

Determinants of Technical Efficiency of HIV Prevention Interventions in four African Countries.

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Background

Limited evidence on the efficiency of HIV prevention-interventions is a barrier for creating effective policy. ORPHEA project aimed to estimate average costs and to analyze the determinants of efficiency using micro-costing and stochastic-cost-frontier methods for three HIV-prevention interventions: prevention of mother-to-child transmission (PMTCT), voluntary medical male-circumcision (VMMC), and HIV testing and counseling (HTC) in Kenya, Zambia, Rwanda and South Africa.

The scarce body of literature addressing how efficient are health systems to provide HIV/AIDS services has shown that substantial heterogeneity remains in terms of the average cost per service among facilities within the same region, and that the difference between the best performing facilities and the least efficient units reaches several orders of magnitude. The production scale — the number of services provided within a given period — is strongly correlated with lower average costs, however, increasing service utilization is not always feasible or even economically desirable, specially in contexts of low prevalence or concentrated epidemics.

ORPHEA produced new empirical evidence on the unit costs of HIV interventions in Africa and which facility's characteristics were more likely to have an influence on them. During 2011-2012, information on costs, output indicators and determinants of efficiency were collected across more than 240 sites providing HTC, PMTCT and VMMC services in Kenya, Rwanda, South Africa and Zambia.

ORPHEA revealed that while scale remains a strong determinant of costs efficiency, there is huge variation in facility average costs not only among countries but also within units of the same country. Staff is the main cost driver, around 70% of the average cost per HTC client tested and 80% in the case of PMTCT client tested.



Objectives

This paper reports the association between the average cost of each prevention intervention (HTC and PMTCT) and two determinants (scale and quality) widely discussed in the literature (Kumaranayake, 2008) and the average cost of HIV prevention interventions (HTC and PMTCT) and additional determinants that measure the management of the facility (supervision, accountability, monitoring, incentives and governance). For each intervention, we first report the association between the average cost and a variable that approximates the scale at which HIV prevention services are being supplied. Secondly, we present correlations of the average cost with quality based on indicators of process quality for services measured through exit interviews and vignettes. Thirdly, we show the association between the average cost and some management indicators at facility level.

Methods

The study applied a robust methodological design to collect comparable information to estimate the cost of HTC, PMTCT, VMMC, and sex worker prevention services in Kenya, Rwanda, South Africa, and Zambia, the level of efficiency in the current delivery of these services, and the key determinants of efficiency. We applied microcosting techniques. This required the collection information on input costs and intervention output retrospectively by month for 2011/2012. Staff's time allocation was measured using time-motion methods. Quality was captured by measuring the facility's attrition rate at each stage of the service delivery, using clinical vignettes and client's exit interviews. We analyze the relation between the cost of production of HIV prevention services (HTC and PMTCT) with simple regression methods. We included determinants of efficiency such as: facility type, quality, scale, HIV prevalence, country and management (supervision, accountability, monitoring, incentives and governance).

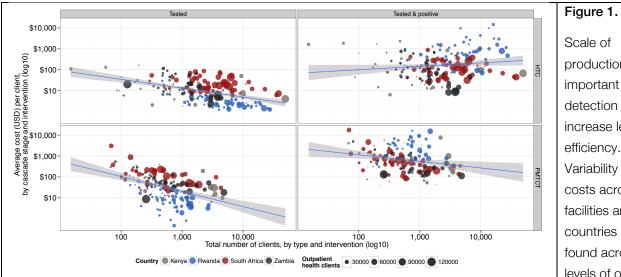
Results

Mean average costs for HTC were US\$31.9 (IQR: 6.0-35.2) and US\$136.8 (IQR: 21.8-146.9) for PMTCT. Figure 1 present the relationship between the scale of HIV detection services (HTC and PMTCT) and the unit costs. Tables 1-4 depict multivariate regressions of HTC and PMTCT unit costs and quality indicators and other determinants (management determinants (supervision, accountability, monitoring, incentives and governance).

