

to the Treasury or for making arrangements for the actual undertaking of the work.

I have therefore to request that you will furnish me as soon as possible with a detailed estimate of the cost of construction of the pier, and the working expenses (including depreciation and repairs) and of the revenue anticipated from the use of the pier, with a view to my obtaining the opinion of the Accounting Engineers before finally approaching the Treasury in the matter.

You should give careful consideration to the Treasury's suggestion that it would not be advisable to fix the landing charges so low in the first instance as was done in paragraph 4 of your letter to this Office of the 20th of January last.

# 110 3278

1911

PROT  
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25656

Date  
The  
previous Paper.

John Kinchin

Revised Proposal

Mr Read.

It is too early to embark upon a criticism of Mr Kinchin's proposals, which are complicated and in some respects <sup>severely</sup> ~~solely~~ technical, but it looks as if one first two of his requirements would ruin the whole proposal. I imagine that there is no probability of us getting a monopoly for 25 years of the right to erect Grain Silos on the coast of the East African Protectorate, nor do I see how the government can have anything to do with a guarantee that 20,000 tons of grain per annum will be delivered to the Silos at Helindon.

As far as I can make out Mr Kinchin puts forward a proposal which leaves him no risk of any kind but imposes most serious and undesirable obligations on the government. We might in the first instance send this letter out to the Governor for his observations, but I think that we should not do so without making it clear to Sir P. Girouard that there is no prospect of the Secretary of State agreeing

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10,000 1110, A. G. E. W.  
subsequent Paper

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to conditions (1) and (2). All we need say to Mr Kinchin  
at this stage is that his proposals have been referred to the  
Governor for his consideration.

and it is now time to write to Sir P.  
Girouard (in a separate despatch) about  
the estimates for the year as proposed  
in my minute of the 31<sup>st</sup> of May on

K.  
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Aug 12

Mr. Fiddler

As to what passed at the  
interview per minute on  $\frac{K}{21385}$

Proceed as proposed?

H. J. R.

12/8

Sir J. Anderson

I got at one decline  
to do business on these terms, to send the  
copy to Gov.

And will as at A.

I agree with the Fiddler.

above

14/11

Ph. 14

1A

15 Gordon Street,  
GLASGOW, 4th, August, 1911.



To The Under Secretary of State,  
Colonial Office,  
LONDON, S. W.



Dear Sir,

I beg respectfully to refer to the meeting  
which Mr. Wiles, M.P., Mr. James Campbell, and I had  
the pleasure of having with you in London on the 18th  
July, and enclose herewith submitting proposals in connection  
with the erection of the Grain Silo in British East  
Africa.

Awaiting an early reply,

I beg to remain,

Your obedient servant,

*Richard Hudson*

15 Gordon Street,

GLASGOW, 4th. August, 1911.

C O  
25655

To The Under Secretary of State,  
Colonial Office,  
LONDON, S.W.

Dear Sir,

I now beg to submit proposals in connection with the erection of Grain Silos and Grain Stores in British East Africa, for submission to His Excellency the Governor, Sir Percy Girouard.

I desire to intimate that supporting me in this business are the well-known builders of Grain Elevators, Messrs. Spencer & Co. Ltd., Mr. Thomas Wiles, M.F., Mr. James Campbell of Middlesbrough, and others. The Government may therefore rest assured that the proposed Silos etc. will be of the latest type, well equipped for handling grain transferred from a temperate to a tropical climate, and that if my proposals are acceptable, the erection will be undertaken without undue delay.

An early reply to my proposals will be esteemed, to enable me to make the necessary preliminary arrangements for the visit of Experts in the Autumn of this year.

I ask for -

- (1) A Concession for 25 years from date of issue, under which I would have the exclusive right to erect Grain Silo or Silos on the British East African Coast Line, with the right to levy for receiving and delivering in

75

per ton for Maximum Capacity, less up to 3 rupees per ton for a total of 10,000 tons, 1 rupee 75 for grain delivered over and not exceeding 150,000 tons, and 1 rupee 50 over 150,000 tons and not exceeding 200,000 tons (cost of bags and unloading extra as may be agreed, as also any charge by the Government for inspection and grading). The first Silo to be erected at Kilindini, and to be capable of storing at one time not less than 250,000 bushels of grain, and to be so designed as to permit of extension.

