### EFFECT OF BUDGETARY COMPLIANCE ON PERFORMANCE

### OF COUNTY GOVERNMENTS IN KENYA

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# A RESEARCH PROJECT SUBMITTED IN PARTIAL FULFILLMENT OF THE REQUIREMENTS FOR THE AWARD OF THE DEGREE OF MASTER OF SCIENCE IN FINANCE, FACULTY OF BUSINESS AND MANAGEMENT SCIENCES, UNIVERSITY OF NAIROBI

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#### DECLARATION

I, the undersigned, declare that this is my original work and has not been presented to any institution or university other than the University of Nairobi for examination.

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This research project has been submitted for examination with my approval as the University Supervisor.

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## **DEDICATION**

I wish to dedicate this work to my parents Milka Andrew and John Okelo. I value the insight and guidance you provided.

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# LIST OF ABBREVIATIONS

AGBIRR	Annual Government Budget Implementation Review Reports			
ANOVA	Analysis of Variance			
СОВ	Controller of Budget			
СоК	Constitution of Kenya			
GDP	Gross Domestic Product			
KNBS	Kenya National Bureau of Statistics			
OLS	Ordinary Least Square			
PFM	Public Finance Management			
SME	Small and Medium Enterprises			
SPSS	Statistical Package for Social Sciences			
VIF	Variance Inflation Factors			

#### ABSTRACT

Research on the interactions between budgetary compliance and economic performance has turned inconclusive results on the actual interplay of the variables. Generally budgetary compliance is used as a financial performance measure in government institutions but particularly it is not the only determinant of performance as other factors also account to the overall achievement of its goals. The excellent performance of an organization can be realized starting from mounting of clear objectives, accounting of true financial performance and evaluation of performance based on consistency of the budget with the set goals. The main intention of this research was to examine budgetary compliance influence on performance of county governments in Kenya. Agency theory, modern decentralization theory and attribution theory were adopted to anchor the study. A descriptive research design was used in this research. The target population was the 47 county governments in Kenya. Secondary data was obtained from the Office of the Auditor General and individual county governments annual reports for a 5 year period (2017 to 2021). Upon collection of the data, inferential as well as descriptive statistics generated included frequencies and percentages and simple and multiple linear regression respectively. The regression results produced an R square of 0.2472 which implies that 24.72% of the changes in performance among county governments in Kenya can be explained by the four selected variables for this study. The overall model was found to be statistically significant as exhibited by a p value of 0.000 which was less than 0.05. The study further revealed that revenue transfer and local revenue collection had a positive and significant effect on performance of county governments in Kenya. Budgetary compliance and recurrent spending had no significant effect on performance. This study concluded that revenue transfer and local revenue collection are essential for county governments' performance. The study recommends that policy makers such as members of parliament should come up with policies that increase revenue transfer to the counties as this will lead to an increase in performance of devolved units. County heads should also advocate for an increase in revenues allocated to the counties. The study further recommends that heads of devolved units should develop strategies aimed at increasing local revenue collection without hurting the businesses as an increase in local revenue leads to a rise in performance. Members of the county assembly should also develop policies aimed at increasing the local revenue tax base.

#### **CHAPTER ONE: INTRODUCTION**

#### 1.1 Background of the Study

The debate on performance of counties is fundamental given its potential in influencing rapid economic growth and social development of the entire economy. Despite the significant efforts made to promote the devolved system of governance by empowering counties in developing countries, the expected impact on performance has not been realized (Mutungi, 2017). A study by Ocharo (2019) focusing on budget execution and performance of counties concluded that the main impediments to performance of counties is lack of budgetary compliance. Mathenge, Shavulimo and Kiama (2017) discovered that budget compliance encountered myriads of problems which are not limited to inadequate funds, unsatisfactory methods of budget allocation and executing projects that have not been planned for and not included in the overall budget.

This study was anchored on agency theory and supported by modern decentralization theory and attribution theory. Agency theory by Jensen and Meckling (1976) describes the connection between agents and principals. It is about addressing issues that may occur in agency interactions between principals (the government) and principal's agent (the accounting officers). Oates (1972) modern decentralization theory holds that some goods as well as services are distinctively suited for some precise areas and not others. This is because of diversity in tastes, preferences as well as natural endowments leading to efficiency in allocation of resources (Hallwood & MacDonald, 2010). Schroth and Shah's (2000) attribution theory focuses on the function of auditors in internal control environments. The auditors will get greater understanding of internal controls, analyze the design and conduct of internal controls, and evaluate internal controls' operating efficiency.

In the year 2010, Kenya promulgated a new constitution that introduced far-reaching reforms and a new system of governance commonly referred to as devolution. This is a highly advanced form of governance where political, fiscal, administrative and regulatory authority and responsibility are transferred from the national to sub national levels through statutory or constitutional reforms (Oates, 1972). The dearth of recent empirical studies in Kenya, on budgetary compliance and performance and their implications or effects to one another provide the motivation for this study. It is a generally accepted expectation that the level and pace of service delivery and wellbeing of citizens will be impacted in a positive way by the constitutional reforms (Ndii, 2010).

#### **1.1.1 Budgetary Compliance**

Budgetary compliance refers to the establishment of budgets relating to the responsibilities of the executives of a policy and the continuous comparison of the actual with the budgeted results, aimed at securing the objective of the policy or to provide a basis for revision (Olaoye & Ogunmakin, 2014). According to Igbinosun and Ohiokha (2012), budgetary compliance entails the process of establishing what is happening and comparing the actual results with budgeted targets to ascertain achievement or remedy any variances that may have arisen. Swaine (2017) define budgetary compliance as the establishment of budgets relating to the responsibilities of executives and the continuous comparison of actual with the budgeted results, either to secure by individual actions the objectives of that policy or to provide a basis for its revision.

It is traditional for most organizations to establish a budget at the beginning of each period that guide towards meeting the objectives of the organization within the specified predetermined estimate that depends on the management of the organization (Bashuna, 2013). The scope of the budget will determine the level of operations to be carried out and proper budgetary compliance will aid in decision making as it tracks the level of performance of every activity and then identifying underperformed activities that may require revision or possible elimination (Mohamed, Evans & Tirimba, 2015). In order to keep in line with the objectives of the organization, every function within the organization must meet its stated budget and thus ultimately making it possible for the objectives of the organization to be achieved. Budgetary compliance is therefore important as it makes this possible through coordinating and monitoring of the various functions (Abdullahi, Abubakar, Kuwata & Muhammad, 2015).

Several ratios are utilized in measuring budgetary compliance. The most common metric for budgetary compliance is the difference between actual expenditure and budgeted expenditure (Batra & Verma, 2017). Another widely used measure of absorption rate among county governments is the ratio of final actual spending to final approved budget (Polisetty, 2016). A higher ratio would mean a corporation is spending more than budgeted and therefore control measures need to be taken. The current study utilized the ratio of final actual spending to final approved budget as it shows the extent to which the actual spending varies from the budget.

#### **1.1.2 Performance of Counties**

According to Ocharo (2019), performance is the attainment of set objectives and moderated against the current degree of comprehensiveness, momentum, cost and accuracy. County governments' performance refers to the extent to which the county governments in Kenya discharges and implements their mandates and functions as spelt in the Constitution (2010) for the benefits of the electorates. According to Dick – Sogoe (2012), performance and development is largely a function of the objective at hand or the background of the researcher. Dick-Sogoe (2012) states that the questions to be addressed about the country's concept of development regards what has been happening to poverty, welfare, unemployment and inequality as well as progress within the population.

Subnational governments' performance implies improvement in the social-economic welfare of residents, access and availability of basic facilities such as education, healthcare, water, and transport among others (CoK, 2010). Devolved governments lead to enhanced performance in the management of economic resources as the local government systems tend to be more transparent in definition and allocation of the role of various local level actors and place more emphasis on the measurement of accountability for performance results (Huther & Shah, 1998). In this sense, development is viewed as the increase in the quality of life of citizens-socially, materially, psychologically, politically and even spiritually.

According to Akorsu (2015), there are different approaches to assessing economic performance, but the widely accepted definition is the long run productive capacity of a country, which is normally measured in terms of GDP. Policy makers in counties normally focus on expenditure per capita, level of employment, and proximity to basic infrastructure in order to influence the living standards of citizens (World Bank, 2000). The performance of the Kenyan Counties was measured by Gross County Product by Ocharo (2019) and this was the measure adopted in the current study.

#### **1.1.3 Budgetary Compliance and Performance**

When a budget is used effectively and a lot of control and accountability mechanism are put in place it influences the performance of management better by known results, forecasting the budget and are related to the analysis of financial performance trends (MelekEker, 2007). According to Adongo and Jagongo (2013), when a budget is well planned and executed professionally it will help improve and promote the socialeconomic well-being and the growth of economics and its people. A poorly formulated budget is often impossible to execute, while a poor budget execution strategy renders even the best of budgets impotent.