Figure 1. Average cost vs scale for HTC and PMTCT at two stages in the cascade of the service provision Scale (i.e., volume or quantity of services provided) is an important factor in regards to determining the efficiency of HTC and PMTCT services. Figure 1 first row displays the correlation between the average cost of HTC client tested and the total number of HTC clients tested (on a log scale) and HTC client tested and HIV positive, organized by country and size of the facilities. **Greater volume** of HTC and PMTCT clients per facility **increases** the efficiency of the service (because it reduces the cost of production). That is because as the number of clients



increases, there is a reduction in the average cost per client tested in the production of HTC and PMTCT services. Slightly more than 20% of the variability of the average costs – all positively correlated with lower average costs – was explained by the scale of the production of HTC services.



Scale of production is important in HIV detection to increase levels of efficiency. Variability in unit costs across facilities and countries is found across all levels of output.



Tables 1 and 2. Multivariate relation between HTC unit costs, quality indicators and management determinants (supervision, accountability, monitoring, incentives and governance).

V-log of cost per LITO - 1:	otod	I	II	III	IV	Determinants of
Y=Log of cost per HTC client tes	sted					efficiency of cost per
SCALE						client tested.
Log of number of HTC clients PROCESS QUALITY	-0.	430***	-0.392***	-0.382***	-0.405***	Scale of production is an
HTC Patient Exit Interview			-1.089**	-0.636	-0.243	important determinant of
HTC Vignettes			-0.107	-0.0341	-0.0215	efficiency. An increase of
COUNTRY						1% in the production of
Rwanda				-0.404*	-0.570**	HTC services reduces
South Africa				1.246***	1.171***	costs of production in
Zambia				0.309**	0.312**	0.44%.
OTHER DETERMINANTS						
Supervision					0.628**	Management aspects that
Accountability					-0.160	correlates negatively with
Monitoring					-0.486**	cost per client of HTC
Governance					-0.435***	are: accountability and
Funding linked to performance					0.311**	monitoring.
Constant	5.5	518***	5.678***	5.096***	5.294***	·
Observations		218	218	218	218	
Adjusted R-squared		.236	0.250	0.530	0.579	
						_
** p<0.01, ** p<0.05, * p<0.1						
** p<0.01, ** p<0.05, * p<0.1 Country reference: Kenya						Table 2.
Country reference: Kenya Y=Log of cost per HTC client	I	II	III	IV	V	Table 2. Determinants of efficiency of cost per
Y=Log of cost per HTC client tested and positive	ı	II	III	IV	V	Determinants of efficiency of cost per client tested and
Y=Log of cost per HTC client tested and positive SCALE Log of number of HTC clients	0.154**	-0.0192	-0.0859	-0.165**	-0.183***	Determinants of efficiency of cost per
Y=Log of cost per HTC client tested and positive SCALE Log of number of HTC clients PROCESS QUALITY	0.154**	-0.0192				Determinants of efficiency of cost per client tested and
Y=Log of cost per HTC client tested and positive SCALE Log of number of HTC clients	0.154**		-0.0859	-0.165**	-0.183***	Determinants of efficiency of cost per client tested and positive.
Y=Log of cost per HTC client tested and positive SCALE Log of number of HTC clients PROCESS QUALITY HIV positivity rate HTC Patient Exit Interview HTC Vignettes	0.154**	-0.0192	-0.0859 -5.625 ***	-0.165** -4.693***	-0.183*** -4.668***	Determinants of efficiency of cost per client tested and positive. Scale of production is les important determining the
Y=Log of cost per HTC client tested and positive SCALE Log of number of HTC clients PROCESS QUALITY HIV positivity rate HTC Patient Exit Interview HTC Vignettes COUNTRY	0.154**	-0.0192	-0.0859 -5.625*** 2.094***	-0.165** -4.693*** 0.154 0.243	-0.183*** -4.668*** 0.569 0.309	Determinants of efficiency of cost per client tested and positive. Scale of production is les important determining the efficiency of HIV detections.
Y=Log of cost per HTC client tested and positive SCALE Log of number of HTC clients PROCESS QUALITY HIV positivity rate HTC Patient Exit Interview HTC Vignettes COUNTRY Rwanda	0.154**	-0.0192	-0.0859 -5.625*** 2.094***	-0.165** -4.693*** 0.154 0.243 1.209***	-0.183*** -4.668*** 0.569 0.309 0.986***	Determinants of efficiency of cost per client tested and positive. Scale of production is les important determining the
Y=Log of cost per HTC client tested and positive SCALE Log of number of HTC clients PROCESS QUALITY HIV positivity rate HTC Patient Exit Interview HTC Vignettes COUNTRY Rwanda South Africa	0.154**	-0.0192	-0.0859 -5.625*** 2.094***	-0.165** -4.693*** 0.154 0.243 1.209*** 0.418*	-0.183*** -4.668*** 0.569 0.309 0.986*** 0.345	Determinants of efficiency of cost per client tested and positive. Scale of production is les important determining the efficiency of HIV detection among HIV positive
Y=Log of cost per HTC client tested and positive SCALE Log of number of HTC clients PROCESS QUALITY HIV positivity rate HTC Patient Exit Interview HTC Vignettes COUNTRY Rwanda South Africa Zambia	0.154**	-0.0192	-0.0859 -5.625*** 2.094***	-0.165** -4.693*** 0.154 0.243 1.209***	-0.183*** -4.668*** 0.569 0.309 0.986***	Determinants of efficiency of cost per client tested and positive. Scale of production is les important determining the efficiency of HIV detection among HIV positive clients.
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Tables 3 and 4. Multivariate relation between PMTCT unit costs, quality indicators and management determinants (supervision, accountability, monitoring, incentives and governance).

