

DOMESTIC

EAST AFR. PROT.

C. O.  
6655

No. 6655

Recd  
Feb 22 1907



1907

Concessions

Two copies of matter required into by other call the French bank to be for an interview to discuss.

(Minutes)

Mr. Read  
Of about the Trainings are circulating in connection with the aff. of Mr. Wright to be chief of his general in respect of the land.  
We have decided to make no further concessions regard to the terms on wh. they may be allowed to purchase the land.  
As to the Mangran concessions Ch. P. tells me it is not true that they are the only people who are working such concessions. Others, particularly those

Five and six copies  
\* Copy to 606 of No 22 March 7

Red

meeting Mr. Robinson to whom  
they allude are doing so.  
There does not seem to be much  
to do here, but as one of us  
had better see them  
M.C. 22

W. Ellis  
You have generally seen the  
paper. Perhaps you will not mind  
seeing them again?

W. Reed  
I agree with Mr. Sadler's  
minutes. I saw the directors  
yesterday & well conversed  
with them.  
M.C. 11/3

W.E. for Mr. White over  
from Mr. W. Kelly

Local  
W.R.  
4/3

W. Ellis  
Mr. Reed

Re Mr. Robinson's for sending  
Druggan, I have advised you  
from to send an application  
to the Com<sup>rs</sup> of Lands, stating  
the case they require, where  
located, & I have told them  
that if an area is available  
the application would be  
favorably considered.  
I have sent copy to the  
Com<sup>rs</sup> of Lands, & the next week  
the parcel, however, upon which  
the only located lot has been  
has the standing of the  
land, would in accordance for  
proceeding in connection with  
the latter one.  
After some conversation the  
idea was settled with my consent  
to have the Com<sup>rs</sup> of Lands  
the form & amount of a grant  
to make them with the same

After dinner, not so comfortable to  
go for building business, in  
which to locate the machinery,  
to be advantage of it. in long way  
they may be able.

And I added that I wished that  
if the to attempt it, would  
allow the matter as far as  
be an investment, & that one  
should not be approached  
further on the construction  
to the extent they seemed  
satisfied.

As for the other question, I am not  
sure the future may be done  
with, I am inclined to believe  
would the course I have suggested.

If this is approved, a more  
rapid to build. to the best  
and saying that similar basis  
of all the construction has  
hurdles in material to allow  
the form a further period  
of 6 months within which  
to locate the land.

11/3/07

Mr

130 FENCHURCH STREET,

LONDON,

March 18th 1907

To the Under Secretary of State  
for the Colonies

Colonial Office, W.V.

Dear Sir,

Referring to our interview with Mr. Ellis last Friday afternoon we beg to repeat that we should be glad if you would do your best to let us have further Mangrove BARK Concessions. We have two white men at work at this industry, one Mr. Lloyd at Gazi and the other Mr. Masfalone at Kilifi, who employ now several hundred natives for cutting and preparing the bark. Our Concession at Gazi which we work under contract with Mr. Chas. Andersen comes to an end in August next and the Kilifi supply will be exhausted in April. Several Mangrove Concessions have been given out but they are not worked by their owners and we think we deserve some support considering the money we have spent already in East Africa. We have altogether six white employees out there whose salaries and expenses amount to £1,500 a year, and if the Mangrove Bark Industry ceases, we shall have no work for two of them. We trust that you will give instructions to Messrs. to let

let

let us have further sessions so that our work is not interrupted and all our labour in the past be in vain.

WORKSHOPS IN MOMBASA We understand that His Excellency Colonel Hayes Sadler wants specially the piece of land on which our Workshops are built. We have put up these Workshops at a great cost to the Company, something like £1,000 to £1,500 and it surely cannot tend to encourage the efforts of a firm like our own to develop new industries in a new country if we are to be suddenly expropriated from the Workshops. You will admit that this would be very hard on us, although legally it may be quite correct. We may also say that we never realized that we would be asked to give back the land held on a separate lease. There is a 30 HP Engine and Oil, Saw, and Saw Mill machinery. We understand that the Public Works Department, would like to have some of the machinery and we are of course, only too willing to give back the land which you want but we think you should compensate us for the machinery especially as you can possibly make use of it.