The central government's influence over public spending is weakened by devolving financial authority to lower government levels. It entails delegating authority to local governments so that they can make their own judgments about revenue collection tactics and expenditures. Local accountability, such as cost recovery through user charges and property taxes, comes with such authority (Stanton, 2009). Locally elected officials may get the ability to collect and spend their own revenue as a result of fiscal decentralization. Local governments are given considerable taxing rights and the freedom to select the scope of public service delivery in the most extreme form of fiscal decentralization (Grindle, 2007). Minorities are given a stake in the system by spreading authority and responsibility for budgetary management and public service delivery, which aids in conflict resolution (Ndung'u, 2014).

Budgetary compliance is intensely entrenched in the political economy argument that budgetary compliance results in better service delivery and performance (Aslam & Yilmaz, 2011). However, despite these theoretical underpinnings advocating for decentralization governance, findings on the impact of budgetary compliance on performance is mixed and inconclusive. Budgetary compliance improves performance, according to one branch of the literature (Balunywa et al., 2014; Freinkman & Plekhanov, 2009). Other research, on the other hand, revealed that budgetary compliance had a negative impact on performance (Elhiraika, 2007; Olatona & Olomola, 2015).

#### **1.1.4 County governments in Kenya**

In the year 2010, Kenya charted the path of decentralization through constitutional reforms introducing greater fiscal powers to counties and urban authorities. Mwenda (2010) noted that the current constitution of Kenya brought big changes in how the country is governed. The main highlight however was the paradigm shift of governance from the centre to a devolved system, made up of two tiers of government – National Government and County Governments. In case of County Governments, these are 47 in total. Decentralization as enshrined in the constitution entails a division of administrative, fiscal and political responsibilities at the two levels of government (CoK, 2010). Its primary objects include the promotion of democratic and accountable exercise of power, enhancing and fostering the tenets of national unity, conferment of powers of self-governance and engagement to grass root levels in the promotion of a stable social and economic order. Article 176 of the Kenyan Constitution (2010), further stipulates that the counties shall further decentralize responsibilities and funds to the lowest units practicable.

Corruption, waste, and unequal distribution of resources were the key drivers of demand for devolution in Kenya, which was a prescription for political instability (Ndii, 2010). Revenue transfer is supposed to achieve resource sharing equity and is known to have a positive impact on governance and government quality (Huther &

Shah, 1998). Muoria (2011) noted that budgetary compliance is a necessary ingredient in the retention of order and equity in any society. County governments are required to operate transparently and conduct public engagements in their decision-making. Ndegwa (2002) rated Kenya's decentralization status as third (from a sample of 30 countries in Africa).

From the year 2013, the National Government began transferring a minimum 15% of nationally collected revenue which has been most recently audited by the auditor general to the 47 Counties for use in their various programmes and projects. The funds are distributed among all counties based on a set of criteria that includes population size, land area, and poverty levels. Conversely, county governments raise funds from local sources to augment transfers from the federal government. This is done through local tax collection in the form of property rates, charges and various fees. Intergovernmental transfers of grants as well as other conditional money to carry out nationally defined programs and projects within the counties were also sustained by the national government (Ocharo, 2019). For this transferred funds to achieve their intended objective, budgetary compliance is expected to play a significant role (Mbau, Iraya, Mwangi & Njihia, 2019).

#### **1.2 Research Problem**

Studies about possible link or interactions between budgetary compliance and economic performance have turned inconclusive results on the actual interplay of the variables. Generally budgetary compliance is used as a financial performance measure in government institutions but particularly it is not the only determinant of performance as other factors also account to the overall achievement of its goals (Adongo & Jagongo, 2013). The excellent performance of an organization can be realized starting from mounting of clear objectives, accounting of true financial performance and evaluation of performance based on consistency of the budget with the set goals (Kamau, Wambua & Mwangulu, 2014).

Every annual Auditor General's and Controller of Budget's Report since the beginning of devolved systems of government in 2013 has indicated that some county governments spend more than funds allocated by the national government and County Revenue collection in complete disregard of the PFM Act of 2012, resulting in counties incurring pending bills. Further, data from World Bank (2020) shows poor performance in county governments that adversely affects the economic growth of Kenya economy. Cash transfer from the national government through treasury to the counties has been faced by great problems such as misuse and wastage of limited resources. In many circumstances, supplementary budget money has been siphoned fraudulently. The misappropriation of public funds has been enabled by a lack of effective accounting systems and poor controls at the county level, which has slowed service delivery and overall performance of the devolved entities.

Several investigations have been done in this area internationally. Koriatmaja and Surasni (2020) concentrated on budget impact on procurement, execution of budget, among others in West Nusa Tenggara Province, Indonesia. The research found out that budget execution has no positive significant impact on the budget absorption. The study presents a conceptual gap as it did not relate budgetary compliance with county performance. Erlina, Arisaptra and Iskandar (2017) analyzed three independent variables ranging from budgeting time, budget surplus and local owned-source revenue and concluded that they have significant effect on the budget absorption. The research focused on the municipal government in the North Sumatera Province. However, the research did not focus on budgetary compliance in the relation with the performance. Although these studies are related to the current study, they are conducted in a different context and therefore their findings cannot be generalized in the current context.

Locally, Kipkirui (2020) sought to establish effect of budget absorption on the performance of county governments in Kenya. The results revealed that budget absorption ensures efficiency and effectiveness to the limited allocated resources with the aim of efficiently optimizing financial realization performance targets. The study focused on the allocated budget and not the compliance. Ocharo (2019) focused on budget execution and performance of county governments and concluded that budget execution has positive significant correlation with performance of the Kenyan counties. Rotich and Ngahu (2015) researched on the factors influencing and determining budget utilization in Kericho County. The study revealed that the skyscraping refund of allocated cash back to treasury under control of national government, implies poor implementation and utilization of budget. The study presents a methodological gap as it was a case study. Although prior research in this area has been done, there exist conceptual, contextual and methodological gaps. This study sought to contribute to fill these research gaps by responding to the research question: What is the influence of budgetary compliance on performance of county governments in Kenya?

#### **1.3 Research Objective**

The study's objective was to assess the effect of budgetary compliance on performance of county governments in Kenya.

#### **1.4 Value of the Study**

The conclusions of this research will contribute to already existing theoretical as well as empirical literature on budgetary compliance and performance. The findings will also help in theory development as they will offer insights on the shortcomings and relevance of the current theories to the variables of the study. Subsequent studies may also be carried out based on the recommendation for further research.

The conclusions of the research might be relevant to the policy makers such as the government. The research will serve as government guide on its role in policy making and how budgetary compliance influences performance of devolved units. This would help the government identify areas of improvement. It will also help in evaluating how the various county governments are doing in terms of budgetary compliance and develop relevant policies.

The conclusions will also aid county government management in understanding the correlation between the two variables; the research will give them insight on the significance of budgetary compliance. Managers are likely to develop a clear strategy for improving their budgetary compliance. The information can be used by the firms to enhance their delivery mode as well as strengthen their position.

#### **CHAPTER TWO: LITERATURE REVIEW**

#### **2.1 Introduction**

This chapter's main aim is to go through theories that are basis of the study. More so, the chapter discusses the prior empirical studies done pertaining to the research topic and areas related to it. Additionally, the chapter contains other sections which elaborates on the determinants of performance, shows the conceptual framework which illuminate on the study variable relationships, study gap and finally a summary of literature.

#### **2.2 Theoretical Framework**

This section summarizes key theories explaining the link between budgetary compliance and performance. Agency theory, modern theory of fiscal decentralization and the attribution theory are among the theoretical review addressed.

#### 2.2.1 Agency Theory

The theory of Jensen and Meckling (1976) is the anchor of current research. The idea of the agency describes the connection between agents and principals. It is about addressing issues that may occur in agency interactions; that is to say, between agents of the principal (the accounting officers) and principal (government). The two issues addressed in the agency theory are: the problems arising when the principal's wishes and/or objectives are met, and the principal cannot check the agent's performance (because this is difficult and/or expensive), and the problems arising when the agent agent and principal are at different risk positions. The principal and agent may, because of differing risk tolerances, be motivated to take divergent measures. Shankman (1999) further contends that agency theory highlights the connection between one player, and

the group (the agent), that has particular duties for another player, or group (the principal) for their economic relationship.

Eisenhardt (1989) has identified problems that could arise in the interpersonal relationship; the aim of principal and agent conflict is to cost the principal the responsibility for monitoring and evaluating the agent's actions, and it is difficult for the principal to monitor and assess the agent's actions. The Agency's partnership focuses on choosing appropriate governance frameworks between the principle and the officer to ensure that the agents and managers are effectively aligned. The purpose is to guarantee that the agent serves the interests of the principal, reducing the expenses of the agency. Both outcome and behavioral contracts are used for this purpose. The Agency theory focuses on a link which reflects the basic structure of a leader and co-operating agency but which has different aims and risk positions.

The connection between two parties is often an agency, where the first is a principle, and the other is a principal in dealings with a third party. Agency relations arise when directors engage the agent to execute a service on behalf of the principle. Leaders often transfer decision-making power to the agents. Problems with the agency may occur when agents are incompetent and information cannot be completed. The theory helped the study by examining the competence of the agent (accounting officers) in the use of public funds for the principal (county government), the agent as it collects county revenue and spends for government, the principal, and to a larger extent the county citizen.

