AN ASSESSMENT OF FARMERS LIVELIHOOD IN THE COFFEE CERTIFICATION SCHEMES IN TANZANIA

> By Charles Masson

A project submitted as a partial fulfillment for the award of the Degree of Master of Science in Social Statistics

School of Mathematics College of Biological and Physical Sciences University of Nairobi

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Declaration

I, Charles Masson, declare that to the best of my knowledge, and except where cited in the references, the content in this project is my original effort and has not been submitted to any other University or institution for a similar award.

> CHARLES KIPKORIR MASSON REG NO: 156/76742/2009

Signature dimemoril Date 04.08.2011

This project has been submitted for examination with my approval as a supervisor

Mrs. Anne wangombe University of Nairobi College of Biological and Physical Sciences School of Mathematics

Signature Mangombe Date 08-08-201

DR. ANJA GASSNER ILRI-ICRAF NAIROBI

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Dedication

This project is dedicated to my parents Mr.& Mrs J.Rogony and the entire extended family who have continually encouraged me in my academic life.



Abstract

This study was undertaken to assess the impacts of adoption of various types of coffee certifications on the livelihoods of smallholder farmers. The main objective of this study was to compare the livelihood of farmers under the different producer groups with respect to their income and food security situation. It begins with an introduction to impact assessment and a description of the methodology and its challenges with an outline of the method used for handling outliers and comparing the certified and non certified farmers and the producer groups. Secondary data from coffee survey data collected by COSA and partners for analyzing the impact of sustainability standards forms the basis of this study. Multi stage cluster sampling was used to sample farmers that were interviewed. In the first stage, the coffee growing areas in Tanzania and the active certification programs were identified. Then second level producer groups that had obtained certification were used to obtained the sampling frame of the first level producer groups. Random sampling was then used to select the first level producer groups and also randomly select villages with farmer in the producer groups. Non parametric methods have been used to compare the producer groups because one sample does not follow a normal distribution and most of them are highly skewed. Error bars plots have been used to compare the significance difference in the producer groups. Aggregate income from the different forms in which coffee was sold has been computed and used for comparison. It also evaluates the food security situation last production year of the farmers across the different producer groups. The key indicators used showed that generally adoption of the various coffee certifications programs have positive impacts on income and food security. In the course of this study, the areas of further research that emerged are; an evaluation of the farmers livelihood before intervention is done to ascertain whether their livelihood has changed due to adoption of certification or due to other factors and the development of a stepwise procedure for an outlier identification and ascertaining their validity. The methods that were used for outlier detection were subjective.

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List of Acronyms and Abbreviations

CAFE	Coffee and Farmer Equity
COSA	Committee on Sustainability Assessment
FT	Fair Trade
IA	Impact Assessment
ICO	International Coffee Organization
MDG	Millennium Development Goals
PG	Producer Group
UTZ	Utz Certified Standards

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Chapter 1

Introduction

1.1 Impact Assessment

Carney (1998) defined livelihood to comprise the capabilities, assets (including both material and social resources) and activities required for a means of living. A livelihood is sustainable when it can cope with and recover from stresses and shocks and maintain or enhance its capabilities and assets both now and in the future, while not undermining the natural resource base.

Impact Assessment is a process of systematic and objective identification of the short and long-term effects which can be positive or negative, direct or indirect, intended or unintended, primary and secondary on households, institutions and the environment caused by on-going or completed development activities such as a programs or projects. The term impact is the difference between what would happen with the action and what would happen without it. The purpose of impact assessment is to help in a better understanding of the extent of activities, objectives fulfilled and magnitude of effects.

IA involves observing, measuring and describing how the conditions being assessed have been influenced. Impact is given by direct effects on income from increased adoption and use of technologies. This can be measured by the number of farmers or area planted with an improved technology, yield increase productivity growth and economic effects of adoption of new technologies. The indicators by which a program is to be assessed are taken to be given, as appropriate to the type of program. Knowing impact is of obvious interest in its own right as a means of measuring the aggregate benefits from the program. However, when reducing poverty is the overall objective of the program we also want to know the incidence of the welfare gains (Ravallion, 2003)

IAs assess the difference in the values of key variables between the outcomes on 'agents' (individuals, enterprises, households, populations, policymakers etc) which have experienced an intervention against the values of those variables that would have occurred had there been no intervention (Hulme, 1997)

IA studies have recently become popular with donor agencies and, in consequence, have become an increasingly significant activity for recipient agencies. In part this reflects a cosmetic change, with the term IA simply being substituted for evaluation. But it has also been associated with a greater focus on the outcomes of interventions, rather than inputs and outputs. While the goals of IA studies commonly incorporate both 'proving' impacts and 'improving' interventions, IAs are more likely to prioritize the proving goal than did the evaluations of the 1980s. A set of factors are associated with the extreme 'pole' positions of this continuum and these underpin many of the issues that must be resolved (and personal and institutional tensions that arise) when impact assessments are being initiated (Hulme, 1997)

1.2 Methodological challenges

In surveys, the quality of data means that considerable efforts have been made to calculate metadata about quality to support the series being produced. Metadata for this purpose come in a variety of styles; in some cases they are readily calculated through theory, such as sampling errors. In other cases the quality aspect which is of primary interest is not easily measured, such as non-response bias, but a relatively easy calculation – the response rate – gives an indicator for the magnitude of either the bias, or perhaps the risk that the bias will be large enough to affect the interpretation of the statistics. In a few cases, such as measurement error, there is very little that can be done with survey data and the only real way to measure the quality is to do an expensive follow-up study. In other dimensions there is no direct quantification (for example, relevance), and then only circumstantial information can be provided. In this study data was downloaded into a single spreadsheet instead of multiple sheets for ease in navigation. Metadata given partially qualifies the data they describe and a number of variables are categorical which limit the type of analysis to be done.

1.3 Statement of the Problem

Coffee production is the main livelihood strategy for most of the smallholder farmers and the use of coffee certification has been the principal means of maintaining the sustainability of farmers' livelihoods. They have been growing coffee for a long period with the expectation that their livelihood would improve significantly but ironically it has constantly stagnated and in worst circumstances continued to deteriorate despite the adoption of new technologies of coffee production. To avert these trends it is necessary to evaluate the revenue earned from engaging in coffee production. The farmers' yields have been based on subjective estimates which are not accurate in calculation of revenue accrued from farming.

1.4 Objectives

Main:

To compare the livelihood of farmers under the different producer groups with respect to their income and food security situation.

