely source of
- ming of Pombe beer shops

the district the presence of these considerably increases the cost of establisharying from 15 runses to 20 rupers per 1,000, thus increasing much up to productionstage by 1 supers 2 cents per acre.

The Government has offered rewards for carriers brought in or proof of death, but Date de patricia fluis net them provided with the peturos, so I are thentie to judge the

I have made a suggestion as to the inoculation with hog cholers, and the safety of

doing this is being suggression as a state of pure and this is an additional reason of the desired purpose of the second of pure and this is an additional reason to those gives above as the doptical of some logislative measures for dealing with the owners of those, of a projection to other chambs owners who are developing their properties with gocoanus

#### Section 4 - Roads

The transit of agricultural produce and the channel up of markets for the producer is of immense importance to these purely agricultural islands, and this deportance has then a direct interest in the question of roads

In the other branch of agriculture it is always found that expenditure on reads vields a most satisfactory return on the capital spent, owing to the increased period per unit ob ainable for the timber, and where our produce is of the bulky nature of character

and copra, similar results should follow In suggesting that the north and south rowis should be connected by a link row from Koani to Bububu, I was considering chiefly the better working I was character though, apart from that, I consider that it would pass through a letter agreeultural country than that between the older proposed route from Dungs to Machadese Moreover the former route would land the produce at the railway termanua

After the Wati-Mangatwani road is fluished, I wish to see his waste connected with Nyale (opposite Weti). Such a road would even up a large clove descript and would enable the Government to prohibit shipping of cloves from everal small places on the coast between Nynle and Kiswani.

## Section 5. Shipment of Cloves from Penalis

Pemba cloves as often as not reach Zanzibar in a bad if not sudden condition

AThe difficulties of drying the large quantities in that more rows usland partly account for this; and also the time occupied in the transit along the paths, especially in

rainviweather. But the main cause is the want of oversight at the places of an personal, the large number of small places of shipment, where shedding and supervisor is incremented and the fact that the porters on arrival, away from the eye of the clove of the responsibility, and dump the sacks down, as often as not us the shore well small sand generally in the open, even if shedding is provided

The cloves also suffer while in the dbow between Pennin and Angelow

When at Weti, I obtained sinction for a suitable diversited on the shore, and for proper supervision I also got sanction for a Goa clerk to have his office on the short seed with his other shipping work to be made responsible for the charge of this shopping

I urge the Government to see that my kless are carried out manufactety, and I suggest a similar arrangement at Chair Chaki, where probably the existing staff to

The responsible cierks want to be on the spot where the week as proceedings and not to have their offices where they can see nothing. Swaling age to good for this purpose.

A good metalled road from Weti to Mangalwani would washe the Government to close Kipangani as a clove-shipping place. At present west Will. Missing and Msuka district cloves are shipped from there.

In a year of a heavy clove crop, some further passed rates about the great to the proposal to have a twice a week that server as the decrease the decrease that the decrease the decrease that the decrease the decrease

This subject is closely identified with that of realist.

By licensing the copra dealer and concentrating their places of the will be easier to check this ving, and also the quality.

While the remedy is in the bands of the buyer who by the process that

make unremunerative to produce bad quality stuff, yet in other countries

cale take it on themselves to see that an article of good quality only is

At matters are at present seaters of notion copra have no difficulty in disposing of the barrows and other dealers, and from the quantity that comes in the maker apparaily had not worth his while to produce a better quality

Williams petitioning that the Government has been been been as a second of the cope, yet we find that Indians are as warry through the drying, and they have so fir displayed no great interest in practical proposals for meeting their petition

When we have ascertained the steps taken by other countries for dealing with the subsect, I hope that some Decree may be passed here, but we export our copra to Marseed our regulations need not be of w. stringent a nature as where it is desired to surpers an arracle used to " sman first manufacture.

## the nin is the mount Devel general

te emquery as it what acceage is available for cocoanut develop-With reference ment a the swe where a supress's the absence of any survey to give figures that would be of any time. There a tim for extensive jointing.

I have simulated suggested that in retunion shows but down annually nuts continuent to same It was plants if a continuent of institution at or under cost

The note would be just down in it notices where supervision would be possible and descongramed describes, and a position and be distributed except to those who have previously conned and fined out the land roady for receiving them.

The Collecturate wealth over applications for these plants and report to the harmonitura ! reportment for a see of those qualified to reve is them

There is no seems a why . . . has should prove to be shootsful, the numbers should and a sargedy sharement to as a beginning I do not engineer more than the 20,000, where would be sufficien . . . I up yet some is each mand

## he was to twee crup Forecasts

There has been some overespondence about stone, oper ally that of 1910, which configured no decimate energy-rune, as was the case in previous years, of the size of the fortherency may want these of previous years

While 8 is not recomment to sweat the reasons under which this comparison was elisities? By the Gamerument, I think some means should be adopted whereby a more family on a temperate arright has offered to the public that has hither to been possible.

For the Agrandant Department to gauge the crop of each chambo, is has been seemed a configuration of the department with the assistance of the Collectorate and Contour Departments mught sertainly do more to gauge the probable

As a positionary again come the most jution of the system of Agricultural returns. These I suggest the agricultural of official social ourself-indents to the D. of A., alize of the moning trop which send or meaning seports on all agriculture, roje in their districts; such

were present the manual of the head other in charge with their elepting-place same is very desirable. and the keeping of receives somethingly by the Customs, with monthly returns to this

I observations suggestions each district station; he supplied with an autionatic registering

any groups, and mantilely remode he sent to Mindeportunal.

Fraing to the rapid evaporation, the estimate group is unless been unless attended. locally course aboved

# Some and sold seed

This sulgest dose our opposed to have secreted the attention of the department that

In stand that descrip assessment the agricultural department as representing the agreements of site country, and it should be the moving spirit in all undertakings management the potential of the industry the health, feeding and bousing of stock, and harloogen retires at service.

As regards the importation of live stock for food, the department has allowed it is responsibilities to devolve on other shoulders; and though the work that is carried out. in connection therewith is beyond criticism, set I think this department should be more

in touch with it.

Once that imported cattle have passed through the hands of the veterinary officer. who I consider should be an official of the Department of Agriculture, the control of their housing and feeding until killed or sold should be in the hands of the D. of A. and the Principal Officer of Public Health jointly, each of whom would I imagine derive

The question of feeding these imported beasts affects us as shamba owners, owing benefit from such joint authority. to the custom of the stock owners farming out the cattle on arrival to Washihiri who

agree to feed them and tend them until-sold. These Washihiri turn the animals out daily on the shambas surrounding the town, with great resulting damage to the young eucoanuts. I have counted 600 head on

Mtoni shamba alone I should like to see some scheme inaugurated under which cattle when out of quarantine should be drafted off to some shamba outside the town where they can do no harm; and that there be a weekly auction sale of live stock on the same lines as our

auction sales at home The provision of fedder for the beasts during their stay in town pending slaughter is also a matter of importance and I have referred to it in Chapter I, where I have stated that this department will look into the subject of indigenous fodder plants, and make trial sowings of the better classes of well known fodder plants.