Not only has the Mombasa Company spent thousands of pounds, but since we had new Directors £9,000 fresh money has come in. Financier work is hard and needs encouraging and we may mention that the firm of Frazer & Co. Limited whose Chairman is Managing Director of Oil Company - has also spent so much given to the farmers alone over £1000 for which they have had no return as the farmers not knowing about the proper

seasons

seasons ago, lost most of their crops, or at least the seeds were not paid for even if the crops were obtainable. This, of course, is a commercial risk but there are not many firms who go in for ventures of this kind.

Awaiting the favour of your reply.

We are &c.,

For the Mombasa Trading & Development Syndicate Ltd

(SD)

H Raschauer

6655



M J

L.A.P.

382

6655

DRAFT

The Mombasa Trading  
of Development Syndicate

20 March 07

MINUTE.

- Mr. ~~W. H. ...~~ 11/3
- Mr. ~~...~~ 12
- Mr. Andrews 16 f
- Mr. Cox
- Mr. Lane
- Mr. Graham
- Mr. M. O'Sullivan
- Mr. Charwell
- The Earl of Ripon

Case No 112

Gentlemen

Will refer to  
your letters of the 14<sup>th</sup>  
of Feb & 12<sup>th</sup> of March  
& your  
interview with Col.

13<sup>th</sup> 59<sup>th</sup>

Hayes Sadler & Co

who at this office  
has been instructed by the  
Govt of Egypt to inform  
you that, as the  
views of the board to  
which you refer has been  
determined by the  
committee, it is our  
wish you favourably

Re new invoice on  
9200, 9329, 94425  
100/13/3

Copy Commr LF of this dft  
y. 6655 of 8159 dft  
89200

Copy sent to the ...

149-110



of the beam of the beamways  
with which it ran conven-  
iently; ~~and the~~

H.T. does not see any  
apparent reason for  
prolonging your lease  
of this valuable site now  
that the original object  
for which it was demised -  
viz. as a ~~store~~ for cars  
connected with your  
obligation of entering  
the beamways - has ceased  
to exist.

In view, however, of your  
representations as to the  
difficulty of disposing  
of the machinery <sup>H.T.</sup> it is  
nothing to allow you  
to retain the land

and there may  
be objection to the  
use of the site for the  
purpose you suggest  
in view of the injury  
to the nature of the soil  
being probably

13<sup>th</sup> <sup>to</sup> exist as to whether  
you may be allowed to  
retain the land at an  
enhanced rent, that he  
will be considered by  
the local Govt. on  
your making application  
to them, but it does  
not appear likely that  
you would be prepared to  
pay the rent which the  
Govt. would fix when  
the land is let

at the existing rent for  
a further period of 6 <sup>383</sup>  
months from the 25<sup>th</sup>  
inst, in order to give  
you time to lay  
other land on which  
to locate the machinery  
or otherwise dispose of it;  
and, on learning  
from you that you accept  
the proposal & will  
raise no further diffi-  
culties as regards the  
transfer of the beamways,  
on the terms already  
arranged, H.T. will  
telegraph to the Acting  
Comr. in the above  
sense. The question  
<sup>raised in your letter of</sup>  
3. Will regard to your  
desire to obtain  
Mungwa Park Concessions  
now have to say



That your proper course  
is to address your applica-  
tion to the Acting  
Comptroller of Land in  
the U. S. A. P. stating  
the portion of area of  
the grant you request.  
If the area is found  
to be available your  
application will be favorably  
considered.

I am, Sir,  
Very  
Respectfully

Yours,  
R. C. Anderson

655



Telephone No. 1000 AVENUE

*2 copies*

Telegraphic Address

CABLE CODES USED

384

THE AFRICAN COMMERCIAL OFFICE  
 "GRAND, MOMBASA"  
 "CARANT, MOMBASA"  
 6555  
 Foreign Office Code  
 FEB 22 FEB 07

**THE MOMBASA (E.E.A.)**  
 EXPANSION & DEVELOPMENT  
 SYNDICATE, LIMITED,  
 GENERAL MANAGERS,  
 MOMBASA,  
 LONDON, MOMBASA & NAIROBI

130, Fenchurch Street,

London, February 14<sup>th</sup> 1907

To the Under Secretary of State  
 for the Colonies,  
 Colonial Office,  
 S. W.

Dear Sir,

We beg to confirm the receipt of your favour of the 26th ult., and now beg to give you a resume of all the matters which our Mr. Franchbaum acquired into when in East Africa.

