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No. 35742//
and address—
The Under-Secretary of State,

30135 Rcc^o Rrs^c 15 SEP 11

The Under-Secretary of State for Foreign Affairs presents
his compliments to the Under-Secretary of State for the
Colombo and, by direction of the Secretary of
State, transmits herewith cop y of the under-mentioned paper.

Foreign Office, September 14, 1911.

Reference to previous letter:

Description of Inclosure

•	Description by Incustive.	
	Name and Date.	Subject.
H.M. aun	No. 324 August 86/	Scheme of Magadio Soda Go. (British Part africa) to establish factory for soda products in Japan

(Similar letter sent to the Doard of Trad

BRITISH EMBASSY

TOKIO.

August 26th, 1911.

o. 244. 55742).

Sir:-

On the 17th. August Mr. Todd, travelling representative of the Magadi Soda Company, visited Mr. Crowe's office and asked whether His Majesty's Embassy would be prepared to support him in obtaining the assistance of the Japanese Government.

The Magadi Soda Company own a large lake in

British East Africa with very considerable soda deposits. They propose to export the raw soda to some
country like India or Japan and having made it into
the various soda products in the country where they
set up their factory, they would re-export these to
Canada, China, Australia etc. They wished therefore
to approach the Japanese Authorities and having explained to them that they proposed to introduce a new
industry

ir Edward Grey, Bart., M.P., &c., &c., &c. to Japanese labour, Japanese coal and Japanese limestone, to say nothing of the advantages which the
consumers of soda products, such as the glass, paper,
soap, and textile industries, would derive from
cheaper materials, they would ask the Japanese Government to give them a drawback of the duty on soda-ash
whenever they exported any soda products.

The scheme may be all that its promoters claim for it, but it appeared to me that if His Majesty's Embassy were to support it, injury might be done to the already established interests of Brunner, Mond and Company, and the United Alkali Company. These two British firms have for years past done a very large business with Japan, which amounts roughly to about £250,000 a year, and I did not feel justified without special instructions from you, in taking any steps which might prejudice their trade in favour of that of Japan.

I have instructed Mr. Crowe therefore to inform Mr. Todd that I cannot give him any active support but that he is at liberty, if he wishes, to go to the Finance Department on the introduction of Messrs.

Samuel, Samuel and Company Limited, a British firm, who are interested in the Magadi Soda Company.

I venture to hope that my action in this matter will meet with your approval.

I have &c.,

(Signed) Claude M. MacDonald.

DRAFT The thater liveting of Nite Freign office of his am durited by & W- Lee " Hawart to ack. Mr. Read 18 Sep. & the wet of y: 15 of the Mr. Fiddes. 14 h of Sep. (35742/11), Mr. Just. Mr. Cox. regarding the visit to Sir C. Lucas. Sir F. Hopwood. Japan of her Tould, the Col. Seely. Lord Crewe. travelling representative of the might some the stay to

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