Specific:

- 1. To explore data and identify the outliers
- 2. To compare the different producer groups income.
- 3. To compare the different producer groups food security situation.
- 4. To find the relationship between income and food security situation.

1.5 Justification of the study

Coffee certification is a new approach that focuses on small holder farmers and the practice is not yet utilized. The adoption of modern ways of farming is necessary for improving the farmers' livelihood. These methods can lead to higher revenue with fewer inputs; they have joined different producer groups with the aim of improving their income. They are central in the production process and at the same time their livelihood has not improved in terms of income. Coffee is sold in the international markets which are different from that of other crops and therefore growing coffee in addition to other crops can reduces cases of fluctuations in market prices which in the long-run affect the revenue earned. Planting coffee trees which are permanent crops will make farmers reinforce their tenure systems of the farms and adoption of modern technologies of farming is necessary for high yields. This study will identify the certification types that could be adopted to get maximum revenue. It aims to initiate awareness between the farmers and developments involved in poverty alleviation. As the collection and archiving of data become more sophisticated, many variables and large number of observations can be collected. As the number of variables increases, the sample size needs increase and it becomes more difficult to decipher true relationship from noise. In absence of prior knowledge, analyst may include many variables in their models at the initial stages of modeling in order to reduce possible model bias. Eliminating variables that either fail to contribute relevant information or contribute redundant can be beneficial. Variable selection can save money and time used to collect unnecessary information reduce computation and improve efficiency.

1.6 Limitations and scope of the study

In this study, we found a number of limitations which included;

- 1. Data cleaning of the variables especially those used to generate the key indicators. This meant that if there exist any outliers in the individual variables, the same were reflected in the indicators.
- 2. Lack of original information/contact persons to ascertain the validity of the outliers. There was a possibility of extreme values being regarded as outliers which is not always true especially if a particular farmer had a high yields.

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3. Data on food security were categorical and interval were unequal.

Chapter 2

Literature review

2.1 Coffee certifications

Declining coffee prices considerably affect the livelihoods of producer farmers as they largely depend on income from coffee to meet most of their basic household needs. Lower prices mean, for instance, that they cannot afford to send their children to school, buy medicines or food. According to (Mayne et al., 2002), many farmers were forced to sell assets such as cattle and cut essential expenses, including food, during the price slump between 1999 and 2002. (Appendix A)

Smallholder livelihoods suffered when international coffee commodity prices plummeted from 1999–2004. In response to the coffee crisis, non-governmental organizations (NGOs), selected coffee companies, and several coffee producer cooperatives spearheaded efforts to expand sustainable coffee certification programs(Bacon et al., 2008).

The impacts of the drop in coffee prices on small-scale and micro producers (fewer than 14 hectares) included rapidly declining incomes, resulting in hunger, crop abandonment, and a series of issues that we explore more deeply in the following sections. The owners of medium-scale farms (14 to 35 hectares) often stopped employing farm workers and decreased management intensity. The largest plantations (more than 35 hectares) employed most of the farm workers and had higher monetary costs of production due to dense cropping patterns, dependence on paid labor, and intensive chemical inputs. When international coffee prices were high, high yields and low wages contributed to a profitable operation. When the prices fell below the costs of production, banks stopped offering credit and foreclosed on debt-ridden large landholdings (Bacon et al., 2008).

Certification is an instrument to add value to a product, and it addresses a growing worldwide demand for healthier and more socially and environmentally-friendly products. It is based on the idea that consumers are motivated to pay price premia for products that meet certain precisely defined and assured standards(Ponte, 2004b)

The social and economic challenges small-scale coffee producers face today in many coffee producing countries has given strong impetus to the Fair trade movement. Fair trade is a voluntary certification scheme that seeks to challenge the unequal terms of trade in the global coffee value chain to facilitate sustainable development. Fair trade is an alternative trade initiative promoting a different approach both to the conventional global trading system (free trade) and to development systems (protectionism and development aid) through the philosophy of 'trade-not-aid'(Raynolds, 2002)

Certifications are often seen as a solution to problems to the instable commodity markets. Certification schemes have emerged as one approach to try and raise the economic, social and environmental standards of coffee production and as well as trade(Ponte, 2004a).

2.2 Livelihood assessment

A livelihood comprises the capabilities, assets and activities required for a means of living. The assets include natural, material and social resources such land, livestock, machines, tools, stocks of money, education, skills and social networks while activities include productive ventures such as farming and livestock keeping. Current understanding of livelihoods place considerable emphasis on the ownership or access to assets that can be put to productive use as the building blocks by which the poor can make their living(Ellis, 2000).

Bania et al. (2007) observed that many simple correlations have been noted between food insufficiency and a range of factors, including the level of household income, food stamp receipt, demographics, household composition, education, physical and mental health status, and geography.

Lewis (2005) analyzed the Mexican coffee sector focusing on the links among low coffee prices, migration, and certified coffee production and trade. The results show that although remittances from migrants help finance coffee production, increased migration drains human capital out of the region which again raises the opportunity cost of labor and hence local wages, thus raising the costs 4 of coffee production.

The findings raise doubts about the sustainability of the Fair Trade-organic coffee model in the face of migration opportunities.

According to Bacon (2005), in the Nicaraguan context that Fair trade and organic networks can provide security and increased income, but do not offset the many factors leading to a general decline in quality of life for the farmers.

Wollni and Zeller (2007) used data from coffee farmers in Costa Rica and determine the factors which make farmers participate in a specialty coffee market. They find that significant price premia are received by certified farmers as opposed to their noncertified counterparts and that social capital, if captured in terms of participating in a cooperative, is highly significant for the decision to grow specialty coffee.

The findings of Dasgupta (1989), revealed that the level of education is strong and a significant determinant of farmers' adoption of improved agricultural technologies.

2.3 Outlier Detection

The purpose of outlier detection is to discover the unusual data, whose behavior is very exceptional when compared to the rest of the data set. Examining the extraordinary behavior of outliers helps to uncover the valuable knowledge hidden behind them and to help the decision makers to make profit or improve the service quality. Hence, mining aiming to detect outlier is an important data mining research with numerous applications, which include credit card fraud detection, discovery of criminal activities in electronic commerce, weather prediction, marketing, statistical applications and so on. Detection methods are divided into 'two parts: univariate and multivariate methods. In univariate methods, observations are examined individually and in multivariate methods, associations between variables in the same dataset are taken into account. Classical outlier detection methods are powerful when the data contain only one outlier. However, these methods decrease drastically if more than one outliers are present in the data(Hadi_f 1992).