There is first his Report about the Margarin Plantations. We have secured the services of a capable Liverpool man, Mr. Graham Griffiths, who is managing these Plantations, but we are sorry to say he has had fever very badly and nearly died, still, he is very enthusiastic about the prospects and it may be that we shall succeed in bringing these Plantations into a good state of cultivation by and by. All the ground is gradually getting cleared and a good part of it has been ploughed up and certain crops are in a state of progress. We think it best to give you an exact extract from Mr. Franchbaum's letter:-

"I have just visited the Margarin Shambas which we are holding from the Government under lease. I found that a great deal of pains has been taken by Mr. G. Griffiths in restoring these farms to a good state of cultivation. All the ground is getting cleared, a good part of it has been ploughed up and there are

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W 70

Telegraphic Address: "SHAWELL LONDON"  
"GRAND SUDBURY"  
"SUDBURY, SUDBURY"

THE MOMBASA (S.E.A.)

TRADING & DEVELOPMENT  
SYNDICATE, LIMITED  
GENERAL MANAGERS  
MOMBASA, MOMBASA & MOMBASA

Cable Codes: L.M.S.

Private Cable Code  
A. S. C. 48 48 48 48  
A. S. Telegram Code

100, Penchurch Street,  
London, Feb. 14/19

To the Under Secretary of State  
for the Colonies.

"certain crops in a state of progress. We are using these Shambas  
"both for Rubber and Annual crops and indeed are making them an  
"experimental field for classes of crops hitherto not touched in  
"that part of the country. It has been very disheartening, how-  
"ever, to find that while we have spent in the past some £800.  
"without a single farthing return and while we are now putting  
"fresh life into this enterprise, neighbours of ours are buying  
"from the Arab Shamba lands of the same kind freehold for a  
"mere song, say as little as £1000 per acre. The fact is  
"that these Shambas were flourishing well enough when the old  
"rabel Arabs, now dispossessed, had thousands of slaves working  
"on them, but it is questionable whether they can ever be made  
"to pay when labour by no means plentiful and by no means cheap  
"£10-15 per month has to be specially hired. I have drawn  
"the new Collector's (Mr. Murray) attention to these Shambas, who  
"promised to visit them shortly, so that the Government will be  
"able to assure themselves both of our strenuous efforts to ad-  
"vance the property and raise with it the prosperity of the dis-  
"tricts. And also of the facts about the competing lands obtainable.  
"Under these circumstances I trust the Government will see their  
"way - after due enquiry - to either convert the whole of these  
"Shambas into freehold or at least the 2 Shambas Pandani and  
"Korari, so which we are about to erect a dwelling house, drying  
"store, &c. It may also interest the Government to know that  
"the lands between Malindi and Mombasa are now gradually becoming  
"a field of enterprise for Cotton cultivation which has every  
"chance of success, although the difficulty of obtaining adequate  
"labour stands in the way of more rapid progress. We are doing  
"our share in starting ourselves in that direction."

We further beg to send you copy of a letter to F. T.

Malikson Bq., written by our Mr. Fraschkauer. (Marked 1.)

IRAWAY

From the letters written by Mr. Fraschkauer if

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TO THE UNDER SECRETARY OF STATE  
FOR THE COLONIES  
100, PENCHURCH STREET,  
LONDON, W. 1.

1919 FEB 14

TO THE UNDER SECRETARY OF STATE  
FOR THE COLONIES  
100, PENCHURCH STREET,  
LONDON, W. 1.

To the Under Secretary of State  
for the Colonies

THE NOMBASA (S.E.A.)  
SYNDICATE, LIMITED,  
GENERAL MANAGERS,  
NOMBASA, N. B. I.

Telephone No. 4100, AVENUE  
Telegraphic Address: "NOMBASA, LONDON"  
"NOMBASA, NOMBASA"  
"NOMBASA, NOMBASA"

130, Fenchurch Street,  
London, E.C. 5, Feb. 14th 1907.