As regards the improvements of cattle both as milk and beef producers, we should on a small scale follow the example of all other countries by importing stock of suitable breeds and strains for crossing with our native animals and as regards milk, it would be advisable if permission can be obtained to commence the keeping of morning and evening milk-records of the cowspond buffaloes in H.H.'s farm-yard in the stables.

The establishment of a small Government farmstead is desirable as a beginning If as I understand, the Government are contemplating erecting public dairy cow houses, then there should be in connection with these a milk factory in which the milk would be treated, and the seller's utensils scalded, &c.

In such a case there would be no necessity for a Government dairy as the milk would, like that of others, go direct to the factory

I would suggest that no cow house-public or private-be erected until the plans have been submitted to this Department for its opinion

## Section 9. Victoria Gardens

These are becoming more and more the play ground alone of the smaller Swahili and Indian children, and the general public in consequence rarely enter them.

While the gardens are not large enough to be in the nature of a town botanical garden, yet in their present form they might with care be both a place of interest as well as a flower garden pure and simple, and I consider the town should possess a place

would suggest that the children be encouraged to use the large open play-ground afforded by Mnazi moja and Cooper's Institute and that the Victoria Gardens be reserved for adults only.

#### Appendix 1

## Stock-teking on the Pemba Shambas.

Owing to the want of system in the keeping of the account of the Pemba shambas the department has been unable to exercise any control over them, and was never in a position to know what was being spent on individual works.

I hope that the agricultural clerk whose appointment has been recently sanctioned. will soon take up his duties, when this anomalous state of affairs will be ended, and my department be able to exercise some supervision over the expenditure and be supplied with regular returns.

only developments of importance were those at Chuaka in 1908 with cocoanuts

I have depresent the question of the rubber fully an augus correspondence with the imperial Institute, and 5 will only add hear than in both the rubber and the comming

- What of tremone preparation of the ground.
  There was no present of special of the vant area planted up now could there have became their respond labour as all the planting was occupanted within the space of a few works
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- Wash of modes with which I have be area cown after planting
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As its spotter country is the question so required; I, two discretion is that higher requested lifet the enteriority officer become a manager of my Department, and back of a magnitude with the P.H.D. conference to publishe branch of our agreements on a

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The recessor has been affected adversely by the smalltons of the chris-harvest As it is bingoispainte at the time of preparing the Estimates to forecast the of the energy, the highester have to be based in averages

In addition the crop has been a late one, and parking will employed up to end of February

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The Lecence from comments simple to roo gradifields, partly finite the interest to the system of becoming of the scope and questy found the becomes being to ended the thomas of the state.

of in interesting to steel have with regard to chambe reseipts, the post-1980 of Dungs house, was regularly occupied by the D. of A. of his

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We push the electer yearly from this this charges alone.
Similarly with fugured to clarges. The things yield, was it is it of a
m backers. The average of the same year of one man other largest alone. Mad year Il die per tree. Dur average an our night fargest chappen. though, fig. a period of night warrag is a most piece of £54 lbs.

shander w less than the efficients owing

The recepts from "Pemba cocossute" are less owing to the leasing of Tundua shamba; and the "rent from leased shambas" is increased by 3876

The increase in rubber is almost solely due to the increase in price and a larger output from the rubber forced.

The Ceara rubber has contributed but little to it.

Other questions concerning the revenue of our shambas are dealt with fully in other parts of this report. F. C. McCLELLAN.

NFIDENTIAL

19210

No. 1.

Mr. Sinclar to Sir Edward (irey .- (Received May 20)

(No. 128. Confidential.)

Zansibar April 28, 1011.

WITH reference to your despatch No. 267 of the 22nd November last 1 have the honour to report that Colonel Owen Thomas visited Zanzibar on the 16th ultime with the object of making enquiries, and of subsequently formulating proposals in regard to the purchase or lease by his syndicate of the Zanzibar Government shambas.

By the same mail a Mr. Weiss accompanied by a Mr. Ross, solicitor who represented another syndicate in which Messrs Peat and Lewis, of Mineing Lane are

earl to be interested, arrived with a like object in view

Both parties were given transport facilities and were shown over the Zanzibar shambas by the acting director of agriculture who gave them coles of his last reporand supplied them with every information in his power.

Colonel Owen Thomas submitted his proposals on the 23rd ultime, and after Captain Barton and I had discussed them they were considered by the council at a

meeting held on the 30th altimo.

I have the honour to enclose copies of the letters containing their proposals, and

of the m nute of the council maeting in regard to their

Although it was made clear to him that his assumption that the customs officials took only the best loves in Zanzibar of duty was incorrect, Colonel Owen Thomas made the remission of the 25 per cent duty in the case either of purchase or lease of the shambas a sine qual non, and for the reasons given in the council minutes we regarded this as an insurmountable objection from the point of view of the Zanzibar Government.

It will, moreover, he seen from McClellan's memoratoin of the 7th and 15th instant, copies of which I also enclose, that the prices offered, 95,500. for purchase outright or 4.700d, rental are wholly inadequate, the average net revenue for the last seven years, allowing for deduction of duty being 3,865/, with a prospect in the near

future of a considerable increase.

The offer made by Mr Ross on behalf of his syndicate in his letter of the 4th instant (Enclosure No. 3) was considered by the council on that day. There can be little doubt but that the object of this syndicate is to obtain control over the clove market, and with this in view they propose to purchase the whole of the "daty" cloves, that is, 25 per cent, of the total crops, and have obtained options of purchase over a large number - locally estimated at from one-third to one half - of the privately

owned shambas at prices a good deak higher than the present market value.

Mr Ross stated that, under his instructions, his offer for the purchase of the Government shambas was dependent upon our acceptance of his offer in respect of duty cloves. It will be within your recollection that in 1906 when in consequence of the private sale of these cloves to Messrs. Charlesworth and ( ), protests were made by foreign Governments, you gave instructions that these clears were in future to be sold by public auction. This decision was, moreover, configured a your to be sold by public auction. This decision was, moreover, configured a year despatible No. 97 of the Loth April. 1908, respecting the proposals made by Mr. Rose, was consequently informed that, although no definite Mr. Neville Feske. Mr. Ross are consequently informed that although no definite reads he gives without reference to your department, it was unlikely that has proposed would be furtherably considered.

proposes awaid he favorationy considered.

Mr. Ross's figurist to not appear to be correctly established. He pieces he also of the duty cloves which would come to the Government from their count samples 3,700l. The average gross revenue from cloves from these shames for the particles was 6,852l.; 25 per cent of this would be 1,713l, only, and on this basis of only amounts to 4,713l, instead of the 6,700l, he represents it as being this, I think, to be regretted that the terms offered in petitive case appear to the such as cent form a suitable basis for negotiation, for it is undoubtedly a fact that the averagidation industry of these relands is such in many first of these relands is such in many first of these relands is such in many forms.

the agricultural industry of these islands is sadly in want of new blood, and the

advant of an enterprising syndicate which would spend money in Improving the dentations and employing scientific methods of cultivation under European super a should have a must beneficial effect, both in the improvement of the quality of the produce and by forming an example and a sour to the Arab and Indian owners who for the most part seem condent to do little but endeavour to pack the co-p

The difficulty is to find any firm or syndicate with sufficient capital to carry out the a hore which would be content with the profits which would in all probability We obtained by improved methods of cultivation, and which would refrain from following the obviously quicker road to furture which would be open to it once the control of the chore market was guitant.