Although outliers are typically detected by comparison with other observations in a redundant data set, an outlier is not just an observation that deviates from other observations. Random errors can be large and, as long as the understanding of the sources of errors is correct, the standard uncertainty (s.u.) will be large, and comparable to the size of deviations. If such an observation is merged with other observations, it will have an appropriate influence on the mean value, depending on the precision of other observations. Problems only arise when the error is much larger than one would expect from the s.u. Therefore, an outlier is an observation that is unlikely to be correct within error limits(Read, 1999).

Chapter 3

Materials and methods

3.1 Materials

3.1.1 Introduction

There are two major approaches about gathering information about a situation, person, problem or phenomenon (Kumar, 2010). Sometimes, information required is already available and need only be extracted. However, there are times when the information must be collected (Kumar, 2010). On the basis of these approaches (Kumar, 2010) categorizes data as secondary and primary data. Data is said to be primary if it is collected first-hand by the inquirer for a determinable purpose and secondary when it has been selected by an inquirer who is not one of the original data creators for a purpose that may be different from that of the original purpose(Leedy and Ormrod, 2005). Data collected contained responses that are qualitative, categorical or descriptive. Quantitative and categorical data information goes through a process that is aimed at transforming into numerical values or codes. On the other hand the descriptive information first goes through content analysis whereby the main themes that emerge from the descriptions given by the respondents to answer the questions (Kumar, 2010)

3.1.2 Source of data

Secondary data from coffee survey data collected by COSA and partners for analyzing the impact of sustainability standards forms the basis of this study. This

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data was entered onto an online database and was accessed by downloading from http://surveys.tcosa.org/CosaSurveys.html in June 2011.

After the launch of the COSA application users can work with it either on-line or off-line provided that Google gears are installed. The features of the survey builder enable the standardized customization so that basic survey can easily be adapted from different languages, crops and specific conditions in different countries. The COSA methodology was built upon a process of annual field visits to farms located throughout the major growing regions to gather information based on a common set of measures/indicators. The basic parameters of the full methodology include.

• Farm visits over a minimum of a three-year period to discern measurable changes over time resulting from the implementation of different initiatives;

• Indicator selection criteria using SMART concepts;

• Farm selection criteria ensuring balanced representation across:

-The six major sustainability initiatives operative in the coffee sector (Organic, Fair Trade, 4Cs, Utz Certified, Rainforest Alliance and Starbucks C.A.F.E. Practices);

– Major coffee growing regions (Africa, Asia and Latin America)

- Small and large farms (based on national norms); - Distinct agro-ecological zones (rainfall, altitude, etc.);

– Coffee types (Robusta, Arabica, etc.); and

- Different production systems (traditional shade, intensive sun, etc.).

COSA envisions the future global availability of comparably-defined data so that producers and policy-makers can better determine how they compare with producers operating in different regions or applying similar or different standards(Giovannucci et al., 2008).

A sample of 1035 farmers was interviewed and information collected included the socio-economic characteristics of farmers, inputs and outputs of coffee, assets, factors of production such as labor and fertilizers that were used as well as their costs. Socio-economic variables such as the level of education, number of years of coffee farming, land tenure situation and use of improved coffee varieties.

3.1.3 Sampling

The geographical areas in the North, South and West of Tanzania that from which sampling was done covers 80% of the coffee growers. Multi stage cluster sampling

was used to sample farmers that were interviewed. In the first stage, the coffee growing areas in Tanzania and the active certification programs were identified. Then second level producer groups that had obtained certification were used to obtained the sampling frame of the first level producer groups. Random sampling was then used to select the first level producer groups and also randomly select villages with farmer in the PG. From the sampling frame of first level PG members, farmers were randomly selected from the selected villages. After selection of the second level PGs with the certification, the certified treatment groups were identified, these were: Starbucks C.A.F.E Practices (CP), Fare Trade (FT), Organic, FT and Utz, FT and Organic and FT and CP, PGs operating with similar conditions to the certified groups were identified and approached them on obtaining the lists to sample their members. Farmers were then selected from these second level groups by a process similar to that for the certified sample. In this study, the term 'producer' has been to mean the person(s) responsible for the production of the commodity on the farm. In most cases the smallholders (who can be of female or male gender) will be the farm owners themselves, but it may also be a farm manager, caretaker or the person who can provide information regarding farm management and production.

Data entry

Data entry was done on the COSA online database by clicking on the survey tab. This opens up a filter dialog box that allows one to type the unique questionnaire number. The data entry interface exactly matches the paper survey that contains the interview data, minimizing data entry errors. This application also conducts some checks as the data was entered such as strings where entries should numeric and vice versa. Inbuilt checks to filter the type of response to be entered, whether single or multiple. Through the Survey tab, users could use a variety of filters to access any completed survey response and review data. Under the same tab users could also generate pdf versions of the survey in the desired language and print them. Once data entry is through, one could save the data directly to the database and data could be exported into a spreadsheet.

Data cleaning

Data was first downloaded from the COSA application online database before cleaning was done. This was downloadable to a spreadsheet with data and metadata in the first and second sheet respectively. Missing values were then checked to find out their cause, whether it was due to transcription errors or are really true missing values.

Several strategies were used to identify inconsistencies;

- Logical checks
- Range checks
- Data types

3.2 Methods

3.2.1 Variable selection

The key indicators (Table 3.1)that were used in this study were identified, retrieved and aggregated to generate the indicators.

Key indicators	Type
certification	Categorica
sr group name cat	Categorica
block income revenue all target crop revenue	Continuous
Total crop revenue	Continuous
Coffee revenue per ha	Continuou
Revenue ha	Continuou
Price cert sold uncert	Continuous
Price uncert	Continuous
Average price all coffee sold	Continuou
zero days hunger	Categorica
one nine days hunger	Categorica
ten twentynine days hunger	Categorica
thirty or more days hunger	Categorica

Table 3.1: Key indicators

The income indicator variables (Table 3.2) were computed by aggregating the variables on the second column, all the food security variables that were used are categorical.