To the Under Secretary of State  
for the Colonies.

appears that he understood that we should not be the losers over this  
Tramway business and that we should turn over all the money we have  
collected on your account, still, it was Mr. Fraenkel's idea, ac-  
cording to his letters that we should be allowed to deduct from this  
amount of Rs. 5350.00 our loss of Rs. 2250. which we made last year, still,  
of course, we must acknowledge that you have met us liberally over  
this Tramway business and if you think we ought to bear this loss of  
Rs. 2250. for last year, we shall have to do so, but we submit this to  
your kind consideration. All the business done up to now in British  
East Africa has not resulted in paying expenses up to the present.  
It is very hard being pioneers in a new country, all sorts of unex-  
pected expenses arise and we assure you it is a most difficult position  
towards our Shareholders whom we induced to put sound money into this  
venture. May we hope to discuss this question of the Tramways with  
you or will you let us know your ideas by letter. We should like to  
be able to instruct our Nombasa people about this matter as they seem  
to be pressed by the officials in Nombasa and we do not wish to be  
the cause of any friction but want to settle all these matters as  
soon as possible.

2

... We further had to hand you copy of ...  
... written by Mr. ...  
... from the letters with ...

STANLEY

THE MOMBASA (S.E.A.)  
TRADING & DEVELOPMENT  
SYNDICATE LIMITED,  
GENERAL MANAGERS,  
MOMBASA.  
MOMBASA & DAR ES SALAAM

BRANCH OFFICES USED—  
"SHANGHAI, LONDON"  
"OSAKA, MOMBASA"  
"DAR ES SALAAM, NAIROBI"  
Patungo, Dar es Salaam,  
& M.C. Office for East Africa  
& Tanganyika Colonies.

130, Fenchurch Street,

London, Feb. 14th 1907.

To the Under Secretary of State  
for the Colonies.

LEASE OF LAND FOR WHICH WE PAY AN ANNUAL RENT OF £24.

We have erected on this land buildings, amongst which there is an Oil Mill, Snuff Mill, and machinery for making Furniture, also a 30 HP Engine and a well has been sunk in order to have the water necessary for the steam engine. The late Commissioner was present at the opening of the Workshops and now it appears from letters received officially - of which we hand you a copy herewith, (2) - that we are requested to demolish the buildings and take away our machinery, in fact, make a total loss of something between £1,000 and £1,500. We do not think that you would wish to see our efforts to introduce new industries into British East Africa wasted. May we also leave this matter over for discussion, perhaps you will kindly in the meantime give instructions to Mombasa to leave this matter in abeyance until the settlement is arrived at in some way or another.

MOMBASA COMMISSION

We believe we are the only people who go on working their Mombasa Park Concessions. We have several 100 people employed now and it is really something in our favour that we are educating the natives up to the work. It is terribly hard work, they usually stop one month, and after they receive one month's

THE MOMBASA (S.E.A.)  
 TRADING & DEVELOPMENT  
 SYNDICATE LIMITED,  
 GENERAL MANAGERS,  
 (INCORPORATED IN ENGLAND)  
 LONDON, MOMBASA & NAIROBI

- 5 - 130, Fenchurch Street,

London, Feb. 18th 1907

To the Under Secretary of State  
 for the Colonies.

wishes they run away and we have to go through all the bother again  
 of engaging new people.

We have applied for the Concessions Mr. Chas. Anderson  
 holds after their expiry or if he does not work them we have asked to  
 have them transferred to us. Every 100 tons of Bark we ship means  
 £10. revenue to your Government and we are shipping now 150/200 tons  
 monthly and shall continue to do so until the rainy season sets in  
 and stops cutting. A good many concessions have been given out but  
 they are not worked by the holder, whilst we not only do the working  
 but do our very best to push the business forward. We hope you will  
 give us facilities to acquire new Mangrove Bark Concessions as soon  
 as possible as we should like to make early preparations for working  
 them.

We are sorry to raise so many points for decision but  
 owing to the expected return of our Mr. Franchauer these matters were  
 left over for his discussion with you and as he has lost his life  
 trying to put matters straight for this Company we have now to take  
 up these points, and as we are endeavouring to make the Mombasa Trading

STATE TO VASOTYOH ISHOU MIO-OL  
 .SALMISIC AND 107

LETTER TO THE UNDER SECRETARY OF STATE FOR THE COLONIES

THE MOMBASA (S.E.A.) TRADING & DEVELOPMENT SYNDICATE LIMITED,  
 GENERAL MANAGERS,  
 LONDON, MOMBASA & NAIROBI

Dear Sir,

We have the honor to acknowledge the receipt of your letter of the 11th inst. in relation to the application for the concession of the Mangrove Bark in the Mombasa District, and to inform you that the same has been forwarded to the appropriate authorities for their consideration.