#### 2.2.2 Modern Theory of Fiscal Decentralization

Oates (1972) decentralization theorem underpins the cardinal role and significance of the independent variable in this study, fiscal decentralization. The theory holds that there are some goods and services that are uniquely suited for specific regions and hence they could be best provided if revenue raising power and authority to plan and incur expenditure were transferred to regional levels. The theory argues that both policies and strategies that are designed to provide for public goods as well as human capital needs to be sensitive to regional and local conditions in order to be more effective in achieving desired objectives than those determined and implemented from the centre and tends to ignore geographical, cultural and religious differences.

Proponents of this theory make the assumption that subnational governments have the requisite capacity to achieve high levels of productive efficiencies to avoid wastage and create innovations relevant to the regions. A key criticism by Faguet and Smith (1985) however, states that decentralization can be costly due to diseconomies of scale. Smith (1985) further argues that subnational governments tend to lack adequate resources; whether human, technical or financial such that they are unable to appropriately offer the requisite goods and services to the citizenry.

This theory applies and relates well to this research which seeks to establish whether decentralized funds achieve significant impact in County governments' performance in public goods provision. The theory lays emphasis on citizens' engagement in preference setting as locals have superior knowledge of their needs and can be expected to be more accountable. The study reveals the advantages of devolving mandates to local levels and the clear relationships between County governments and the residents/beneficiaries. The expectation is that budgetary compliance is positively associated with County Governments' performance.

#### 2.2.3 Attribution Theory

The attribution theory is a social psychology theory, created by Schroth and Shah (2000), which examines how individuals understand events and actions and how they attribute reasons to them. Reffett (2007) states that if assessors think that similar people have behaved differently in a particular situation, they (evaluators) are more likely to assign a person blame for the result. On the other hand the assessors prefer to assume responsibility for the result of the circumstance if evaluators think comparable individuals would have behaved in the same way. The first example is based on Zimbelman and Wilks (2004), the second on external or situational qualifications.

Studies suggest that people prefer to attribute others' actions to dispositional patterns and explain their behaviour (Wilks & Zimbelman, 2004; Schroth & Shah, 2000). This is often the case when the conduct seen is negative. Evaluators should thus infer that the internal control on revenue generation is not identified by auditors as a dispositional propensity and the auditors should be careless. Bonner et al. (1998) showed that when auditors fail to identify frequent misappropriations that would result in lower revenues, they are far more likely to be sued, and assessors believed that other auditors could detect fraud. Reffett's (2007) research extends the auditor's liability for the detection of fraud, predicting that auditors will be held more liable for fraud if the auditors do not discover fraud after having recognized fraud as a risk of fraud. Reffett's research results indicate an increase in auditors' duties when auditors detect fraud in the form of fraud risk and processes to investigate the recognized risk of fraud. The findings corroborate the Reffett forecast.

The attribution theory thus suggested that the auditor's report on internal control efficiency. The auditors should thus get in-depth understanding of internal controls,

assess internal monitoring design and execution and monitor internal controls' effectiveness. This is important for auditors to depend on other substantial auditing procedures and possibly decrease their income generation demands. Bonner et al. (1998) says that inspectors may use audit methods to prove carelessness if internal control-related fraud does not occur to auditors. This idea is important to the research because when fraud happens, identifiable persons are held responsible and auditors are likely to be liable if assessors decide that the under-standard audit services have been given.

#### **2.3 Determinants of County Performance**

Determinants of county performance include; budgetary compliance, revenue transfer, local revenue collection and recurrent spending.

#### 2.3.1 Budgetary Compliance

It is traditional for most organizations to establish a budget at the beginning of each period that guide towards meeting the objectives of the organization within the specified predetermined estimate that depends on the management of the organization (Bashuna, 2013). The scope of the budget will determine the level of operations to be carried out and proper budgetary compliance will aid in decision making as it tracks the level of performance of every activity and then identifying underperformed activities that may require revision or possible elimination (Mohamed, Evans & Tirimba, 2015).

In order to keep in line with the objectives of the organization, every function within the organization must meet its stated budget and thus ultimately making it possible for the objectives of the organization to be achieved. Budgetary compliance is therefore important as it makes this possible through coordinating and monitoring of the various functions (Abdullahi, Abubakar, Kuwata & Muhammad, 2015). Budget is normally made available in quarterly amounts at the beginning of each quarterly and this means that even if one wants to fast track purchase of goods and services the process is dependent on the availability of the budget (Ocharo, 2019).

#### 2.3.2 Revenue Transfer

The national government funds the county government through the appropriation which is drawn from the consolidated funds and outsourced revenue from the local activities within the county. These activities that the county relies on have not been sufficient for the counties to meet the huge responsibilities. Office of the Controller of budget confirmed that revenue allocation is one of the factors affecting the performance by the counties (CoB, 2015).

The disbursement of resource allocated on time ensures timely achievement and performance of the county government. The constitution of Kenya guides the counties in proper management of the resources. Furthermore, prudence in financial management as directed by the PFM Act 2012. The accomplishment of the predetermined performance relies on the funds allocated. Utilization of the allocated funds and execution of the projects depends on prudential management of the counties (AGBIRR, 2016).

#### 2.3.3 Local Revenue Collection

The county government revenue collection has a key role in contributing to the county government excellent performance. Inadequate allocation of funds from the national government necessitate for revenue collections. Revenue collections in the county government enhance county performance through availing more resources (KNBS, 2016).

The funds from national government have not been sufficient to meet huge demands in the county government. The financial deficit in the counties requires local revenue collection to promote service delivery. The county revenue collection supports key services such as health, water, sewerage, and roads. County revenue collection improves efficiency. It concentrates on property and rates, entertainment taxes, charge for services provided and licensing. Therefore, county government needs legal framework which is a paramount tool and foundation aspect of county revenue collection system. Furthermore, county government lack adequate legislative framework to effect imposition of tax and fee to support county performance and service delivery (Mutungi, 2017).

#### 2.3.4 Recurrent Spending

Counties started in 2013 with the priority of creating structures, including the county public service, to implement devolved functions such as agricultural services, healthcare, and pre-primary education, making a steep growth in wage bills almost inevitable. However, over time the high cost of paying county government officials' salaries and allowances is negating the gains of devolution. An in-depth data analysis of the county spending data on the latest report by the Controller of Budget (COB) shows some counties have shot through the salaries spending ceilings (CoB, 2018).

In compliance with the Public Finance Management Regulations (2015), county governments should ensure that expenditure on personnel emolument is contained at a sustainable level. A lower wage bill-to-GCP ratio does not necessarily mean the county public service is more efficient it could mean county public servants in crucial fields are underpaid and unable to press for better conditions of service. What the county governments need to guard against more are loss of funds through a bloated workforce and dubious payments.

#### **2.4 Empirical Review**

International and local researches have been performed supporting the link between budgetary compliance and performance. The studies are discussed in this section.

#### 2.4.1 Global Studies

Adam et al. (2012) conducted an empirical study in Europe and North America to investigate the association between fiscal decentralization and public sector efficiency. The research used comparative in nature while pooled OLS was utilized for data analysis. The study discovered an inverted U-shaped association between government efficiency in provision of this service and fiscal decentralization, regardless of whether it involves education or health care. This study was conducted in developed economies and therefore a contextual gap.

Wei-qing and Shi (2014) did an empirical study in China on decentralization and performance. The study was longitudinal in nature relying on time series secondary data and utilizing a vector error correction model. According to the research, fiscal decentralization on expenditure tended to motivate governments to invest fiscal expenditure on infrastructure in order to attract outside capital to grow local economies, but it also resulted in a reduction in the supply of public services like education. The research also revealed that fiscal decentralization had the greatest negative impact on public education provision in Central and West China, and the least in Northeast China. The study reveals a conceptual gap as it did not relate absorption rate with performance of county governments. In a related study in Europe, Sow and Razafimahefa (2015) observed that fiscal decentralization enhanced public service delivery efficiency, though only under certain conditions, such as acceptable political and institutional settings and a significant level of decentralized spending and revenues. Fiscal decentralization can degrade the effectiveness of public service delivery if those prerequisites are not met, according to the experts. The research focused on efficiency, which is not the same as performance.

Freinkman and Plekhanov (2019) investigated the link between budgetary decentralization and public services quality in Russia's areas. The study population was the 17 regions in Russia while a generalized method of moments was utilized. The findings revealed that fiscal decentralization has no significant impact on key secondary education inputs like schools, computers, or the availability of preschooling, but has a substantial positive impact on average examination results after controlling for key observable inputs and regional government education spending. Decentralization has a positive impact on the quality of municipal utility provision, according to the research. The study did not establish how budgetary compliance influences performance of the regions.

Schubert and Kirsten (2021) examine the effect of budgeting control on the financial performance of SMEs in Germany. The study used the quantitative technique where data was gathered from the local business owner of SMEs located in Germany's three cities Munich, Berlin and Stuttgart because they have a high number of SMEs. Surveys were self-administered and also sent out to the business owners. The research instruments adopted included questionnaires and the interview guide. The study found that performance integrates the organization's strategic planning with budgets and

processes of cost control. The performance also identifies the budgeting /financial skills required for better decision-making and identifies key financial indicators for the business and how and when to monitor them. The social and economic setting of Germany is different from Kenya where the current study will be conducted.

