



In transportation of the future, as of to-day, it is Goodyear's aim to serve the public with the same measure of authority and tested skill as now finds expression in the new Goodyear Balloon. Built with an improved and scientifically correct All Weather Tread, this remarkable cover has set entirely new standards for traction, safety and long, slow wear.

"Goodyear's Greatest Tyre"

Gilfillan & Company, Ltd.
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GOOD YEAR

GRAHAM BROTHERS TRUCKS AND BUSES LOW COSTS

Low costs are a feature of Graham Brothers Trucks, Commercial Cars and buses throughout their long, profitable lives. Initial cost is extremely low for such high quality, because Graham Brothers build more trucks than any other exclusive truck manufacturer in the world.

Operating costs are low because of the low fuel consumption of the famous Dodge Engines used.

Maintenance costs are low because Graham Brothers Trucks stand up to the heaviest work and need repair—and because genuine, fairly priced repair parts are always available when they are needed.

THE OMBUD RENNIE GARAGE, MAKUFI, F. BUCK, BARRATT GARAGE, KITALE WATT & CO., LTD., MORISI AND KAUHA, KASAM BERRAH, KAMPALA AND BUKOBA

S. Fisher & Simmons (E. A.) Ltd.

Victoria Street, NAIROBI

- 5-ton COMMERCIAL CAR complete £325
- 1-ton CHASSIS only £205
- 5-ton CHASSIS with driver's cab £405
- 2-ton CHASSIS with driver's cab £325



F. A. HEAD, PLANOFORMER, TUNER AND REPAIRER

Five years with Messrs. Chappell & Co., London. Seven years' experience in Kenya Colony.

Send all orders to P. O. Box 675

MOTOR TOPICS

MOTOR TRADE FINANCE

Ramifications of Sales and Credit.

SLUMP DANGER.

It appears to be a fact that nearly all the successful businesses in the motor industry have built up out of profits. Those who began it were nearly all men of small means, and with all the assistance they could get in cash and credit they had all they could do to "carry over" the slow days they had probably to pay for the bulk of their raw material and then sell their product for each to the purchaser, there being no dealers of the period.

Nowadays the well-established manufacturer can obtain his raw material on credit, pass the bill to the dealer, who again passes it on to the retailer, who sells it on credit to the purchaser, who in many cases pays in instalments.

ANxious Thought.

Everybody in the American trade has spent various moments of time this morning, for we had the usual "talk" on the "vital question" of the motor trade, and it is a question in which the motorist is interested in a degree which he would not be inclined to admit. It is a question which is being asked in the motor trade, and it is a question which is being asked in the motor trade.

MOTOR TRADE FINANCE

Ramifications of Sales and Credit.

SLUMP DANGER.

There can be no doubt that there is a safe limit for the proportion of goods sold on other than a cash basis, and that, while in this country one will find the limit is the American one, it is probably higher and more rigid than it is over seas. The motor makers, however, are always anxious.

Early Days.

To return to the subject of the motor trade, it is interesting to note that for thirty or forty years past the motor trade has been passing on to a considerable extent on the basis of credit. The motor trade has been passing on to a considerable extent on the basis of credit.

Obviously, no manufacturer can be held by default to the same extent as the retailer.

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MOTOR TOPICS

Ramifications of Sales and Credit.

SLUMP DANGER.

As time went on they were able to work with greater security and with corresponding advantages to the parties concerned by either the manufacturer or the dealer. It would save from the dealer the acute weakness of the salesman from the finance point of view, and the manufacturer would be able to work with greater security and with corresponding advantages to the parties concerned by either the manufacturer or the dealer.

Instalment System.

The frame of mind which has been established in a motorist's mind is that he is to be able to buy a motor car on the instalment system. The motorist has been passing on to a considerable extent on the basis of credit.

Obviously, no manufacturer can be held by default to the same extent as the retailer.

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HIGH VIEW HOTEL.
Fully Licensed
LIMBUU,
Main D. Route.
3 miles Limuru Station,
17 miles from Nairobi.
Visitors can be met here by appointment.
Originally situated, Tennis Court, excellent cuisine. Terms moderate with special week-end terms. Under personal supervision of "New Management." Apply to Manager, Limuru.