Key indicators	Variables used	Type
block_income_revenue	Q10.3.3-Kg coffee sold Q10.3.4-Price producer received per kg Q10.4.2-Kg sold as not certified but produced as certified	Continuous
Total_crop_revenue	Q10.4.3-Price producer received per kg Q10.2.2-Kg of not certified coffee sold Q10.2.3-Price producer received per not certified kg	Continuous
Coffee announce and he	Q10.3.3-Kg coffee sold Q10.3.4-Price producer received per kg Q10.4.2-Kg sold as not certified but produced as certified Q10.4.3-Price producer received per kg Q23.1-How much was the income.	
Conce revenue per ha	Q10.2-Kg of not certified coffee sold Q10.2.3-Price producer received per not certified kg Q10.3.3-Kg coffee sold Q10.3.4-Price producer received per kg Q10.4.2-Kg sold as not certified but produced as certified Q10.4.3-Price producer received per kg	Continuous
Revenue_ha	Q22.5.1, Q22.6.1 and Q22.7.1- Plot area. Q10.3.3-Kg coffee sold Q10.3.4-Price producer received per kg Q10.4.2-Kg sold as not certified but produced as certified Q10.4.3-Price producer received per kg	Continuous
Price_cert_sold_uncert Price_uncert	Q22.5.1, Q22.6.1 and Q22.7.1 Plot area. Q10.4.3-Price producer received per kg Q10.2.3-Price producer received per patreatified by	Continuous Contínuous
Average_price_all_coffee_sold	Q10.3.4-Price producer received per kg Q10.3.4-Price producer received per kg Q10.2.3-Price producer	Continuous
zero days hunger one nine days hunger ten twentynine days hunger thirty_or_more_days_hunger	Q17.1- How many days of food insufficiency.	Categorical

Table 3.2: Variables that were used to generate the key indicators

3.2.2 Test for the distribution of data

In testing whether or not the data is normally distributed, it skewness and kurtosis should lie within the range ± 1 and ± 3 respectively. We run the descriptive statistics to get the skewness and kurotsis, then we devide the values by the standard errors. Skewness was determined by comparing its numerical value by the standard error of skewness. If the lies in the range it is considered not seriously violated.

(Bulmer, 1979) suggested that if;

If the skewness of data is <-1 or >+1, then the distribution is highly skewed

If skewness is between -1 and $-\frac{1}{2}$ or between $+\frac{1}{2}$ and +1, the distribution is moderately skewed.

If skewness is between $-\frac{1}{2}$ and $+\frac{1}{2}$, the distribution is approximately symmetric.

With a skewness of -0.1098, the data is approximately normal.

3.2.3 Outlier analysis using the box and whisker plot

A graphical representation of the dispersion of data which shows the dispersion of the observations. This can give us some sense of data distribution by looking at the five

summary statistics: minimum, maximum, first quartile, second quartile (median) and third quartile. The upper and the lower quartile indicate a fixed distance from the inter-quartile range

Box plots for the income indicator related variables were plotted with the categorization per PG and the outliers labeled by villages. We then identified the number of outliers per variable and their distribution across the villages. The number of survey sheets per villages was identified and this was used to compute the percentages of errors per village. We then compiled a list of the same variables with villages without the outliers for determination of the villages that are to be eliminated. The values that were identified as outliers were eliminated from the dataset when plotting the box plots in the subsequent plots. We checked for the randomness of the outliers after every plot to ascertain the number of times that cleaning should be done.

3.2.4 Comparison of producer groups income

For two independent samples (certified and non certified), we used the Mann-Whitney U Test to compare the differences between two independent groups and the dependent variable.

The Mann-Whitney U test is a non-parametric test that can be used in place of an unpaired t-test. It is used to test the null hypothesis that two samples come from the same population (i.e. have the same median) or, alternatively, whether observations in one sample tend to be larger than observations in the other (Shier, 2004)

$$U_i = n_1 n_2 + \frac{n_i (n_i + 1)}{2} - \sum_{i=n_{1+1}}^{n_2} R_i$$
(3.1)

where;

i = 1, 2

 n_1 = The number of observations in group 1 n_2 = The number of observations in group 2 $\sum R_i$ = The sum of ranks assigned to group *i* The assumptions made for this test are:

- The dependent variable must be as least ordinally scaled.
- The independent variable has only two levels.
- The subjects are not matched across conditions.

Kruskall-Wallis test was used to compare the different producer which is expressed as;

$$H = \left[\frac{12}{N(N+1)}\sum_{i=1}^{k} \frac{R_i^2}{n_i}\right] - 3(N+1)$$
(3.2)

Where;

k=the number of independent samples $n_i=$ the number of cases in the ith sample N=the total number of cases $R_i=$ the sum of the ranks in the ith sample The assumptions made for this test are: The samples were taken randomly and independent from each other. The populations have approximately the same shapes

3.2.5 Comparison of producer groups food security situation

In this study, food security was described in the context of food availability for consumption by any member of the farm family. These indices were computed to help in making a decision on the farmers' food security situation across the producer groups. This was calculated by summation of the number days of food insufficiency for each category during the last production year. The results were presented in percentages where households with the highest in 0 days category considered to be more food secure. The highest percentage in the 30 or more days was considered to more food insecure.

3.2.6 Relationship between income and food security

An error bar plot was generated to evaluate the relationship between the farmers income and food security situation. Block income revenue was plotted against the four categories (0 days, 1-9 days, 10-29 and 30+ days).

Chapter 4

Data analysis and results

4.1 Test for normality

In this study, we tested for the normality of the dataset by running descriptive statistics to get the skewness and kurtosis together with their respective standard errors. We found out that the SE of skewness for FT South was beyond the expected interval (-0.366 and +0.366). In a normal distribution the values of skewness and kurtosis are zero. The positive values indicate a pile of data points on the left of the distribution whereas the values indicate a pile up of data points to the right of the distribution. The further these values are from zero the more unlikely it is that data are not normally distributed. Histogram and Q-Q plot for the block income revenue all target crop was plotted as a representative for the other indicators.

Normal P-P Plot of Regression Standardized Residual



Figure 4.1: Residual plots for the block income

The graphical representation (Figure 4.1) displays that this data does not assume normality. The histogram shows asymmetrical bell-shape with a normal curved superimposed with more of the values lying to the left in the left than those to the right. The Q-Q plot has a line almost 45 degrees to the origin but the observations appear to deviate more from the fitted line. These results and those from the descriptive analysis suggests that all the samples do not follow a normal distribution, (Appendix B) hence we use non parametrics methods for comparison of the certification types and PGs.

4.2 The distribution of the producer groups

This survey consisted of 12 producer groups which were classified as either certified or non non certified, the farmers who were sampled were distributed(Table 4.1). These were sampled from 122 villages and 52.7% of the farmers were certified while 47.3% were non certified.

In the certified group of farmers, FT and Utz had the highest percentage(19.2%) and among the non certified group FT south/FT and Utz control had the highest percentage(27.3%).

