

DOMESTIC

## EAST AFR PROT.

No.

29401

29401

P.M. 11 AUG 08

Name Individually

May R. J.

1908

2nd

Previous Paper

10  
24497

(Subject.)

Wireless Telegraphy

in East African &amp; Africa

Some copy will be in Mr. Hildesheim making  
unfavorable action proposals. If any useful  
purpose would be served by an interview

(Minutes.)

Mr Read

I have replied to his inquiry  
that further consideration of Mr. Hildesheim's  
schemes might perhaps be hung up  
as I am going on leave for a month  
but that at present I did not see that  
any of them could be accepted.

The Company are naturally anxious  
to avoid competition. (see para. 6 of  
the Committee report). There is nothing  
in this, I think, to alter the action  
proposed on 24487.

J.W.J.

Bureau to Mr. May 11/8  
at head of a month - as per  
O.D.A. 11/8

PTD

Mr Read

If the scheme is likely to prove remunerative to the Govt. I do not see why the Eastern Telegraph Co. should be allowed to share in the profits. Indeed, I do not know why two banks mentioned the matter, to allow to however whoever gets the further and desired form of draft on 11/1/87 tomorrow should the figures turn out favourable we should perhaps consider whether anything could be done through the Telegraph Co.

Good

IT 9

See also 35485  
36186 Suggs  
13 fm.

180

29401-14

GENEVA POST OFFICE RE: LONDONING 08  
PC

August 1908.

Dear Johnson,

I enclose a copy of a letter from Mr. Hetherdine in which he makes unofficially certain proposals on the subject of Wireless Telegraph Communication in British and Italian East Africa.

You will remember that I mentioned to you that I had been sounding the Eastern Company informally on the subject and this is the result.

I told Mr. Hetherdine that I thought it would be useful if he put forward his suggestions informally in the first instance with a view to making a formal offer if any of the suggestions should concern itself to your Department. I am inclined to think that the firms with regard to augmentation of standard revenue under the sliding scale are excessively in the case of purely local traffic; and on my making this remark to Mr. Hetherdine, he said that the Company would be quite prepared to thought to consider any reasonable amendments.

Do you think it would serve a useful purpose if Mr. Hibberdine were to come to see you on the subject? If you thought it desirable, I could come down at the same time so that we might talk it over with him together. He is staying at Dover at present, but he told me there would be no difficulty in his coming at any time to discuss questions of this kind if desired.

Yours very truly  
R Mackay

J. W. Johnson, Esq., C.M.G.

COPY.

29401

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Rec'd

The Eastern Telegraph Company, Limited, 11 AUG 08

Elektra House, Finsbury Pavement,

London, E.C. 22nd July 1908.

No. TA.

Dear Mr. Mackay,

Referring to our interview on the 17th instant, and to telephone correspondence subsequently, I now beg to enclose memorandum containing three schemes for working wireless on the East Coast of Africa.

It is understood that these propositions are put forward conditionally on our finding after expert evidence that we are able to establish and work the proposed stations, and also that if any of the schemes are adopted, sufficient land will be given to us to put up the proposed wireless installations at Lamu, Kiambu or Mombasa.

Yours truly,  
For Managing Director,

(F. J. W. Hetherdine.  
Traffic Accountant.

GENERAL POST OFFICE,  
LONDON.

PROPOSED WIRELESS INSTALLATIONS ON THE EAST COAST OF AFRICA.

(A). Eastern Co. to establish wireless post at Mombasa station at Lamu, to connect with either Zanzibar or Pemba station to be worked by staff of British East Africa Protectorate already working the joint telegraph to Mombasa.

(B). Revenue from wireless to belong to British East Africa Protectorate.

(C). Government not to compete with existing ~~Under~~ Company Native in Zanzibar or Pemba and Mombasa or Coast of British East Africa Protectorate.

(D). Company's present revenue (1907) on terminal traffic between British East Africa Protectorate and Zanzibar is £1,000 words, value 5d. = £1,800 per annum.

If the value is the same for 1908, tariff to be reduced at 5d. per word 1st April 1909.

If value reduced to 5d., suspend average £1,800 for years, tariff to be reduced to 3d.

Revenue derived from traffic between German East Africa and British East Africa Protectorate not to be taken into account.

SCHEME.

(A). Eastern Co. to establish, at its own cost, wireless station at Kiemya to work to Giubilo on one side and Pemba or Zanzibar on the other, to be worked by staff supplied by British East Africa Protectorate.

(B). Same as 1st Scheme.

(C). do. do.

(D). do. do.

SCHEME.

(A). Eastern Co. to establish, at its own cost, wireless station at Mombasa to work Giumbio and Pemba or Zanzibar, to be worked by Eastern Co.'s officials.

(B). Eastern Co. to purchase Sultan of Zanzibar's wireless station at Zanzibar at price to be arranged.

(C). Eastern Co. to retain all revenues - traffic with Giumbio to be mutually agreed.

(D). Tariffs between Mombasa and Zanzibar for terminal traffic to remain as at present until revenue reaches £2,000 average 3 years, when rate reduced to 3d., and after as follows:-

Average 3 years £2,500 at 5d., to 4d.

22,600 , 4d. , 3d.