

E AFRICA	C.U.
20805	30805
	100

Agents

910

Oct

Old Paper

new steamer service. Bright.

liaison agrees to arrange with C. for the Trade
to include Class ~~XX~~ Seals memo by shipping
agents who do not consider rate quoted by former
line for carriage of Steamer for cargo mentioned
below as "not rate". Request instant

W. Read Fielder

~~See the minutes on 29/4/48~~ C.G. In view
of the opinion of the Shipping Agents
above rate quoted by the D.O.A.H.
is not a rate quoted by the D.O.A.H.
as far as a line & is not a sub rate
unless the acceptance their offer

29/5

T.Y.R.

T.Y.D.

Clarkey See minutes on 29/4/48

* to proceed P.D. 11

St. Paul

11

S.

561



G. O.

30805

ALL COMMUNICATIONS
TO BE ADDRESSED TO THE
CROWN AGENTS FOR THE COLONIES,
BY MAIL, RAILWAY AND THE
TELEGRAPH, LETTER BEING QUOTED

TELEGRAMS: DROWN, LONDON.
TELEPHONE: 1222 VICTORIA.

WHITEHALL GARDENS, O.

LONDON, S.W.

7th October 1910.

East Africa.

Sir,

I have the honour to acknowledge the receipt
of your letter of the 29th September, No. 29448/1910
respecting questions which have arisen in connection
with the freight contract with the Union Castle Line.

2. We will endeavour to arrange with the Company
for the 5/- rate to include Class IV.

3. With respect to the 3rd paragraph of your
1.10.10. letter I enclose an extract from a memorandum received
from our Shipping Agents as to the rate quoted by the
Deutsche Ost Afrika Linie for carriage from Antwerp.
We shall be glad to receive at an early date
instructions as to the rate to be paid for carrying
the Sleepers.

I have the honour to be,

Sir,

Your obedient Servt,

Under Secretary of State,

M. M. & Co.

Colonial Office.

for Crown Agents.

319
2080

EXTRACT FROM MEMORANDUM FROM MESSRS. J. & A.B.
FREELAND TO CROWN AGENTS.

13, Gt. St. Helen's, E.C.

S/561

1st October 1910.

East Africa Freight Contract.

3. With regard to the question raised on the
rate quoted for the Sleepers etc. from Antwerp, we
consider the rate quoted by the Deutsche Oest Afrika
Linie is fair for a line and not a cut rate".
Assuming the landing costs, the Company Rs.5 = 4/- per
ton, they would receive 17/- per ton freight, and as the
landing is in their own hands, the presumption is that
4/- per ton allows a good margin for profit.

Mr. Nevanjla contends that the charge for
landing should be 2/- per ton. If this is the case, they
would receive 19/- per ton freight against the Union
Castle Co's quotation of 20/-, but the Government
would have to pay by the Union Castle Line 4/- per ton
landing according to our present information. It
therefore, remains that the German Co's offer is 6/- per
ton less than that of the Union Castle Co.

4. Formerly, the Rails and Sleepers have been
made at the same Works, and they have always been shipped

3-0

at the same rate. The cost in the present extension has made it necessary to divide them.

If a steamer were chartered for both the Rails and Sleepers the Union Castle Co's. rate of 16/- per ton for Rails is about the market rate.

5. The difficulty which the Union Castle Co. have to contend with is that they have either to send a large and expensive steamer or steamers to Antwerp or to bring the Sleepers to London at a cost of 5/- to 6/- per ton.

We understand that their arrangements with the Deutsche Oest Afrika Linie do not allow them to load steamers for East Africa on the Continent, so that if they carried the sleepers via London, they would only receive 14/- to 15/- per ton, and it is possible that they would elect to ship part by the Deutsche Oest Afrika Linie.

(Intld.) J. & A.B.F.

C.G.

ca frica

311

30805

U.D.

X 150

14+

15 Oct 1911

DRAFT.

Thomas C. G.

General

MINUTE.

Mr. Butler Oct 13

Mr.

Mr. Fiddes.

Mr. Just.

Mr. Cox.

Sir C. Lucas.

Sir F. Hopwood.

Col. Seely.

Lord Crewe.

agent directed

to the end of Oxon

also inform you

rely the

letter

5

Oct 15 1911

be approved of the

copy of C.G. &

39468

C.G.

30805-10

accepting the offer

the draft to

and the general

and the proposed

and the proposed

of 15 Oct.

Deutsche Ost

Afrika hence to
carry our clippers.

To the Janga railroad

Railway from

Arrived at ~~the~~
~~with the rate of~~

21 (twenty-one
shillings) a ton

Landed

(Signed) S. F. D.