	Percentage Certified	Non-certified
C.A.F.E. Practices Control Mbosi	0	18.0
C.A.F.E.Practices Lima	14.7	0
Fair trade South	2.0	0
Fair trade North	10	0
Fair trade North/Fair Trade and Organic Control	0	21.8
Fair trade South/Fair trade and Utz Control	0	27.3
Fair trade and C.A.F.E. Practices Control	0	12.8
Fair trade and C.A.F.E. Practices Kilicafe	17.3	0
Fair trade and Organic	16.7	0
Fair trade and Utz	19.2	0
Organic	20	0
Organic Control	0	20
TOTAL	545	490

Table 4.1: Distribution of the producer groups per certification types

4.3 Outliers analysis using Box and Whisker plots

4.3.1 Sequential identification of outliers

Further exploratory analysis of the variables was done using box plots to display the spread of the data a glance. This presented the overall shape of the graphed data which included its symmetry and departure from assumptions.

According to Hawkins (1980) an outlier defined as an observation that deviates so much from other observations as to arouse suspicion that it was generated by a different mechanism.(Johnson and Wichern, 2002) also defined an outlier as an observation in a dataset which appears to be inconsistent with the remainder of that set of data.

In this study, we have considered the outliers as the data that lie outside the expected range of data distribution and it necessary to conduct an outlier analysis for the purpose of data validation. This can indicate errors and since the data used in this study is secondary data, it was not possible to check whether these outliers were indeed true values or erroneous data. Erroneous data can be caused by either:

- The enumerators during data collection (non random)
- Data entry (random)

Davies and Gather (1993)came up with an important distinction between single-step and sequential procedures for outlier detection. Single step procedures identify all outliers at once as opposed to successive elimination or addition of datum. In the sequential procedures, at each step, one observation is tested for being an outlier.

Outliers caused by errors may occur frequently, while outliers caused by events tend to have extremely smaller probability of occurrence (Martincic and Schwiebert, 2006). Erroneous data is normally represented as an arbitrary change and is extremely different from the rest of the data. Due to the fact that such errors influence data quality, they need to be identified and corrected if possible as data after correction may still be usable for data analysis. Before we address the issue of identifying these outliers, we must emphasize that not all are wrong numbers. They may justifiably be part of the group and may lead to better understanding of the phenomena being studied. When an outlier is detected, the analyst is faced with number of questions(Andrews and Pregibon, 1978)

- Is the measurement process out of control?
- Is the model wrong?
- Is some transformation required?
- Is there an identifiable subset of observations that is important in its different behavior?

An exploratory analysis on the income indicators was done using box and whisker plots to display the spread of the data at a glance. This presented the overall shape of the graphed data which included its symmetry and departure from assumptions. In this study, total crop revenue was used as example for all the 7 indicators.



Figure 4.2: Distribution of outliers in original data



Figure 4.3: Distribution of outliers after cleaning data once



Figure 4.4: Distribution outliers after cleaning data twice

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Figure 4.5: Distribution of outliers after cleaning data thrice

From Figure 4.2, all the PGs had outliers, C.A.F.E practices control Mbozi showed the highest variability of the observations and the highest number (12) of outliers all above the upper whisker, C.A.F.E practices Lima showed 4 outliers above the upper whisker, FT south, FT north and FT north/FT and organic control and Fair trade South/Fair trade and Utz Control showed less variability with each showing two outliers. Fair trade and C.A.F.E. Practices Control and Fair trade and C.A.F.E. Practices Kilicafe and Fair trade and Organic showed outliers clustered around the upper whisker. Fair trade and Utz had 4 values as outliers. Organic and Organic Control also had the outliers clustered around the two whiskers. There was minimal variability in the observations in most of the producer groups. The outliers were randomly distributed and all the PGs had atleast one outlier.

In Figure 4.3, all the box plots except for Fair trade South were clear when the outliers were deleted in the original dataset and their number are reduced. C.A.F.E practices control Mbozi still showed extreme values (around 4000000) as outliers. C.A.F.E Practices Lima, Fair trade and C.A.F.E. Practices Control and Fair trade and C.A.F.E. Practices Kilicafe all had the same median value each with at least 1 outlier. Fair trade North, Fair trade and Organic, Fair trade and Utz, Organic and Organic Control each had 2 outliers. Fair trade North/Fair Trade and Organic Control had the highest number of outliers (7) clustered around the upper whisker.

Fair trade South did not show any outliers. When high values were eliminated in Figure 1, the outliers were still random and some of the PGs started showing some variability.

In Figure 4.4, all the PGs showed that at least one existed with C.A.F.E. Practices Control Mbozi and Fair trade and C.A.F.E. Practices Control showing extreme values. C.A.F.E Practices Lima had 1 outlier, Fair trade and C.A.F.E. Practices Control and Fair trade and C.A.F.E. Practices Kilicafe had the same median with 5 outliers each. Fair trade South showed the least variability with 1 outlier as Fair trade North. Organic and Organic Control also had the same median value with 4 outliers each. Fair trade North/Fair Trade and Organic Control and Fair trade South/Fair trade and Utz Control showed less variability with 4 and 5 outliers respectively.

From Figure 4.5, the highest number of outliers were clustered around Fair trade and C.A.F.E. Practices Control followed by Fair trade North/Fair Trade and Organic Control with 3 outliers then C.A.F.E. Practices Control Mbozi with 2 outliers which were extreme. Fair trade South/Fair trade and Utz Control, Fair trade and Organic and Fair trade and Utz each had 1 outlier. Fair trade South, Fair trade North, Fair trade and C.A.F.E. Practices Kilicafe, Organic and Organic Control had no outliers (50%) with Fair trade South showing the least variability in the data.

To determine the summary statistics of the key indicators, we computed the descriptive of each indicator (Table 4.2) to show the changes in the sample size N, mean and standard deviation when data was cleaned thrice.

Round of		0			1			2		3	3	
Key indica- tors	N	Mean	SD	N	Mean	SD	N	Mean	SD	N	Mean	SD
Price uncert	569	1850	1006	539	1848	958	521	1822	933	513	1829	917
Price cert sold uncert	130	1782	1014	119	1910	959	110	2006	919	108	2006	928
Average price all coffee sold	1033	1626	915	998	1596	887	985	1579	866	969	1576	870
block income revenue all target crop revenue	1035	712121	1291089	1002	573902	773437	995	588880	921370	961	508946	609955
Coffee revenue per ha	1033	699685	821975	999	608612	588790	976	590274	563740	958	575189	542967
Total crop revenue	1008	563983	711733	1002	579864	771244	959	503203	602979	926	462287	525713
Revenue_ha	1035	1330974	3603141	1010	835355	1631836	953	682733	1083567	931	598612	835041

Table 4.2: Summary statistics of the key indicators

From Table 4.2, the sample size N for all the indicators was reduced from one round of cleaning to the next because of sequential deletion of outliers. Reduction in the sample size N after the third round of cleaning for Revenue_ha was the highest (104), followed by coffee_revenue_per_ha(75) and the least was price_cert_sold_uncert(22). The mean of the indicators increased and decreased when extremely low values and extremely high values were trimmed off respectively. The value of N in all rounds of data cleaning decreased as entries were removed in the subsequent steps.

