



8  
The proposal now submitted  
for "2 or 3" vessels  
between "deck" & "deck"  
excluding "port" & "stair"  
for "inter-port" loading on the  
Coast - there are

apparently 12 sets of  
"passer" to the "other" steamers  
mentioned in the first letter  
(63017/19) - i.e. four  
steamers of 5700 tons dead  
weight & between decks.  
Both letters must be  
taken together.

Re: to the wording of the letter,  
it may be read that Board,  
only "contemplate" 2.

It is presumed by them  
to want to take in "numbers"  
& "quantity" also. We must  
not overlook the fact that  
if steamers were allocated  
to "ports", the U.K. might  
make "arrangements" over "other"  
passenger services to "Europe"  
if they found that they  
could not "at" our cargo,  
they would "probably" "they" refuse  
to "continue" a service - i.e. more

of course continue carrying 277  
including Durban  
to the interport steamers  
they could go to Durban  
could dump the cargo on  
Esf. & take it from there  
for transshipment at Durban

we must not rush into this  
without getting all the advice  
we can - 10-

- ? (1) all-accept & say matter needs  
consideration -
- (2) send to C.A. & to P.O.T.  
in conf, letter copy of 6307/19 &  
reply & of this letter w/closure  
& send also copy of ltr. in  
55832/19 & 53020/19 - explain  
that question of sending out a  
special steamer for this cargo  
was taken up by L.H. Franklin  
with Morris but that the  
proposal was fallen through  
owing to rates proposed which  
were regarded in Esf. as  
prohibitive - ask for  
their views as to expediability  
of routing up with the  
Morris route's new prospects -  
okay

I say that we have a number  
meant ref. as to produce  
airlifting equipment from Africa -  
that Ed. reported as a  
descrip. ref. Ed. cargo  
from home - that we have  
not yet consulted a. adm.  
as to the proposals, as we  
wish first to hear their views.

Re words  
To be  
merely  
ref. to the  
letter

add  
18. 10. 19  
add that camp is proceeding  
with the work connected with the  
establishment of a regular passenger  
& cargo service between the U.K. &  
Eastern Africa.

W.C.S. 18 July 19

to one  
H. J. R.  
18 July 19

say that we have no more  
need of: as to produce  
airting shipments from Africa -

that Ed. reported as in  
Berbott pg. re: Ed. cargo  
from home - that we have  
not yet consulted a/Adm.  
as to the proposals, as well  
with first to have those views

Re. Ed.  
To CA  
merely  
re: to  
letter

add that cargo is proceeding  
with the goods consigned to the  
establishment of a regular passenger  
& cargo service between the U.K. &  
Eastern Africa.

W.C.S. 18 July 19

to one  
H. J. R.  
18 July 19

C O  
65655  
REC'D  
NOV 19

BIRD & CO

WHOLESALE ADDRESS  
BY GRACE, LONDON  
15, RUSSELL AVENUE  
W. 1. B. 1. 00.  
PARTNERS  
RUSSELL SQUARE  
LONDON  
ENGLAND  
LONDON  
ENGLAND  
LONDON  
ENGLAND

7, GRACECHURCH STREET,

LONDON, E. C. 3. 14th November, 1918

ECR/ELJ.

The Under Secretary of State  
Colonial Office,  
S. I. T.

Sir,

B  
6001

We beg to thank you for your letter of the 11th November and as requested beg to enclose our application to the Ministry of Shipping for boats to develop the East African Coastal and Homeward Trade.

We thank you for the kind interest you are taking in this matter and realise that without your active support the provision of tonnage for this coast will be an extremely difficult matter to arrange immediately.

We have the honour to remain

Yours faithfully

C O  
65655  
RECEIVED  
NOV 19

RD & CO

PHIC ADDRESS  
Y GRACE, LONDON  
NE-5562 AVENUE  
P. O. CO.  
UNFOLDABLE  
AN IRONBIDE

7: GRACECHURCH STREET.

LONDON. E. C. 31 14th November, 1919

ECB/ELJ.

The Under Secretary of State  
Colonial Office,  
S. I. I.

*30*

Sir,

*B  
6017*

We beg to thank you for your letter of the 11th November  
and as requested beg to enclose our application to the  
Ministry of Shipping for boats to develop the East African  
Coastal and Homeward Trade.

We thank you for the kind interest you are taking in this  
matter and realise that without your active support the  
provision of tonnage for this coast will be an extremely  
difficult matter to arrange immediately.

We have the honour to remain

Yours faithfully,

*[Signature]*

HARD &amp; CO.

GRAMMERS ADDRESS  
7, GRACE CHURCH STREET,

7, GRACECHURCH STREET,

LONDON, E.C. 3.

TELEGRAMS  
HARD & CO.TELEPHONE  
HARD & CO.TELETYPE  
HARD & CO.

LONDON, E.C. 3. 14th November, 190

MR/ELJ.

The Secretary,  
Ministry of Shipping,  
St. James's Park,  
S.W.1.

Dear Sir,

With reference to our letter of to-day's date in respect to the development of the Overseas Trade of the East African Colonies, we beg to request that you consider the question of also supplying us with two or three vessels between decks and not exceeding 16 feet draft for inter-port trading on the Coast.