SCALE Log of number of PMTCT clients -0.662** -0.606** -0.604*** -0.491*** -0.492*** -0.492*** PROCESS QUALITY -0.233 -0.185 -0.099			П	III	IV	V	Table 3.
Lag of number of PMTCT clients	Y=Log of cost per PMTCT client teste	ed	II	III	IV	V	
PROCESS QUALITY PROCESS QUALITY PALOG of cost per PMTCT client tested and positive PMTCT letter Exit interview PMTCT versions PMTC							T
PMTCT Vignettes		-0.662***	-0.606***	-0.604***	-0.491***	-0.492***	
PMTCT Patient Exit Interview				4.00	0.470	0.0510	
Name			-2.027***				·
Namada				-0.233	-0.185	-0.109	-
Management aspects the correlates positively with cost per PMTCT client tested and positive 1.029*** 1.0					1 150***	1 501***	1% in the production of
Company Comp							PMTCT services for HIV
OFFICE Control Cont							detection reduces costs
Accountability					30	5.226	of production in 0.49%.
Monitoring Governance Supervision Constant Cons						0.774*	
Monitoring Governance Funding linked to performance Constant Cons	Accountability					0.182	Management aspects that
Constant	Monitoring					-0.196	
Table 4.	Governance					0.268	
Constant	Funding linked to performance					0.366**	
Deservations	0	7 000***	0.05.444	0.04=+++	0.055+++	0.040***	
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**************************************							performance.
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SCALE							
Log of number of PMTCT clients							Table 4.
PREVALENCE		ı	II	III	IV	V	Table 4.
HIV positivity rate -5.746*** -5.849*** -4.773*** -4.692*** efficiency of HIV detection among pregnant women in PMTCT services.	tested and positive	ı	II	III	IV	V	Table 4. Both scale of production
PROCESS QUALITY PMTCT Patient Exit Interview	tested and positive SCALE Log of number of PMTCT clients	-0.308***					Both scale of production and HIV positivity rate are
PMTCT Patient Exit Interview	tested and positive SCALE Log of number of PMTCT clients PREVALENCE	-0.308***	-0.443***	-0.436***	-0.419***	-0.410***	Both scale of production and HIV positivity rate are important determining the
PMTCT Vignettes -0.627 -1.198* -0.702 COUNTRY Rwanda 1.029*** 0.730*** South Africa 2.0.290 0.341 Zambia -0.300 -0.199 OTHER DETERMINANTS Supervision Accountability 0.255 Monitoring Governance Funding linked to performance Constant 8.417*** 9.957*** 10.00*** 10.21*** 9.550*** Cobservations 166 166 166 166 166 Adjusted R-squared 0.042 0.328 0.328 0.428 0.452 In PMTCT services.	tested and positive SCALE Log of number of PMTCT clients PREVALENCE HIV positivity rate	-0.308***	-0.443***	-0.436***	-0.419***	-0.410***	Both scale of production and HIV positivity rate are important determining the
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Rwanda 1.029*** 0.730*** South Africa 0.290 0.341 level is negatively associated with the cost of the detection of HIV positive clients.	tested and positive SCALE Log of number of PMTCT clients PREVALENCE HIV positivity rate PROCESS QUALITY PMTCT Patient Exit Interview	-0.308***	-0.443***	-0.436*** -5.849*** 0.568	-0.419*** -4.773*** -0.475	-0.410*** -4.692*** -0.386	Both scale of production and HIV positivity rate are important determining the efficiency of HIV detection among pregnant women
South Africa	tested and positive SCALE Log of number of PMTCT clients PREVALENCE HIV positivity rate PROCESS QUALITY PMTCT Patient Exit Interview PMTCT Vignettes	-0.308***	-0.443***	-0.436*** -5.849*** 0.568	-0.419*** -4.773*** -0.475	-0.410*** -4.692*** -0.386	Both scale of production and HIV positivity rate are important determining the efficiency of HIV detection among pregnant women