4.3.2 Distribution of the outliers

The distribution of outliers across the PGs for all the key indicators was determined by calculating their percentages (Table 4.3).

	N	0		Outliers	1		1	Percentage	2
		0	1	-				2	3
C.A.F.E. Practices	98	56	22	13	9	57.1	22.4	13.3	9.2
Control Mbozi				10					
C.A.F.E Practices Lima	72	25	14	9	4	34.7	19.4	12.5	5.6
FT South	10	6	3	3	3	60	30	30	30
FT North	49	43	21	9	12	87.8	42.9	18.4	24.5
FT North/FT and Organic control	119	39	26	26	16	32.8	21.8	21.8	13.4
FT South/FT and Utz Control	149	27	37	26	13	18.1	24.8	17.4	8.7
FT and C.A.F.E. Practices Control	70	16	15	10	10	22.9	21.4	14.3	14.3
FT and C.A.F.E. Practices Kilicafe	85	31	29	15	15	36.5	34.1	17.6	17.6
FT and Organic	82	19	20	7	5	23.2	24.4	8.5	6.1
FT and Utz	94	24	27	20	9	25.5	28.7	21.3	9.6
Organic	98	18	22	5	1	18.4	22.4	5.1	1
Organic Control	109	31	26	6	6	28.4	23.9	5.5	5.5

Table 4.3: The distribution of outliers per producer group

From Table 4.3, before data was cleaned, FT north had the highest percentage of outliers (87.8%), followed by FT south (60%) and Fair trade South/Fair trade and Utz Control had the least (18.1%). In the first round of data cleaning, the percentage were reduced with FT north still with the highest percentage (42.9%) and Fair trade and C.A.F.E Practices Control with the least (21.4). The percentage of outliers continued to drop in the second and in the third round Fair trade south had the highest (30%) and Organic with the least (1%). Fair trade North showed relatively high number of outliers because this was more than 50% and the questionnaires that were administered in that PG were relatively low (49). The outliers across the producer groups are not randomly distributed (Table 5), because their percentages vary from PG to the next and none of the PGs has the same number of outliers. Outliers in Fair trade North and Fair trade South were clustered before after data was cleaned thrice.

4.3.3 Source of outliers

The detection of influential subsets or multiple outliers is more difficult, owing to masking and swamping problems. Masking occurs when one outlier is not detected because of the presence of others, while swamping occurs when a non-outlier is wrongly identified owing to the effect of some hidden outliers (Pena and Yohai, 1995). Possible sources of outliers are: recording and measurement errors, incorrect distribution assumption, unknown data structure, or novel phenomenon (Iglewicz and Hoaglin, 1993).

It is well known that outliers can seriously affect any inferences drawn if they are not treated appropriately. Their detection and treatment, however, can lead to considerably greater computational process. For that reason, removal of outliers effect can improve the quality of data used for statistical inferences. Isolated outliers may also have positive impact on the results of data analysis and data mining. Simple statistical estimates, like sample mean and standard deviation can be significantly biased by individual outliers that are far away from the middle of the distribution.

In an attempt to establish the source of the outliers, we used the 7 variables that were used to generate the total crop revenue (Table 3.1). The box plots below presents the outliers when each variable was plotted against the PG.



Figure 4.6: The amount of not certified coffee sold outliers distribution



Figure 4.7: The price producer received per not certified kg coffee sold outliers distribution



Figure 4.8: The amount of coffee sold outliers distribution



Figure 4.9: The price producer received per kg for certified coffee outliers distribution



Figure 4.10: The amount sold as not certified but produced as certified outliers distribution

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Figure 4.11: The price producer received per kg of coffee sold as certified outliers distribution



Figure 4.12: Income from other crops outliers distribution

The amount of coffee sold had the highest number of outliers(43), followed by income from other crops(37) and the amount of coffee sold as not certified but were produced as certified(9). All the 7 variables except kg coffee sold had 0 entries (Figure 7). Income from other crops had both the highest number of extreme high values and the highest number of zeros (216). The distribution of the outliers across the producer groups were random and on the basis of these results (Table 5), the most appropriate data cleaning procedure is perform cleaning twice because after the second round the mean and sample size are reduced. Sample size reduced by 127 which means we are likely to lose many observations in the subsequent cleaning. Since this was secondary data, it is difficult to verify whether the extreme values were really outliers or that was the real data that the farmer gave.

4.4 Comparison of the producer groups

To compare the two groups, certified and non certified, we tested the hypothesis that;

 H_0 : Both the certified and non certified farmers have the same income

 H_1 : Their income is different

Significance level: $\alpha = 0.05$

Rejection region

We reject the null hypothesis if p-value ≤ 0.05

	Total_ crop revenue	Revenue ha	block_income revenue_all target_crop revenue	Coffee_revenue per_ha	Price_ uncert	Price cert sold uncert	Average_price_ all_coffee_ sold
Mann-Whitney U	111871.5	95496	121048.5	117979.5	12116	881	111279.5
Wilcoxon W	239131.5	200149	259123.5	224009.5	87971	4284	215475.5
Z	-0.65	-4.2	-0.51	-0.16	-9.09	-2.3	-2.1
Asymp. Sig. (2-tailed)	0.52	0	0.61	0.87		0.02	0.04
Asymp. Sig. (1-tailed)	0.26	0	0.3	0.44	0	0.01	0.02

Table 4.4: Comparison of certification type income per indicator

One-tailed p-values \leq the specified α (0.05), we reject the null hypothesis' that both the certified and non certified farmers have the same income and conclude that there exist a significant difference in the income of the two certification types.

To compare the 12 producer groups, we tested the hypothesis that

 H_0 : All the producer groups have the same income

 H_1 :Atleast of the producer group income is different. . . .