#### 2.4.2 Local Studies

Nzau (2014) analyzed the effects of devolution by analysing the effect of decentralized funds on the growth of the Kenyan economy based on a time series annual data covering the period 1993 – 2012. Ordinary Least Squares Method was applied to estimate the components of the regression model. Regression results indicated that both decentralized capital finance and decentralized recurrent finance contributes negatively to growth. It was concluded that contribution of devolved funds to economic growth was insignificant during the period under review. This study presents a conceptual gap as the effect of budgetary compliance on performance was not considered.

Ndung'u (2014) analyzed the impact of devolution in Kenya if a decentralized government was adopted. The research was a case study of Brazil aimed at informing Kenya's decision to adopt devolution as a developing country. The research was based on an extensive literature review of the Brazilian case. The study employed library-based methodology. Qualitative methods were used to analyze the data. The study concluded that for successful devolution, the key focus must be in minimization of costs and wastage. Governance structures must be reviewed or some done away with. The research addressed only two variables of devolution and governance. The context of study is, however, that of a more developed and huge economy and the lessons learnt may not be easy to apply or replicate in the current case.

Mbau, Iraya, Mwangi, and Njihia (2019) examined the impact of fiscal decentralization on the performance of Kenyan county governments. The research defined and used three fiscal decentralization indicators. These are the proportions of government money received by county governments to local revenue collections. The other is transfer grants, which are described as cash received from both the national government and development partners that are both conditional and unconditional. The model's parameters were estimated using multiple regression analysis and correlation analysis. The research was descriptive in nature and relied on panel data. The county government was used as the unit of analysis, and the population of the study was made up of all 47 counties. The findings show that the factors in the model account for 27.43% of variability in county government performance, with equitable share having the most significant impact. The budgetary compliance was not taken into account in this study.

Ocharo (2019) sought to identify the extent to which budget execution affects the performance of county governments in Kenya. The research identified four variable that is gross county product, local revenue, absorption rate and personal emolument and how they affect the gross county product for each county. The research used secondary data and analysis involved correlation and regression analysis. The findings imply that the independent variable affects the dependent variable and therefore if they are increases then the gross county product for each county will improve for all the years under research. This shows that there is a need of improving the revenue collected by the county government. The effect of budgetary compliance on performance was however not taken into account.

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Kipkirui (2020) sought to establish effect of budget absorption on the performance of county government. Budget absorption was supported by planning, organizing and a quality expenditure control tool. The research focused on the forty-seven counties. The secondary data was obtained from KNBS and CoB. The results revealed that budget ensures efficiency and effectiveness to the limited allocated resources. Budget is a management and regulation tool used to effectively manage the public funds with the aim of efficiently optimizing financial realization performance targets. The study did not incorporate budgetary compliance as a variable that influences performance.

#### 2.5 Summary of the Literature Review and Research Gaps

There are a few theoretical frameworks which have expounded on the theoretically anticipated relationship between budgetary compliance and performance. Theories covered in this review were; agency theory, modern fiscal decentralization theory, and the attribution theory. The Key county performance determinants have also been looked into in this chapter. More so, a few empirical studies done not only locally but also globally on the study variables have been examined. The findings of these investigations were debated.

Methodological, contextual and conceptual gaps are apparent from the evaluation of empirical research. Conceptually, the findings from extant empirical studies are inconsistent and this might be explained by the different operationalization of variables. Methodologically, previous studies have used different methodologies ranging from time series studies to panel analysis and this can explain the differences in findings. Contextually, most of the previous studies have focused on developed economies whose social and economic settings are different from those of Kenya which was the focus of the current study.

#### **2.6 Conceptual Framework**

The model below depicts the anticipated relationship between the research variables. The independent variable for the study was budgetary compliance as measured by actual expenditure to budgeted expenditure. The control variables were revenue transfer measured as the amount received from the national government to total approved budget, local revenue collection measured as a ratio of approved budget and operating expenses given as a ratio of total expenditure. The dependent variable was performance of county government as measured by gross county product.

#### Independent variable

#### **Dependent variable**

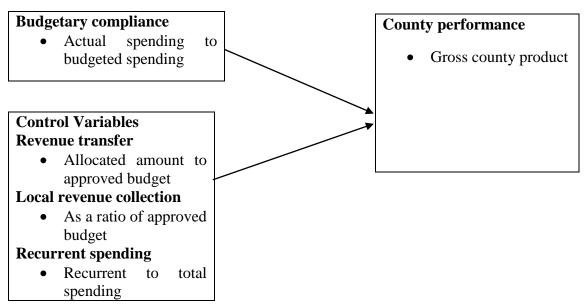


Figure 2.1: The Conceptual Model

Source: Researcher (2022)

#### **CHAPTER THREE: RESEARCH METHODOLOGY**

#### **3.1 Introduction**

The chapter designates the approaches utilized in accomplishing the research objective which was to determine how budgetary compliance affects performance of county governments. In particular, the study highlighted; data analyses, diagnostic test, research design and data collection.

#### **3.2 Research Design**

A research design denotes the master plan for collecting, measuring and analyzing data (Sekeran & Bougie, 2015). Descriptive design was adopted in this study. This design was appropriate since the nature of the phenomena is of key interest to the researcher (Khan, 2008). It was also sufficient in defining the interrelationships of the phenomena. According to Cooper and Schindler, (2008), design also validly and accurately represented the variables thereby giving sufficient answers to the study questions.

#### **3.3 Population**

Population refers to an aggregate of subjects sharing common or similar characteristics (Kothari, 2017). In respect of this study, population of the study was the 47 counties in Kenya, since the population is relatively small, the study was a census of all the counties.

#### **3.4 Data Collection**

Secondary data was utilized in this research. The data was obtained from the office of the Auditor General, office of the Controller of the Budget, Kenya National Bureau of Statistics (KNBS) as well as reports from Annual Government Budget Implementation Review Reports (AGBIRR). The data was collected for 5 years (2017 to 2021) on an annual basis. The data collection schedule was as shown in Appendix II.

### **3.5 Diagnostic Tests**

The linear regression is based on a various assumption inclusive of linearity, no autocorrelation, no or little multi-collinearity, homoscedasticity and multivariate normality. The diagnostic tests performed are outlined in Table 3.1

Assumption	Description	Test	Interpretation	Treatment
Normality	To verify normal distribution, the test is conducted	Shapiro– Wilk test	If p values are above 0.05, the variables are normally distributed	application of square roots or logs to non- normality
Multicollinearity	The phenomenon known as multicollinearity occurs when there is a connection between many variables, which then leads to the standard errors distorting the regression analysis.	VIF Test	Multicollinearity exist where the VIF > 10	Eliminate highly correlated variables.
Heteroscedasticity	to determine whether the model's or the errors' variance is different for each observation	Breusch– Pagan test	Heteroscedasticity exist where the p- value p<0.05)	Use Natural log of variables
Autocorrelation	To determine the value of a single variable by considering other variables that are connected to it.	Breusch- Godfrey test.	If p-values are lower than 0.05, autocorrelation is present.	Hildreth-Lu Procedure

#### Table 3.1: Diagnostic Tests

Stationarity test	In order to	ADF test	If p values are	Use Natural
	evaluate whether		below 0.05, unit	log of
	or not a time		roots exist.	variables
	series variable			
	has a unit root			
	and whether or			
	not it is			
	stationary			
Hausman	To differentiate	Hausman	Use fixed effects	Use natural
specification test	between fixed-	test	model if p value is	log of
	effects and		less than 0.05 and	variables
	random-effects		random effects if	
	models and		otherwise	
	identify the			
	optimal one			

#### **3.6 Data Analysis**

In analysis of data, version 16 of Stata software was used. Tables presented the findings in a quantitative manner. For every variable, descriptive statistic were employed in the calculation of central trend measures as well as dispersion such as mean as well as standard deviation. Inferential statistics relied on correlation as well as regression. The strength of the association among variables in the study was determined via correlation and a regression determined cause-effect characteristics among variables. Multiple regression linearly determined relation among study variables.

#### **3.6.1 Analytical Model**

The regression model below was used:

 $Y_{it} = \alpha + \beta_1 X_{1it} + \beta_2 X_{2t} + \beta_3 X_{3it} + \beta_4 X_{4it} + \varepsilon.$ 

Where:  $Y_{it}$  = Performance of a county as measured by gross county product.

 $\alpha$  =Constant value in absence of predicator variables

 $\beta_{1...}\beta_4$ =are the regression coefficients

 $X_{1it}$  = Budgetary compliance measured as the ratio of actual spending to budgeted spending

 $X_{2it}$ = Revenue transfer given by the ratio of amount located by national government to approved county budget

 $X_{3it}$ = Local revenue collection given by the ratio of revenue collected to approved budget

 $X_{4it}$ = Recurrent spending as measured by the ratio of recurrent expenditure to total expenditure

 $\epsilon$  =error term

#### **3.6.2** Tests of Significance

Parametric tests determined the general model and individual variable's significance. The F-test determined the overall model's significance and this was achieved by means of ANOVA while a t-test determined coefficient significance.