As a matter of fast, on a few occasions in the past when attempts of this nature have been neade, atthough certain M. See horal corrobants who had entered int specializer contracts suffered both the professers and the Government derived conasions the hemesis from the emhanced primes those obtained, and ac long as the Government conductor to follow the policy of disposing of their quarter chare by public suction : fail to see how it would be possible for any symplected to force prices down though have smarth, if sufficiently powerful prive out the enapset to if smal European Bruss, this wants of whose expects business lies in cloves and copes

It will be seen from the fethers from the foreign countin, of which I have the horsess to enclose suppose, that these fears of a scoropery are abready broaded and I hard that a petitive on the subject is being agend by most of the leading morrolation

In this try ore I have of commen refused in separat than our select of populations y reading only 2 h per sent of the british cropps of theore inhocits could obtactivite a brothed of avening rights, that a trible dominiful whether in tick of the virtual of clause t of the German treaty of 1986, is which the frofine burds transcript (reports 2) and t allow or recognise the off-allowers in a recompally or excremes proving of laws villaga due demogramm, " it estand he man-sharmed that each a more was next, as the current consisting that a symplectic war has we be using other large penchalance a direct contributed extensive sites and the second of the contributed

JOHN H MINCIAL.

\$ 8. Shaper winning our source as a country have forwarded to our old appropriately performed admitted on a set a warrant and a company J 11 5

## government to be I

## Coloniel Caren Thomas on Caper in Bartin

Lindston, March 28, 1861 (Challedon Lan.) " The proceedings of one independ on the little token I requested the process of Done B adjustment There are the adjuster to make the british is defende of the one

characters for the convenience should former by very of the east and out an inter-characters of reliant steps are of present absolute to the fine the former of approximate relianthe years 1968 to 1955. In second he classing the decisions and Could has price E quarter or in the parents are the house on their region and would be authors to modified. tion I the elasticate, are described brothe management opens of otherwise, should fall shorts

of what they accountly are. I am proposed to affect and pay so the jutice of the freehold of these should be for over free because then 120 pear count, Marin and citizeness

It has been at the incinting a runy run as communical darly in the print prior became a mention of allow much conclusions the bases the present the perentherens in the working kernagement

# b.45

cent of the best quality, the question would be sure to lead to differences and unpleasantness which it would be better for both parties to avoid.

In case the Government wish to retain out of the shambas referred to in the Director of Agriculture's report any of the shambas described at our interview or more the above price will have to be proportionately reduced, but such reduction can only be arrived at after I have an opportunity of visiting and inspecting the shambas proposed to be retained.

2. That the Government in the alternative should lease the same; shambas as above described for a minimum term of ninety-nine years. The rental I offer is 4,700/ per annum, subject to proportionate reduction as above stated in case of sale if the Covernment retain for themselves certain of the shambas; and in this case, as in the above, the same condition as to freedom from duty is made, as the rental includes commuted duty. The other and minor terms of the lease to be settled afterwards.

In both the above offers, i.e., sale or lease, in case of those shambas which have been already leased to third parties for unexpired terms, the Government should transfer their interest in the shambas for such unexpired terms to me, so that, so far as such leases are concerned, my company would be the lessor, and, for such purpose the Government should do all that would be necessary to effect such transfer,

I have, &c. OWEN THOMAS

#### Enclosure 2 in No. 1

Minutes o Council Meeting held at the First Minister's Office, March 30, 1911

Present Captain Barton, Mr. Shearman-Turner, and Mr. Swinerd.

Mr. Sinclair is also present.

THE council considers the offer made by Colonel Owen Thomas for (1) the surchase of, (2) the leasing of, the (lovernment shambas,

Council recommends that Colonel Owen Thomas's offer for (1) out-and-out parchase, (2) leasing, of the Government shambas should be refused for the following readings :---

(a) That his offer in either case is conditional upon Government surrendering heir duty cloves.

1 That it would lead to political difficulties with regard to the rights of, and duties of present payable by, other dealers in cloves, especially in the case of foreign a deposit.

2. That the exemption of any one corporation would involve a most dangerous and awkward precedent.

a. The practical and physical impossibility of differentiating between cloves, the roduce of the shambas now in question and those from the shambas which might subsequently be sequired by the corporation,

(a) That the price offered is wholly inadequate, the average net income from the Government shambes (calculated from the figures given in sections 2 and 3 of the Director of Agriculture's report for 1910) for the seven years 1903-9, inclusive of duty charge, being 4,5771 per annum, with a certain prospect of a steady increase arising from the large developing expenditure incurred during the last few years. The offer does not apparently it is not consideration the value of the unplanted land or that the solution of the Director of Agriculture the lowest offer which the untiled in accepting, exclusive of the dury cloves, for a freehold

Director of Againstine is of the opinion that the minimum rent mount should accept in the ovent of the shambas being leased it an ental of 4,000t, rising ultimately to, say, 10,000t.

REFERR. G to my letter of the lat instant and our subsequent meeting

yesterday. I have to put the following outline of my proposals before you My clients are prepared to offer you've should sum payable in advance—on once terms as may be arranged. the average return obtained from you for the last few years from your Government's fourth share of the clove crop, increasing in propartion to the increase in the close erop. I would supply the figures necessary to fix

With regard to your shambse a great deal of expenditure would seem to be necessary within the next year or two, and I put their value at \$5,500s, from which there would fall to be disducted a sum of 5 rupess per tearing tree, core and necessarit on the shambas reserved by you and market a bine peners ... particulars

Your average net revenue from abaction for the past seven years to 1909 se ale given us. from your report to be \$3,0000 toyour "Sologont, at a low count on the above so to if 75,000f, would come to histing arguer Taking a return of a tenals of chires them such seven trees, and taking the sweenge provide the last low years at he per the conreturn from the duty clears from your gwn spambur would be \$1000. Add. . g = 1.00 the interest alogs c stated, the setum to the flowers or and yes could be of A. a year, an impressor of 1 Man.

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with these garagenes in a effect a night portugue arrangs to home your shreques on ring broad one in it he arounded her work as after a morning in Laurine but in the mountainty with the desegrancy personal site dealt with I do not any that it would be of much advantage in man in not реоргия/я

DAVID : ...

I'm movement to be Bo-

Minuter I Council Meeting to .. in the First Mounter's Office on April 5. 9

F. oral. Captain Barries, Mr. Streamains Durant, Mr. Switserd

Alm: Mr Directors and Mr McClerines.

N. IL processed to committee that seller model for the Wester By adjutate. A settler on the 14th April, 1911, from Mr. D. Breis, outlining the terms upon which are programd to supportions.

island deliberate assumed that he is not programed by recommend the more paragraphic to take over the school of the duty charm.

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to a first punchase the freehold of the Gorges. when the property of the duty closes, but have clearly existed by the Robert and the clearly existed by the duty closes, but upon that point he but

F.-B BARTON

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We have about \$0,000 runes sunk in buildings and sikafus, but these have rapidly depreciated in varie owing to faulty construction, and 50 per cent. of this should be written off.

Under this system of valuation, followed locally, I consider that the prices that

I have given would cover these shamba accessories.