We are sorry to hear that Mr. Franchauer has passed away, and we are sure that his death will be a great loss to the Colony. We are glad to hear that you are endeavoring to put matters straight for this Company, and we are sure that you will be successful in your efforts.

REPLY TO THE UNDER SECRETARY OF STATE FOR THE COLONIES

Dear Sir,

We are glad to hear that you are endeavoring to put matters straight for this Company, and we are sure that you will be successful in your efforts.

We are sorry to hear that Mr. Franchauer has passed away, and we are sure that his death will be a great loss to the Colony. We are glad to hear that you are endeavoring to put matters straight for this Company, and we are sure that you will be successful in your efforts.



THE MOMBASA (N.E.A.)

TRADING & DEVELOPMENT  
SYNDICATE, LIMITED,  
GENERAL MANAGERS,  
MOMBASA, KENYA,  
PO BOX, MOMBASA & NAIROBI

6-130, Fenchurch Street,

London, Feb. 18th 1901

To the Under Secretary of State  
for the Colonies.

A Development Syndicate, Ltd., a commercial success, we hope you  
will give us every consideration as our work now is beneficial to the  
Colony itself.

We are, Dear Sir,  
Yours truly,  
For The Mombasa Trading & Development Syndicate, Ltd.

*Gordon B. Smith  
10 Bedford Street  
Mombasa*

Sir

G



COPY of letter to I. J. Dickinson Esq., of Oct. 12 1900

Encls the No

121

C O  
6655  
22 FEB 07

T. T. Dickinson Esq.,  
H.M. S. Commissioner. Mombasa.

Sir,

Re Mangrove Areas.

With reference to our former application we heard to-day from the Conservator of Forests that while the Vanga district Concessions were under consideration, there was anyhow still unallocated Concession at Fort Durnford. We therefore take the liberty to state that we are willing to accept Mangrove areas on any part of the Coast where it would suit your Government to allow us to carry on our work.

We would, however, prefer areas that are like the Mangrove in the more immediate vicinity of Mombasa particularly as we are already having a resident stationed at Gazi.

We are, Dear Sir,  
Yours faithfully,

Copy of letter to T.T. Gilkinson, Acting Sub-Commissioner,  
12th 1904.

301  
6655

M.R. T.T. Gilkinson Esq.,  
H.M. Acting Sub-Commissioner, Mombasa.

Dear Sir,

RE MOMBASA-KILENDINI TRAMWAYS. In pursuance of ours of the 1st ult., we now beg to refer to the question of the returns of the gross profits taken.

Our Chairman understood at his last interview at the Colonial Office, shortly before leaving for British East Africa, that Lord Elgin distinctly desired that we should not be the worse by a single farthing on any of the Concessions that we held from the Government, and that the Colonial Office delayed their final decision merely to ascertain whether the loss on the working of the Tramways was not compensated by profitable concessions elsewhere.

No doubt it was after due enquiry that the instructions to make over the lines were issued to you, therefore the returns of the profits will no doubt have been intended not only for the period from the 1st January 1904 but for the about two years since the Tramways were worked by us.

Will you therefore have the whole of our Books investigated and audited in accordance with your wishes.

Concerning the (1/2) acres of land we hold a separate lease (we hold as lease for the Tramways) from 1904, we have paid rent in advance until the 31st December of this year and naturally intended continuing same. It was a revelation to us that no record is in our possession with the evident knowledge and consent of both Sir Charles Eliot and the late Sir Donald Stewart. We have no wish so in any way to interfere with the profitable sale of the land in the neighbourhood of these workshops, at the same time it is not only a question of removing heavy pieces of Millwork and Machinery, but also involves abandoning structural work and a well sunk. The use of the whole property on a plot of about 1000, after being written down in our books from year to year to about 940, and we will feel obliged by your considering whether the best way out of the difficulty would not be your Government acquiring these Workshops.

The very fact of your desiring the removal is practically leaving us free getting a fair market price for same, while we have spent your Government will kindly consider the enhanced difference in value you will yourselves be able to obtain for the land, when freed from the unsightliness of these workshops in the sight of residential property.

Trusting you will give this matter your kind consideration.  
We remain, Dear Sir,  
Yours faithfully,

above 200. and roughly as follows

Structural Work	200
Engines, Machinery &c	600
Stock, &c.	70