This is first importance for economical working owing to the number of small places not available to big tonnage. They will act as feeders to other steamers proposed in our other letter and without same these various places cannot develop.

With moderate facilities the advance of these places will be rapid and important.

We have the honour to be

Yours faithfully,

*Burd & Co*

---



P. D. &amp; Co.

MARINE ADDRESS:  
7, GRACE CHURCH, LONDON

7, GRACECHURCH STREET,

4, NEWBERRY AVENUE

LONDON  
W. 1. C. 3. 14th

LONDON, E. C. 3. 14th November, 1909

P. D. &amp; Co.

The Secretary,  
Ministry of Shipping,  
St. James's Park,  
S. W. 1.

Dear Sir,

With reference to our letter of to-day's date in respect to the development of the Overseas Trade of the East African Colonies, we beg to request that you consider the question of also supplying us with two or three vessels between decks and not exceeding 16 feet draft for inter-port trading on the Coast.

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With moderate facilities, the advance of these places will be rapid and important.

We have the honour to be

Yours faithfully,

*P. D. & Co.*

3/65656/19

R.A.C.

280

24 Nov. 1919

DRAFT.

Gentlemen,

I am sorry to act

Bad & Co.

the receipt of your letter

MINUTE.

of the 14th of Nov., enclosing

Mr. Jeffries 12/11/19

Mr. Parkinson

Mr.

Mr. Grindle

Sir H. Lambert

Sir H. Read

Sir G. Fiddes

Col. Amery

Lord Milner

an application to the Hon. Secy

for the allocation to you of

certain steamers for the

development of East African

trade, and to inform you

that the matter is receiving

Her Lordship's consideration

H. J. READ

Confidential 24 Nov 1919

69970

Tendermen  
S/S

DRAFT

C.A. for the C  
Controller  
D.O.T.

MINUTE.

- Mr. Jeffries 19 11 1919
- Mr. Parkinson 20 7 1919
- Mr.
- Mr. Griddle
- Sir H. Lambert
- Sir H. Road
- Sir G. Fiddes
- Col. Amery
- Lord Milner

I am to transmit to you the set copy of cables regarding an application from Messrs. Ford & Co. for the allocation of certain steamers for use by them

in the development of the coastal and homeward trade of the British Ports in Eastern Africa.

2. I am to explain that the question of sending out a special steamer to deal with the cargo awaiting shipment from G.E.A.

to this country was taken up with Messrs. Park & Co. by Mr. Col. Franklin of the D.O.T., but that the proposal

Adm. G.S.A. 12 Sept 19  
(53424)  
G.S.A. 22 Sept 23  
(51832)  
Ford & Co. Oct 30  
(6307)  
Nov 11  
(6307)  
Nov 11  
(6554)

by E.A. to be prohibited

3. Lord Kimberley will be glad to hear

any views which you may have to offer

as to the desirability of retaining the same

Bird & Co's new proposals, as set forth in the enclosed letter, to the favourable consideration of the Shipping Controller.

4. No more recent info. than that shown in the acc. vols. is available as to the

quantity of produce awaiting shipment from E.A.

With regard to the shipment of cargo from this country to E.A., I am to invite reference to your letter (as various) of the 10<sup>th</sup> of Nov.

To (1)  
(646)

With regard to the shipment of cargo from this country to E.A., ~~State~~ the C.A. for the C.

have reported that at present all their

African cargo is being shipped promptly

by the regular lines, and that it is not

possible to state what cargo will be

available for Messrs. Bird's vessels, pending

more definite info.

To (2)

5. Lord Kimberley has not yet consulted the

DRAFT.

Ag. Admr. of G.E.A. with regard  
to these proposals, as  
he desires to learn your views  
on the subject before doing so.

MINUTE.

Mr.  
Mr.  
Mr.  
Mr. Grindle.  
Sir H. Lambert.  
Sir H. Read.  
Sir G. Eddes.  
Col. Amery.  
Lord Milner.

6. I am to add that  
consideration is now proceeding with  
the Govts. concerned as to the  
establishment of a regular  
passenger and cargo service  
between the M.K. and Eastern  
Africa.

7. A similar letter is being  
addressed to the Draft

(Signed) H. O. READ.

DRAFT.

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to these proposals, as  
he desires to learn your views  
on the subject before doing so.

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consideration is now proceeding with  
the Govts. concerned as to the  
establishment of a regular  
passenger and cargo service  
between the U.K. and Eastern  
Africa.

7. A similar letter is being  
addressed to the D. of T.  
G.E.A. for the C.  
(Signed) H. J. READ.

MINUTE.

Mr.

Mr.

Mr.

Mr. Grindle.

Sir H. Lambert.

Sir B. Rend.

Sir G. Fiddes.

Col. Abery.

Lord Milner.

DRAFT.

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to these proposals, as  
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MINUTE.

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the Govts. concerned as to the

establishment of a regular

passenger and cargo service

between the U.K. and Eastern

Africa.

7. A similar letter is being

addressed to the

Draft  
G.S.A. for the C.  
(Signed) H. O. READ.

Mr.

Mr.

Mr.

Mr. Griville

Sir H. Lambert

Sir B. Read

Sir G. Fiddler

Col. Anery

Lord Milner