

~~satisfactory agreement~~
~~the consistent~~
that no useful purpose
would be served by
continuing the
negotiations

I am etc

(Signed) H. J. READ.
for the United Secretary of State.

EAST AFR. PROT.

43937

43977

Spelt Full

1913

28 Nov

at previous Paper.

35104

Railway. Tender for Coal Supply

Submit report. The tender of the E Africa
Co. for 20,950 tons was the lowest and most
suitable. The Kitchener's suggestions will be
borne in mind when further tenders are invited.

20.11.1913

Part 2

He did not mention W. Kitchener
in either report or in what I remember
of the interview. I think that he was
content to merely say the matter to our
interest - so that we can wait until the matter is
settled. The former explanation does not appear to
me to be convincing. He says that the
quantity at Kaldiana is used to their
amount to 20,000 tons of 2,500 tons a year.
The present tender is for 20,950 tons a year.
It is stated that the amount may be
quantity of 3,000 to 4,000
tons. He says further that new proposals
will be submitted if

JHS

two shipments of 6000 tons each
within a few weeks of each other, but
you will see from para: 5 of Mr. Mackenzie's
letter that consignments of 3000 - 4000 tons
was contemplated & this statement does
not conflict with Messrs. McLean's offer of
10,000 to 12,000 tons, delivered in 2 or 3
cargoes from August to October. In any
case the daily discharge was not to be
more than 250 tons a day, which is alleged
by Mr. K. to be the discharge given by
Messrs. Smith Mackenzie to the B.E.A. Corp.

We are told in para: 4 that the B.E.A. Corp.
quotation was Rs 2375/- per ton delivered into
trucks or stacked in the beach, but it is not
stated how the amount is divided between
cost, lighters, etc, so that we cannot
compare it with the McLean tender. Messrs.
Smith Mackenzie may have quoted a specially
low rate for lighters for the B.E.A. Corp.
It looks however, from the last para
of the report that the matter is not likely
to recur & I think that we may

Part G?

R. L. K.
23/11/13

(We have broken to Smith Mackenzie
privately - comparison with the McLean)

Atlantic P.M. 24.11.13

EAST AFRICA PROTECTORATE.

November 28th 1913.

No. 944.

Sir,

With reference to your despatch No. 867 of the 15th ultimo, I have the honour to report as follows respecting the tender for the supply of coal for the Uganda Railway.

2. On the 25th day last the Manager, Uganda Railway, advertised for tenders for the supply of 10,000 tons of Natal or Transvaal Steam coal to the Railway under the following conditions:-

(a) The coal must be stacked at the places appointed or loaded into trucks as the manager may consider to be most expedient.

(b) In the case of delivery at the side of Kiffinini Pier the coal would have to be loaded into waggons.

(c) The total quantity required will not exceed 10,000 tons under this tender.

(d) Tenders should give alternative rates for the different methods of shipment and delivery and must be the inclusive rate per ton for such delivery.

3. Three firms tendered for the contract, viz.

THE RIGHT HONOURABLE

Messrs.

LEWIS HARCOURT, P.C., M.P.,
SECRETARY OF STATE FOR THE COLONIES,
DOWNING STREET, LONDON, S.W.

(2)

Messrs. Smith Mackenzie & Company, the British East Africa Corporation and Messrs. J. & A. R. McCrae.

4. The quotation submitted by the British East Africa Corporation was Rs. 23.75 per ton delivered into trucks or stacked on the beach. This was the lowest and most suitable and consequently the order was placed with that firm.

5. Messrs. J. and A. R. McCrae's tender was fully considered and discussed by the Railway Tender Board and a copy is forwarded herewith.

6. You will notice that the amount stated is ten to twelve thousand tons and not for ten thousand tons as asked for. Further the conditions given would permit of two shiploads of 6,000 tons arriving within a few weeks of each other, this would be very inconvenient as the facilities at Kilindini are taxed to their utmost by a cargo of 2500 tons. The firm, however, subsequently withdrew their tender as they were unable to make satisfactory arrangements for lighterage.

7. Mr. Kinchin's suggestions will be borne in mind when further tenders are invited.

I have the honour to be,

Sir,

Your humble, obedient servant,

H. L. B. B. B.

GOVERNMENT