#### **CHAPTER FOUR: DATA ANALYSIS RESULTS AND FINDINGS**

#### **4.1 Introduction**

This section presents descriptive statistics, outcomes and interpretations of various tests namely; test of normality, Multicollinearity, heteroskedasticity tests, autocorrelation and stationarity test. The chapter also presents the results of Pearson correlation and regression analysis.

#### 4.2 Descriptive Statistics

This part presents the descriptive findings from the collected figures. The descriptive results include mean and standard deviation for each of the research parameters. The analyzed figures were gotten from the auditor general's office reports and individual county government annual reports for 5 years (2017 to 2021). The number of observations is 235 (47\*5) as all the 47 county governments provided complete data for the 5 year period. The outcomes are as shown in Table 4.1

	Ν	Minimum	Maximum	Mean	Std.
					Deviation
Performance	235	.160	19.770	1.78923	1.712609
Budgetary compliance	235	2.400	178.500	64.74685	23.932005
Revenue transfer	235	60.880	127.610	84.55609	6.737274
Local revenue collection	235	6.630	204.770	64.40102	26.482706
Recurrent spending	235	34.800	78.000	60.28681	8.238333
Valid N (listwise)	235				

#### **Table 4.1: Descriptive Results**

Source: Research Findings (2022)

#### **4.3 Diagnostic Tests**

Diagnostic tests done by the researcher to ensure the assumptions of Classic Linear Regression Model (CLRM) are not violated and to obtain suitable models for examining in the consequence that the CLRM hypotheses are infringed. Consequently, the pre and post approximation analysis were carried out before processing regression model. This tests were namely; normality, Multicollinearity, heteroskedasticity, autocorrelation and stationarity. The study refrained from factitious regression results by getting this analysis.

#### 4.3.1 Normality Test

The normality of data can be tested using various methods. The following methods are often used include the Shapiro–Wilk test and Kolmogorov–Smirnov test. The Shapiro–Wilk test is best for small sample sizes (n <50 samples), while it can also be used on more extensive samples selections, whereas the Kolmogorov–Smirnov test is best for n>50 samples. As a result, the study used the Kolmogorov–Smirnov test as the numerical method of determining normality. Null hypothesis for these tests states that the data was obtained from a normally distributed population. The hypothesis is rejected when P-value is less than 0.05, and the figures are said to be not normally distributed.

<b>Table 4.2:</b>	Test for	<ul> <li>Normality</li> </ul>

	Kolmogorov-Smirnov	<b>P-value</b>
Performance	.161	.853
Budgetary compliance	.173	.822
Revenue transfer	.178	.723
Local revenue collection	.175	.812
Recurrent spending	.176	.784

**Source: Research Findings (2022)** 

From Table 4.2 results, all the study variables have a p value more than 0.05 and therefore were normally distributed.

#### 4.3.2 Multicollinearity Test

Multicollinearity occurs when the independent variables in a regression model are significantly linked. Multicollinearity was assessed using the VIF and tolerance indices. When the VIF value is higher than ten and the tolerance score is less than 0.2, multicollinearity is present, and the assumption is broken. The VIF values are less than 10, indicating no problem with multicollinearity.

#### Table 4.3: Multicollinearity

ice VIF
1.988
3.226
2.632
1.416

**Source: Research Findings (2022)** 

#### 4.3.3 Heteroskedasticity Test

The residual variance from the model must be constant and unrelated to the independent variable in linear regression models calculated using the Ordinary Least Squares (OLS) method(s). Homoskedasticity refers to constant variance, whereas heteroscedasticity refers to non-constant variance. The study used the Breusch-Pagan/Cook-Weisberg test to determine if the variation was heteroskedastic. The hypothesis implies constant variance, indicating that the data is homoscedastic. The outcomes are as shown in the table below.

**Table 4.4: Heteroskedasticity Results** 

#### Breusch-Pagan / Cook-Weisberg test for heteroscedasticity

chi2(1)	=	0.8241
Prob > chi2	=	0.6089

#### Source: Research Findings (2022)

Table above reveals that the hypothesis was accepted since the p-value was 0.6089, which was greater than 0.05. As a result, the dataset had homoskedastic variances. Since the P-values of Breusch-Pagan's test for homogeneity of variances were more than 0.05. The test therefore confirmed homogeneity of variance. The data can therefore be used to conduct panel regression analysis.

#### **4.3.4** Autocorrelation Test

Serial correlation, also known as autocorrelation, makes the standard errors of coefficients appear to be less than in linear panel data models, resulting in higher R-squared and erroneous hypothesis testing Autocorrelation was verified via Durbin-Watson test. If the Durbin-Watson test results in a value close to 2, the error terms of regression variables are uncorrelated (i.e. between 1 and 3). The figure will be better if it is nearer to 2. The outcomes are presented in the table below.

#### **Table 4.5: Test of Autocorrelation**

Durbin Watson Statistic	
2.093	

#### Source: Research Findings (2022)

The Durbin-Watson value was 2.093, according to the findings in Table 4.5. The fact that the Durbin-Watson statistic was near to 2 demonstrates that the error terms of regression variables are uncorrelated.

#### 4.3.5 Stationarity Test

The research variables were subjected to a group data unit-root test to establish if the data was stationary. This test was Levin-Lin Chu unit root test. At a standard statistical significance level of 5%, the test was compared to their corresponding p-values. The null hypothesis for this test states that every group has a unit root while the alternative hypothesis states that at least one panel are stationary. The table below shows Levin-Lin Chu unit root test outcomes.

Levin-Lin Chu unit-root test					
Variable	Statistic	p value	Comment		
Performance	6.8124	0.0000	Stationary		
Budgetary compliance	7.1712	0.0000	Stationary		
Revenue transfer	6.8569	0.0000	Stationary		
Local revenue collection	8.0468	0.0000	Stationary		
Recurrent spending	6.9335	0.0000	Stationary		
Source: Research Findings (2022)					

Table 4.6: Levin-Lin Chu unit-root test

As demonstrated by the above table this test concludes that the figures are stationary at a statistical significance level of 5% as the p-values all fall below 0.05.

#### 4.3.6 Hausman Test

When using panel data, it is necessary to establish if a fixed or random effect model is more desirable. For the purpose of choosing the best panel regression model, the Hausman specification test was used. In essence, a Hausman specification test determines if the unique errors have a relationship to the regressors, with the null hypothesis being that they do not (random effect is preferred). Fixed effects were utilized when the P-value was significant (below 0.05), while random effects were used otherwise. The outcomes of the Hausman test are shown in the table below.

#### **Table 4.7: Hausman Test Results**

chi2(4)	P-Value
0.06	0.8296
Null Hypot	hesis: The appropriate model is Random Effects

Source: Research Findings (2022)

#### **4.4 Correlation Results**

To determine the degree and path of link of each predictor variable and the response variable, correlation analysis was carried out. The correlation findings in Table 4.8 show the degree of association among the research variables in terms of strength and direction.

### **Table 4.8: Correlation Results**

		Performance	Budgetary compliance		Local revenue collection	Recurrent spending
Performance	Pearson Correlation Sig. (2- tailed)	1				
Budgetary	Pearson Correlation	.155*	1			
compliance	Sig. (2- tailed)	.018				
Revenue	Pearson Correlation	.468**	.187**	1		
transfer	Sig. (2- tailed)	.000	.004			
Local revenue	Pearson Correlation	.232**	.198**	.038	1	
collection	Sig. (2- tailed)	.000	.002	.565		
Recurrent	Pearson Correlation	.032	.175***	.152*	.001	1
spending	Sig. (2- tailed)	.621	.007	.020	.983	
*. Correlation is significant at the 0.05 level (2-tailed).						

\*\*. Correlation is significant at the 0.01 level (2-tailed).

c. Listwise N=235

#### Source: Research Findings (2022)

The correlation outcomes disclose that budgetary compliance has a weak positive as well as significant link with performance of county governments in Kenya (value of r is 0.155) at 5 percent significance level. Revenue transfer has a moderate positive as well as significant link with performance of county governments in Kenya (value of r is 0.468) at 5 percent significance level. The outcomes further disclose that local revenue collection and performance of county governments in Kenya have a positive as well as significant correlation (value of r is =0.232) at 5 % significance level. The correlation results also reveal a positive relationship between recurrent spending and performance of county governments in Kenya the relationship is not significant at the level of 5%.

#### **4.5 Regression Results**

To know the degree to which performance is described by the chosen variables, regression analysis was used. In the table below the regression's findings were displayed. Through the conclusions as epitomized by the  $R^2$ , the studied independent variables explained variations of 0.2472 in performance among county governments in Kenya. This suggests that other factors account for 75.28% of the variability in performance among county governments in Kenya, while the four variables account for 24.72% of those variations. The significance level of the data was 0.000, according to Table 4.9's ANOVA results, which proposes that the model is a fit choice for drawing conclusions about the variables.