I have given would cover these shamba accessories.

Taking our gross revenue for the mean period between 1903 and 1909 inclusive 10,809, and our mean gross revenue for the same period from cloves as 6,522. that from cocoanuts, immaterial to this point being 2,582L), the mean percentage that our clove revenue bears to our total revenue is 63.3.

From the above sale value, then (on the assumption that the Government will keep the duty cloves from its shambas) the deduction must be made from 63 3 per cent, of it, making the sale price 89,954l.

(Exclusive of rubber forest), 90,0001, cost price.

#### Cost Price

This is difficult to estimate. Existing shambas were formed by slave labour, and all we know from recent attempts to raise clove plantations is that the mortality has been great, and that half measures only end in disaster.

Taking the figures in my annual report as the basis of calculation, all expenditure up to production being regarded as capital expenditure, and taking the mean age of the non-bearing trees from 1 to 10 years old as 5 years (assuming that both cloves and cocoanuts come into bearing at 10 years old, an earlier bearing age being attained by increased expense in cultivation).

expense in	cultiva	tion).						
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This is the only way in which the Government cast est mate properties and the first calculation is that desling with use revenue.

The figures on p 2 of my annual report relate only to actual expenditures and

receipts of the plantations, exclusive of those terms in the estimates for the director the office staff, and such extraordinary expresses as purchase of motor car, here i the Kilwa and Barawa, all the labour extra od naty, and bil other expenditure not relating

A buyer is justified, however in - A sevepting these as a basis wing to the actually to the plantations. exclusion of the directors salary, for an ruing to Cause office Thomas the supervision expenses of such a syndicate as its should be breasy

in fixing the net mean revenue of the shambes at the Course of 1 517 taken as my basis the figures at New Year 2 at 1.5 7 ms amount report. The consideration the fact that the department of a manages the share too. our great deal of other work as well, I have a weal to I your ramper out of director's services as shamba manager as an opening see third of his time an the office staff as taking three quarters ' : r tame

All labour extraordinary is de tos test. To the year 1980 alls deduct of seconds. It certain capital expenditure, which is in the head of Supplement in the best of of my report referred to exceeds the mean of psychillars of the years It exceeded the mean expenditure by an old rapers and "has and

set off against the low of revenue of that year

The figure of 4.5771 is thus taken and the horse the heavy expenses of the Dunga and Mysspa of verments this longs undustrial school, and the capital expenses & rewall years what from her should have us table, is seen to have been heavy it d which was it, been charged as current anima expenditure.

The above figures cannot then be regarded as operated for the Governoes:

But of our revenue 63 % per oral is venired from carron, manual are from duty, and to a buyer therefore the figure representing the mean annual serior of walks be 3,865/

Mean not revenue per annues at 1,945; or \$7,52, capeen a 25 compurchase \$33 acres of cloves I to Iv cour with 2,520 acres of cocrators, 1 to 10 years -Mean age of both, a yours. COCCARGE Office 44 10 years not that so m 2 years time, will yould \$ a not a tree; and 125/040 trees will yould not time, which, at 20 years per 1,000, will yield 29,100 rupees, or ill regions yet some At 15 years old, or in 10 years time, thuy will yound 25 note a now, or 2,420,000 auta, which, at all regions per 1 and will yould willle regions At 20 years per sore. At 20 years time, then will yould 20 game a real to 3.689.000 gartte, which, at 80 respects year . I'm with " and " 'Maglicky surrous, or 48 ruples as some. taking mean periodic yiekie 10th to 15th year (te., 1976 to 1989. At 14 mute per tree per applicat, as 10 requests or note their grows secure of his 850 reques

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# Enclosure 6 in No. 1.

# Memorandum by Mr. McClerian

IN continuation of my memorandum on the valuation of our shambas and with First Minister. regard to your further enquiry as to the rent that should be charged were a lease granted for a long period, the only basis on which I can offer an opinion is that given

When certain figures were put to me at one of the council meetings, you will in the memorandum itself. recollect I guarded myself by saying that I could offer no definite opinion without further time to look into the question of future increments that might be expected

Our mean net shamba reveaue, as I arrive at it is 4,577; per annum with the buty cloves, and without these, taking our clove revenue to be 63 3 per cent of the

Owing to the fact that of the young crops coming on, especially the coconnula whole, 3,465/. at Machui and Dungs, a considerable number of trees are just about to come into bearing we are justified in asking a rent of 4,000t, per annum exclusive of the Cears

In this it is possible we may possess a valuable asset in our 13 000 trees. These oght by non to be ready for tapping but owing to want of proper cultivation, are

No one can set tell what the year will be here or whether it will be such in in a very backward condition quality and quantity as to give any returns on capital. It is difficult therefore to fix a rent, and but order must take a risk

Our expenditure has been to 1970 cm. Cycar 15,000 rupees in at 5 per cent a

restaint belt ary our would sower this peoper cultivation is ready for tapping in 1912, and yields 2 on of dry rubber a-tree and total I ruper to collect, a heave might obtain 2001, which would ree gradly until to selve or eight years an income of 1,000, might be obtainable.

A regality of 30 per cent, would these brong us in 460, rising to 3204 in seven or

I imagine both parties would profer a peri and I auggred an inclusive rest of to rising in five years' time to 2500. The risambin at Chwaka and Minagaiwani are far from sormal

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IN continuation of my memorandum on the valuation of our shambes and with regard to your further enquiry as to the rent that should be charged were a lease granted for a long period, the only basis on which I can offer an opinion is that green

me memorandum riser.

When certain figures were put to me gat one of the council meetings you will regolect I gaarded myself by saying that I could offer no della te opinion without in the memorandum itself recurred a generated support of support of future increments that in ght be expected

Our mean net shamba revenue, and arrive at it is \$ ''' for about such the Our mean newsmannes reconsequence as new or state of the duty cloves; and without these taking our clove revenue to be for 5 per conf. of the

Owing to the fact that of the young rope coming on coperably or cores as a at Machui and Dungs, a considerable number of trees are just about it come at bearing, we are justified in asking a round of a nount per abstract a country of the ones

In this it is possible we may pleasess a valuable asset at year 19,000 trees. These ought by now to be ready for tapper g but owing to want of proper on bradder, are in a very backward condition

No one can get tell what the yard will be here or wirther it w ? be such in quality and quantity as to give any returns a capital. It is difficult therefore the a rent, and both sides must take a risk
Our expenditure has been to 191.

rental of 50% a-year would career this

Assuming the Cears to yield satisfactor yas ' feaches 3 ". pres and and will Assuming the tears by yould satisfactor year inteches 2 typess and and with proper cultivation is ready for tapping in 1912, and yields 2 on of try rubber a free proper cumurations is consect, a leases might bean 25th which would run pearly , the in seven or eight years an income of 1 Acht mage, he obtainable.

A revalty of 20 per cent would thus bring us in \$60' pisting to 0000 in seven or

I imagine both parties would prefer a rend and I suggest an inchasive send of 50), rising in the years time to Short. The shambas at the sha and Minagalwani are far from notice

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carried only absention clearly would

We are not bound to point this fact lead to

Spiritage of the state programment

#### German Consul to Mr. Sinclair.

(Pranslation.) Aff you are aware, several European firms are desirous of forming a syndicate to in the production and sale of cloves in Zanzibar on a large scale. It is dated that the representatives of this syndicate are already in negotiation with the Zanzibar Government for the purchase of all the Government clove shambas.