Significance level: $\alpha = 0.05$

Rejection region

We reject the null hypothesis if p-value ≤ 0.05

	Total_ crop_ revenue	Revenue ha	block_income _revenue_all_ target_crop_ revenue	Coffee_ revenue _per_ha	Price_ uncert	Price_cert	Average_price_ all_coffee_ sold
Chi-Square	484.94	479.55	465.67	496	318.45	56.34	543.14
df	11	11	11	11	9	9	11
Asymp. Sig.	0	0	0	0	0	0	0

 Table 4.5: Comparison of the producer groups income per indicator

Since *p*-value=0 for all indicators $\leq 0.05 = \alpha$, we reject the null hypothesis and conclude that at the $\alpha = 0.05$ level of significance, there exist enough evidence to conclude that there is a difference among the producer groups based on their income.



Figure 4.13: Variations in block income for the certified and certified farmers

These results shows that there exist two categories of income earned by the farmers, which are distributed across the two certification types (Figure 4.13). The categories are those who earned below Tsh 60000 and those earn above Tsh 60000. C.A.F.E practices control Mbozi and FT/ C.A.F.E practices control are non certified yet their block income is highest (both above Tsh 100000).FT South which certified had the lowest block income.Organic and Organic control had equal block income yet they belong to different certification type.

This suggests that there are likely other factors that have contributed to the rise in farmers income, or that when certification programs were initiated the farmers were already established and they intervention, their impacts were negligible.



Figure 4.14: Variations in total crop revenue for the certified and certified farmers

C.A.F.E practices control Mbozi which is non certified, had the highest total crop revenue(above Tsh 120000), Organic and organic had the same total crop revenue.



Figure 4.15: Variations in coffee revenue per hectare for the certified and certified farmers

The coffee revenue per hectare earned was randomly distributed across the two certification types. C.A.F.E practices control Mbozi had the highest coffee revenue

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per hectare(Tsh 1250000). FT/C.A.F.E practices control and FT/C.A.F.E practices Kilicafe had the same coffee revenue per hectare.

Certification (0/1) I Non-certified I Certified



Figure 4.16: Variations in revenue per hectare for the certified and certified farmers

Figure 4.16 shows random distribution of revenue per hectare across the two certification types. C.A.F.E practices control Mbozi had the higest revenue per hectare, followed by FT north/FT control and organic both of which are non certified. Most of the certified farmers had revenue per hectare less than Tsh 500000.

4.5 Comparison of farmers food security across the producer groups

The producer groups frequency of food insufficiency was devided into 4 categories (0 days, 1-9 days, 10-29 days and 30+ days). (Table 4.6)

Producer group	0 days	1-9 days	10-29 days	30+ days
C.A.F.E. Practices Control Mbosi(N=98)	81.6	3.1	0	0
C.A.F.E.Practices Lima(N=72)	61.1	1.4	0	0
Fair trade - South(N=10)	100	0	0	0
Fair trade North(N=49)	69.4	8.2	0	6.1
FT North/Ft Organic Control(N=119)	76.5	12.6	0	2.5
FT South/FT andUtz Control(N=149)	96.4	0.7	0	0
FT and C.A.F.E. Practices Control(N=70)	77.1	5.7	0	0
FT and C.A.F.E. Practices Kilicafe(N=85)	94.1	2.4	0	0
FT and Organic (N=82)	91.5	0	0	0
FT and Uts(N=94)	80.9	1.1	0	0
Organic(N=98)	79.6	10.2	0	0
Organic Control(N=109)	77.1	6.4	0	0

Table 4.6: Food insufficiency frequency per producer group

These results suggests that Farmers who are certified are generally food secure because all the producer groups responded that they had insufficient food in the 0 days interval and their percentages reduced drastically as the interval of days of food insufficiency became wider. FT North and FT North/FT organic control had 6.1% and 2.5 % respectively in the $30\pm$ days interval. In the 0 days interval, FT South had the highest percentage(100%) followed by FT South/FT and Utz control(96.4%) and the least was C.A.F.E practices Lima(61.1). In the 1 - 9 days interval, FT north /FT organic control had the highest percentage(12.6%), followed by Organic(10.2%) and least were FT south and FT and organic each with 0%. None of the producer groups had food insufficiency days in the 10 - 29 days interval.

This shows that farmers from FT south PG are the most food secure and those from FT North the most food insecure because they have the highest percentage(6.1%) in the 30 or more days interval of insufficient food.

4.6 Relationship between income and food security

The number of days that any member of the farm family did not have enough to eat during the last production year was evaluated across the producer groups. The revenue per hectare was used to compare the food security and insecurity situation for both the certified and non certified groups. In this context, food security has been described as 0 to mean the days of food insufficiency and 1 means the days of sufficiency as decribed (Figure 4.17 and Figure 4.18)



Figure 4.17: Variations in revenue per hectare for certified farmers who are food secure and those who are not. Producer groups displayed seperately; error bars represents 2 times the standard error

Figure 4.17 shows that FT and Utz had the same number of farmers who responded that the number of days of food security were equal to the number of days of food insecurity. C.A.F.E practices Lima, FT north FT and C.A.F.E practices Kilicafe had the farmers whose number of days of food security were higher than the days of food insecurity. Ft and organic and organic each had farmers whose number of food insecurity were higher than the number of food security. None of the farmers from FT south were food insecure.



Figure 4.18: Variations in revenue per hectare for non certified farmers who are food secure and those who are not. Producer groups displayed seperately; error bars represents 2 times the standard error

Figure 4.18 shows there exists two categories, those whose revenue per hectare is higher than Tsh 500000 and those whose revenue per hectare is less than Tsh 500000. C.A.F.E practices Mbozi, FT north/FT and organic control,FT south/FT and Utz control and FT and C.A.F.E practices control had farmers whose number of days of food security were higher than the number of days of food insecurity. Only organic control had farmers whose number of days of food insecurity were higher than the number of days of food insecurity were higher than the number of days of food insecurity were higher than the number of days of food insecurity were higher than the number of days of food insecurity.

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Chapter 5

Conclusions and recommendations

5.1 Conclusions

This study showed that an outlier analysis by deletion of data points that deviated from the mean more than three times the standard deviation reduced the sample size generaly to reflect that of an average farmer in the certification scheme and not a representative of the whole population. Since it was not easy to check for the validity of the data we deleted the outliers and this was treated as missing data in the subsequent analysis.

It was also realized that livelihood improvement in the certification schemes has been determined by a wide range of factors apart from adoption of the producer groups. These have influence the revenue that the farmers get from coffee farming. In addition, factors that influence the type of certification that the farmer join differs relatively to the type of certification.

The food security situation was affected affected by different factors as even farmers who certified had insufficient food to eat in the last production season and vice versa.

