



EAST AFR. PROT.
8261

8261
MAR 09

Name of Individual.

Walsman,
Lord

1909

5 Mch

Last Previous Paper.

no
6037

Mulle Forest concessⁿ

Further as to financial conditions

W. Read

See further minute & draft on ^W6037

Lord Walsman correctly apprehends the effect of the proposal made to him in conversation on the 5th of March.

Three proposals have now been made to him in the matter of Capital expenditure -

A. £1000 to be spent on permanent improvements in 5 pairs.

As he said this was onerous.

B. Not less than £2000 to be spent in each of the first 3 years on experimental & exploratory work followed by ^{expensive} permanent improvements in the next five years to the amount of the rest of the area taken

To Lord Walsman 24 Mch
(Copy sent to Walsman 25 Mch)
x Copy of same for 169, 30 Mch
20 Feb 29 April 1909

9761

up.
This did not satisfy him, we have now offered £

C. a reduction of the preliminary expenditure accompanied by an increase of the expenditure on permanent improvements on the following scale

To be spent on exploratory or experimental work in each of the first 3 years

not less than £2000
£1500

To be spent on permanent improvements within 5 years

60 times the rest
£0

B & C work out as follows according to the amount of land taken up at the end of the exploratory period of three years:-

Total preliminary expenditure

Expenditure on permanent improvements

Total expenditure

Scheme B.
not less than £9000

| | | |
|---|--------------------------|-------|
| } | if 15000 acres are taken | £2500 |
| | 30000 " " " | £5000 |
| | 45000 " " " | £7500 |

| |
|---------|
| £11,500 |
| £14,000 |
| £16,500 |

Scheme C.
not less than £6000

| | | |
|---|--------------------------|---------|
| } | if 15000 acres are taken | £3750 |
| | 30000 " " " | £7250 |
| | 45000 " " " | £11,250 |

| |
|---------|
| £9750 |
| £13,250 |
| £17,250 |

or
not less than £4,500

| | | |
|---|---------------------------|---------|
| } | if 15,000 acres are taken | £5000 |
| | 30,000 " " " | £10,000 |
| | 45,000 " " " | £15,000 |

| |
|---------|
| £9,500 |
| £14,500 |
| £19,500 |

It will thus be seen that it is only when the amount of land eventually chosen gets to a very high figure that the total expenditure originally suggested is exceeded. On the other hand, the expenditure can be spread out over a greater number of years, and ~~under scheme B~~ the Company have the privilege of picking out the best land before they commit themselves to any expenditure on permanent 593 improvements. Under Scheme C they are given the chance of shifting the balance of their expenditure from the work of exploration from which they can expect no direct & definite return, to the work of permanent improvement, from which, if they are in earnest, they have everything to hope. I do not see that we can do more to meet them. We should pin them down to one of these three schemes definitely & not give any option to shift from one to the other of them.

○ I believe Lord Walsley has correctly stated the proposal made to him, & point out, as above, the advantages offered by

the last two proposals made, & say that
Lord Crewe is willing that he should choose
either of these proposals, or the original
proposal of an expenditure of £16,000 within
5 years; but that he cannot see his way
to offer any other terms or to allow an
option to change from one scheme to another
after the conclusion of the agreement.

Jas

March 8

M^r Bystrom

I agree - & copy of
envelope to Mr. J. J.

H. J. R.

9/III

M^r. Ingham

Jas 10.3

J.S.
10.3

581

8261

MAR 09

9, Wilbraham Place,
S.W.

March 5th, 1909

My dear Lady

~~Dear Colonel Scoble,~~

I have been thinking over the proposal you made and am not certain whether I understand your suggestion correctly. Is your proposal this?

Supposing we spend £9,000 in 3 years and take up 45,000 acres our further expenditure should be £7,500 spread over 5 years.

If, however, we only spend £4,500 and take up 45,000 acres then our expenditure is to be automatically increased by twice that expenditure to £13,500.

| | |
|--|---------|
| In other words spend | £ 4,500 |
| Plus (80 times the rent instead of 40 as above) | 15,000 |
| | £19,500 |

Perhaps I misunderstood you but if this is what you meant it would be obviously unacceptable seeing that under your offer of 29th August, 1908, we are only called upon to spend £16,000 to give us possession of 100,000 acres. What I should favourably consider is the acceptance of the above proposal provided that at any time within the first three years we may give notice to the

-11185-15-

584

S261



9, Wilbraham Place,
S.W.

MAD 09

Maron 25th. 1908

My dear Kelly

~~Dear Colonel Godley.~~

I have been thinking over the proposal you made and am not certain whether I understand your suggestion correctly. Is your proposal this?

Supposing we spend £9,000 in 3 years and take up 45,000 acres our further expenditure should be £7,500 spread over 5 years.

If, however, we only spend £4,500 and take up 45,000 acres then our expenditure is to be automatically increased by twice that expenditure to £13,500.

| | |
|--|---------|
| In other words spend | £ 4,500 |
| Plus (80 times the rent instead of 40 as above) | 13,500 |
| | £18,000 |

Perhaps I misunderstood you but if this is what you meant it would be obviously unacceptable seeing that under your offer of 29th August, 1908, we are only called upon to spend £16,000 to give us possession of 100,000 acres. What I should favourably consider is the acceptance of the above proposal provided that at any time within the first three years we may give notice to the

-11185-15-

Government that we prefer to adhere to their conditions of 29th August, 1908, under which we are required to spend in all £16,000 within 5 years. The only other proposal I can think of is that we stand on your proposal of August 29th 1908, requiring a total expenditure of £16,000 towards which we shall spend one-third namely £5,300 in the first three years and thereafter if we wish to avail ourselves of the whole or any part of the Concession the minimum we shall further expend to be the difference between £5,300 and £16,000 in other words £10,700.

In this manner we shall be risking £5,300 with the certain knowledge that we have to spend a further £10,700 whether we finally decide on selecting and renting only say 5,000 acres or the whole.

This offer is a great modification of any of our former counter proposals and beyond which I really do not see that we should be justified in going

Yours sincerely,

W. C. ...

~~Expend~~

587

Total preliminary expenditure

Reparative or permanent improvements

Total expenditure

Scheme B

not less than £4000

| | | £ | £ |
|---|--------------------|--------|--------|
| } | 15,000 acres taken | £4,500 | 11,500 |
| | 30,000 " " | £5,000 | 14,000 |
| | 45,000 " " | £7,500 | 16,000 |

Scheme C

not less than £3000

| | | | |
|---|--------------------|---------|--------|
| } | 15,000 acres taken | £3,750 | 9,750 |
| | 30,000 " " | £7,250 | 13,250 |
| | 45,000 " " | £11,250 | 17,250 |
| } | 15,000 acres taken | £5,000 | 9,500 |
| | 30,000 " " | £9,000 | 14,000 |
| | 45,000 " " | £13,000 | 18,000 |

not less than £4,500

DRAFT

MINUTE.

- Mr.
- Mr.
- Mr. Just.
- Mr. Antrobus.
- Mr. Cox.
- Mr. C. Lucas.
- Mr. F. Hopwood.
- Secy.
- Mr. Earl of Crew.

any one
 1888
 J. H. [Signature]