On undertaking from the Government that within a reasonable period of the readiness of the Silo at Kilindini to receive and deliver grain, 20,000 tons per annum will be delivered to the Silo, and failing delivery of that quantity to the Silo, a rebate of 2 rupees per ton in Railway freights to be made to the Owners of the Grain Silo of grain received by them at any of the stations on the Uganda Railway for transport to the Silo at Kilindini, until a sum equivalent to 2 rupees per ton on the tonnage short-delivered to the Silo in the preceding 12 months has been received. This guarantee to continue from year to year, until in one year the Silo receives and delivers 40,000 tons of grain, when the guarantee shall cease.

(3). Grant by the Government of the necessary land at Kilindini for the site of Silo, and any other land thereof, with Powerhouse if required, and a wharf situated in close proximity to the Deep Water Quay, to be erected by the Government, so as to permit of the conveyance of grain from the Silo by Conveyer or Conveyers to the Government Wharf. The right of passage for such Conveyer.

... up to 2 rupees per ton for the first 10,000 tons, 1 rupee 75 for grain delivered over and not exceeding 150,000 tons, and 1 rupee 50 over 150,000 tons and not exceeding 200,000 tons (cost of bags and loading extra as may be agreed, as also any charge by the Government for inspection and grading). The first Silo to be erected at Kilindini, and to be capable of storing at one time not less than 250,000 bushels of grain, and to be so designed as to permit of extension.

... undertaking from the Government that within ... readiness of the Silo at Kilindini to ... and deliver grain, 20,000 tons per annum ... delivered to the Silo, and failing delivery of that quantity to the Silo, a rebate of 2 rupees per ton in Railway freights to be made to the Owners of the grain Silo on grain received by them at any of the stations on the Uganda Railway for transport to the Silo at Kilindini, until a sum equivalent to 2 rupees per ton on the tonnage short-delivered to the Silo in the preceding 12 months has been received. This guarantee to continue from year to year, until in one year the Silo receives and delivers 40,000 tons of grain, when the guarantee shall cease.

(3). Grant by the Government of the necessary land at Kilindini for the site of Silo, and any extension thereof, with Powerhouse if required: ... situated in close proximity to the Deep Water Pier erected by the Government, so as to permit of the conveyance of grain from the Silo by Conveyor or Conveyors to the Government Wharf. The right of passage for such Conveyor/

Conveyor or Conveyors to the Government Wharf, the right to construct on the Wharf the terminal or terminals of the Conveyor or Conveyors, in such a way as not to interfere with the passage of Railway Trucks of normal dimensions on quay Railways.

(4) The right to ship grain free of quay dues on the grain, but vessels to pay such tennage dues as may be levied on ships for the use of the port, the Government to undertake to charge on any grain not shipped through the Silo Shore dues at the rate of 2 rupees per ton, such dues if collected to be for account of the Owners of the Silo after reduction of guarantee required under clause 2.

(5) Preferential right to berth a steamer at the wharf to load from Grain Silo. This preferential right to run from the removal to another portion of the Wharf as soon as a vacancy permits, or the sailing of any steamer berthed opposite the Grain Silo and not to load Grain.

Should there be a steamer loading Grain from the elevators, and another or more steamers in port waiting to load grain, such steamer or steamers to follow in regular turn at the grain berth, although their date of arrival in the port may be after that of steamers waiting to load or discharge general cargo, always provided that the grain is in the Silo for steamer ordered into berth, and that the steamer may not occupy the grain berth to load or discharge general cargo, except during the time occupied in loading grain, if other steamers are in the port waiting to load grain.