The key indicators that we used to assess the farmers livelihood showed that generally adoption of the various coffee certifications programs have positive impacts on income and food security. The tests used showed that there exist significant difference between the producer group. Generally the certified farmers were more food secure than their counterparts in the last production season.

5.2 Recommendations

From the research findings, we recommend first time outlier analysis and deletion of these outliers from the dataset. In the second round of outlier analysis, these outliers should not be deleted from the dataset but are excluded when performing descriptive analysis. The information on food security should be collected in a standardized way, rather than asking the farmers the number of days they had deficit in the last production season, they be asked the number and probably name the months which they had insufficient food.

The scale of measurement for the coffee yields should be normalized.

In the course of this study, there are areas of interest that emerged that need further research, these are;

- 1. An evaluation of farmers livelihoods before any intervention is done. This will help ascertain whether their livelihood has improved due to adoption of certified coffee farming or due to other factors.
- 2. Development of stepwise procedure for the identification of outliers and ascertaining their validity. The methods used for outlier detection techniques were subjective.

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Appendix A

Constant drop in coffee prices



Source: http://dev.ico.org/documents/globalcrisise.pdf

Appendix B

Determination of the distribution of data.

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Producer group			block income revenue all_target crop revenue	Coffee revenue per ha	Total crop revenue	Revenue _ha	Price_ uncert	Price cert_ sold uncert	Average price all coffee sold
C.A.F.E. Prac- tices Control	N	Valid	85	92	81	89	90	19	83
Mbosi	Skewness S.E of Skewness Kurtosis S.E of Kurtosis	Missing	13 0.991 0.261 0.31 0.517	6 0.531 0.251 -0.054 0.498	18 0.807 0.267 -0.044 0.529	10 1.006 0.255 -0.027 0.506	8 0.136 0.254 -0.499 0.503	79 0.669 0.524 -0.909 1.014	15 0.158 0.264 -0.531 0.523
C.A.F.E.Practices	N	Valid	70	62	67	64	67	19	72
Linia	S.E of Skewness Kurtonin S.E of Kurtosis	Missing	2 1.045 0.287 0.69 0.566	10 1.044 0.304 1.677 0.599	6 0.652 0.293 -0.666 0.578	9 0.411 0.299 0.457 0.59	5 -0.792 0.293 0.118 0.578	53 0.462 0.524 -0.579 1.014	0 -0.459 0.283 -0.328 0.559
FT South	N S.E of Skewness Kurtosis S.E of Kurtosis	Valid Missing	7 3 -1.303 0.794 1.999 1.587	10 0 1.463 0.687 2.274 1.334	8 -0.191 0.752 1.341 1.481	0 0.252 0.661 -1.426 1.279	10	10	8 -2.828 0.752 8 1.481
FT North	N Skewness S.E of Skewness Kuttonis	Valid Missing	45 4 1.141 0.354 0.561	45 4 0.481 0.354 -0.749	46 4 1.011 0.35 0.172	44 6 1.034 0.357 0.092 0.702	32 17 -0.915 0.414 2.523	1 48	35 14 -1.053 0.398 0.911 0.778
FT North/FT and Organic Control	N	Valid	111	113	106	95	0	0	116
	Skewness S.E of Skewness Kurtosis S.E of Kurtosis	Missing	8 1.854 0.229 3.812 0.455	0.712 0.227 -0.26 0.451	1.968 0.235 5.679 0.465	2.024 0.247 5.557 0.49	115	115	1.108 0.225 0.511 0.446
FT South/FT and Utz Control	N	Valid	143	136	138	142	18	3 146	143 6
	Skewness S.E of Skewness Kurtosis S.E of Kurtosis	MIRSING	2.295 0.203 7.808 0.403	1.618 0.208 3.706 0.413	1.051 0.206 0.526 0.41	2.793 0.203 9.535 0.404	0.536	1.225	1.673 0.203 2.886 0.403
FT and C.A.F.E. Practices Control	N	Valid	64	63	61	62	1	2	70
	Skewness S.E of Skewness Kurtosis S.E of Kurtosis	Missing	1.195 0.299 0.416 0.59	1.018 0.302 0.111 0.595	1.181 0.306 0.639 0.604	9 0.613 0.304 -0.35 0.599	09	08	-0.484 0.287 -0.931 0.566
FT and C.A.F.E. Practices Kilicafe	N	Valid Missing	8	79 6	12	80 6	66, 19	35 50	18
	Skewness S.E of Skewness Kurtosis S.E of Kurtosis		1.181 0.274 1.243 0.541	0.55 0.271 -0.289 0.535	0.73 0.279 0.083 0.552	0.68 0.269 -0.151 0.532	0.247 0.295 -1.514 0.582	-0.876 0.398 0.549 0.778	0.773 0.293 1.019 0.578
FT and Organic	N Skewness S.E of Skewness Kurtosis S.E of Kurtosis	Valid Missing	75 7 1.18 0.277 0.765 0.548	74 8 1.138 0.279 0.435 0.552	73 10 0.958 0.281 0.105 0.555	72 11 1.206 0.283 0.281 0.559	74 8 0.331 0.279 -1.063 0.552	6 76 0.779 0.845 -1.825 1.741	81 1 0.237 0.267 -1.012 0.529
FT and Utz	N Skewness S.E of Skewness Kurtosis S.E of Kurtosis	Valid Missing	92 2 1.187 0.251 0.736 0.498	85 9 0.8 0.261 -0.017 0.517	88 7 0.948 0.257 0.035 0.508	86 9 * 2.091 0.26 6.015 0.514	51 43 0.078 0.333 0.513 0.656	17 77 -0.256 0.55 -0.157 1.063	87 7 0.312 0.258 -0.192 0.511
Organic	N Skewness S.E of Skewness Kurtosis S.E of Kurtosis	Valid Missing	90 8 1.647 0.254 5.506 0.503	94 4 0.51 0.249 -0.34 0.493	88 11 0.384 0.257 -0.432 0.508	93 6 0.682 0.25 -0.756 0.495	93 5 -0.123 0.25 -1.803 0.495	2 96	98 0 -0.088 0.244 -1.692 0.483
Organic Control	N Skewness S.E of Skewness Kurtosis S.E of Kurtosis	Valid Missing	102 7 1.346 0.239 2.495 0.474	105 4 0.276 0.236 -0.596 0.467	96 13 0.389 0.246 -0.592 0.488	93 16 0.257 0.25 -1.059 0.495	21 88 0.501 0.972	4 105 1.014 2.619	109 0 0.409 0.231 -1.519 0.459

Table B.1: Descriptive statistics on the income indicators

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