Zambia -0.300 -0.199 associated with the cost of the detection of HIV positive clients.	tested and positive SCALE Log of number of PMTCT clients PREVALENCE HIV positivity rate PROCESS QUALITY PMTCT Patient Exit Interview PMTCT Vignettes COUNTRY	-0.308***	-0.443***	-0.436*** -5.849*** 0.568	-0.419*** -4.773*** -0.475 -1.198*	-0.410*** -4.692*** -0.386 -0.702	Both scale of production and HIV positivity rate are important determining the efficiency of HIV detection among pregnant women in PMTCT services.
OTHER DETERMINANTS Supervision 0.757 Accountability 0.255 Monitoring -0.419 Governance 0.222 Funding linked to performance 0.343* Constant 8.417*** 9.957*** 10.00*** 10.21*** 9.550*** Observations 166 166 166 166 166 Adjusted R-squared 0.042 0.328 0.328 0.428 0.452	tested and positive SCALE Log of number of PMTCT clients PREVALENCE HIV positivity rate PROCESS QUALITY PMTCT Patient Exit Interview PMTCT Vignettes COUNTRY Rwanda	-0.308***	-0.443***	-0.436*** -5.849*** 0.568	-0.419*** -4.773*** -0.475 -1.198* 1.029***	-0.410*** -4.692*** -0.386 -0.702 0.730***	Both scale of production and HIV positivity rate are important determining the efficiency of HIV detection among pregnant women in PMTCT services. HIV positivity rate at facilities.
Supervision 0.757 0.255	tested and positive SCALE Log of number of PMTCT clients PREVALENCE HIV positivity rate PROCESS QUALITY PMTCT Patient Exit Interview PMTCT Vignettes COUNTRY Rwanda South Africa	-0.308***	-0.443***	-0.436*** -5.849*** 0.568	-0.419*** -4.773*** -0.475 -1.198* 1.029*** 0.290	-0.410*** -4.692*** -0.386 -0.702 0.730*** 0.341	Both scale of production and HIV positivity rate are important determining the efficiency of HIV detection among pregnant women in PMTCT services. HIV positivity rate at facilitievel is negatively
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Monitoring Governance -0.419 0.222 0.343* Management aspects the correlates positively with costs of are: funding link to performance. Constant Observations 8.417*** 9.957*** 10.00*** 10.21*** 9.550*** 166 166 166 166 166 166 166 166 166	tested and positive SCALE Log of number of PMTCT clients PREVALENCE HIV positivity rate PROCESS QUALITY PMTCT Patient Exit Interview PMTCT Vignettes COUNTRY Rwanda South Africa Zambia OTHER DETERMINANTS	-0.308***	-0.443***	-0.436*** -5.849*** 0.568	-0.419*** -4.773*** -0.475 -1.198* 1.029*** 0.290	-0.410*** -4.692*** -0.386 -0.702 0.730*** 0.341 -0.199	Both scale of production and HIV positivity rate are important determining the efficiency of HIV detection among pregnant women in PMTCT services. HIV positivity rate at facilitievel is negatively associated with the cost of the detection of HIV
Constant Servations Constant Constan	tested and positive SCALE Log of number of PMTCT clients PREVALENCE HIV positivity rate PROCESS QUALITY PMTCT Patient Exit Interview PMTCT Vignettes COUNTRY Rwanda South Africa Zambia OTHER DETERMINANTS Supervision	-0.308***	-0.443***	-0.436*** -5.849*** 0.568	-0.419*** -4.773*** -0.475 -1.198* 1.029*** 0.290	-0.410*** -4.692*** -0.386 -0.702 0.730*** 0.341 -0.199 0.757	Both scale of production and HIV positivity rate are important determining the efficiency of HIV detection among pregnant women in PMTCT services. HIV positivity rate at facilitievel is negatively associated with the cost of the detection of HIV