I should be glad if you would inform me whether the Zanzibar Government have; in fact, the intention of selling their shambas. If so, I would request to be informed. whether as is usually the ease in such sales, the shambas in question will be sold in the open market, and at the same time I would ask to be furnished with the conditions of spic, in order that any German firm interested may be in a position to obtain the same terms as those sought by the syndicate in question.

You are probably not unaware that the syndicate is credited with the intention of erenting a virtual or actual menopoly here in the clove trade, and that the first step y in this direction is the purchase of large groups of shambas, as, for example, those belonging to the Ennibar Government. While I am not disposed at the present moment to give any particular credence to the rumours circulating in the matter, I seeing to draw your attention to the fact that the creation of a monopoly or the grant of tender privileges would be a contravention of the provisions of the existing international agreements with regard to commercial relations in Zanzibar.

HAUG.

#### Enciosure 8 in No. 1

#### A ring French Consul to Mr. Sinclair.

Zanzibar, le 7 avril, 1911.

il est parvena a ma connaissance que des négociations sont actuellement en entre le taux-comment de Zanzibar et un groupe de capitalistes anglais aux , the description of l'amagine à ces describés de la totalité des propriétés que possède ou capacito la Gogranument de Ca Hautestert que les capitalistes dont il s'agit, partant de cutte bass et chemiant leurs opérations, chercheraent à s'assurer, par de nombreux notires achate de prograciés, us recompole de fait sur la production des girofles à Zanathur Cars remort chirement duy demarches tentires par les agents dudit groupe de capualistes as vive de vassages des options d'actual sur un nombre considérable de proposites unt la familiar qu'a l'emba anni qu'en témoigne un des actes de cette nature, que je sola parveca à les procères, et dont je vous transmets ci-joint copie service Widos Conthalladous

dia ca qui commend le proper qui est peste su Gouvernement de Zanzibar de andre ser proprette à l'accadas à an groupe de financier, je me permets de yous augmaier cultur agiana al altas II monthe se mocconation le principe qui a été admis (a vertament de die Majeste britannique à la suite des protestations du content of the la recombinate here de la concession accordée par l'Administration in Dogs. . i Mr. Charlesports on 1606s

al de cons échappers pas non plus que le Gouvernement de Sa Hautesse, en se erant a ... a tentation de ce genera favoriserait l'instauration d'un indicopole de dait is productore de l'accesse de plus important du commerce à Amelbar et ce, serait la : a simulon, turmelle de Cartinon I du Traité de Commerce de 1514, qui stipule que Les François sortes Francis Meris d'acheter ou de reberr à qui bon leur semblers, Les l'adques accommende des communes de la figurese et sette therte de pourre être entrever par encour monopole en problème exclusion de l'entre de deserte.

I'm done l'honnour de Jaire d'uses et dels, su pous du Gouvernement de la publique, toutou reserves contre la consion di l'ambilie des propriétés du Gouverne-ni de lacentair à des tiers et de récision, dans le cus où le Douvernement de giber servet tions l'indontion de les able

Form.

, pendant deux meis, à accorde à JE, soussigné, partir de la date ci-dessus, l'option d'acheter ma plantation siss à m'appartenant, au prix de

le droit de transférer cette option à une tierce Je donne aussi à personne, ou à de tierces personnes, ou à leurs réprésentants à Londres, dans le but d'incorporer la plantation à une compagnie.

Dans le cas où , par l'intermédiaire de leurs représentants à Londres, réussiraient à former une compagnie, j'accepte de recevoir paiement comptant contre transfert à ladite compagnie.

sont libres de vendre la plantation à toute personne ou personnes, ou compagnie à tel prix plus élevé qu'ils pourront juger opportun. Dans ce cas toute somme qu'ils obtiendront au-dessus du prix de vente indiqué dans cette promesse sera leur propriété.

Zanzibar, le mars, 1911

#### Enclosure 10 in No. 1.

### Mr. Sinclair to German and French Consuls

Zanzibar, April 11, 1911. I HAVE the honour to acknowledge the receipt of your letter of the 7th instant

in regard to the offers which have lately been made to the Zanzibar Government by certain syndicates for the sale or lease of the Government shambas.

Although I am not prepared to admit that a sale or lease by private arrangements of these properties, the output of cloves from which only amounts to an average of 2.8 per cent. of the total annual crops from both islands, could be regarded as constituting an infringement of the rights secured to French [German] subjects by treaty, you may, nevertheless, rest assured that the considerations you mention have not been and will not be lost sight of by the Zanzibar Government.

I would add that no conditions of sale or lease have been formulated or issued either officially or non-officially, but that the Zanzibar Government is, and always has been, ready to give consideration to any offer which might be made by reputable firms or syndicates of any nationality.

I have, &c." JOHN H. SINCLAIR.

#### Enclosure 11 in No. 1.

Herr Haug to Mr. Sinclair

Zanzibar, April 19, 1911. I HAVE the honour to acknowledge the receipt of your letter of the 11th instant No. 31, respecting the sale of the clove shambar belonging to the Zanzibar Government, and to thank you for the information that the Government is ready to consider

any offers that may be made for the purchase of the Government shambas by reliable firms or syndicates of any nationality. I have further noted with interest that the Government has given full attention

to the question of the treaty rights as regards the possible creation of a clove-monopoly and that it will continue to do so

### Enclosure 12 in No. 1.

# Portuguese Consul-General to Mr. Sinclair

Zanzibar, April 15, 1911. LLEARN that a syndicate has been formed to acquire the clove plantations of the Zanzibar Government. If this is so there would ensue a contravention of article 4 of the treaty of 1879 between Zanziber and Portugal, against which contravention I mast protest. I should be glad if you would give me your views on the subject in order that I might be able to communicate them to my Government. - LEOPOLDO DE OLIVEIRA

### Enclosure 13 in No. 1.

# Mr Sinclair to Portuguese Consul-General.

Zanzibar, April 20, 1911. I HAVE the bonour to acknowledge the receipt of your letter No. 5 of the 15th instable in organd to the offers which have lately been made to the Zanzibar Government by certain syndicates for the sale or lease of the Government shambas.

Although I sim not prepared to admit that a sale or lease by private arrangement of those properties, the output of cloves from which only amounts to 2.8 per cent. of the total annual crops from both islands, could be regarded as constituting an infringement of the rights secured to Portuguese subjects by treaty, you may nevertheless rest assured that the considerations you mention have not been and will not be lost eight of by the Zanzibar Government.

JOHN H. SINCLAIR.

### Enclosure 14 in No. 1.

# Merchants of Zunsibar to Captain Barton.

Zangibar, April 24, 1911. WE, the undersigned, merchants of Zanzibar, bog to place the following request

before you for your consideration.