(6) In connection with the Grain Silo, electric

power is required, and I am prepared to instal a plant to supply all power required by the Government for the Wharf and lighting at Kilindini, and to extend this plant from time to time, the Government undertaking to take their power from such station for a period of 25 years, at (to be arranged) per Board of Trade Unit, or the Government may undertake to provide power for the Silo from an electric power station to be erected by them at (to be arranged) per Board of Trade Unit.

(7) The right to erect at any Station or Stations on the Uganda Railway and its extensions, Stobe or Stores for the receipt of grain for transport to the Silo at Kilindini. Sites and Railway Sidings for such Stores to be granted rent free during the currency of the Concession, as per clause 2. The charge for handling of grain in such stores is to be from time to time agreed with the Railway Commissioner.

(8) To receive an undertaking from the Uganda Railway, that grain which may be proceeding for shipment to the Coast, but owing to temporary stoppage is delivered into an up-country Silo, and afterwards re-loaded and delivered to Kilindini, should be charged the ordinary rate from point of despatch to up-country Silo, but when ultimately delivered at Kilindini, the Railway Co. to accept a rate not exceeding the through rate to Kilindini.

(9) Exemption of payment of Customs duties on all imported material necessary for the construction of Silos, Elevators, Powerhouses and Accessories.

(10) The right to transfer to a Company the Concession if granted.

I beg to remain, ✓ A. 1

Your obedient servant,

*Samuel H. H. H.*



power is required, and I am prepared to instal a plant to supply all power required by the Government for the Wharf and lighting at Kilindini, and to extend this plant from time to time, the Government undertaking to take their power from such station for a period of 25 years, at (to be arranged) per Board of Trade Unit, or the Government may undertake to provide power for the Mill from an electric power station to be erected by them at (to be arranged) per Board of Trade Unit.

(7) The right to erect at any Station or Stations on the Uganda Railway and its extensions, Store or Stores for the receipt of grain for transport to the Silo at Kilindini. Sites and Railway Sidings for such Stores to be granted rent free during the currency of the concession, as per clause 1. The charge for handling of grain in such stores is to be from time to time agreed with the Railway Commissioner.

(8) To receive an undertaking from the Uganda Railway, that grain which may be proceeding for shipment to the Coast, but owing to temporary stoppage is delivered into an up-country Silo, and afterwards re-loaded and delivered to Kilindini, should be charged the ordinary rate from point of despatch to up-country Silo, but when ultimately delivered at Kilindini, the Railway Co. to accept a rate not exceeding the through rate to Kilindini.

(9) Exemption of payment of Customs duties on all imported material necessary for the construction of Silos, Elevators, Powerhouses and Accessories.

(10) The right to transfer to a Company the Concession, if granted.

I beg to remain,

Your obedient servant,

*James G. ...*

*See*

17



Downing Street,

17 August, 1914.

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*hm*

MINUTE.

- Mr. Miller 10th Aug.
- Mr. Reed 16.
- Mr. Piddoe 16/17
- Sir J. Just.
- Sir C. Lucas.
- Sir J. Anderson.
- Lord Lucas.
- Mr. Harcourt.

*Amca 18/17*

Sir,

In reply to your letter of the 4th August, I am directed by Mr Secretary Harcourt to inform you that the first two of the two conditions included in your proposals for the erection of Grain Silos in the East Africa Protectorate are such as he could not accept, and that, no good purpose would ~~therefore~~ be served by calling upon the Governor of the Protectorate for his opinion upon the scheme in detail.

I am, etc.,

*Signature*

*Copy for Com. 18/17*

(ts) 1 one on

Kilobert A.P.

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Downing Street

18 August, 1911.

SECRET  
EAST AFRICA PROTECTORATE.

MEMOR. (Conf)  
MR PERCY STROUD

MINUTE  
Mr. Fuller  
Mr. Read  
Mr. Hedges  
Mr. Jast  
Mr. Lucas

Sir,

I have the honour to transmit to you, for your information, a copy of ~~the~~ correspondence with Mr. F. B. Minchin relating to his proposals for the erection of Grain Silos in the East Africa Protectorate.

I have, etc.,

L. Harcourt.

Handwritten notes and scribbles on the left margin.

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