

his demand has been from P. E. Griffin
due course.

If Dr. [unclear] (name obscured)
P. K. D. has advised Sir H. Leggett
as an intermediary with the planters
has in little of present policy

Good 11.5.15

11/11 1887

1925

E. AFRIC

270

C O
51783

Per
21 DEC 25

OFFICE: J. & SONS

DATE
22nd December

FOR CIRCULATION

Mr. *Bateman*

U.S. of S.
H. S. [unclear]

Perm U.S. of S.

Perm U.S. of S.

Secretary of State.

PREFERENTIAL RAILWAY RATES FOR LOCALLY MADE SOAPS

State that they are encountering increasingly severe competition from locally made soaps, largely in consequence of preferential railway tariff. Consider that equal rates should obtain imported British soaps and locally made products.

Previous Paper

A.C. 46031
1906
K

copy comes to [unclear] 15 JAN 1906

MINUTES

See 460 31, as to the abt of
a [unclear].

? why not the [unclear].
reported in Sept last that the
British of preferential railway
also a locally manufactured
which has received the
special attention of the [unclear]
that he had offered a [unclear]
regarding the terms of [unclear]
as in para 2 of [unclear] and
that the [unclear]

Secretary of State

1906

read the Report of the Commission but that
a copy of their letter is being forwarded
to the Govt.

copy comes for card (if)

A. Miller

1/1/16

He might also ask the Govt. about the local
Garda force & whether it is sufficient. The members have passed
a resolution that they will
from the time of starting, find it best to
be in the way for encouraging local
manufacturers: the way, say, in the
country and can be used for
abolished - for manufacturers should buy
local goods.

1/1/16

JOSEPH GROSSFIELD & SONS LTD.

Royal Liver Building,

LEVERPOOL,

England.

22nd December, 1925.

Under Secretary of State,
Colonial Office,
Downing Street,
London, S.W.1.

Dear Sir,

PREFERENTIAL RAILWAY RATES IN EAST AFRICA
FOR LOCALLY MADE SOAPS.

We take leave to call your attention to the correspondence which we had with your department in December 1923, regarding the preferential railway rates accorded to locally manufactured soaps which then included those qualities made in Zanzibar.

It was later decided to discontinue the preferential tariff given to Zanzibar soap of which you informed us in your letter of the 27th May last year, No. 16888/1924. The result was that Zanzibar Manufacturers opened up factories in Kenya.

Kenya and Uganda made soap enjoys a preferential tariff over imported qualities. For some time past, we have been encountering very severe competition in the Kenya and Uganda markets from the local soaps and we have lately had reports from our own Representative and from our Agents that unless something be done to meet local competition, we shall soon be faced with greatly reduced demand for our brands, which as you will appreciate will mean loss of work to our work people.

With the present position of trade in this country, it is vitally necessary for British

Manufacturers

Manufacturers to be given as much help as possible to keep their factories going, particularly would we look for consideration from British Colonies where such a large amount of British money has been and is being spent.

We would point out that the local makers are in a position to make extremely severe competition for British shippers without the advantage of a preferential railway tariff, and we respectfully urge, therefore, that the Kenya Government be requested by you to give early consideration to the question of the Uganda Railway Tariffs with a view to obtaining equal railway rates for imported British soaps and the locally made products.

A point we should like to be carefully weighed is that German firms are manufacturing soap locally and so enjoying the preferential treatment and handicapping British firms in our own Colonies.

We have etc.,

JOSEPH CROSFIELD & SONS LIMITED,

(Sd) H.C. Miller.

X. 57783/1925.

Downing Street,

4 January 1926.

Gentlemen,

I am directed by Mr. Secretary Amery to acknowledge the receipt of your letter of the 22nd of December, regarding the question of preferential railway rates in East Africa on locally made soaps, and to inform you that the Officer Administering the Government of Kenya reported in September last that the question of preferential railway rates on locally manufactured articles was receiving the careful attention of the Colonial Government and that he had appointed a Committee to consider these rates in relation to the protective Customs duties already in force in respect of the articles concerned, to take evidence from the interested associations, and to report upon the advisability of the removal of all preferential railway rates on articles manufactured locally.

2. Mr. Amery has not yet received the Report of the Committee, but a copy of your letter is being

forwarded

SAVON LIVERPOOL
ONE NO 3245 BANK
SEATH NE ALBERT DOCK
HEAD OFFICE & WORKS
WARRINGTON
CROSFIELDS WARRINGTON
TELEPHONE NO 800



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GLYCERINE, CAUSTIC SODA, SILICATE OF SODA,
HARDENED OILS, REFINED EDIBLE OILS



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16 JAN 1926
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ENGLAND.

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REPLY TO

REGISTERED PATENT OFFICE IN GREAT BRITAIN
FOR LOCALITY MARKS

My letter of the 11th inst. in the above matter, and your reference No. N. 59763/1925, and are pleased to learn that the above matter is under consideration, and we hope that you will be able to advise us as to the result of the proceedings. We think you very much for your letter.

W. Crofield

15/7/26

108 SAVON LIVERPOOL,
PHONE NO 3745 BANK.
8 BERTH N.E. ALBERT DOCK.
HEAD OFFICE & WORKS
10 QUAY, WARRINGTON.
MR CROSFIELD WARRINGTON
TELEPHONE NO 800.