Funding linked to performance Constant 8.417*** 9.957*** 10.00*** 10.21*** 9.550*** to performance. Observations 166 166 166 166 166 166 166 0.042 0.328 0.328 0.428 0.452	tested and positive SCALE Log of number of PMTCT clients PREVALENCE HIV positivity rate PROCESS QUALITY PMTCT Patient Exit Interview PMTCT Vignettes COUNTRY Rwanda South Africa Zambia OTHER DETERMINANTS Supervision Accountability	-0.308***	-0.443***	-0.436*** -5.849*** 0.568	-0.419*** -4.773*** -0.475 -1.198* 1.029*** 0.290	-0.410*** -4.692*** -0.386 -0.702 0.730*** 0.341 -0.199 0.757 0.255	Both scale of production and HIV positivity rate are important determining the efficiency of HIV detection among pregnant women in PMTCT services. HIV positivity rate at facility level is negatively associated with the cost of the detection of HIV positive clients.
Constant 8.417*** 9.957*** 10.00*** 10.21*** 9.550*** to performance. Observations 166 166 166 166 Adjusted R-squared 0.042 0.328 0.328 0.428 0.452	tested and positive SCALE Log of number of PMTCT clients PREVALENCE HIV positivity rate PROCESS QUALITY PMTCT Patient Exit Interview PMTCT Vignettes COUNTRY Rwanda South Africa Zambia OTHER DETERMINANTS Supervision Accountability Monitoring	-0.308***	-0.443***	-0.436*** -5.849*** 0.568	-0.419*** -4.773*** -0.475 -1.198* 1.029*** 0.290	-0.410*** -4.692*** -0.386 -0.702 0.730*** 0.341 -0.199 0.757 0.255 -0.419	Both scale of production and HIV positivity rate are important determining the efficiency of HIV detection among pregnant women in PMTCT services. HIV positivity rate at facilit level is negatively associated with the cost of the detection of HIV positive clients. Management aspects that
Observations 166 166 166 166 166 Adjusted R-squared 0.042 0.328 0.328 0.428 0.452	tested and positive SCALE Log of number of PMTCT clients PREVALENCE HIV positivity rate PROCESS QUALITY PMTCT Patient Exit Interview PMTCT Vignettes COUNTRY Rwanda South Africa Zambia OTHER DETERMINANTS Supervision Accountability Monitoring Governance	-0.308***	-0.443***	-0.436*** -5.849*** 0.568	-0.419*** -4.773*** -0.475 -1.198* 1.029*** 0.290	-0.410*** -4.692*** -0.386 -0.702 0.730*** 0.341 -0.199 0.757 0.255 -0.419 0.222	Both scale of production and HIV positivity rate are important determining the efficiency of HIV detection among pregnant women in PMTCT services. HIV positivity rate at facilit level is negatively associated with the cost of the detection of HIV positive clients. Management aspects the correlates positively with
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Adjusted R-squared 0.042 0.328 0.328 0.428 0.452	tested and positive SCALE Log of number of PMTCT clients PREVALENCE HIV positivity rate PROCESS QUALITY PMTCT Patient Exit Interview PMTCT Vignettes COUNTRY Rwanda South Africa Zambia OTHER DETERMINANTS Supervision Accountability Monitoring Governance Funding linked to performance		-0.443*** -5.746***	-0.436*** -5.849*** 0.568 -0.627	-0.419*** -4.773*** -0.475 -1.198* 1.029*** 0.290 -0.300	-0.410*** -4.692*** -0.386 -0.702 0.730*** 0.341 -0.199 0.757 0.255 -0.419 0.222 0.343*	Both scale of production and HIV positivity rate are important determining the efficiency of HIV detection among pregnant women in PMTCT services. HIV positivity rate at facilit level is negatively associated with the cost of the detection of HIV positive clients. Management aspects the correlates positively with costs of are: funding link