Performance	Coef.	Std. Err.	P>t
Budgetary compliance	0.0445	0.0004	0.4632
Revenue transfer	0.4352*	0.0153	0.0000
Local revenue collection	0.1582*	0.0121	0.0073

#### **Table 4.9: Regression Results**

Recurrent spending	0.0071	0.0041	0.9053
_cons	-0.7834*	0.0362	0.0000
Model Summary			
R-squared	0.2472		
Wald chi2(4)	18.901		
Prob > chi2	0.0000		
* p<0.05			

**Source: Research Findings (2022)** 

The coefficient of regression model was as below;

#### $\mathbf{Y} = -0.7834 + 0.4352\mathbf{X}_1 + 0.1582\mathbf{X}_2$

Where:

Y = Performance  $X_1$  = Revenue transfer;  $X_2$ = Local revenue collection

#### 4.6 Discussion of Research Findings

This research aimed to demonstrate how budgetary compliance affects performance among county governments in Kenya. The research used a descriptive plan while the 47 county governments in Kenya were the population. Data was collected from all the 47 county governments. The research depended on secondary data which was gotten from Office of the Auditor General and individual county governments annual reports. Budgetary compliance was measured as the ratio of actual spending to budgeted spending. The control variables were revenue transfer, local revenue collection and recurrent spending. Descriptive and inferential statistics were used in the analysis of data. The outcomes are elaborated in this part.

The correlation outcomes disclose that budgetary compliance has a weak positive as well as significant link with performance of county governments in Kenya. Revenue transfer has a moderate positive as well as significant link with performance of county governments in Kenya. The outcomes further disclose that local revenue collection and performance of county governments in Kenya have a positive as well as significant correlation. The correlation results also reveal a positive relationship between recurrent spending and performance of county governments in Kenya but the relationship is not significant.

Multivariate regression outcomes revealed that the R-squared was 0.2472 suggesting that 24.72% of changes in performance of county governments in Kenya are due to the four variables selected for this study. This means that variables not considered explain 75.28% of changes in performance of county governments in Kenya. The overall model was statistically significant and had a p value of 0.000 that is below the 0.05 significance level. This suggests that the overall model had the required goodness of fit.

The multivariate regression analysis further revealed that individually, both revenue transfer and local revenue collection had a positive and substantial effect on performance of county governments in Kenya as shown by ( $\beta$  value is 0.4352, p value is 0.0000) and ( $\beta$  value is 0.1582, p value is 0.0073) correspondingly. Budgetary compliance unveiled a positive influence though not statistically significant on performance of county governments in Kenya ( $\beta$  value is 0.0445, p value is 0.4632). Recurrent spending displayed a positive but not significant influence on performance of county governments in Kenya as shown by ( $\beta$  value is 0.0071, p value is 0.9053).

These outcomes agree with Mbau et al. (2019) who examined the impact of fiscal decentralization on the performance of Kenyan county governments. The research defined and used three fiscal decentralization indicators. These are the proportions of government money received by county governments to local revenue collections. The other is transfer grants, which are described as cash received from

both the national government and development partners that are both conditional and unconditional. The model's parameters were estimated using multiple regression analysis and correlation analysis. The research was descriptive in nature and relied on panel data. The county government was used as the unit of analysis, and the population of the study was made up of all 47 counties. The findings show that the factors in the model account for 27.43% of variability in county government performance, with equitable share having the most significant impact. The budgetary compliance was not taken into account in this study.

The results also concur with Kipkirui (2020) who sought to establish effect of budget absorption on the performance of county government. Budget absorption was supported by planning, organizing and a quality expenditure control tool. The research focused on the forty-seven counties. The secondary data was obtained from KNBS and CoB. The results revealed that budget ensures efficiency and effectiveness to the limited allocated resources. Budget is a management and regulation tool used to effectively manage the public funds with the aim of efficiently optimizing financial realization performance targets.

# CHAPTER FIVE: SUMMARY, CONCLUSION AND RECOMMENDATIONS

#### **5.1 Introduction**

This chapter includes a summary of statistical findings, conclusions drawn from these data, study contributions, and policy recommendations for each research hypothesis. The chapter also discusses the study's limitations and potential research prospects.

#### **5.2 Summary**

The study aimed at examining how budgetary compliance impact performance of Kenyan county governments. The parameters chosen for this analysis are; budgetary compliance, revenue transfer, local revenue collection and recurrent spending. A descriptive study design was chosen. The data gathered was secondary in nature from office of the auditor general and was analyzed by both descriptive and inferential statistics. Yearly data for 47 county governments for five years from 2017 to 2021 was obtained from their annual reports.

The correlation outcomes disclose that budgetary compliance has a weak positive as well as significant link with performance of county governments in Kenya. Revenue transfer has a moderate positive as well as significant link with performance of county governments in Kenya. The outcomes further disclose that local revenue collection and performance of county governments in Kenya have a positive as well as significant correlation. The correlation results also reveal a positive relationship between recurrent spending and performance of county governments in Kenya but the relationship is not significant.

Multivariate regression outcomes revealed that the R-squared was 0.2472 suggesting that 24.72% of changes in performance of county governments in Kenya are due to

the four variables selected for this study. This means that variables not considered explain 75.28% of changes in performance of county governments in Kenya. The overall model was statistically significant and had a p value of 0.000 that is below the 0.05 significance level. This suggests that the overall model had the required goodness of fit.

The multivariate regression analysis further revealed that individually, both revenue transfer and local revenue collection had a positive and substantial effect on performance of county governments in Kenya. Budgetary compliance unveiled a positive influence though not statistically significant on performance of county governments in Kenya. Recurrent spending displayed a positive but not significant influence on performance of county governments in Kenya.

#### **5.3 Conclusions**

The goal of the research was to find out budgetary compliance related to performance among county governments in Kenya. The study results revealed that budgetary compliance had a positive as well as significant correlation with performance, which might mean that devolved units with higher budgetary compliance are more likely to post better performance. This is explainable by the fact that higher budgetary compliance implies effective spending which might translate to county performance.

The findings indicated that revenue transfer had a positive as well as significant effect on performance. This implies that devolved units that receive high revenue transfer are likely to post better performance than devolved units that receive less revenue. The findings also implies that the amount of revenue being devolved from national government to county governments have a significant effect on their performance. The study results showed that local revenue collection had a positive as well as significant effect on performance. This may mean that the higher proportion of local revenue collection to revenue target is likely to lead to higher levels of performance. This can be explained by the fact that devolved units that collect more revenue are likely to undertake more projects leading to higher performance and development compared to counties with less revenue collection.

Moreover, the conclusions revealed that recurrent spending has no significant effect on performance. This implies that devolved units with higher recurrent spending do not always report higher performance compared to devolved units with low recurrent spending. This can be explained by the fact that recurrent spending does not always translate to increase efficiency in providing goods and services.

#### **5.4 Recommendations for Policy and Practice**

The research finding reveals that revenue transfer contributes to an increase in performance of county governments. The study therefore recommends that policy makers such as members of parliament should come up with policies that increase revenue transfer to the counties as this will lead to a rise in performance of devolved units. County heads should also advocate for an increase in revenues allocated to the counties.

Further, budgetary compliance was discovered to possess a positive correlation with performance. The study therefore recommends that devolved units in Kenya should strive to have a higher budgetary compliance of the devolved funds as increased utilization of the funds leads to more development activities which in return enhance county performance. From the study findings, local revenue collection had a significant positive effect on performance. Therefore, the research recommends that heads of devolved units should develop strategies aimed at increasing local revenue collection without hurting the businesses as a rise in local revenue yields a rise in performance. Members of the county assembly should also develop policies aimed at increasing the local revenue tax base.

#### 5.5 Limitations of the Study

This study was only conducted for five years between 2017 and 2021 due to time and cost constraints. There is no surety for the study findings to hold beyond the period studied. Furthermore, it is uncertain whether the findings would hold beyond 2021. Also because of constraints in time and finance, the research was only done on county governments; there is no surety for the study findings to hold if government agencies or ministries were examined.

The focus was on various factors which are thought to influence performance among Kenyan county governments. The study specifically examined four explanatory factors. Though, in certainty, there is presence of other variables probable to influence performance among Kenyan county governments including internal like corporate governance mechanisms whereas others are beyond the control of the firm like inflationary pressures as well as political stability.

The data quality was the main restriction for this research. It is impossible to conclusively conclude that the study's findings accurately reflect the current reality. It was presumed that figures utilized in the research are accurate. Due to the current conditions, there has also been a great deal of incoherence in the data measurement.

The research used secondary data rather than primary data. Due to the limited availability of data, only some of the performance drivers have been considered.

The data analysis was performed using regression models. Due to restrictions associated with using the model, like inaccurate findings resultant from changes from the varying value, the researchers are not be able to generalize the conclusions precisely. A regression model cannot be performed using the prior model after data is added to it.

#### **5.6 Suggestions for Further Research**

This research concentrated on county governments in Kenya. Further studies can focus on a wide scope by covering other firms in the Kenyan public sector to agree or differ with the results of the current research. Further, this research focused on only four determinants of county governments' performance. Future studies should focus on other performance determinants that were not considered in this study.