MARTIN'S PILLS
APOL & STEEL
Special for "Fleming" Manufacturers. Every box should keep a box in the box, etc. Chemicals and dyes will keep throughout the world.
APOL & STEEL, Glasgow, Scotland, England.

INSURE
THE ROYAL CANAL AND BOAT WORKS LTD
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AGENTS: HARRIS, HARRIS & CO. LTD
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D. MATHESON.
PAVILION CONTRACTOR
Successor to P. J. Nairn
Pavilions, Concert etc., supplied
Special Supervision as Expert
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A Heavy Load? You can't do it easily on "BP" The British Petrol

The Nairobi Brick, Tile and Pipe Works Ltd. Muthaiga
Roofing Tiles large stocks ready for immediate delivery.
The Best and Cheapest Roofing Material.
Any kind of Ornamental Brick made to order.
Write for Quotations: P. O. Box 191, Phone 43.

Guns Rifles Revolvers Automatic Pistols.
We carry large and varied stocks of All kinds of FIREARMS of the following well known makes:
John Rigby Remington
Woolley Richards Winchester
Holland and Holland
F. S. A. W.ley and Scott
Farrington Nationale Colt
Browning Harrington & Richardson
Mauser Mannlicher Schouner
Etc. Etc.

Value and Service FROM MAY & Co. Ltd

B. FLORENS, FRENCH HAIRDRESSER
At The Norfolk Hotel,
Telephone No. 244, Delivery P.O. Box No. 64
Specialist in Ladies' Hairdressing. Holder of Two Diplomas and Three First Prizes gained in Paris.

BEHIND The Theatre Royal
VALUE FOR MONEY
Morris Cars & Trucks
Mitchell Cotts & Co. NAIROBI.

OLLSSONS' LION LAGER
Joyous Sight!

SWAN FOUNTAIN PEN INK
LAST DROP!
STANDARD STATIONERY STORES, NAIROBI

NOTICE
The Motor Mart & Exchange Ltd. who are very shortly moving into their new premises in 11th Avenue are offering Used Cars, as detailed below, for quick sale, in order to avoid the loss of valuable space:—

1927	Buick Box Body	£260
	mileage 5500 6 tyres etc.	
1927	Oakland Box Body	£250
	mileage 9000.	
1925	Hupmobile 4 cyl Tourer	£200
	2 new tyres.	
1926	Chevrolet Box Body	£125
	new tyres.	
1922	Hupmobile Tourer	£ 75
	new tyres.	

All the above cars are in good order throughout.

"THEY'RE GREAT SAYS THE HON. BOB."

18 10.
20s and
30s

Sarotti
Cigarettes

Nairobi Agents: **TIAMAL & SONS**, Ltd., 10, Market Street.

BUY YOUR

Chocolates Fresh

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DESCRIPTION

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NOW IN STOCK

Grease Proof Paper.

STANDARD STATIONERY STORES.

Geo. BLOWERS

BUILDERS OF ALL KINDS OF IRON AND BRASS WORK AND DIRECT IMPORTERS

Good Concrete Requires Good Ballast

Get me quote on either in Quarry or Delivered.

Well Matured CONCRETE BLOCKS IN STOCK AT SHARP PRICES.

Delivery by Motor or Heavy Stated Rates.

HIS EXCELLENCY'S SPEECH.
(Continued from page 9.)

In the year 1925 it is estimated that only about 100,000 tons of tin were produced in the whole of the Colony. There are great hopes that in the year 1926 the output will be 1,000,000 tons. It is not only the tin industry that is being developed. In fact, for the first time in the history of the Colony, the tin industry is being developed. It is not only the tin industry that is being developed. In fact, for the first time in the history of the Colony, the tin industry is being developed.

Coast Ricketts.

... ..

The Defence Force.

... ..

Education.

... ..

The Indian School in Nairobi will be begun very soon and I hope that the Indian Girls School in Mombasa will be undertaken with delay.