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ESTABLISHED 1815

ROYAL LIVER BUILDING,

LIVERPOOL,

ENGLAND.

DIRECT YOUR REPLY TO
SOAP DEPT.

14th January, 1926.

The Under Secretary of State,
Colonial Office,
Downing Street,
LONDON. S. W. 1.

Dear Sir,

PREFERENTIAL RAILWAY RATES IN EAST AFRICA FOR LOCALLY MADE SOAPS.

We beg to remind you of our letter
of the 22nd ultimo on the above subject, as we have
not, as yet, had any acknowledgment or reply from you.

We should be glad to hear that you will
be good enough to approach the Kenya Government with a
view to obtaining the same Railway Rates, for both
imported British Soaps and the locally made articles.

Yours faithfully,
JOSEPH CROSFIELD & SONS LIMITED.

57782/2

Handwritten notes:
Sincerely sent
Appended, attached
in return of
12/1/26

Handwritten signatures:
W. S. ...
X.R.

227
15 SAVON LIVERPOOL
PHONE NO 3745 BANK
BERTH NE ALBERT DOCK
HEAD OFFICE & WORKS
QUAY WARRINGTON
MR CROSFIELD WARRINGTON
TELEPHONE NO 800



BY APPOINTMENT

C O
57783

REC'D
24 DEC 25

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BOYERINE, CAUSTIC SODA, SILICATE OF SODA,
HARDENED OILS, REFINED EDIBLE OILS.



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N 9 4 D LONDON WALL 2 LINES

JOSEPH CROSFIELD & SONS LTD

ESTABLISHED 1815.

ROYAL LIVER BUILDING
LIVERPOOL.
ENGLAND.

22nd December, 1924.

The Under Secretary of State,
Colonial Office,
Downing Street,
WINDSOR, S.W.1.

Dear Sir,

PREFERENTIAL RAILWAY RATES IN EAST AFRICA
FOR LOCALLY MADE SOAPS.

We take leave to call your attention to the correspondence which we had with your department in December, 1923, regarding the preferential railway rates accorded to locally manufactured soaps which then included those qualities made in Zanzibar.

It was later decided to discontinue the preferential tariff given to Zanzibar Soap of which you informed us in your letter of the 22nd day last year, No 16883/1924. The result was that Zanzibar Manufacturers moved up factories in Kenya.

Local and foreign made soap are preferential quality over imported qualities. For some time past we have been experiencing some severe competition as the local and foreign made soap are of the same quality and have been sold at a lower price than our Agents that unless something is done to meet local competition, we shall soon be faced with greatly reduced demand for our brands, which as you will appreciate will mean loss of work to our work people.

The present position of trade in this Country is really necessary for British Manufacturers

22nd December, 1925.

to be given as much help as possible to keep their factories going, particularly would we look for consideration from British Colonies where such a large amount of British money has been and is being spent.

We would point out that the local makers are in a position to make extremely severe competition for British Shippers without the advantage of a preferential railway tariff, and we respectfully urge, therefore, that the Kenya Government be requested by you to give early consideration to the question of the Uganda Railway Tariffs with a view to obtaining equal railway rates for imported British Soaps and the locally made products.

A point we should like to be carefully weighed is that German firms are manufacturing soap locally and so enjoying the preferential treatment and handicapping British firms in our own Colonies.

We have the honour to be, Sir,

Yours faithfully,
JOSEPH CROSFIELD & SONS LIMITED.

H. Miller

C EA
57700/5

229

Jewell 11. 1. 24
Allen 11

C. D.
R 12 JAN
1925

- Trachey.
- Shuckburgh.
- Davis.
- Grindle.
- Masterton Smith.
- Roby-Gore.
- Amery.

Red
Alma
3074/26

for 15 Jan 1925

RAFT.

So

with ref to Mr. Benham's dispatch

Co
50
Brigg

(C.M.M.)

No 875 of the 9th of July. I have the
honour to transmit to you for your
consideration the acc. copy of a letter

Cooperfield 22 Dec 1925
do 12 Jan 1926

from Messrs. Joseph Cooperfield & Sons, Ltd.,
regarding the question of preferential
-Ed
tariff rates on locally manufactured
soaps

drafts

I shall be glad if you will

Jan 11 1926
Allen 11

57783/5

- Stracey.
- Shuckburgh.
- Davis.
- Grindle.
- Masterton Smith.
- Armsby-Gore.
- Wemy.

14/15 Jan 1926

Gentlemen.

I am to ask the rest of your

FT.

re: Crookfield v. ...

LD

15 JAN 1926

copy to Gen 57

letter of the 22nd of Dec., regarding the
 question of preferential railway rates
 in East Africa on locally made soaps,
 To inform you that the O.A.S. of Kenya
 reported in Sept. last that the
 question of preferential railway rates
 on locally manufactured articles was
 coming the careful attention of the

Colonial Govt. has appointed a
Committee to consider these rates in relation
to the protective Customs duties already in
force in respect of the articles concerned,
to take evidence from the interests
concerned, to report upon the advisability
of the removal of all preferential Railway
rates on articles manufactured locally.

2. Mr. Amoy has not yet received
the Report of the Committee, but a copy
of your letter ~~has~~ is being forwarded
to the Governor.

(Signed) W. C. BOTTOMLEY.