The current research scope was restricted to five years; more research can be done past five years to determine whether the results might persist. Thus, inherent future studies may use a wider time span that can either support or criticize the current research conclusions. The scope of the study was additionally constrained in terms of context where Kenyan county governments were examined. Further studies can be extended to other firms to establish if they complement or contradict the current study findings. Researchers in the East African region, the rest of Africa, and other global jurisdictions can too perform the research in these establishments to make sure the current research conclusions will persist.

The research only used secondary data; alternate research may use primary data sources such in-depth questionnaires and structured interviews given to practitioners and stakeholders. These can then affirm or criticize the results of the current research. The research used multiple linear regression and correlation study; future research could use other analytic techniques such factor analysis, cluster analysis, granger causality, discriminant analysis, and descriptive statistics, among others.

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## **APPENDICES**

#### **Appendix I: County Governments in Kenya**

- 1. Baringo
- 2. Bomet
- 3. Bungoma
- 4. Busia
- 5. Elgeyo-Marakwet
- 6. Embu
- 7. Garissa
- 8. Homa Bay
- 9. Isiolo
- 10. Kajiado
- 11. Kakamega
- 12. Kericho
- 13. Kiambu
- 14. Kilifi
- 15. Kirinyaga
- 16. Kisii
- 17. Kisumu
- 18. Kitui
- 19. Kwale
- 20. Laikipia
- 21. Lamu
- 22. Machakos
- 23. Makueni
- 24. Mandera
- 25. Marsabit
- 26. Meru
- 27. Migori
- 28. Mombasa
- 29. Murang'a
- 30. Nairobi
- 31. Nakuru
- 32. Nandi
- 33. Narok
- 34. Nyamira
- 35. Nyandarua
- 36. Nyeri
- 37. Samburu
- 38. Siaya
- 39. Taita Mak Taveta
- 40. Tana River
- 41. Tharaka-Nithi

42. Trans-Nzoia
43. Turkana
44. Uasin Gishu
45. Vihiga
46. Wajir
47. West Pokot
Source: KNBS (2022)

## **Appendix II: Data Collection Schedule**

Year	GCP	Revenue	Budgeted	Actual	Total	Local	Recurrent
		allocated	spending	spending	revenue	revenue	spending
						collection	
2017							
2018							
2019							
2020							
2021							

					Local	
			Budgetary	Revenue	revenue	Recurrent
<b>County ID</b>	Year	Performance	compliance	transfer	collection	spending
BARINGO	2017	0.460	30.700	85.010	77.510	56.400
	2018	1.020	59.500	85.200	97.620	60.000
	2019	0.680	53.900	89.200	93.110	50.300
	2020	0.890	56.200	80.200	87.430	61.100
	2021	1.010	93.300	88.200	86.120	54.900
BOMET	2017	1.240	92.400	76.440	85.170	52.200
	2018	1.560	99.600	80.890	86.340	53.000
	2019	1.690	94.600	78.200	88.430	70.000
	2020	1.220	89.600	80.890	86.160	70.100
	2021	1.690	89.200	92.530	90.590	63.900
BUNGOMA	2017	1.550	15.300	86.000	6.630	58.400
	2018	2.010	46.700	86.150	46.940	60.800
	2019	1.650	76.100	79.200	78.480	63.200
	2020	1.990	48.700	76.000	90.390	68.300
	2021	2.100	84.000	81.500	75.880	67.600
BUSIA	2017	0.680	17.600	76.060	89.810	49.500
	2018	1.620	68.700	79.890	97.000	50.600
	2019	1.590	69.000	78.200	61.540	58.700
	2020	1.020	63.900	68.660	48.650	67.900
	2021	0.940	84.700	82.120	42.770	58.400
ELGEYO/M						
ARAKWET	2017	0.960	49.900	76.700	71.770	60.900
	2018	1.430	75.500	86.110	97.640	62.800
	2019	1.230	45.600	76.450	43.360	61.400
	2020	1.310	63.000	86.810	60.820	61.000
	2021	1.510	84.400	86.810	65.810	55.800
EMBU	2017	1.060	12.200	80.770	25.560	56.800
	2018	1.390	39.500	82.340	53.620	59.400
	2019	1.820	40.100	81.640	62.860	62.000
	2020	1.590	81.400	80.660	51.790	70.000
	2021	1.060	100.300	88.060	63.680	69.500
GARISSA	2017	0.350	31.000	80.090	23.840	55.200

## Appendix III: Research Data

	<b>X</b> 7	D. f.	Budgetary	Revenue	Local revenue	Recurrent
County ID	Year	<b>Performance</b>	compliance	transfer	collection	spending
	2018	1.480	72.400	80.440	18.670	55.400
	2019	0.690	78.800	78.920	21.190	62.900
	2020	0.730	87.000	77.550	23.420	70.300
	2021	0.530	96.300	87.710	34.680	60.800
HOMABAY	2017	1.430	64.400	79.990	95.950	61.600
	2018	1.890	101.200	90.670	102.720	63.300
	2019	1.520	79.100	80.550	90.640	65.100
	2020	1.230	75.900	89.660	75.000	66.700
	2021	1.320	84.900	88.390	90.120	63.800
ISIOLO	2017	0.160	51.000	83.120	34.740	59.400
	2018	0.990	82.200	86.250	29.530	61.400
	2019	0.320	76.800	82.310	30.590	51.600
	2020	0.510	90.400	85.660	38.000	64.800
	2021	0.210	85.100	90.490	62.650	66.800
KAJIADO	2017	1.300	46.000	79.760	87.690	58.800
	2018	1.390	50.200	80.830	81.940	60.500
	2019	1.670	56.800	75.260	52.830	62.900
	2020	1.290	3.810	78.920	44.630	61.800
	2021	1.380	73.400	82.220	65.540	60.800
KAKAMEG A	2017	1.680	27.700	80.900	11.560	52.200
	2018	1.270	60.600	87.990	57.210	52.400
	2019	2.010	72.400	90.500	50.420	60.900
	2020	1.990	82.400	90.000	49.570	56.500
	2021	2.210	97.300	81.610	56.880	52.900
KERICHO	2017	1.540	54.000	88.810	109.660	59.500
	2018	1.890	73.800	92.110	107.860	61.500
	2019	3.450	78.100	89.010	98.730	60.900
	2020	1.720	82.700	90.010	81.210	68.700
	2021	1.690	88.000	89.270	74.650	56.700
KIAMBU	2017	2.350	41.100	88.600	40.760	68.100
	2018	2.690	66.700	90.270	64.690	72.300
	2019	2.910	71.400	90.050	74.400	68.800
	2020	2.720	69.900	88.990	66.220	78.000
	2020	5.010	82.900	91.650	52.480	65.000
KILIFI	2021	1.640	20.700	88.100	62.460	46.900
	2017	2.220	64.900	90.460	54.550	48.400
	2010	1.730	62.600	81.340	36.880	48.900
	2017	1.680	65.500	89.230	39.100	64.800
	2020	1.500	88.000	86.540	56.290	60.400
	2021	1.500	00.000	00.340	50.290	00.400

County ID	Year	Performance	Budgetary compliance	Revenue transfer	Local revenue collection	Recurrent spending
KIRINYAG			• • • • • •	00.440	4 <b>- - - - -</b>	<b>10</b> 000
Α	2017	1.470	34.000	80.440	45.750	63.900
	2018	1.990	57.600	88.130	73.770	68.400
	2019	1.890	70.500	67.880	78.080	63.900
	2020	1.340	57.600	86.130	43.140	70.000
	2021	1.250	99.500	84.130	57.330	69.400
KISII	2017	1.400	55.000	83.070	34.300	57.300
	2018	1.640	79.900	81.240	47.110	60.900
	2019	5.230	70.600	90.100	43.730	61.200
	2020	1.200	54.300	93.230	37.470	69.100
	2021	1.910	100.600	91.610	26.980	66.700
KISUMU	2017	2.120	4.000	78.800	35.750	58.100
	2018	2.310	47.400	80.910	64.730	58.100
	2019	2.560	45.300	79.210	52.390	67.400
	2020	2.500	62.600	78.660	63.350	69.200
	2021	2.650	65.900	80.930	76.170	61.200
KITUI	2017	1.130	56.500	78.110	35.760	45.900
	2018	1.210	58.300	89.320	49.310	46.400
	2019	1.210	69.600	80.200	68.430	52.900
	2020	0.990	70.700	89.220	47.160	59.500
	2021	1.270	95.100	84.120	57.860	60.800
KWALE	2017	1.330	56.900	82.600	32.450	34.800
	2018	1.910	55.800	85.240	50.790	37.400
	2019	2.000	68.400	84.560	82.870	48.600
	2020	2.000	56.800	83.200	84.660	55.800
	2021	1.020	102.400	84.140	100.470	46.900
LAIKIPIA	2017	1.020	34.000	85.510	62.300	56.800
	2018	1.890	53.900	92.500	100.120	58.200
	2019	1.010	60.700	88.260	94.230	59.900
	2020	1.210	62.700	89.660	69.060	66.900
	2021	0.910	95.400	90.160	82.670	60.200
LAMU	2017	0.490	24.000	75.120	41.300	53.700
24 11,10	2017	1.020	50.800	88.230	93.810	55.300
	2018	0.930	64.400	79.340	53.570	62.100
	2017	0.890	38.300	89.220	76.960	66.500
	2020	0.370	81.000	74.300	61.430	49.300
МАСНАКО	2021	0.570	01.000	77.300	01.430	T7.300
S	2017	0.770	64.500	84.720	46.240	56.200
	2018	0.890	27.900	92.330	47.600	51.400
	2019	2.690	44.600	82.590	47.300	69.000