*** p<0.01, ** p<0.05, * p<0.1	tested and positive SCALE Log of number of PMTCT clients PREVALENCE HIV positivity rate PROCESS QUALITY PMTCT Patient Exit Interview PMTCT Vignettes COUNTRY Rwanda South Africa Zambia OTHER DETERMINANTS Supervision Accountability Monitoring Governance Funding linked to performance Constant	8.417***	-0.443*** -5.746*** 9.957***	-0.436*** -5.849*** 0.568 -0.627	-0.419*** -4.773*** -0.475 -1.198* 1.029*** 0.290 -0.300	-0.410*** -4.692*** -0.386 -0.702 0.730*** 0.341 -0.199 0.757 0.255 -0.419 0.222 0.343* 9.550***	Both scale of production and HIV positivity rate are important determining the efficiency of HIV detection among pregnant women in PMTCT services. HIV positivity rate at facilit level is negatively associated with the cost of the detection of HIV positive clients. Management aspects the correlates positively with costs of are: funding link
	tested and positive SCALE Log of number of PMTCT clients PREVALENCE HIV positivity rate PROCESS QUALITY PMTCT Patient Exit Interview PMTCT Vignettes COUNTRY Rwanda South Africa Zambia OTHER DETERMINANTS Supervision Accountability Monitoring Governance Funding linked to performance Constant Observations Adjusted R-squared	8.417*** 166	-0.443*** -5.746*** 9.957*** 166	-0.436*** -5.849*** 0.568 -0.627	-0.419*** -4.773*** -0.475 -1.198* 1.029*** 0.290 -0.300	-0.410*** -4.692*** -0.386 -0.702 0.730*** 0.341 -0.199 0.757 0.255 -0.419 0.222 0.343* 9.550*** 166	Both scale of production and HIV positivity rate are important determining the efficiency of HIV detection among pregnant women in PMTCT services. HIV positivity rate at facilit level is negatively associated with the cost of the detection of HIV positive clients. Management aspects the correlates positively with costs of are: funding link



Discussion

Greater volume of either HTC or PMTCT clients per facility for HIV testing increases the efficiency of the service (because it reduces the cost of production). That is because as the number of clients increases, there is a reduction in the average cost per client tested.

Several other factors were examined for their effect on the costs and efficiency of HTC and PMTCT services. These other efficiency determinants include specific <u>facility management aspects</u> such as governance, supervision and monitoring, incentives provided to health staff, and performance accountability. Collectively, these factors were found to have a huge influence on the costs of HTC and PMTCT services for HIV detection, accounting for 57% of the variability in average costs (considerably greater than scale alone). The effect differed among them, however. On the one hand, analysis indicates that aspects such as monitoring and governance contribute to reduce costs of HTC services. In contrast, supervision activities (e.g., supervision conducted by the national and local health ministries and by donors) increased the HTC costs; so too did the use of rewards for performance for HTC and PMTCT costs (in the category of incentives). On the other hand, the presence of a governing board and the participation of the community in the governing board reduced the cost of the HTC services.

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