The Junior School and the Kiboko Industrial Training Days for Africans have made great strides in organization during the year. The Committee of African for education has and is making a very good job of it. It is making careful study and reports on the subject of the African school system. It is making careful study and reports on the subject of the African school system.

Public Works.

With regard to Public Works there are two subjects of special interest to our members. The Road Act has been passed. The Road Act has been passed. The Road Act has been passed.

Valuable Statistics.

... ..

FRUIT SALAD.

BIRD'S ESTATE.

A Sure Tip.

C. F. RODRIGUES & BROS.

HILLSIDE.

Valley Road, Payson, near Nairobi. Tel. 474.

Stetson will

HATS

Please You!!

Take our word for it, you can't get a Stetson—it will please you, and best of all, your friends will be pleased to see you wearing a Stetson. Everyone looks at you—hat's the most conspicuous part of your attire.

Newest Styles Now for Inspection, AT AHAMED BROS.

Stockists of only the best goods.

East Africa Mounted Rifles NOTICE.

The Annual Dinner this year will be held in Nairobi on Longido Day, November 3rd, at the Trocadero Restaurant at 8-15 p.m. Guests must be ex-service men only. Price of tickets, including drinks provided at the Dinner, Shgs. 20/- each.

In order to facilitate catering arrangements, it is requested that applications be made as early as possible and if you must be accompanied by a remittance. Applications to be made to the Hon. Secretary.

Hon. Secretary Mr. Charles Warr, P.O. Box 170 Nairobi.

C. M. TAYLOR, C. J. WILSON, J. McNAB MUNDELL, J. W. MULLIGAN.

Excursions to Durban

Excursions to Durban

Excursions to Durban

First and Second Class Return tickets (Available for three months) will be issued by The Union-Castle Line and the British India Line at the following rates:

UNION-CASTLE LINE	BRITISH INDIA LINE
First Class	First Class
Second Class	Second Class

Available by either company's steamer on return to Cape Town. If you wish to take a return to Cape Town, you will require to pay a supplement of Shgs. 10/- if you return in 1st class accommodation to Durban. If you return in 2nd class accommodation to Durban, you will require to pay a supplement of Shgs. 5/-.

Onward Excursion facilities to Cape Ports will be provided by The Union-Castle Line.

SAILINGS.

To South Africa. From South Africa. To South Africa. From South Africa.

THE UNION-CASTLE MAIL

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ZIEGLER'S Dry Cleaning & Dyeing Works.

10, BARKING STREET, NAIROBI.

TELEPHONE: 474

OUR Snapshot Competition

WEEKLY PRIZES.

1st Prize Shgs. 15/-
Extra Prize Shgs. 10/- (if warranted).
Shgs. 5/- for every Picture Published.

The Competition is for Snapshots of EAST AFRICAN INTEREST taken during the Competition.

THE NAME AND ADDRESS of the Competitor and the SUBJECT OF THE PHOTOGRAPH should be written on the back of the print.

ANY NUMBER of prints may be sent by THE SAME COMPETITOR.

Entries to be addressed to:

THE "SNAPSHOT" COMPETITION.

East African Standard, P.O. Box 390, Nairobi.

If Prints or Plates are sent we will make Enlargements for reproduction if necessary.

These films or plates will be returned after publication. All print winning photographs will be published in the "East African Standard".

If photos are returned a STAMPED ENVELOPE MUST BE ENCLOSED.

The Editor's decision will be final.

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Later Cable

A 1926 Model Ariel Motor Cycle has established new world's records. The Atlantic flight, as a long distance non-stop run has been effected and the machine is still running perfectly.

Later Cable

Analysing performance of Ariel Motor Cycle with thousands of miles high speed run completed under official observation machine will in perfect condition.

J. R. Cox & Co.

Nairobi, Eldersburg, Nakuru, Kampala, Dar-es-Salaam

LYRIC HALL

Monday October 31st. FOR SIX NIGHTS ONLY

Farewell Week OF Fred Coyne's Joybelles

The most popular Company that has visited Kenya for years. Three Complete Changes of Programme

Mon. Tues. The Bachelor Girls (The Joy Belles Musical Society) and the ridiculously funny Zephyr Turvey. Wed. For One Night Only. The Home Cabaret and Its This Marriage.

