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Some of the things that

have been done since a light
has been thrown upon the

existing conditions for a century

and it seems to me that we can

not do better than to apply

the same principles to the

present situation. The

principles which have

been applied in the

past are the same as

1868 JUN 05

WHITFIELD GARDENS
LONDON E.C. 4

1897

...has honour to acknowledge the receipt of
your letter of the 20th of April and 30th of May 1897
concerning the application for the concession granted to
the Government of the District of Nairobi, East Africa
Protectorate.

10205

Draft
SECRET

1897

2. Upon the receipt of your letter of the 13th of
April we at once communicated the papers to our Solicitors
with instructions to draw up the necessary contract, and
we have since discussed the subject with them at some
length and I now enclose for the consideration of the
Secretary of State a draft of the contract which they have
drawn up which embodies the result of our discussions. I
also enclose a copy of a letter from the Government of
the District of Nairobi, East Africa Protectorate.



...to be accepted
...the colonies
...the government

Of course if the policy recently advocated by Mr F. Sattertham when Governor of the Straits Settlements is adopted viz. that the Colonies like to try experiments even if they have to pay for their experience, it will save us much labour in examining such proposals in the first instance, although the labour involved in such

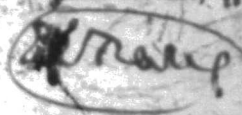
...that we should have been...
...of our...
...which is not
...with a recently
...had brought about...
...and etc...

...to have said
"and shady financiers"
picturesque way expresses our views on

... that Lord Cromer ... to
buy his exports. ... I think we are entitled to
say that the ... are justified in their distrust
of concession hunters ... of their Solicitors, and that
they ... the wisest course is to profit by the
... of ... and not to buy it afresh in the case

... have the honour to be

Your obedient servant, B



Enclosures

... contract
Messrs Sutton Osmanney & ...
to Crown Agents

31st May 1905

19639

Mr. Gannaway & Rendall

4 Great Winchester Street

London E.C.

1st Mar 1908

East Africa Protectorate
Nairobi Electric Power Scheme

Dear Sir,

In reference to our recent interview with you we enclose you revise print of this contract in duplicate. It contains certain amendments which we have made in view of the instructions such amendments being underlined. I enclose also a list of such points for your reference and we would direct your attention to clause 9 as now amended.

Yours faithfully,
The Director of the Graft of the new of
Company for that of the Company has been and it necessary
(a) the latter part of Clause 9 of the Revised pro
posedly submitted to the Council for the amendment of the
Contract and the same and, (b) the same as at 21.
The same as above revised, providing that the Company
shall be liable for the same, and that the Company

satisfactorily and efficiently carried out and that the materials to be supplied shall be of good quality and that the works shall be well and properly performed and maintained.

I wish to inform you that, after further consideration, Mr. Lyttelton concurs with me in the opinion that the ~~Anglo~~ proposals proposed by Mr. Hirtzel are not suitable persons to be accepted for the ~~purpose~~ proposal. It is, however, no part of the business of electrical engineers to guarantee the carrying out of a third persons concession, and Mr. Lyttelton doubts whether any firm of repute would undertake to do so. It may be expected, therefore, that Mr. Hirtzel will have difficulty in complying with this stipulation, but instead of waiving it, Mr. Lyttelton is of opinion that advantage should be taken of it to secure a satisfactory arrangement. It appears to Mr. Lyttelton that the most satisfactory way of dealing with

... may be in to work up to ...
ing any power to terminate the concession
if he fails to carry it out, and, if collateral
security is necessary, requiring me to find
two workites in a reasonable

4. For this purpose

require consent of ...
approves of ...
approves of ...
with ...
with ...

Oswald

Your name is ...

Rhodes