It is a public fact that for some time past various parties have been engaged in negotiations for the purchase of s large number of clove plantations, with a final view to acquire such a position as might enable them to rais to a certain extent the Zanzibar clove market,

It is rumbured that such parties have approached the Government of His Highness the Sultan of Zanzibar proposing to acquire or rent for a long, period the

bulk of the Government estates. We beg to express herein the hope that, should the rumour be correct, the Oversment of Zannibar would refuse to entertain such proposals, as they are directly going against the liberty of the commercial transactions which should be guaranteed by the Government to the whole of the commercial community without any profesence

We associately suggest that, should the Government really intend to sell or to rect for a long period that bulk of their estates, such an intention be largely altertuad to order to keep all the atterested informed.

We would further suggest that the order of purchase or feat, as the case might be, be of seet at public auctions and o, aboutment, each distinct estate being to might be, be of seet at public auctions and o, aboutment, each distinct estate being to relating the befin of the Government states without publication of a settlement of the Government states without publication of a settlement of the Government states without publication of a settlement of the control support to

not that such a counce, while enabling the Govern would got by private dealings, will also safeguard

the whole community which shall be offered an opportunity to share in the purchases as it has always been the case with all the business transacted by the Government, for instance, with the sale of duty cloves.

We request you to kindly send the reply, which we hope you will favour us with. to Messrs. Wm. O'Swald and Co.

We have, &c. For the Chartered Bank of India, Australia, and Chica. HANSING AND Co., Agents.

National Bank of India (Limited): WM. O'SWALD AND Co.

Deutsch-Ostafrikanische Gesellschaft ARNOLD CHENEY AND CO

Deutsche Ost Afrika Linie : W. HINTZMANN AND Co. BESSON AND Co.

CHILDS, PARR, AND JOSEPH For Jan Mahomed Hunsraj

JETHA LILA

MAHOMED SALEH KANJI KARIMJEE JIVANJEE MULLIA ABDULALI VALLII AND SONS MAHOMEDBHAI HUSEINBHAI NURBHAI EBBRAHIMJI PATVA COLO CASSUM KARIMANL NOORMAHOMED PEERANI BUNDALIBHOY HIRJEE AND CO. LACKA, VELANI AND CO. REMTULLA ALLARAKHIA TEJA PIRA GULAMANI. HASAMALI GULAMHUSEIN HASSUM HIRJI. MORARJI VISANJI

EAST AFRICA

CONFIDENTIAL

SECTION 1.

26036

No. 1.

Mr. McClellan to Foreign Office. - (Received July 4.)

38, Avenue, Kew Gardens, London,

July 2, 1911.

I HAVE the honour to enclose the Zanzibar correspondence on the leasing proposals, lent to me on Thursday last, and to send my observations, which I have given more fully than I should otherwise have done owing to the nearness of my return to Africa.

I have, &c. FRANK C. McCLELLAN.

Enclosure in No. 1.

Mr. McClellan to Foreign Office.

38, Avenue, Kew Gardens, London. July 2, 1911.

I HAVE the honour to forward you my observations on the two offers to lease the Zanzibar Government plantations.

### (A.) - The Owen-Thomas Proposals.

The minimum rent the Government should ask is, in my opinion, 5,000L, the lessees taking the duty cloves: though, to prevent the possibility of their concentrating their clove expenditure on these leased plantations and buying up others with a view to discontinuing clove culture on them, it would be better to reserve the duty cloves. There would be the various items mentioned below to add to this rent.

The increment proposals are fair, though it is desirable to put some limit on the proportion that direction-expenses bear to the total current annual expenses, so as to prevent the possibility of an undue amount being charged to directors' fees,

travelling, &c.

Our own mean direction and office expenses of the plantations and the islands'

agriculture amount to 14 per cent, of our total expenditure.

There is little doubt that under the terms of these clauses the Government for a number of years would receive only the minimum rent, even were items of capital expenditure kept strictly separate from the other, as would have to be done

A wider participation by the Government in any success is desirable than that provided for in clause 5, and a minimum of 25 per cent. on the net profits of the company should be paid, subject, if possible, to the above limitation on direction-

expenses.

In clause 6 the term "developing the clove industry" is too vague to be of predical ase, and the company should bind themselves to lay down a fixed mileage of roads or light railways within the first five years a fleir lease, 20 miles in Zanzibar and a road or railway from Weti to Mtaogatwani in Pemba; that one of the Zanzibar roads should have its terminus at the railway terminus of Bubbbs, and that the railway should be taken over and developed for the purposes of carriage of agricultural produce of temporal produce of temporal produce.

Further, that they should spend in addition 20,000f, on improvements of parmanent character in connection with the clove and coccannt indestricts of the least plantations; and a sum of 15,000f. The first of which should be spent in Tourbal of what are recognized from for cloves and court

EAST AFRICA

CONFIDENTIAL

SECTION 1.

260367

No. 1.

Mr. McClellan to Foreign Office. - (Received July 4)

38, Avenue, Kew Gurdens, London, July 2, 1911.

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Our own mean direction and office expenses of the plantations and the islands' travelling, &c. agriculture amount to 14 per cent, of our total expenditure.

There is little doubt that under the terms of these clauses the Government for a number of years would receive only the minimum reat, even were items of capital

expenditure kept strictly separate from the other, as would have to be done. A wider participation by the Government in any success is desirable than that provided for in clause 5, and a minimum of 21 per cent on the net profits of the company should be paid, subject, if possible, to the above limitation on direction-

In clause 6 the term "developing the clove industry" is too vague to be of practical use; and the company should bind themselves to lay down a fixed mileage of roads or light railways within the first five years of their lease, 20 miles in Zanzibar and a read or railway from Well to Mtangatwani in Pemba; that one of the Zanzibar roads should have its terminus at the railway terminus of Bububu, and that the railway should be taken over and developed for the purposes of carriage of agricultural

Further, that they should spend in addition 20,000L on improvements of ermanent character in connection with the clove and coconnut index result the least annations, and a sum of 15,000L Depart of which should be spent in Phanba) of produce at reasonable rates. plantations; and a sum of 15,000.

dation for clove

# - East African Incostment Trust Proposal

On the basis of our stock figures the first year's rent would be 5.3271

The increment proposals are impracticable, as it would be impossible to say how many trees come into bearing each year. Assuming that they bear at the tenth-year and that one-setth of the soul number come into bearing each year -a fair assumptionthe above rest would be becaused annually by 3734, eniminating in the tenth year n a restable 8.884L

For the expression "mow in bearing" should be substituted either "over ten years old," or "baring reached bearing age," so as to obviate disputes.

Other solves in these proposals are dealt with in my remarks on the Owen

To allowance as made for the rubber forest. The product is now sent home as Thomas offer. collected by the native, unprepared, and we need not therefore look for a diminution of prior but rather, in the hands of a company, for an increase

A few rent should therefore not be received for this than the average not receipts if the board two years, it 3500

# Recommended in the Parking and Covering by either of the Programia

 Construct Pp. Moder and In copples —As regards rulber there is some natural. temperating as to be will a will do through probably in the interior of the islands overs

The torren would will be content with payment of a lamp sum covering their expensioner, at the term of the term of the property and processing the state of th

3. Massen a con Arers of call hear my Trees. - To ensure a proper gradation of ago chases toold - is cour areas of strops the company should bind themselves to plant remarks compared to their scenarios on compared to compared their compared to the scenarios of the scenarios m their plantings

Norther proposal mections this. As our object is to attract

a just we about the as commbere to done, and for a group unti-

The pusping a many of possentations togething hard routes, I suggest a quarrent of It per were for the finite a fours raing after that person to be persons, and that go trans rebalance to payers note to give in land cultivated with certain specified

That on annual the brighing a hard road the unplanted land be charged with a quilt rent of he for hed too some for the first six years, and thereafter as above. 4. Timber out but counting too per from should be reserved, such as emange (four

suggestion), destinate, purks, round, saled well-

Passings to and these for provide purposes of decelopment seguid not be corresponding withhead, provided such settling would not outland interfess with the removables of the plants true florage, - the fund-supply of the plantstick people, or

The northest ferming of the logical low construent are catified to a regulty on prediction shade.