Thurs. Fri. For the first time in Nairobi Beauty For All with Sid Durl as the beauty doctor. Sat. Great Special Farewell Programme.

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Before baby is born

A PERIOD of continuous good nutrition. Will the little one be contented and healthy? Will he be able to do all you hope to...



Quaker Oats

Mountain Coffee Soil.

Farms on the Slopes of Mt Elgon are attracting the attention of Coffee Planters. Yields of over half a ton per acre.

We have a number of blocks of land from 250 acres upwards for coffee, planted and undeveloped.

Fences are rising but genuine bargains are to be had from KIRKWOOD & Co., LAND AGENTS, KITALE.

Very Gallant Gentlemen

None will question the virtues of the men blinded by the War. With splendid faith and courage they gave us "Victory over Blindness."

St. Dunstan's the great Organisation which has led them from Darkness to Light needs Your help to carry on. You can give your support by attending the Grand Fancy Dress Ball - Saturday, November 12, at the New Stanley Hotel.

FOR SALE

Small Holdings - Ideal sites for Poultry Farms etc. A few blocks of about 50 acres each within one mile of Athi River Station; river frontage, ample grip and business. Priced at 45 per acre. Concrete Block Cottage, reinforced, with all modern conveniences of Salisbury Road, Nairobi, standing on 1/2 an acre of land. £1,000. R. O. PRESTON, NAIROBI.

CORRESPONDENCE

FEDERATION AND FINANCE. The Editor, "East African Standard." Sir, I have read with interest your article on the subject of the proposed Federation of East Africa...

REDDORE LIBRARY. To the Editor, "East African Standard." Sir, in order to be really well acquainted with the work done by the various libraries in Kenya...

THE PROPOSED UNION OF THE PROVINCES. The proposed union of the provinces is a subject which has been discussed in the past and is being discussed again...

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Now that my mind is free and I feel a new wave of energy, I have been thinking of the many things that I have done in the past...

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Where will you find such a high average of clear, fair, radiating complexions as among the women of England?

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The Proved Best Dentifrice is also the most economical

Dentists recommend and themselves use GILLES Dentifrice. Generations have proved it the best.

Yes, you can save your teeth by using GILLES Dentifrice. It is the most economical and the most effective.

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Fertilize with Ephos.

At the Canterbury Agricultural College of New Zealand the following fertilizers were used last January in trials on wheat and clover: EPHOS, Super and Basic Slag.

In order to obtain an equal quantity of 150 lbs. of Treacle it was necessary to apply the following quantities of fertilizers: EPHOS 15 lbs., Super 150 lbs., Basic Slag 250 lbs., and Treacle 150 lbs.

It is seen that the use of EPHOS gives the best results for the least cost. It is the most economical and the most effective.

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J. G. ARONSON, Ltd. NAIROBI.

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Coming Shortly Coming ALEXANDRA CINEMA NAIROBI

PRESENTS A most successful Indian Film Light of Asia

Special Cable, London, 24/25 Appreciated by H.M. the King, Emperor George the 5th, and H.M. The Queen Mary also Ex-Viceroy of India, Lord Reading and Lady Reading

Elsie Hall-May Mukle FAREWELL RECITAL ON Wednesday, Nov. 2 at 5-15 p.m. AT THE THEATRE Popular Plebiscite Programme.

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Light 7.99 oil chain magneto ignition 1 420 00

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In Eastern Africa,
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Bentall's
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BONE CUTTER
FOR
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The Cylinder of the BCD is made in two parts, one of which is hinged and fastened with a lock on its back, leaving the cutting edge 19.50 the per inch.

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New Imperial Motor Cycles. Sales and Service.

350 c.c. S.V. £58 10/0
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6 1/2 Twin Luxe with Aluminium silencer £119 10/0

All the above Chain Drive and semi-halteron types. Three months free service given on all the above machines.

Spares Parts in Stock. Easy Terms Arranged. Perfect Dependability.

