

DOMESTIC.

FAST AIR POST
UGANDA

32463

32965

REC'D
OCT 09

Name of Individual.

Slings J.
1909

Registrations in E. Tel. Co.

5 Oct
at Previous Paper.

20771

Send letter from Co. pointing increase of
terminal rate for traffic exchanged with Montreal
from 62.6 to 65.00 centimes per book to Jan 1910 if
land lines bet the former E. Afr. are connected rate
will remain at 85.00

W Johnson

HAB

oct 6

W Reed

Copys (abstract for inf. ref. to 16574,
sending at same time copies
(abstract made) of the Agreement
att. to 16574, explain that in view
thereof it did not appear possible
to negotiate with offer any inducement
to reduce their rates generally
of East Africa as suggested in our l. 20771
I send copy of our despatch to 70. ref.
to 20771. I send copy of 12/10
HAB oct 12

Copys sent 22 Oct 1/10

at Previous Paper

20771

Kind of think explaining ltr
ref. to letter on 6667/07

London

461

October 5th, 1869.

The Under Secretary of State,
Colonial Office,
LONDON.

32963
REC'D
16th OCT 09

Sir,

With reference to the communication which I addressed to His Excellency the Governor of East Africa, in April last, regarding the proposed attempt to obtain a revision of the terminal charges for cablegrams at Mombasa, I have now the honour to inform you that I have succeeded in inducing the Eastern Telegraph Company to increase the amount allowed to my Department for expenses of delivery. The increase will be ~~5~~¹³ centimes per word, making, with the present allowance of 6 centimes, ~~11~~¹⁹ centimes per word.

20
of 1869

This alteration will take effect from the 1st. January next and will bring an increased revenue of about £320 per annum. I enclose the letter in original from the Traffic Accountant of the Eastern Telegraph Company regarding this matter.

It will be observed from the enclosure mentioned above that the increased terminal will only apply until there is a connection between the land-lines of British East Africa and German East Africa. In this regard I may say that

London

October 31st, 1909.

The Under Secretary of State,
Colonial Office,
LONDON

31 10 09
10 00 0

Sir,

With reference to the communication which I addressed to His Excellency the Governor of East Africa, in April last, regarding the proposed attempt to obtain a revision of the terminal charges for cablegrams at Mombasa, I have now the honour to inform you that I have succeeded in inducing the Eastern Telegraph Company to increase the amount allowed to my Department for expenses of delivery. The increase will be $5\frac{1}{2}$ centimes per word, making, with the present allowance of $6\frac{1}{2}$ centimes, ¹³ ~~12~~ centimes per word. This alteration will take effect from the 1st. January next and will bring an increased revenue of about £320 per annum. I enclose the letter in original from the Traffic Accountant of the Eastern Telegraph Company regarding this matter.

It will be observed from the enclosure mentioned above that the increased terminal will only apply until there is a connection between the land-lines of British East Africa and German East Africa. In this regard I may say that

20
W. H. ...
9 10 09

When I first called on Mr. Hibberdine to enquire if the Cable Company would be prepared to consider an increased terminal, he informed that the Company was threatened with the competition of a Government land-line to German East Africa and a direct installation between Mombasa and Zanzibar. His obvious suggestion was that the Company could hardly be expected to make any concession of rates in the circumstances. I pointed out, in reply, that if the competition which he feared actually occurred it would be largely due in the absence of an adequate terminal for cables handled by the Government at Mombasa. At present the Government was only getting 6½ centimes per word for the Mombasa Telegraph Traffic with German East Africa, but if the British and German systems were joined by a land-line, the Government would get 35 centimes per word for the same traffic. This difference between the rates of collection would yield an income of nearly £550 a-year, an amount sufficient to pay working expenses and yield a satisfactory interest on the capital expenditure involved in making the land connection with the German East Africa telegraph lines. Mr. Hibberdine promised to consider the matter.

I subsequently saw Mr. Hibberdine again at an interview at which Sir John Harcourt-Pender was present, and he made the verbal intimation confirmed by the enclosure. The Eastern Telegraph Company clearly understand that the

when I first called upon Mr. Hibberdine to enquire if the cable company were yet prepared to provide an enhanced terminal, he remarked that the Company was troubled with the competition of a Government land-line to German East Africa and a wireless installation between Mombasa and Zanzibar. His obvious suggestion was that the Company could hardly be expected to make any concession of rates in the circumstances. I pointed out, in reply, that if the competition which he feared not ally occurred, it would be largely due to the absence of an adequate terminal for cablegrams handled by the Government at Mombasa. At present the Government was only getting 8½ centimes per word for the Mombasa Telegraph Traffic with German East Africa, but if the British and German systems were joined by a land-line, the Government would get 35 centimes per word for the same traffic. This difference between the rates of collection would yield an income of nearly £250 a-year, an amount sufficient to pay working expenses and yield a satisfactory interest on the capital expenditure involved in making the land connection with the German East Africa telegraph line. Mr. Hibberdine promised to consider the matter.

I subsequently saw Mr. Hibberdine again at an interview at which Sir John Denison-Bandar was present, and he made the verbal intimation, confirmed by the enclosure. The Eastern Telegraph Company clearly understand that the

Government must be free to use the cones for all the German lines which and how it pleased. The Company's point is, that should such a connection be made they will suffer considerable loss and will not be able to pay the increased terminal. In this I quite agree, as a line connection between the German and British lines will affect also the traffic between Mombasa and Zanzibar, which could then be forwarded via Dar-es-salaam at a cheaper rate than the present charge for the direct cable from Mombasa. I calculate that the line would affect traffic which now brings the Company a revenue of over £2,000 per year. The Company recognizes that a line connection between the British and German systems cannot be indefinitely delayed, and I imagine that the present concession has been made simply with the idea of destroying the financial inducement to rush the line through at once. They have succeeded roughly £50 a month, whilst they stand to lose traffic worth £150 a month directly the line is completed.