Custome in the state of the sta or purposes of granitar diversported of the period to a rubbanking producing time.

a Minerologisty in morticit with rights of entry for making and supported. Compensations of September vision particulates to less paid for lead taken, and no compression in Comil for the of their spain or ground for concess or employed. Leaves to be allowed to querry agone and graved for use on the lasted playing long.

the mount conditions as to tenence, working, and investing to be followed

& Before leasing, steps should be taken to provide means in the proposed land decree—as is customary in other countries—to prevent the possibility of one owner or co-poration getting control of too large a proportion of the islands lands; also of buring up plantations, especially of cloves, with a view to letting them go out of calligation so as to reduce the clove area; or of holding land, not for development, but for knoming other meonic out.

At present there is nothing to prevent a company which has obtained a footing from becoming within a year or two practically the sole landlord in the two islands. I have, &c.

FRANK C. McCLELLAN.

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Copy.

RITISH EASTERN INVESTMENT TRUST, LIMITED,

76, COLEMAN STREET,

LONDON, E.C.

June 19th 1911.

Sira-

### Reference No. 21608/11. Zanzitar.

In further reference to your communication of leth instant my Company's suggestions are that they would arrange for the formation of a Company with an adequate Capital to lease and work Povernment Shambas in Zanzibar and Pemba, and provide Working Capital for their funder development and for acquiring other Shambas and financing Planters and for general business and trading purposes.

I would suggest a nominal Capital of say £50 ,000 and an initial issue of say £250,000 leaving £250,000 for future issue. This capital could of course be further increased if it could be profitably amployed.

I cuspest that the Company should pay to the dovery ment as rent an armold sum equal to 50 Annas per tres (Clave and Coccanut) now in bearing, and for the trees now plants but get in bearing a Anna for each tree

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June 19th 1911.

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## Neterance No. 21608/11. Yangiter.

In further reference to your communication of Indicated in Instant my Company's suggestions are that they would arrange for the formation of a Company with an adequate Capital to lease and work Covernment Shantas in Canadas and Pambas, and provide working Capital for their further development and for adeptiting other Shantas and for adeptiting other Shantas and for emparal business and capital for general business and capital posses.

Toric suggest a meninal capture as and an initial tasts of earth and an initial tasts of earth for the true of the capture could be control that their infrehend of it to could be anothered and their the daugust exact and as interest as and caccanath and the earth as interests and coccanath may in the cit.

for the first year in which it comes into bearing rising taking an annum until a maximum is reached of 54 Annas per annum. It will of course be realised that a very considerable sum will be mpent to the Company in bringing these younger trees to maturity and that the yield will be small in the early sears of product to As and when excelling leases of limitation is not of free to make the product of these to be sharped to be only an entered of these to be sharped to be only an entered at the set forth.

a period of it come to the comment of the increase taken at fid. period of it average price to be increase to be average above.

The years 1902 to the comment of the fide years above mentioned the arroad payment to be average to be make to be about the average price, and if in any year the price above the make taken at fid. Fer in which so make to be about the average price, and if in any year the price above the make the price above the price above the make the price above the pric

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egy. One first year in which it cames into bearing rising t Arma per annual, it will a maximum is reached of 9th Arman per annual. It will of course be realised that a very considerable and will be spent by the Company in bring ing these younger trees to maturity and that the yield will be small in the early years of production. As said when existing leases of Plantations and licenses to gather crops granted by the Company on he terms above these to be granted to the Company on he terms above these to be granted to the Company on he terms above

The formal formal and the first state of the state of the

increased by 50% of the increased price. On the other hand if the Crop and/or price fell below the above average in any year a rebate would be made by the Government to the Company of 50% of the diminution in the crop and/or price.

As to Rubber I am very sceptical as to whether this can be made pay in view of the labour conditions, the way the trees are scattered, and the difficulties of management.

The Company would of course do its best to develope this branch if it saw prospects of profitable results, and I would be glad to consider any suggestions which the Covernment may make on the subject.

It would of course be understood that no additional Government imposts be put upon the Clove and Cocoanat production.

So that the Government would, for the benefit of
the Islands, participate in the general prosperity of the
Company should it prove a commercial success I would
suggest in addition to all the fore-going provisions
that the Company pay to the Government after such years's

profits which the Company's Auditors may certify have been earned by the Company for the year.

I shall be pleased to meet you and Mr.Clarke and Mr.McLellan at any time to discuss the matter further.

I am ac., Steenan

Stened

Toron Street, To

here if the Crop and/or price fell below the shove

average in any year a repets would be made by the Government to the Campany of to of the Cimicaliton in the crop and/or price.

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The Company woul. If course at its best to develope this branch if it saw prospects of profitable results, and I would be glad to consider any suggestions which the Dovernment was make on the subject.

Covernment imposts be put upon the Cleve and Recognist.

to the bournment would, for the benefit of the leadershy of the country of the co

MENT TRUST, LIMITED. 76. COLEMAN STREET.

LONDON, E.C.

July 3rd 1911.

Sir -

# 25.073/11. Zanziber.

I beg to acknowledge receipt of your letter of lat instant, and the that the Government are not prepared to entertain our proposals regarding the Juty Cloves payable by Shambas other than those of the Government.

" I am guite willing to proceed with the negotiations simply on the basis of retiting the Jovernment Shambas but I find it extremely difficult to formulate a basis for a sliding scale of rent, as I am informed that the cost of collecting the cro; teyond a certain amount will increase materially after the more readily collected portion has been picked, and that imbour and other comdivious will become more difficult as the production is . increased. Moreover, if the rent I have suggested is a fair one it is a little difficult to see why it should be augmented from the lessor Company's profits when it is

profits which the Company's Auditors may cartify have

been earned by the Company for the year.

I shall be pleased to meet you and Mr. Clarke and

Mr. McLellan at any time to discuss the matter further.

I am ac., ,

W. K. Streetern.

( D5.1-12 )

Chartrings.

Treat Same which

Siri-

### 25.073/11. Zanziber.

I teg to acknowledge receipt of letter of lat te that the loversment are not trepared all our propeals regarding out the In also " Break as other than ' hose of the ... " sample for the calls of Penting Cost Standard Chambes ' ' '. It' I - 61 ' resel; difficult : furrallete e beste C. Destroini as L des Jaos 1 de labe a L. L. b a 1.1 The traine his ter a bivied grap and bit rett it foul increar a crially after the mo e readily collects pertium has been present and that faidly and other comditions will bequee bers difficult as the production to increased, Morester, if the rest I have sufficient biluoda di udu asa od diusittib alteil a al di ass wint

Unper pleased by the se

at the end of each year the net profits to the Company from the sale of produce from the Estates leased from the Government is ascertained, that it should pay to the Government 5 of that net profit in addition to the rent proposed in my letter of 19th ultimo.