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P.O. Box 127. Telephone 27. 28. 29. 30. 31. 32. 33. 34. 35. 36. 37. 38. 39. 40. 41. 42. 43. 44. 45. 46. 47. 48. 49. 50. 51. 52. 53. 54. 55. 56. 57. 58. 59. 60. 61. 62. 63. 64. 65. 66. 67. 68. 69. 70. 71. 72. 73. 74. 75. 76. 77. 78. 79. 80. 81. 82. 83. 84. 85. 86. 87. 88. 89. 90. 91. 92. 93. 94. 95. 96. 97. 98. 99. 100.

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Run given race day
No run, no bet.

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Milk Separators. Milk. Testers. Egg Boxes. Biting. Milk. Butter. Pans. Boxes. Pipettes.

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The Suit Case That Adjusts Itself

It will always hold a little more

We have a large range in various materials, sizes and prices. From

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Also CABIN TRUNKS, HAT BOXES, ATTACHE CASES, LUNCH CASES, Etc.

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THE SPORTS PAGE

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A Novel Tennis Protest.

Latest List of Scratches.
New Season Opens in Earnest.
Big Prices for Season's Yearlings.

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THE FOUR DAYS.

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The finest built country hotel in Kenya. On the shore of the beautiful Lake.

Garage for Cars. Excellent Cuisine. Billiards. Tennis. Fishing. Petrol Pump.

The **Salisbury Hotel**
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Phone 166. P.O. Box 50.

A. HOGG, Motors E'tgs., NAIROBI.

CAMBRIDGESHIRE: 1 and 1 Futong, 26/10/27.
14 Woodmen, 4 (closed), 7-11 (closed), 8/11 (closed), 10/11 (closed), 12-14 (closed), 15-17 (closed), 18, 19, 20 (closed), 21 (closed), 22 (closed), 23 (closed), 24 (closed), 25 (closed), 26 (closed), 27 (closed), 28 (closed), 29 (closed), 30 (closed), 31 (closed).



KYNOKH RIFLE AND REVOLVER CARTRIDGES

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ACCURACY and RELIABILITY

Whether used by target shots at Biley or by big game hunters in all parts of the world, they never fail to reproduce the same wonderful shooting.

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SPORTS DIARY.

October 27 and 28. Editors: Ross McEwing.

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DAILY EDITION.

THE EAST 14 PAGES. The East African Standard

MOMBASA TIMES & UGANDA ARGUS. THE OLDEST ESTABLISHED NEWSPAPER PUBLISHED IN KENYA AND UGANDA.

NAIROBI, THURSDAY, OCTOBER 27, 1927.

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29th October CALENDON BALL New Stanley Hotel.

No Meal Complete Without KENYA BEER STOUT & XXXX AIR DEFENCE FORCE FOR KENYA. Progress Made by Aero Club Committee after Enquiry.

PROGRESS OF FLYING IN THE COLONY. Six Privately-owned Machines Expected in a Few Months. The progress of the Aero Club of Kenya was placed on record at a public meeting on Tuesday. There are now 14 members. A sub-committee of the Club has recommended the establishment of an Air Defence Force for the Colony. Within a few months it is expected that there will be at least six privately owned light aeroplanes and a site for an aerodrome.

CLUB APPLIES FOR LIGHT PLANE. The Executive Committee of the Aero Club of Kenya held a meeting on Tuesday evening at the Lyceum Hall. Mr. J. H. Johnson, Chairman, presided. The minutes of the previous meeting were read and approved. Mr. Johnson reported that the Club had received a letter from the Government of Kenya regarding the application for a light aeroplane. The Club has applied to the Government for grant of a light aeroplane and a site for an aerodrome.

PROBATION. The Probation Department has received a report from the Probation Officer, Nairobi, regarding the progress of the Probation Department in the Colony. The report states that the Probation Department has been successful in securing the release of many prisoners on probation. The Probation Officer has also reported that the Probation Department has been successful in securing the release of many prisoners on probation.