I have the honour to be,

Sir,

Your most obedient, humble servant,

J. G. G. 4

Postmaster General East Africa and Uganda.

copy
THE EASTERN & SOUTH AFRICAN TELEGRAPH COMPANY, LIMITED.

463A

ELEPHANT HOUSE, BINSBURY PAVEMENT.

LONDON.

30th. September, 1909.

No. TA.

J. Gosling, Esq.,
Postmaster General,
British East Africa.

Dear Sir,

Referring to our interview to-day, I am instructed to inform you that this Company will be willing to increase the terminal rate for traffic exchanged with Mombasa Town from 6½ centimes to 13 centimes per word, on and after the 1st. January next.

It is understood that in the event of the land-lines between British East Africa and German East Africa being connected, the terminal payable for Mombasa traffic will revert to the present rate of 6½ centimes.

I am, Dear Sir,

Yours truly,
for Managing Director,

(signed) W. Hibberdine

Traffic Accountant.

LONDON, 29th October, 1909.

The Under Secretary of State

Colonial Office,

LONDON.

52963

1909

Sir,

With reference to the communication which I addressed to His Excellency the Governor of East Africa, in April last, regarding the proposed attempt to obtain a revision of the terminal charges for cablegrams at Mombasa, I have now the honour to inform you that I have succeeded in inducing the Eastern Telegraph Company to increase the amount allowed to my Department for expenses of delivery. The increase will be 5½ centimes per word, making, with the present allowance of 6½ centimes, ¹⁵ 12 centimes per word. This alteration will take effect from the 1st. January next and will bring an increased revenue of about £320 per annum. I enclose the letter in original from the Traffic Accountant of the Eastern Telegraph Company regarding this matter.

It will be observed from the enclosure mentioned above that the increased terminal will only apply until there is a connection between the land-lines of British East Africa and German East Africa. In this regard I may say that

220
W. H. H. 1909

(8)

When I first called upon Mr. Hibberdine to enquire if the Cable Company were yet prepared to consider an increased terminal, he remarked that the Company was threatened with the competition of a Government land-line to German East Africa and a wireless installation between Mombasa and Zanzibar. His obvious suggestion was that the Company could hardly be expected to make any concession of rates in the circumstances. I pointed out, in reply, that if the competition which he feared actually occurred it would be largely due to the absence of an adequate terminal for cablegrams handled by the Government at Mombasa. At present the Government was only getting 6½ centimes per word for the Mombasa Telegraph traffic with German East Africa, but if the British and German systems were joined by a land-line, the Government would get 2½ centimes per word for the same traffic. This difference between the rates of collection would yield an income of nearly £350 a-year, an amount sufficient to pay working expenses and yield a satisfactory interest on the capital expenditure involved in making the land connection with the German East Africa telegraph lines. Mr. Hibberdine promised to consider the matter.

I subsequently saw Mr. Hibberdine again at an interview at which Sir John Denison-Fender was present, and he made the verbal intimation confirmed by the enclosure. The Eastern Telegraph Company clearly understand that the

(B)

Government must be free to make the connection with the German lines when and how it pleases. The Company's point is, that should such a connection be made they will suffer considerable loss and will not be able to pay the increased terminal. In this I quite agree, as a ^{land} line connection between the German and British lines will affect also the traffic between Mombasa and Zanzibar, which could then be forwarded via Dar-es-salaam at a cheaper rate than the present charge for the direct cable from Mombasa. I calculate that the line would affect traffic which now brings the Company a revenue of over £2,000 a-year. The Company recognizes that a land connection between the British and German systems cannot be indefinitely delayed, and I imagine that the present concession has been made simply with the idea of destroying the financial inducement to rush the line through at once. They have conceded roughly £30 a month, whilst they stand to lose traffic worth £150 a month directly the line is completed.

I have the honour to be,

Sir,

Your most obedient, humble servant,

Postmaster General East Africa and Uganda.

The Eastern & South African Telegraph Company Limited
187

London, 29th September 1907.

J. Gosling, Esq.,
Postmaster General,
British East Africa.

Dear Sir,

Referring to our interview today, I am instructed to inform you that this Company will be willing to increase the terminal rate for traffic exchanged with Mombasa Town from 6½ centimes to 12 centimes per word, on and after the 1st January next.

It is understood that in the event of the land-lines between British East Africa and German East Africa being connected, the terminal payable for Mombasa traffic will revert to the present rate of 6½ centimes.

I am, Dear Sir,

Yours truly,
for Managing Director,

W. A. ...

Traffic Accountant.

13
16

G/S 296-2

{val
upande

460

~~etc.~~

DRAFT Sub No 629
Gulmound

19 Oct 1906

MINUTE

- Mr. Pakenham
- Mr. Nathan
- Mr. Fiddes
- Mr. Just
- Mr. Cox
- Sir C. Lucas
- Sir F. Hopwood
- Col. Selig
- Lord Cross

with ref. to Mr. Jackson's
letter No 209 of the
24th of April, I have the
honour to transmit to you
a copy of a letter from

~~Handwritten notes~~
129 63

Handwritten notes
16574
of the 20/10/07 on 0007/07

of the E. A. S. on the
subject of the revision
of the terminal charges
for cablegrams at
Bombay and
2.2/2/07

of correspondence
a bearing upon
the position of
the Company.

In view
of the facts as
shown therein.

I regret that
there appeared to
be no possibility
of inducing the
Company to
reduce their
rates generally
to East Africa.

I have