If any other method of fixing a fair sliding scale rent can be suggested I should be glad to give it immediate consideration, and in any case I should be glad to be favoured with another interview on the subject.

am +c

Signed W.K.Sindm

Chairman.

at the end of agen year the new profits to the death and then the select of product the retains leased from the current is should pay to the troit it should pay to the troit it should pay to the troit it should be the troit to the troit to should be the troit to the troit tro

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Rec. GARLION HOUSE,

Rec. 8 JUL HEEGEN STREET, W.

June 26th 1911.

91-

After more carefully considering the matter of the clove industry in Carribar and Jemfa submitted for your consideration in m. Sections of the Thin Carri, I have done to the constitute in a solitation with my friends that it he almost impossible to arrive at either a fixed time of a fixed actor, section with extension owned office and cocoard a section while the withdraw the proposale made in that previous letter, sho to submit in their place the scheme set for helps

- The Chermmen' of the Islands Canzilar and Femila to grant a 99 years lease of the Poverment owned plantations and of all 'duty cloves' now collected in the above Islands.
- derived by the loverment curing the last 10 years from the above sources, such average to be determined by an independent.

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After more carefully considering the saginary of the clove industry in Zenziber and Pemba submitted for your consideration in my memorandum of the 26th lears). I have come to the conclusion is consultation with my frience that it is almost impossible to arrive at sither a fixed price of a fixed annual root for the department of education of the concentration of the department of the concentration of the process of the education of the process and a fixed annual root for the department of the process and a fixed of the concentration of the concentration of the process and a fixed of the concentration of the process and a fixed of the concentration of the process and a fixed of the concentration of the concentration

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independent authority.

- (37) Each succeeding year's rest to be determined by dropping the first of the ten years and reckoning a new average by the inclusion it its place of the last years net income. But
- the currency of the lease to be that paid in the first year even should the average drop from any unforeseen cause. By this means the poveriment trains security against careleseness or the part of the leaseholders or from any other cause and one fixty in at least minumum revenue.
- of the net profit to be made by the leaseholder from the Government Estate and duty cloves.
- (6) The Company to undertake to spend f
  in further developing the clove industry and in making
  new roads &c., to the plantations.
- (7) The leaseholder Company to have a subscribed when the lease is signed.

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Bir:

# 25.073/11. Zenziber.

I beg to acknowledge receipt of your letter of lat instant, and note that the Covernment are not prepared sevolo wind ent anitager elegorer two mintreduce of payable by Shambas other than those of the Government. I am quite willing to proceed with the merchations simply on the basis of renting the Government Shambas but I find it extramely difficult to formulate a basis for a slitting scale of reft, as I am informed that cost of collecting the drop beyond a certain amount with Increase materially after the more readily collected portion has been picked, and that language and noisylog citions will become hore cifficult as the production in increased. Moreover, if the rent I have suggested in a fair one it is a little difficult to see why it should be augmented from the lessor Company's profits when it baktne

at the end of each year the net profits to the Company from the sale of produce from the Estates leased from the Government is ascertained, that it should pay to the Government 5 of that net profit in addition to the went proposed in my letter of 19th ultimo.

If any other method of fixing a fair eliding scale rent can be suggested I should be glad to give it immediate consideration, and in any case I should be glad to be favoured with another interview on the subject.

I am &c.,

(Signed)

W.K.Bandman

Chairman

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COLUMN TANGER TRANSPORTED TRUST, LEGISLE,

July 3rd 1911

Bir;

# 25.073/11. Zanziber.

I beg to acknowledge receipt of your letter of lat instant, and note that the Government are not prepared to entertain our proposals regarding the Duty Cloves payable by Shembas other than those of the Government. I am quite willing to proceed with the negotiations simply on the basis of renting the Government Chambas a but I find it extremely difficult to formulate a basis for a sliting scale of went, as I am informed that the cost of collecting the crop beyond a certain amount will increase materially after the more readily collected portion has been picked, and that labour and other conditions will become hore difficult as the production is increased, Moreover, if the rent I have suggested to a tair one it is a little difficult to see why it should ti mented from the lessor Company's profits when it

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at the end of each year the net profits to the Company from the sale of produce from the Estates leased from the Government is ascertained, that it should pay to the Government 5 of that net profit in addition to the rent proposed in my letter of 19th ultimo.

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Signed) W.K. Bandman

Chairman.

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July 3rd 1911.

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V.K.Berdman

Chairman.

July 3rd tett

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(Signed) W.K. Sindman.

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If any other method of fixing a fair elifity some variation and the risk of the variation of the case is should be glad to the case is should be glad to the best three view on the method.

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PROPERTY HOUSE,
Rect & Jul. Hardent Street, W.
Dune 26th 1911.

her: -

After more carefully considering the matter of the clove industry in Zanzibar and Pemba submitted for your consideration in my memorandum of the 28th March, I have come to the conclusion in consultation with my friends that it is almost impossible to arrive at either a fixed price or a fixed annual rent for the Government owned clove and coccanut shambas which will certainly be fair to both sides. I therefore venture to withdraw the proposals made in that previous letter, and to submit in their place the scheme set forth below.

- Pemba) to grant a 90 years lease of the Government owned plantations and of all "duty cloves" now collected in the above islands.
- (2) The rent to be based on the average net income derived by the Covernment during the last 10 years from the above sources, such average to be determined by an independent.

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After more carefully considering the unitary of the clove industry in Lansibar and Pemba submitted for your consideration in ag mesorandum of the 28th March. I have come to the conclusion in consultation with my friends beri's redite to evirte of eldissomer teamle at it tadt become interrepted out for four fauthe beart a to solve glove and coccanut absorbs which will certainly be fair to both sides. I therefore venture to withdraw the propossile and in that previous letter, and to summit in woled distof see emerice only cools tively

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(2) The rent to be based on the everture tet tron ment among of the bat satture trees the shore sources, such average to be det

independent authority.

(3) Each succeeding year's rent to be determined by dropping the first of the ten years and reckoning a new average by the inclusion in its place of the last years net income.

- (4) the minimum rent payable in any year during the currency of the lease to be that paid in the first year even should the average drop from any unforeseen cause. By this means the Government obtains security against carelessness on the part of the leaseholders or from any other cause and also fixity in at least minumin revenue.
  - (5) The Government to receive of the net profit to be made by the leaseholder from the Government Estate and duty cloves.
  - (6) The Company to undertake to spend £ in further developing the clove industry and in making per roads &c., to the plantations.
  - / The leaseholder Company to have a subscribed when the lease is signed. Capitel Of

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(5) Much succeeding year's reit. to be determined by dropping the first of the years and reckoning a new everage by the inclusion in its place of the less years net income. Sit

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(5) The developing to the localities from the development from the Govern wit retains and outs chosen.

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(8) Or, as an alternative, we are proposed to purchase on the basis of cash.

I am prepared to further fiscuss these proposals whenever you can arrange for those concerned to meet at the Foreign Office.

I have &c.,

(Signed) Owen Thomas