THE COURT IN MOURNING. The Court in Mourning has been held at the Court House, Nairobi, on Tuesday. The Court was presided over by the Chief Justice, Mr. Justice G. M. M. The Court heard the case of the Estate of the late Mr. J. H. Johnson. The Court granted the application for the appointment of an executor of the estate of the late Mr. J. H. Johnson.

THE RAILWAY EXTENSION TO UGANDA. CONSTRUCTION DIFFICULTY. Line Now Reaches to Mbatiani. Great Building Activity in Tororo.

THE RAILWAY EXTENSION TO UGANDA. CONSTRUCTION DIFFICULTY. Line Now Reaches to Mbatiani. Great Building Activity in Tororo. The railway extension to Uganda is now reaching Mbatiani. The construction of the railway has been a difficult task due to the rugged terrain. The line is now being extended to Tororo. Great building activity is taking place in Tororo as the railway reaches the town.

DISARMAMENT. LEAGUE COMMISSION TO MEET IN NOVEMBER. The League of Nations Commission for Disarmament is expected to meet in November. The Commission will discuss the progress of disarmament in the League of Nations. The Commission will also discuss the progress of disarmament in the League of Nations.

SOVIET SPLIT. TROTSKY & ZINOVIEV EXPELLED. The Soviet Government has expelled Trotsky and Zinoviev from the country. The Soviet Government has announced that Trotsky and Zinoviev have been expelled from the country. The Soviet Government has also announced that Trotsky and Zinoviev have been expelled from the country.

ANGLO-IRAKI QUESTIONS. CONVERSATIONS OPEN AT COLONIAL OFFICE. The Anglo-Iraqi questions are being discussed at the Colonial Office. The Colonial Office is holding conversations with the British Government regarding the Anglo-Iraqi questions. The Colonial Office is also holding conversations with the British Government regarding the Anglo-Iraqi questions.

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TERRIBLE LOSS OF LIFE AT SEA. Italian Liner Founders Off Brazilian Coast. TROUBLED VESSEL'S AGENT: Rio de Janeiro, Oct. 26. The Italian liner Principepsa Malindi, on her maiden voyage, was reported to have foundered last night off Bahia, the capital of a Brazilian Province. The liner carried 1,600 passengers, of which it is believed 1,200 have been saved.

High Court Decisions. PROVISION FOR APPELL REVIEW CONSIDERED. The High Court has considered the provision for appellate review. The High Court has decided that the provision for appellate review is not valid. The High Court has also decided that the provision for appellate review is not valid.

Butchery Bakhshesh. EXTENSIVE THEFTS IN NAIROBI SHOP. In the Butchery Bakhshesh, extensive thefts have been reported. The Butchery Bakhshesh has reported that extensive thefts have been committed in the shop. The Butchery Bakhshesh has also reported that extensive thefts have been committed in the shop.

Another Failure. PROCEEDINGS AGAINST THE AGENT. The agent of the Butchery Bakhshesh has been found guilty of another failure. The agent of the Butchery Bakhshesh has been found guilty of another failure. The agent of the Butchery Bakhshesh has also been found guilty of another failure.

DELETTA PILET METS. THE LATEST IN FADLESS METS. The Deletta Pilet Mets are the latest in fadless mets. The Deletta Pilet Mets are the latest in fadless mets. The Deletta Pilet Mets are also the latest in fadless mets.

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EXPLOITING DEAD SEA MINERALS. Concession by British Firm. THE ALIEMED HOWE EXPLAINS THE POSITION. BY WIRELESS: Reply, October 24. Considered as almost a dead sea, the Dead Sea has been found to contain minerals. A British firm has secured a concession for the exploitation of these minerals. The firm has also secured a concession for the exploitation of these minerals.

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NYANZA STOCK THEFTS DURING 1927.

21 Cases Reported and 10 Convictions. COMPARISON WITH 1926.

A statement on stock thefts reported in the Kapiti-Konoini District... The Hon. Conway Jarvis, The Lady Justice.

Developing Nyanza.

MONEY FOR ROADS AND BRIDGES NEXT YEAR. Roadside bridges in Nyanza Province are being constructed during the coming year.

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