## **Partnerships**

## Useful links with IBM S. Africa

HE UNIVERSITY OF NAIROBI (UON) WILL SOON benefit from the IBM graduate recruitment programme. This was revealed by the General Manager, Mr. Oliver Fortuin when he paid a courtesy call on the Vice-Chancellor in February, 2010.

According to Mr. Fortuin "10 employment opportunities will be available annually to the top UoN final year students from any field who are willing to pursue a career with IBM. The offer is in addition to a cash donation of US\$20,000 to the School of Business". Further, Fortuin revealed that IBM has a keen interest in the University of Nairobi; the University appears on IBM's key strategic accounts as a key driver on the Kenya-university network. IBM has launched a virtual sales programme in Sub Saharan Africa markets that targets Kenya among other countries.

On his part, the vice chancellor, represented by Prof. Jacob Kaimenyi, Deputy Vice-Chancellor (Academic Affairs) stated that the University was grateful to the



General Manager, IBM, Mr. Oliver Fortuin recieves a gift from the Deputy Vice-Chancellor, Academic Affairs, Prof. Jacob Kaimenyi.

IBM's offer, "this offer will indeed strengthen university-industry partnerships, it will enhance the Universities strategy to expand and engage in more corporate social activities".

The meeting also discussed IBM's assistance to help UoN manage costs in changing technology especially in regard to PCs and servers which have a lifespan of about seven years. Another outcome of the meeting were the formation of a task force to steering the engagement towards signing a Memorandum of Understanding between UoN and IBM within two months.

In attendance was the Acting Director,

Information, Communication and Information Technology, Agnes Wausi, Acting Academic Registrar, Mr. Humphrey Webuye, Director, Centre for International Programmes and Links, Prof. Simeon Mitema, Grace Kabugua and Dan Kazungu both of IBM.

In a further development, IBM in liaison with the School of Computing and Informatics has organized a series of lectures on the "Future of IT encompassing cloud computing virtualization and other trends". The lectures will be delivered by Susan Schreitmueller, an IBM distinguished engineer and Chief Technology officer for Central Europe, the Middle East and Africa.