County ID	Year	Performance	Budgetary compliance	Revenue transfer	Local revenue collection	<b>Recurrent</b> spending
	2020	2.500	99.100	82.000	44.010	69.600
	2021	2.950	66.100	88.040	66.720	64.500
MAKUENI	2017	1.630	30.700	82.000	54.050	48.000
	2018	2.890	37.300	89.430	93.630	49.800
	2019	3.220	31.700	90.660	53.290	48.800
	2020	2.690	73.400	90.230	65.530	63.500
	2021	1.300	69.700	80.900	53.210	58.700
MANDERA	2017	0.780	23.700	83.660	20.590	36.400
	2018	1.890	88.300	89.410	34.910	36.700
	2019	0.780	74.800	85.990	44.290	39.800
	2020	0.550	80.600	89.230	21.020	52.800
	2021	0.460	106.700	90.990	26.760	48.400
MARSABIT	2017	0.190	34.600	84.160	104.620	49.900
	2018	0.550	63.800	88.990	204.770	51.000
	2019	0.890	72.700	82.200	86.110	57.300
	2020	0.620	86.900	74.540	107.280	55.600
	2021	0.430	95.300	84.000	64.150	52.900
MERU	2017	1.730	19.700	80.380	52.250	63.100
	2018	2.100	67.500	93.140	91.700	65.600
	2019	1.930	58.800	89.340	92.110	68.300
	2020	2.010	69.600	91.210	71.470	70.000
	2021	2.680	50.300	81.770	53.750	63.800
MIGORI	2017	1.310	61.000	85.100	30.000	55.200
	2018	1.750	65.400	89.000	71.020	55.700
	2019	0.990	66.700	80.210	84.840	61.600
	2020	2.120	62.800	93.910	69.240	67.000
	2021	1.140	79.500	84.170	111.130	58.500
MOMBASA	2017	3.210	2.400	88.060	33.820	65.900
	2018	3.110	65.700	87.250	48.670	69.900
	2019	2.990	82.400	67.990	72.650	66.300
	2020	3.250	68.800	94.230	59.860	69.900
	2021	4.250	100.500	92.350	87.800	70.000
MURANG'A	2017	2.060	51.300	68.310	52.500	49.400
	2018	3.120	75.300	88.790	70.280	51.400
	2019	1.960	81.100	79.210	72.650	59.900
	2020	2.790	58.100	92.310	51.000	63.800
	2021	2.070	101.900	91.470	53.380	59.600
NAIROBI	2017	3.960	25.000	84.200	64.900	67.100
	2018	4.200	33.500	100.000	86.310	72.900
	2019	4.990	52.900	87.430	76.590	68.300

County ID	Year	Performance	Budgetary compliance	Revenue transfer	Local revenue collection	<b>Recurrent</b> spending
	2020	13.820	33.400	100.000	55.860	75.100
	2021	19.770	178.500	127.610	58.680	77.600
NAKURU	2017	4.890	16.500	80.060	59.040	61.100
	2018	4.260	43.200	90.010	79.840	61.500
	2019	2.230	41.400	88.810	99.270	61.300
	2020	4.230	35.100	92.330	59.610	62.000
	2021	5.580	105.400	81.760	91.150	56.000
NANDI	2017	1.880	44.400	83.000	30.900	51.900
	2018	2.890	99.900	89.230	65.350	55.200
	2019	1.430	77.300	88.230	66.190	63.400
	2020	1.550	71.400	89.230	67.550	68.500
	2021	1.450	72.800	86.910	51.340	61.900
NAROK	2017	1.680	22.000	90.110	41.590	61.400
	2018	1.850	78.500	90.510	48.700	67.300
	2019	1.990	77.600	90.580	74.780	59.300
	2020	1.920	63.300	90.510	53.050	66.400
	2021	2.040	99.900	90.630	88.120	69.500
NYAMIRA	2017	1.260	44.000	81.710	94.030	58.100
	2018	1.790	65.200	83.450	47.590	56.500
	2019	1.550	54.500	87.230	44.400	70.100
	2020	1.350	58.600	89.230	47.380	68.800
	2021	1.240	62.300	85.380	38.170	70.000
NYANDAR						
UA	2017	1.990	55.000	83.990	79.560	60.700
	2018	1.320	70.500	93.000	120.310	61.500
	2019	2.400	77.800	84.180	71.230	64.200
	2020	2.390	84.400	97.100	76.090	66.800
	2021	2.380	86.200	89.730	85.870	66.800
NYERI	2017	1.510	64.000	90.110	90.230	67.300
	2018	1.520	68.200	90.130	50.650	70.400
	2019	1.800	62.500	85.230	65.580	65.100
	2020	1.250	53.000	89.230	58.730	68.700
	2021	1.970	57.500	88.230	76.020	68.700
SAMBURU	2017	0.260	59.500	84.840	89.910	59.500
	2018	1.250	78.200	89.320	48.140	60.200
	2019	1.700	65.100	83.240	46.790	64.200
	2020	0.520	86.400	87.100	54.260	69.900
	2021	0.310	94.300	87.730	85.410	69.900
SIAYA	2017	1.300	29.000	79.110	65.210	51.600
	2018	1.610	60.000	89.110	47.530	53.600

County ID	Year	Performance	Budgetary compliance	Revenue transfer	Local revenue collection	<b>Recurrent</b> spending
	2019	1.590	57.000	89.000	37.260	54.400
	2017	1.660	62.900	70.230	64.010	63.000
	2020	1.060	65.000	75.880	51.610	63.000
TAITA/TAV	2021	1.000	05.000	75.000	51.010	03.000
ETA	2017	0.510	48.000	79.370	51.970	69.300
	2018	0.910	71.800	79.290	41.510	70.400
	2019	0.980	41.100	84.550	48.970	67.800
	2020	0.920	28.600	86.220	48.380	70.500
	2021	0.620	36.800	82.890	48.590	70.500
TANA						
RIVER	2017	1.110	3.000	75.820	36.150	38.100
	2018	1.720	38.400	79.790	27.530	38.700
	2019	0.890	80.400	77.000	23.670	52.400
	2020	0.750	75.500	75.200	45.700	57.500
	2021	0.450	100.000	64.810	188.750	57.500
THARAKA NITHI	2017	0.710	54.000	79.560	101.630	57.100
	2018	0.700	45.800	85.240	46.290	60.000
	2019	0.890	51.400	82.200	56.090	68.700
	2020	0.880	42.900	66.230	39.270	65.500
	2021	0.760	116.100	80.820	70.370	65.500
TRANS						
NZOIA	2017	1.320	74.000	88.410	40.210	49.900
	2018	1.670	53.500	89.740	78.250	52.800
	2019	1.890	61.500	80.140	93.820	61.800
	2020	1.590	64.600	82.310	43.580	69.900
	2021	1.510	89.700	82.600	61.520	69.900
TURKANA	2017	0.960	48.000	80.050	53.150	34.800
	2018	1.250	58.900	88.890	115.020	36.700
	2019	1.870	66.300	92.000	67.010	38.200
	2020	1.890	69.400	91.200	103.510	62.000
	2021	1.050	97.400	78.100	71.950	62.000
UASIN GISHU	2017	2.200	13.000	80.240	68.620	63.300
	2018	2.030	69.300	86.210	89.980	60.900
	2019	2.140	75.200	82.140	69.320	65.700
	2020	2.130	54.600	85.210	55.690	62.300
	2021	2.130	100.600	80.360	96.380	62.300
VIHIGA	2017	1.620	32.000	73.990	60.360	64.000
	2018	2.220	57.200	87.340	30.690	61.000
	2019	0.950	59.100	79.630	39.450	65.700

County ID	Year	Performance	Budgetary compliance	Revenue transfer	Local revenue collection	Recurrent spending
	2020	0.960	52.500	79.590	43.650	62.300
	2021	0.720	76.600	75.150	65.240	62.300
WAJIR	2017	1.680	78.200	78.330	51.270	59.400
	2018	2.490	89.300	79.770	102.480	61.000
	2019	0.610	85.100	75.230	54.520	69.600
	2020	2.330	90.100	60.880	32.990	69.600
	2021	0.490	86.200	90.340	45.070	69.600
WEST						
РОКОТ	2017	2.600	60.000	75.890	154.970	47.700
	2018	4.790	91.800	81.330	108.010	46.000
	2019	0.760	79.500	87.670	55.440	54.400
	2020	0.860	85.500	78.860	68.070	60.800
	2021	0.600	84.800	92.580	79.470	60.800